

PROGRESS • HARMONY • DEVELOPMENT

PHD

CHAMBER OF COMMERCE AND INDUSTRY
— ESTD. 1905 —



PHDCCI BUSINESS DELEGATION TO **UK**

COINCIDING WITH
LONDON TECH WEEK 2026

7th TO 12th JUNE 2026

REPORT

BY INTERNATIONAL AFFAIRS
COMMITTEE FOR EUROPE



MESSAGE



Dr. Ranjeet Mehta
CEO & Secretary General
PHDCCI

I am pleased to report that the PHDCCI Business Delegation to the United Kingdom, London & Birmingham (7–12 June 2026) was a success. In London and Birmingham, the delegation engaged with leading businesses and institutions, strengthening relationships that will benefit both countries.

The timing of these visits was significant. The India–UK Free Trade Agreement was signed on 24 July 2025 and formally entered into force in July 2026. The first PHDCCI delegation travelled to the UK in September 2025, positioning members to respond to the new bilateral framework. The second delegation, held from 7–12 June 2026, coincided with London Tech Week 2026. Joining hands with the British High Commission's Department for Business and Trade (DBT), London Tech Week brought over 45,000 global leaders, investors, startups, and policymakers to Olympia London and city-wide showcases, creating valuable avenues for networking and collaboration.

The FTA's operationalization opens new pathways in technology, services, advanced manufacturing, and other innovation-led sectors. It represents a practical gateway for Indian industries, MSMEs, exporters, and professionals to scale operations, form partnerships, and access the UK market.

PHDCCI remains committed to acting as a partner in India's growth. Through more than 165 MOUs with chambers and institutions worldwide, the Chamber connects members to relevant knowledge, networks, and platforms. The Report that follows outlines the current business environment, highlights areas for India–UK cooperation, and recommends next steps for trade and investment.

It is hoped that this Report will serve as a useful resource for businesses, policymakers, and researchers contributing to the future of India–UK relations. PHDCCI remains optimistic about the path ahead and fully committed to fostering deeper, stronger, and enduring partnerships with counterparts in the UK, creating meaningful value for both sides.



(Dr. Ranjeet Mehta)
CEO & Secretary General,
PHDCCI

COUNTRY FACTSHEETS

Capital - London

Official Languages - English (official); recognized regional languages include Scots Gaelic (Scotland), Welsh (Wales), Ulster Scots and Irish (Northern Ireland)

Area total: 242,500 sq km (93,629 sq miles)

Population: 69.9 million (2026 est.)

GDP-Per-Capita (PPP): \$65,500 (2025 est.)

GDP- Composition by sector: **Agriculture:** 0.7% | **Industry:** 18.8% | **Services:** 80.5%

Agriculture Products: wheat, barley, oats, potatoes, vegetables, fruits, cattle, sheep, poultry, dairy products

Industries: Financial services, machinery, electronics, motor vehicles, aerospace, pharmaceuticals, chemicals, food processing, petroleum products, renewable energy, creative industries

Exchange rates: British pounds (GBP) per US dollar – approximately 0.74 GBP / USD (June 2026 average)

Export: Approx \$1.02 trillion (2025 est.)

Export Commodities: Financial and business services, machinery and transport equipment, chemicals, pharmaceuticals, aircraft, automobiles, petroleum products, food and beverages

Export Partners: United States 22.1%, Germany 8.4%, Netherlands 7.2%, France 5.8%, Ireland 6.5%, China 4.9%

Imports: Approximately \$1.12 trillion (2025 est.)

Import Commodities: machinery and transport equipment, chemicals, fuels, food and beverages, manufactured goods

Import Partners: Germany 9.5%, China 11.1%, Netherlands 8.1%, United States 9.6%, France 5.8%

India- United Kingdom Trade Investment

Values in US\$ millions

Year	2021 - 2022	2022 - 2023	2023 - 2024	2024 - 2025	2025 - 2026
EXPORT	10,461.29	11,405.63	12,922.65	14,549.95	13,444.20
%Growth		9.03	13.30	12.59	-7.60
India's Total Export	422,004.40	451,070.00	437,072.03	437,704.58	441,745.86
%Growth		6.89	-3.10	0.14	0.92
%Share	2.48	2.53	2.96	3.32	3.04
Import	7,017.78	8,960.73	8,413.59	8,582.78	11,682.43
%Growth		27.69	-6.11	2.01	36.11
India's Total Import	613,052.05	715,968.90	678,214.77	721,200.22	776,013.65
%Growth		16.79	-5.27	6.34	7.60
%Share	1.14	1.25	1.24	1.19	1.51
Total Trade	17,479.07	20,366.36	21,336.24	23,132.73	25,126.62
%Growth		16.52	4.76	8.42	8.62
India's Total Trade	1,035,056.45	1,167,038.89	1,115,286.81	1,158,904.80	1,217,759.51
%Growth		12.75	-4.43	3.91	5.08
%Share	1.69	1.75	1.91	2.00	2.06
TRADE BALANCE	3,443.51	2,444.90	4,509.05	5,967.18	1,761.77
India's Trade Balance	-191,047.65	-264,898.90	-241,142.74	-283,495.65	-334,267.79

NOTE: Since 2006-07, Petroleum figures are being computed from Import Daily Trade Returns (DTRs) to generate country-wise/port-wise tables. Up to 2005-06 consolidated petroleum import figures were being received from the Petroleum Ministry.

