



# PHDCCI BUSINESS DELEGATION TO **OMAN** (MUSCAT & SOHAR)



1st- 6th February 2026

**A REPORT**

*by*

**International Affairs Committee for Gulf, PHDCCI**





## BUSINESS DELEGATION TO OMAN (MUSCAT & SOHAR)

### MESSAGE



**Mr. Rajeev Juneja**

*President*

PHD Chamber of Commerce and Industry (PHDCCI)

I am pleased to share that following the signing of the Comprehensive Economic Partnership Agreement (CEPA) between India and Oman in December 2025, the PHD Chamber of Commerce and Industry (PHDCCI) became the first Indian chamber to organise a Business Delegation to Oman from 1–6 February 2026. The delegation was an outstanding success and marked a significant milestone in our efforts to deepen bilateral economic engagement. Over the course of five days, our 15-member delegation visited two key business hubs—Muscat and Sohar—engaging with senior government authorities, chambers of commerce, free zone authorities, and leading business groups.

Oman continues to be one of India's closest strategic and economic partners. This delegation reaffirmed the immense potential for collaboration across sectors such as manufacturing, food processing, logistics, technology, startups, renewable energy, healthcare, retail, and services. The CEPA has opened new avenues for cooperation, and our engagements across the country reflected strong interest among Omani institutions in partnering with credible Indian enterprises.

I would like to commend our International Affairs Committee for the Gulf for successfully conceptualising and executing this high-impact visit. I also extend my sincere appreciation to the Embassy of India in Muscat and all partner organisations in Muscat and Sohar for their invaluable support and warm hospitality. Their facilitation enabled meaningful B2G and B2B connections that will contribute to expanding bilateral trade and investment flows.

The Chamber remains committed to creating more such platforms for our members to explore opportunities, forge partnerships, and expand their global footprint. I am confident that the outcomes of this delegation will translate into enhanced business prospects and long-term collaborations between the two nations.

We look forward to building on this momentum and continuing our efforts to strengthen India's economic diplomacy and international outreach.



## BUSINESS DELEGATION TO OMAN (MUSCAT & SOHAR)

### MESSAGE



**Mr. Aditya Paul Berlia**

*Chair, International Affairs Committee for Gulf*

PHD Chamber of Commerce and Industry (PHDCCI)

It gives me immense pleasure to present the Post Event Report of the PHD Chamber of Commerce and Industry (PHDCCI) Business Delegation to Oman, organised from 1–6 February 2026. This high-level delegation, comprising distinguished industry leaders from diverse sectors, engaged with senior government officials, chambers of commerce, free zone authorities, and prominent business groups in Muscat and Sohar.

The visit reaffirmed Oman's position as a pivotal economic partner for India and highlighted the vast opportunities emerging across the country. With the India–Oman Comprehensive Economic Partnership Agreement (CEPA) providing an enabling framework, Indian companies now have unprecedented prospects for manufacturing, value addition, re-exports, technology partnerships, and investment collaborations. The discussions held during our interactions underscored the strong interest of Omani institutions in working closely with credible Indian enterprises.

I am delighted that the delegation not only strengthened institutional linkages but also opened new doors for our members to explore sector-specific opportunities in areas such as logistics, food processing, retail, green energy, innovation-driven enterprises, healthcare, and advanced manufacturing. The constructive B2G and B2B engagements during this visit have laid a strong foundation for enhanced bilateral cooperation and future business outcomes.

I would like to place on record my sincere appreciation to the Embassy of India in Muscat and all our partner organisations in Muscat and Sohar for their unwavering support, guidance, and warm hospitality. Their facilitation was instrumental in ensuring the success of this mission.

As Chair of the Gulf Committee, I reaffirm PHDCCI's commitment to deepening our engagement in the Gulf region through meaningful delegations, dialogues, and partnership-building initiatives. I am confident that the insights and connections gained through this visit will yield tangible results and significantly contribute to strengthening India–Oman economic ties.



## BUSINESS DELEGATION TO OMAN (MUSCAT & SOHAR)

### MESSAGE



**Dr. Ranjeet Mehta**

*CEO & Secretary General*

PHD Chamber of Commerce and Industry (PHDCCI)

PHD Chamber of Commerce and Industry (PHDCCI) has consistently been at the forefront of promoting cooperation between India and the Gulf countries through various trade and investment initiatives. Over the years, the Chamber has undertaken several strategic business delegations and collaborative programmes aimed at deepening India's engagement with this vital region.