INTRODUCTION

The business and economic relations between India and the United Kingdom have flourished over the years, founded on shared democratic values, strong institutional cooperation, and deep-rooted people-to-people ties. The UK remains one of India's most important economic partners in Europe, with both countries enjoying a robust and diversified relationship spanning trade, investment, technology, education, innovation, and professional services. A major new chapter in this relationship is set to begin with the **India-UK Free Trade Agreement (FTA), which is scheduled to come into force from 15 July 2026**, further deepening bilateral economic engagement and opening up fresh opportunities for businesses in both countries.

A significant milestone in bilateral relations was achieved with the signing of the India-UK Free Trade Agreement (FTA) in July 2025. The agreement marked a new era of economic cooperation by providing duty-free access for nearly 99% of Indian exports to the United Kingdom, covering key sectors such as textiles, apparel, processed foods, marine products, engineering goods, chemicals, and digital services. The FTA also provides enhanced market access for UK goods, services, and investments while facilitating greater mobility for professionals and promoting collaboration in emerging sectors.

The United Kingdom has emerged as a preferred destination for Indian businesses and investors owing to its strong regulatory framework, global financial ecosystem, innovation-driven economy, and access to international markets. Indian companies have established a significant presence across sectors such as information technology, pharmaceuticals, financial services, manufacturing, renewable energy, healthcare, and infrastructure. Simultaneously, UK businesses continue to expand their footprint in India through investments, technology partnerships, and strategic collaborations.

The FTA places special emphasis on digital trade, paperless customs procedures, recognition of professional qualifications, and simplified business processes, creating a conducive environment for enterprises from both countries. The agreement is also expected to encourage greater technology transfer, investment flows, innovation partnerships, and knowledge exchange, further strengthening economic integration between the two nations.

In the financial year 2024–25, India's exports to the United Kingdom were valued at approximately USD 14.5 billion, while imports from the UK stood at around USD 8.4 billion, resulting in a total bilateral trade volume of approximately USD 23.16 billion. India recorded a trade surplus of nearly USD 5.9 billion during this period, reflecting the growing strength of commercial relations between the two countries.

The dynamic partnership between India and the United Kingdom continues to create new opportunities for businesses, investors, entrepreneurs, and professionals. With the **India-UK FTA set to become operational from 15 July 2026** and cooperation expanding across multiple sectors, both countries are well-positioned to deepen economic engagement and promote sustainable growth in the years ahead.

In this regard, PHD Chamber of Commerce and Industry (PHDCCI) would like to express its sincere gratitude to the **Department for Business & Trade (DBT), British High Commission, New Delhi**, for supporting PHDCCI in mounting a high-level Business Delegation to the United Kingdom, coinciding with **London Tech Week 2026**. We deeply appreciate the Department's confidence in PHDCCI and the unwavering support extended throughout the planning and execution of the delegation. We extend our heartfelt thanks to **Mr. Ashish Kapoor, Head – Inward Investment (North India), Department for Business & Trade**, and **Mr. Mohit Singhani, Senior Inward Investment Advisor, Department for Business & Trade**, for their invaluable guidance, continuous handholding, and proactive assistance both in India and during the visit to the United Kingdom. We also convey our sincere appreciation to **Mr. Gita Krishnankutty, Director – Inward Investment (Southern & Eastern India), Department for Business & Trade**, whose encouragement and support were instrumental in making this initiative a success. Their collective efforts significantly contributed to strengthening business linkages between India and the United Kingdom and ensured the successful organization of the delegation.

PHDCCI, in its constant endeavor to strengthen India's bilateral trade and investment cooperation with the United Kingdom and further enhance business linkages between the two countries, mounted a High-Level Business Delegation to the United Kingdom (London & Birmingham) from 7–12 June 2026. The delegation aimed to explore new avenues for trade, investment, technology collaboration, and strategic partnerships while gaining firsthand insights into the UK's dynamic business ecosystem.