It gives me great pleasure to present the Business Delegation Report of PHDCCI for the visit to Oman from 1–6 February 2026. With the valuable support and guidance of the Embassy of India in Muscat, this delegation marked another significant milestone in our ongoing efforts to connect Indian enterprises with global opportunities.

The visit provided a unique platform for Indian businesses to engage with government agencies, chambers of commerce, and leading corporations in both countries. Discussions focused on enhancing collaboration in key sectors such as infrastructure, energy, healthcare, information technology, renewable energy, food processing, and logistics—areas where India and the Gulf region share strong complementarities and mutual growth potential.

India's deep-rooted partnership with Oman is further strengthened by the vibrant Indian community residing in the country. Their contribution to the socio-economic development of their host nation and their role as ambassadors of goodwill continue to fortify the bonds of friendship and cooperation between the two nations.

This report captures the key outcomes, opportunities, and insights from the visit and highlights the immense scope for expanding bilateral trade and investment. At PHDCCI, we remain steadfast in our commitment to serve as a catalyst for India's global economic engagement. Through our International Affairs and Trade Fairs Division, we continue to collaborate closely with foreign missions, trade promotion agencies, and business councils to facilitate mutually beneficial partnerships.

I am confident that this report will serve as a valuable reference for Indian businesses, policymakers, and stakeholders, providing a comprehensive understanding of the evolving business landscape between India and Oman, and the tremendous opportunities it holds for the future.



## BUSINESS DELEGATION TO OMAN (MUSCAT & SOHAR)

### COUNTRY FACTSHEETS - OMAN

**Location** - An independent Arab state on the southeastern coast of the Arabian Peninsula in West Asia

**Capital** – Muscat

**Official Languages** - Arabic (official), English, Baluchi, Hindi, Urdu, Portuguese

**Area: total:** 315,331 sq km

**land:** 315,331 sq km

**water:** 0 sq km

**Population:** 5.62 million (2025 est.)

**GDP-Per-Capita (PPP):** \$41,664 (2025 est.)

**GDP- Composition by sector: agriculture:** 2% (2024 est.)

**industry:** 53% (2024 est.)

**services:** 45% (2024 est.)

**Agriculture Products:** dates, fruits (bananas, limes), vegetables (tomatoes, eggplant, carrots), and forage crops like alfalfa. (2023)

**Industries:** refined petroleum, plastics, steel, cement, fertilizers, aluminum, and fisheries

**Exchange rates:** Omani Rial (OMR) per US dollar – 0.38 (2024 est.)

**Export:** \$69.7 billion (2024 est.)

**Export Commodities:** crude oil, refined petroleum, and liquefied natural gas (LNG) (2024)

**Export Partners:** China 42.9%, South Korea 11%, United Arab Emirates 10.7%, Japan 10.5%, India 6.38%, Saudi Arabia 5.0%; South Africa 2.44% (2024)

**Imports:** \$38.78 billion (2024 est.)

**Import Commodities:** Refined Petroleum, Cars, Iron Ore, Aluminium Oxide and Iron Pipes (2024)

**Import Partners:** UAE 26%, China 15%, Saudi Arabia 12%, India 8%, USA 9% (2024)



## BUSINESS DELEGATION TO OMAN (MUSCAT & SOHAR)

### INDIA- OMAN TRADE INVESTMENT

Values in US\$ millions

S.No.	Year	2020 - 2021	2021 - 2022	2022 - 2023	2023 - 2024	2024 - 2025
1	<b>Export</b>	2,355.30	3,148.33	4,477.25	4,426.47	4,065.35
2	%Growth		33.67	42.21	-1.13	-8.16
3	India's Total Export	2,91,808.48	4,22,004.40	4,51,070.00	4,37,072.03	4,37,704.58
4	%Growth		44.62	6.89	-3.1	0.14
5	%Share	0.81	0.75	0.99	1.01	0.93
6	<b>Import</b>	3,087.93	6,840.65	7,911.18	4,520.84	6,548.73
7	%Growth		121.53	15.65	-42.86	44.86
8	India's Total Import	3,94,435.88	6,13,052.05	7,15,968.90	6,78,214.77	7,21,200.22
9	%Growth		55.43	16.79	-5.27	6.34
10	%Share	0.78	1.12	1.1	0.67	0.91
11	<b>Total Trade</b>	5,443.22	9,988.98	12,388.43	8,947.31	10,614.08
12	%Growth		83.51	24.02	-27.78	18.63
13	India's Total Trade	6,86,244.36	10,35,056.45	11,67,038.89	11,15,286.81	11,58,904.80
14	%Growth		50.83	12.75	-4.43	3.91
15	%Share	0.79	0.97	1.06	0.8	0.92
16	<b>Trade Balance</b>	-732.63	-3,692.32	-3,433.93	-94.37	-2,483.38
17	India's Trade Balance	1,02,627.40	-1,91,047.65	-2,64,898.90	-2,41,142.74	-2,83,495.65