The members of the delegation included:

- **Mr. Hemant Walia**, Founder, Ace Square Realty
- **Mr. Jai Dave**, Founder, Aapilok Softech Pvt. Ltd.
- **Mr. Paul Arora**, Managing Director, Allport International Pvt. Ltd.
- **Dr. Ranjit Singh**, Senior Partner, Balsons Paint Industries India
- **Mr. Partha Bhattacharya**, Founder, Silicon System
- **Mr. Jatinder Singh**, Manager (Coding), Unify Healthcare Services LLP
- **Mr. Dhruv Kumar**, Director – International Affairs, Pingaksho Technologies
- **Ms. Manisha Singh**, Senior Secretary – International Affairs, PHDCCI

LONDON

Day-1 Visit to welcome reception hosted by Department for Business & Trade (DBT), British High Commission



The International Affairs Division of PHDCCI mounted a Business Delegation to the United Kingdom (London & Birmingham) from 7–12 June 2026, representing various segments of the industries to the United Kingdom.

On 7th June 2026, the delegation attended a **Welcome Reception hosted by the Department for Business and Trade (DBT), British High Commission at The Royal Society, London**. During the reception, the delegates interacted with senior officials and representatives from various trade and investment departments of the British High Commission. These interactions provided valuable insights into the UK business ecosystem and

Facilitated discussions on potential opportunities to strengthen bilateral trade, investment, and business collaboration between India and the United Kingdom.

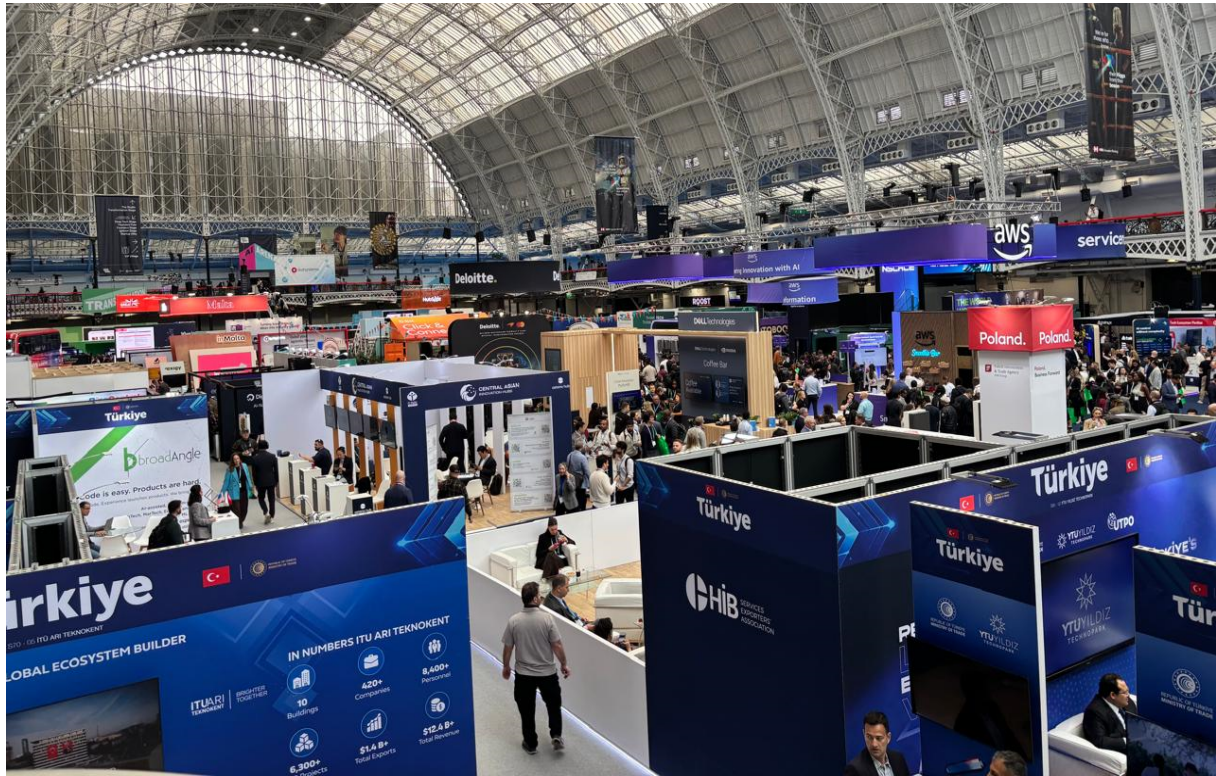
The reception was attended by the delegation members of PHDCCI. The delegation also had meaningful interactions with **Ms. Elizabeth Maccargo, UK Government Trade & Business Senior Official; Mr. Nehal Pandya, Lead – Global Market Access & Strategic Partnerships (DeepTech), NASSCOM; Mr. Chandru K. Iyer, Deputy High Commissioner for Karnataka & HM Deputy Trade Commissioner - South Asia (Investment), British Deputy High Commission (Bengaluru); Mr. Harry Fisher, Head of Technology Policy, British High Commission (New Delhi); Mr. Gita Krishnankutty, Director- Inward Investment, Southern and Eastern India, British High Commission (Bengaluru); Mr. Mohit Singhani, Senior Advisor, Inward Investment, DBT, British High Commission; Ms. Sophia Nestius-Booth, Director, Science & Technology Network, British High Commission.** Discussions focused on strengthening India–UK business relations, exploring market access opportunities, fostering strategic partnerships, and enhancing bilateral trade and investment cooperation.