**Note:** Since 2006-07, Petroleum figures are being computed from Import Daily trade Returns (DTRs) to generate country-wise/port-wise tables. Up to 2005-06 consolidated petroleum import figures were being received from the Petroleum Ministry.



## BUSINESS DELEGATION TO OMAN (MUSCAT & SOHAR)

### INTRODUCTION

The economic partnership between India and Oman is built on long-standing historical ties, strong political trust, and growing economic complementarities. Over the years, Oman has emerged as one of India's key strategic partners in the Gulf region, supported by robust bilateral trade, investment cooperation, and people-to-people connections.

Bilateral trade between the two countries has expanded steadily, with energy forming the backbone of commercial engagement. India imports crude oil, liquefied natural gas, fertilizers, and petrochemical products from Oman, while exporting engineering goods, machinery, automobiles, food products, textiles, pharmaceuticals, and chemicals. India is among Oman's top trading partners, reflecting the depth of economic engagement between the two nations.

Investment cooperation has also strengthened significantly. Indian companies have established a strong presence in Oman across sectors such as manufacturing, infrastructure, metals, cement, healthcare, and services, particularly in industrial hubs like Sohar and Duqm. At the same time, Omani investments in India are growing in areas such as infrastructure, logistics, financial services, and renewable energy, supported by institutional investment mechanisms and joint ventures.

The signing of the **India-Oman Comprehensive Economic Partnership Agreement (CEPA)** marks an important milestone in bilateral relations. The agreement is expected to enhance market access, reduce trade barriers, promote investments, and create new opportunities for businesses in both countries. It will also strengthen supply chain integration and support diversification of trade beyond traditional sectors.

Oman's strategic geographical location near major global shipping routes makes it an attractive gateway for Indian companies seeking access to markets in the Gulf Cooperation Council (GCC), Africa, and Europe. Opportunities for collaboration are expanding across sectors such as logistics, renewable energy, food processing, healthcare, information technology, tourism, and advanced manufacturing.

The large Indian community residing in Oman continues to play a vital role in strengthening bilateral ties by contributing to economic development and fostering cultural connectivity between the two nations.

Overall, India-Oman economic relations are poised for sustained growth, driven by strong institutional cooperation, complementary economic priorities, and new policy frameworks such as CEPA. The partnership offers significant opportunities for businesses and investors in both countries and is expected to deepen further in the coming years.



## BUSINESS DELEGATION TO OMAN (MUSCAT & SOHAR)

PHDCCI in its constant endeavor to strengthen India's bilateral trade and investment cooperation between India and Gulf countries with the aim to further business linkages in the region mounted a **High Level Business Delegation to Oman from 1-6 February 2026** to explore the trade and investment opportunities in **Muscat and Sohar**.

The delegation was led by **Mr. Mr. Anuj Khanna, Co-Chair, Housing & Urban Development Committee, PHDCCI and Managing Director & CEO, Realty and Venture Investment Firm**. The members of the delegations included:

- Mr. Sanbir Kapoor, Partner, Unify Healthcare Services LLP
- Mr. Joginder Negi, Director, Altermed RCM PVT LTD
- Mr. Nitish Narula, Chairman, SN Group
- Ms. Ashwini Siddhi, Co-Founder & CEO, Securacy.AI Private Ltd
- Ms. Gargi Panchal, Founder & Owner, Stardust
- Dr. Pradyumna Raj Agrahari, Managing Director & CEO, NextOn Foods Pvt. Ltd
- Mr. Arshdeep Singh, Deputy General Manager, Conscient Infrastructure Private Limited
- Mr. Vineet Krishana Sachdev, Co-Founder, IOUX
- Mr. Ashutosh Adinath Saitwal, Founder & CEO, KlearStack
- Mr. Naveen Kumar Proddutoori, Founder & CEO, INNOVAR Software Solutions Pvt. Ltd.
- Mr. Nitin Kalra, Founder & CEO, Bluparrot Ventures Private Ltd
- Mr. Arunendra Dvivedi, Managing Director, SIS Certifications Pvt. Ltd
- Mr. Jyoti Kumar Sharma, Director, Shadow Energy Private Ltd.
- Mr. Niraj, Director - International Affairs, PHDCCI
- Mr. Rakesh Kumar Shukla, Secretary, PHDCCI



## BUSINESS DELEGATION TO OMAN (MUSCAT & SOHAR)

### MUSCAT

#### Meeting with Chairman, Oman Chamber of Commerce and Industry



The PHDCCI Business Delegation to Oman called on **H.E. Mr. Sheikh Faisal bin Abdullah Al Rawas, Chairman, Oman Chamber of Commerce and Industry** on 1<sup>st</sup> February 2026 at its Head Office in Muscat.



**H.E. Mr. Sheikh Al Rawas** welcomed the delegation and thanked them for confirming their participation at the **Oman International Forum & Trade Exhibition (OMNEX 2026)** scheduled from **2-3 February 2026** and the **Sohar Investment Forum** scheduled from **4-5 February 2026 in Sohar**. He informed that Oman Chamber of Commerce and Industry was founded on May 15, 1973 and it is considered a private institution of public benefit that aims to organize, develop, defend and represent commercial interests in various fields. He emphasised the importance of strengthening collaboration between Small and Medium Enterprises (SMEs) of India and Oman as a key driver for expanding bilateral trade and investment. He highlighted that SMEs form the backbone of both economies and can play a transformative role in advancing economic diversification, innovation, and entrepreneurship-led growth.

The Chairman suggested that both chambers should work towards establishing a structured institutional mechanism to facilitate regular engagement between SMEs. This could include dedicated SME forums, sector-specific business matchmaking platforms, and focused trade delegations aimed at connecting smaller enterprises with potential partners, distributors, and investors. Such initiatives would enable SMEs to overcome market entry barriers and build long-term commercial relationships.

He also encouraged Indian SMEs to explore Oman as a strategic manufacturing and distribution hub, particularly through its well-developed industrial estates and free zones. By leveraging Oman's investor-friendly policies, geographic advantage, and connectivity to regional markets, Indian enterprises could establish production units for re-exports to the Gulf Cooperation Council (GCC), Africa, and Europe. At the same time, Omani SMEs could benefit from India's vast domestic market, technological capabilities, and skilled workforce through joint ventures and technology partnerships.



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Another important recommendation was to promote collaboration in priority sectors such as food processing, logistics, renewable energy, tourism, light manufacturing, healthcare services, and information technology. These sectors were identified as areas where both countries possess complementary strengths and strong potential for SME-led partnerships.

The Chairman further proposed strengthening cooperation in innovation and entrepreneurship by connecting startup ecosystems, incubation centres, and innovation hubs from both countries. Joint training programmes, knowledge-sharing workshops, and capacity-building initiatives could help SMEs enhance competitiveness, adopt new technologies, and improve productivity.

Recognising the challenges faced by SMEs in accessing finance and understanding regulatory frameworks, he also suggested that both chambers facilitate information exchange on investment procedures, market regulations, and business opportunities. Collaboration with financial institutions, export credit agencies, and investment funds could also be explored to support SME financing and risk mitigation.

The Chairman noted that the India–Oman Comprehensive Economic Partnership Agreement (CEPA) provides a timely opportunity to expand SME cooperation by improving market access, reducing trade barriers, and encouraging cross-border investments. He expressed confidence that stronger SME linkages would contribute significantly to increasing bilateral trade volumes and fostering sustainable economic partnerships.

In conclusion, the Chairman reaffirmed the commitment of the Oman Chamber of Commerce and Industry to work closely with PHDCCI in developing joint initiatives, business platforms, and partnership programmes aimed at enhancing SME engagement between India and Oman. Strengthening collaboration at the SME level, he noted, would create new economic opportunities, support entrepreneurship, and further deepen the strategic economic relationship between the two nations.

**Mr. Anuj Khanna** thanked the Chairman of OCCI for the meeting and warm reception. He provided an overview of PHDCCI, outlining its mandate, key focus areas, and extensive international engagement initiatives undertaken to support and promote its members' global outreach. He highlighted the Chamber's efforts in organizing business delegations, B2B and B2G interactions, trade exhibitions, and strategic partnerships across various countries to facilitate investment, trade, and collaboration opportunities for Indian enterprises worldwide.