Day-2 Visit to London Tech Week 2026



The PHDCCI delegation **visited London Tech Week 2026 at Olympia London**, engaging with global exhibitors, innovators, and technology companies to explore emerging trends in **AI, cybersecurity, fintech, digital transformation, smart infrastructure, and enterprise technology**.

The delegation attended sessions on **Indian Investors in the UK – Scaling & Expanding Globally from a UK Base**, the **India-UK CETA Session at the DBT Pavilion**, and the **Global Innovation & R&D Summit**, gaining insights into investment opportunities, trade cooperation, innovation, and international business expansion.



The delegates also interacted with **Mr. Peter Kyle, Secretary of State for Business & Trade, UK Government**; **Mr. Shivendra Singh, Vice President & Head – Global Trade Development, NASSCOM**; **Mr. Alan Flower, VP, CTO & Global Head, HCL Technologies**; **Mr. Ash Balakrishnan, Sector Manager, London Chamber of Commerce & Industry** and **Ms. Abhilasha Malik, Vice President – North India, London & Partners** to discuss strengthening India–UK business ties, innovation, investments, and technology partnerships.

The day concluded with the Global VIP Reception hosted by London & Partners, providing valuable networking opportunities with business leaders, investors, innovators, and policymakers from across the globe.

Day-2 Meeting with Mr. Vijay Goel, Senior Partner, Singhania & Co.



The PHDCCI Business Delegation met **Mr. Vijay Goel, Senior Partner, Singhania & Co. and Ex-Chairman, London Chamber of Commerce Asian Business Association, in London.**

The interaction focused on business and investment opportunities in the UK, strengthening Indo-UK commercial relations, and leveraging opportunities arising from the India-UK FTA. Mr. Goel shared valuable **insights on key**

sectors including IT, Manufacturing, Real Estate, Energy, Paints & Petrochemicals, and Professional Services, and suggested establishing a PHDCCI UK Chapter to further enhance business engagement and networking.

Ms. Manisha Singh, Senior Secretary (International Affairs), PHDCCI, highlighted the Chamber's international initiatives and reaffirmed its commitment to strengthening Indo-UK economic ties.

Delegates from diverse sectors including **Real Estate, IT, Petrochemicals, International Business Consulting, and Professional Services** participated and explored avenues for partnerships, investments, and market expansion.

The meeting concluded with a Vote of Thanks to Mr. Vijay Goel for his valuable guidance and support in fostering stronger Indo-UK business relations.

Day-3 Visit to LTW 2026 & Meeting with UK India Business Council (UKIBC)



The PHDCCI Business Delegation visited London Tech Week (LTW) 2026. During the visit, the delegation attended **multiple sessions and engagements** at the UK Pavilion and participated in the **Innovation Summit** organized under the UK Global R&D and Science Investment Summit.

As part of the programme, the delegation also participated in **pre-scheduled B2B meetings**, which provided an excellent platform to engage directly with innovators, exhibitors, start-ups, technology companies, and industry leaders.

The delegates also interacted with **Mr. David Butcher, Head of Fintech & Cyber** and **Ms. Emanuela Meini, Senior Inward Investment Manager from London & Partners**, along with **Mr. Tarun Ghulati, Chairman, St. John's Wood Capital**, to discuss opportunities for strengthening India–UK business relations, fostering innovation, enhancing investment flows, and promoting technology-driven partnerships.

On the sidelines of London Tech Week 2026, **the delegation met Mr. Stephen Crisp, Director – Government Relations and Membership Services, UK India Business Council (UKIBC)**, and **Ms. Vidhi Vyas, Policy, Communications and Marketing Manager, UKIBC**, in London.



The discussion focused on strengthening India–UK business and investment cooperation, particularly in the **Green Energy sector**. Both sides explored opportunities for business linkages, partnerships, and Investments through **UKIBC's strong green energy network**. The interaction also covered collaboration on **University Launchpad initiatives in India**, with UKIBC assuring support in connecting relevant stakeholders and institutions with the delegates. UKIBC further **proposed signing a Memorandum of Understanding (MoU) with PHDCCI** to strengthen cooperation and engagement among businesses, academia, and innovation ecosystems of both countries.

Ms. Manisha Singh, Senior Secretary (International Affairs), PHDCCI, highlighted the Chamber's continuous initiatives and efforts to strengthen bilateral cooperation across diverse sectors. She reaffirmed PHDCCI's commitment to deepening Indo-UK economic engagement and innovation ecosystems of both countries.

Delegates actively participated in the discussions and shared their expectations regarding market expansion, investment opportunities, strategic partnerships, and knowledge exchange in the UK market.

The meeting concluded with a Vote of Thanks to Mr. Stephen Crisp for his valuable guidance and continued support in fostering stronger Indo-UK business relations.

Day-4 Visit to LTW 2026 & Meeting with High Commission of India, London



The PHDCCI Business Delegation visited **London Tech Week (LTW) 2026** and attended multiple sessions and engagements, including the AI Summit, TechUK Session, Indian Investor Panel Sessions on setting up and scaling in the UK, and the Women in Technology Panel.

The delegates interacted with **Mr. Matthew Williams, Head of Partnership Development, British Chambers of Commerce (BCC)**, who shared details about a major trade expo scheduled in London in **March 2027** and informed that **BCC is planning a delegation in September 2026**, proposing PHDCCI's support and participation. He also suggested that PHDCCI explore signing a **Memorandum of Understanding (MoU)** with the British Chambers of Commerce (BCC), one of the largest business chamber networks in the United Kingdom, to further strengthen business engagement between the two countries.



The delegation also met **Ms. Aakriti Arora, Senior International Markets Manager (South Asia), West Midlands Growth Company**, who highlighted opportunities in the **Manufacturing and Green Energy** sectors.

The delegation also called on **Ms. Nidhi Mani Tripathi, Minister (Economic), High Commission of India, London**. The PHDCCI Secretariat was represented by **Ms. Manisha Singh, Senior Secretary (International Affairs), PHDCCI**. During the meeting **Ms. Hamna Mariyam Khan, First Secretary (Economic)** was also present.

Ms. Nidhi Mani Tripathi, Minister (Economic), appreciated PHDCCI's efforts in strengthening India-UK cooperation and assured the High Commission's support in addressing issues faced by Indian industry and connecting businesses with relevant UK Government stakeholders. She emphasized greater opportunities for start-ups, advised delegates to study market requirements before entering the UK market, and suggested that PHDCCI explore a working arrangement with the Confederation of British Industry (CBI).

Delegates actively participated in the discussions and shared their expectations regarding market expansion, investment opportunities, strategic partnerships, and knowledge exchange in the UK market.

The meeting concluded with a Vote of Thanks to **Ms. Nidhi Mani Tripathi** for her valuable guidance and continued support towards strengthening Indo-UK business relations.

BIRMINGHAM

**Day-5 Meeting with the Greater Birmingham Chambers of Commerce,
Birmingham**



The PHDCCI Business Delegation was hosted by the Greater Birmingham Chambers of Commerce (GBCC) in Birmingham to discuss trade, investment, and business collaboration opportunities between India and the West Midlands region.

The interaction was attended by **Mr. Raj Kandola, Deputy CEO, GBCC; Mr. Sunny Claire, Innovation & Growth Specialist, GBCC; Mr. Bhaskar Thota, Associate Director, UKIBC;** and officials from the Consulate General of India (CGI), Birmingham, who joined as Special Guests.

Welcoming the delegation, Mr. Raj Kandola highlighted GBCC's role in supporting international businesses and promoting Birmingham as a competitive and cost-effective investment destination. He assured support to the delegation and expressed interest in strengthening institutional cooperation with PHDCCI.

Both organizations **principally agreed to explore signing a MoU** to enhance business engagement, trade promotion, and investment cooperation between India and the West Midlands.



Mr. Sunny Claire shared insights on GBCC's **internationalization** initiatives and support available for overseas companies entering the UK market. **Mr. Bhaskar Thota** highlighted opportunities to further strengthen India–UK trade and investment cooperation.

Ms. Manisha Singh, Senior Secretary (International Affairs), PHDCCI, thanked GBCC, UKIBC, and CGI Birmingham for hosting the delegation and **welcomed the proposal for closer cooperation, expressing confidence that the proposed MoU** would create new opportunities for businesses in both countries.

The meeting concluded with a Vote of Thanks to GBCC, UKIBC, and CGI Birmingham for their valuable insights and support towards strengthening Indo-UK business relations.

Day-5 Meeting with the Consulate General of India, Birmingham



The delegation was hosted for a luncheon by the Consulate General of India (CGI), Birmingham.

During the discussion, **Dr. Venkatachalam Murugan, CGI, Birmingham** appreciated PHDCCI's continued efforts in strengthening India–UK economic and business relations and acknowledged the Chamber's role in bridging the gap between the business communities of both countries. He highlighted the significant investment opportunities available in Birmingham and the wider Midlands region, noting that operational and business costs are comparatively lower than in London, making the region an attractive destination for Indian businesses and investors. He also assured the delegation of the Consulate's full support in facilitating business engagements and exploring opportunities in the UK market.

Delegates actively participated in the interaction and discussed prospects for investments, market expansion, technology collaborations, and business partnerships in the United Kingdom, particularly in the Birmingham region.

LONDON

Day-6 Meeting with the London Chamber of Commerce & Industry (LCCI)



The PHDCCI Business Delegation participated in a business interaction session hosted by the **London Chamber of Commerce & Industry (LCCI) in London**, bringing together PHDCCI delegates and representatives from London & Partners to discuss trade, investment, and business collaboration opportunities between India and UK.

The session commenced with a welcome address by **Mr. Ash Balakrishnan, Sector Manager, London Chamber of Commerce & Industry**, who warmly welcomed the delegation and highlighted London's position as a leading global business and investment hub. He outlined the support mechanisms available through LCCI for international businesses and emphasized the Chamber's commitment to fostering stronger economic and commercial ties with India.

Representatives from London & Partners shared insights on London's business ecosystem, investment opportunities, innovation landscape, and sector-specific strengths. The discussion focused on opportunities for Indian businesses seeking to expand into the UK market, as well as avenues for strengthening bilateral trade and investment relations.

Ms. Manisha Singh, Senior Secretary (International Affairs), PHDCCI, thanked the London Chamber of Commerce & Industry and London & Partners for hosting the delegation and facilitating a productive dialogue.

DELEGATE PROFILES



Mr. Hemant Walia

Founder

Ace Square Realty

Mobile : [+91 9899474781](tel:+919899474781)

Email : walia.hemant@gmail.com

Fields of Activity : Real Estate.



Business Profile: Mr. Hemant Walia is a passionate investor and founder Ace Square Realty, a premier real estate investment and advisory firm based in prime South Delhi, India, with an ambitious expansion into Dubai, UAE, for real estate and trading ventures. Specializing in luxury and premium residential and commercial properties, the company offers comprehensive services including buying, selling, leasing, high-value portfolio management, and structured investment opportunities that target minimum 25% annual returns, often exceeding market benchmarks through rigorously evaluated projects. Alongside its core real estate operations, Mr. Walia is actively working in the Property Technology (PropTech) sector to make property transactions more feasible, transparent, and convenient for buyers and sellers through innovative digital and technology-driven solutions.



Mr. Jai Dave

Founder

Aapilok Softech Pvt. Ltd.

Mobile : [+91 95097 75007](tel:+919509775007)

Email : Jai@founderscaffe.com

Fields of Activity : Web & Software Development Services.



Business Profile: Aapilok Softech Pvt. Ltd. (also known as Founder's Caffe) is an emerging technology company specializing in web development, software solutions, digital platforms, and marketplace applications. Founded by Mr. Jai Dave, the company has successfully delivered customized digital solutions to international clients across diverse sectors. With expertise in technology innovation, platform development, and customer-centric software design, Aapilok Softech focuses on building scalable and impactful digital ecosystems. The company is currently developing “आपि,” an innovative rental space and on-demand services marketplace platform aimed at connecting talent, creative spaces, and service providers across India. Through its strong emphasis on quality, innovation, and community-driven solutions, Aapilok Softech is committed to empowering entrepreneurs, creators, and businesses with seamless digital experiences.



Dr. Ranjit Singh

Senior Partner

Balsons Paint Industries India

Mobile : [+91- 9810124589](tel:+91-9810124589)

Email : rsguglani@yahoo.com

Fields of Activity : Paints and Petrochemicals



Business Profile: Balsons Paint Industries (India) is a leading manufacturer and supplier of industrial paints, automotive paints, wood finishes, and allied products based in Ghaziabad, Uttar Pradesh. Established in 1985, the company has built a strong reputation for quality and reliability in the Indian market, catering to both industrial and retail clients. Their diverse range includes decorative paints, enamel thinners, sanding sealer, and specialty coatings, with manufacturing expertise and a commitment to superior customer service. Balsons Paint Industries also prioritizes customer education, providing technical support and training to ensure optimal application and longevity of their products. Their strong after-sales service and prompt response to client needs have earned them lasting trust and loyalty in the market.



Mr. Partha Bhattacharyya

Founder

Silicon Systems

Mobile : [+91 98304 16291](tel:+919830416291)

Email : parthab@siliconsystems.in

Fields of Activity : IT Consulting



Business Profile : Silicon Systems is a technology-driven enterprise specializing in digital transformation, cloud solutions, enterprise automation, and Agentic AI frameworks. The company delivers customized and scalable technology solutions to businesses across diverse sectors, supporting over 3,000 customers globally. Its core expertise includes ERP and CRM integration, IT Service Management (ITSM), cloud migration, cybersecurity, document management systems, and data analytics. Silicon Systems leverages advanced technologies such as Microsoft Azure, AWS, Microsoft Dynamics 365, SAP Business One, Power BI, and AI-driven automation platforms to enhance operational efficiency and business intelligence. Headquartered in India, the company is committed to driving technology-led growth, innovation, and global business expansion.



Mr. Jatinder Singh

Manager (Coding)

Unify Healthcare Services LLP

Mobile : [+91- 7715997212](tel:+91-7715997212)

Email : jatinder@unifyrcm.com

Fields of Activity : Healthcare Services.



Business Profile: Mr. Jatinder Singh is a seasoned healthcare professional and currently serves as the Coding Manager at Unify Healthcare Services, where he specializes in medical and dental coding, healthcare compliance, and revenue cycle management. With a strong background in dentistry and advanced certifications in clinical and professional coding, he possesses extensive expertise in clinical documentation review, coding audits, quality assurance, and provider education. In his current role, he oversees coding operations, team supervision, workflow management, and coding compliance processes for healthcare clients, ensuring adherence to industry standards and regulatory requirements.



Mr. Paul Arora

Managing Director

Allport International Pvt. Ltd.

Mobile : [+91- 9811083286](tel:+91-9811083286)

Email : arora.p@allportinternational.com

Fields of Activity : International Business Consulting.



Business Profile: Mr. Paul Arora is the Managing Director of Allport International Pvt. Ltd. and a distinguished business leader with over 45 years of experience across India, the UK, and the Middle East. A graduate of the University of Birmingham, UK, with a Master's degree in Thermodynamics, he spent two decades in the UK energy sector and played a key role in establishing British Gas's presence in India. He has served on the boards of several companies and is the Founding Chairman of the India Branch of the Institution of Mechanical Engineers (IMechE), UK. Allport International Pvt. Ltd. specializes in facilitating market entry, business development, investment promotion, and trade partnerships for international companies entering the Indian market. With extensive experience in supporting businesses from the UK, Europe, and Canada, the company helps global organizations establish and expand their operations in India while promoting innovative technologies and cross-border commercial collaborations across diverse sectors.



Mr. Dhruv Kumar

Director – International Affairs

Pingaksho Technologies

Mobile : [+91- 95011 85566](tel:+91-9501185566)

Email : Dhruv.kumar@pingakshotechnologies.com

Fields of Activity : Technology Consulting, IT Services.



Business Profile: Pingaksho Technologies is a product development, engineering and consulting Services Company, serving technology startups as well as mid-size to large corporations. Pingaksho has deep client relationships spanning over 10 years with various clients ranging from startups to Fortune 100 companies. Our Product Consulting service line offers package implementation solutions and services based on software products to customers in Financial Services, Hi-Tech, Telecommunications, and Healthcare and Government segments. Pingaksho Onsite Services offers tactical solutions to our clients for their project execution in the short and long term. Over 10 years, Pingaksho has helped its clients deliver their products and services faster, with higher capabilities and quality, in a cost effective manner.

PHDCCI SECRETARIAT TEAM



Ms. Manisha Singh

Senior Secretary – International Affairs

PHDCCI

Mobile : [+91 – 99531 91010](tel:+91-9953191010)

Email : manisha.singh@phdcci.in

Website : www.phdcci.in

Business Profile: PHD Chamber of Commerce and Industry (PHDCCI) has been working as a catalyst for the promotion of Indian industry, trade and entrepreneurship for the past 121 years. It is a forward looking, proactive and dynamic PAN-India apex organization. As a partner in progress with industry and government, PHDCCI works at the grass roots level with strong national and international linkages for propelling progress, harmony and integrated development of the Indian economy. PHDCCI, acting as the “Voice of Industry & Trade” reaching out to more than 1,50,000 large, medium and small industries, has forged ahead leveraging its legacy with the industry knowledge across multiple sectors to take Indian Economy to the next level. At the global level, we have been working with the Embassies and High Commissions in India and overseas to bring in the International Best Practices and Business Opportunities.

KEY TAKEAWAYS

Institutional Partnerships and Strategic Cooperation

- Multiple institutions including the British Chambers of Commerce (BCC), UK India Business Council (UKIBC), Greater Birmingham Chambers of Commerce (GBCC), London Chamber of Commerce & Industry (LCCI), the High Commission of India and the Department for Business & Trade (DBT) expressed strong interest in strengthening engagement with PHDCCI.
- UKIBC proposed signing a Memorandum of Understanding (MoU) with PHDCCI to enhance cooperation among businesses, academia, and innovation ecosystems.
- GBCC and PHDCCI principally agreed to explore a MoU to promote trade, investment, and business cooperation between India and the West Midlands region.
- British Chambers of Commerce (BCC) also suggested exploring a formal partnership through an MoU to strengthen institutional business linkages.
- A proposal was put forward to establish a **PHDCCI UK Chapter** to facilitate sustained business engagement, networking, and market support for Indian companies.

Trade Facilitation and India-UK FTA Opportunities

- The delegation gained valuable insights into opportunities arising from the India-UK Free Trade Agreement (FTA), which provides duty-free access for nearly 99% of Indian exports to the UK.
- Discussions highlighted enhanced opportunities in sectors such as IT, manufacturing, real estate, energy, paints & petrochemicals, professional services, engineering, food processing, and digital services.
- Delegates received guidance on UK market entry strategies, regulatory requirements, business processes, and market access opportunities.
- The UK was reaffirmed as a strategic gateway for Indian businesses seeking global expansion, investment access, and international partnerships.

Technology, Innovation and Digital Collaboration

- Participation in London Tech Week 2026 enabled delegates to engage with global technology leaders, innovators, investors, start-ups, and policymakers.
- Delegates explored opportunities in Artificial Intelligence (AI), cybersecurity, fintech, digital transformation, smart infrastructure, enterprise technology, and research & development.
- Discussions emphasized strengthening innovation-driven partnerships, technology transfer, digital trade, and collaborative R&D initiatives between India and the UK.
- The delegation participated in B2B meetings, innovation summits, and technology-focused networking platforms to identify new collaboration opportunities.

Investment Promotion and Business Expansion

- UK stakeholders highlighted London, Birmingham, and the West Midlands as attractive destinations for Indian investment, offering strong business ecosystems and competitive operating costs.
- Opportunities were identified in manufacturing, green energy, infrastructure, healthcare, renewable energy, financial services, and technology sectors.
- London & Partners, West Midlands Growth Company, and GBCC presented investment facilitation mechanisms and support services available to Indian businesses.
- Delegates explored avenues for partnerships, investments, joint ventures, market expansion, and strategic collaborations across diverse sectors.

Green Energy and Sustainability Initiatives

- Discussions with UKIBC focused extensively on green energy cooperation and investment opportunities.
- UKIBC offered support in connecting delegates with relevant green energy networks, stakeholders, and institutions in the UK.
- Green energy emerged as a priority sector for future India–UK business collaboration and investment partnerships.

Academic, Research and Knowledge Exchange

- UKIBC proposed collaboration on University Launchpad initiatives in India, facilitating engagement between educational institutions, businesses, and innovation ecosystems.
- Discussions highlighted opportunities for knowledge exchange, skill development, innovation partnerships, and research collaborations between both countries.

Government and Diplomatic Support

- The delegation received strong support from the High Commission of India in London and the Consulate General of India in Birmingham.
- Indian diplomatic representatives assured assistance in addressing business concerns, connecting industry with relevant UK stakeholders, and facilitating market access.
- UK Government officials and trade representatives reiterated their commitment to supporting greater bilateral trade, investment, and technology cooperation.

Networking and Business Linkages

- The delegation engaged with senior representatives from government bodies, chambers of commerce, investment agencies, technology organizations, and business associations.
- Participation in networking events such as the DBT Welcome Reception and Global VIP Reception hosted by London & Partners facilitated valuable connections with investors, entrepreneurs, innovators, and business leaders.
- Extensive interactions created opportunities for long-term business relationships, partnerships, and future collaborative initiatives.

Conclusion

The PHDCCI High-Level Business Delegation to the United Kingdom successfully strengthened institutional relationships, explored opportunities arising from the India–UK FTA, and identified significant prospects in technology, innovation, green energy, manufacturing, and investment. The visit resulted in several proposals for strategic partnerships and institutional collaborations, including potential MoUs with leading UK organizations. The delegation enhanced business-to-business and government-to-business engagement, creating a strong foundation for future trade, investment, innovation, and economic cooperation between India and the United Kingdom.



CONTACT:

MANISHA SINGH, SR. SECRETARY-INTERNATIONAL AFFAIRS

E: MANISHA.SINGH@PHDCCI.IN | M: 9953191010

PHD CHAMBER OF COMMERCE AND INDUSTRY

PHD House, 4/2 Siri Institutional Area, August Kranti Marg, New Delhi 110016



Tel: 91-11-26863801-04, 49545454



Website: www.phdcci.in



E-mail: phdcci@phdcci.in