The delegates introduced themselves and outlined their respective business interests in Oman. The Chairman of OCCI addressed each of the delegates' queries and encouraged them to expand their operations and establish a presence in Oman, highlighting the numerous government projects planned over the next five years under Oman Vision 2040. He further noted that there are currently a limited number of companies in Oman equipped to undertake these large-scale projects, thereby presenting significant opportunities for foreign businesses.

**H.E. Mr. Sheikh Al Rawas welcomed and accepted the proposal to formalize a MoU between the Oman Chamber of Commerce and Industry and PHDCCI during the upcoming delegation visit from Oman to India later this year.**

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## BUSINESS DELEGATION TO OMAN (MUSCAT & SOHAR)

### Meeting with CEO, NEO WORLD.earth



The delegation met **Mr. Qais Al Lamki, CEO, NEO WORLD.earth** on **1<sup>st</sup> February 2026** at the Diplomatic Club, Muscat. Mr. Faisal Hilal Nasser Almawali and Mr. Sharif Al Farsi, Chief of Staff, Oman Investment Bank were also present in the meeting.



**Mr. Qais Lamki** presented a detailed overview of NEO WORLD.earth Group, highlighting the company's innovative approach towards sustainable energy solutions and climate-friendly industrial alternatives. He informed the delegation that the Group is primarily focused on green and renewable energy technologies, with a strong emphasis on developing scalable solutions that can contribute to global decarbonisation efforts. A key highlight of the presentation was the Group's patented tube reactor technology, which enables the conversion of abundant and fast-growing biomass crops into a fossil coal substitute known as GreenCoal. This technology represents a breakthrough in clean energy innovation, as it allows biomass-derived fuel to completely replace conventional fossil coal without requiring any modifications to existing coal handling or combustion infrastructure.

Mr. Lamki explained that the primary biomass feedstock used in this process is elephant grass, a high-yielding, drought-resistant perennial crop known for its adaptability to arid and semi-arid environments. The plant is particularly attractive for large-scale cultivation due to its ease of establishment on marginal or non-arable land, rapid growth rate—reaching up to four meters within approximately 100 days—and its ability to regenerate after repeated harvesting without the need for replanting. Additionally, elephant grass has a remarkable capacity to absorb significant quantities of carbon dioxide from the atmosphere during its growth cycle, thereby contributing to carbon sequestration and climate mitigation objectives.

The resulting GreenCoal product is positioned as a carbon-negative and environmentally sustainable alternative to fossil coal, with a high calorific value of approximately 23 MJ per kilogram. Because it can be



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used directly in existing coal-based industrial systems, including power plants and industrial boilers, the solution offers a practical pathway for industries to transition toward cleaner fuels without incurring substantial capital expenditure for infrastructure changes. Importantly, the product is expected to be priced competitively, on par with conventional fossil coal, making it commercially viable for widespread adoption.

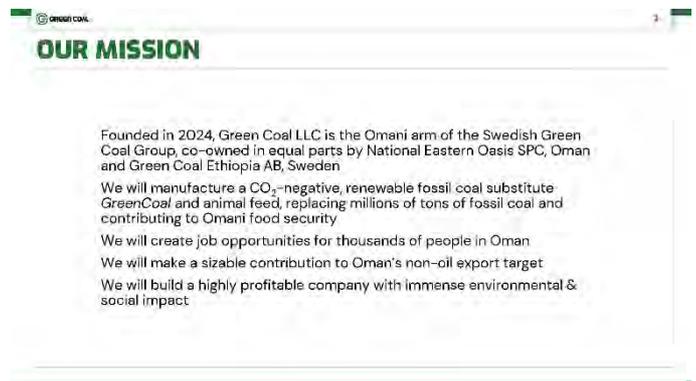
Beyond its application in energy production, elephant grass also offers significant benefits as livestock feed. Mr. Lamki noted that the biomass crop is highly palatable and nutritionally rich, providing substantial levels of protein, energy, minerals, and vitamins. This dual-use potential—energy production and animal nutrition—creates additional economic value for agricultural stakeholders and supports integrated agro-energy business models.

He further emphasised that such technologies present promising opportunities for collaboration with Indian companies, particularly in areas such as biomass cultivation, renewable fuel production, technology deployment, manufacturing partnerships, and sustainable agriculture. Given India’s large agricultural base, renewable energy ambitions, and industrial demand for alternative fuels, the Group sees strong potential for joint projects and investment cooperation.

The presentation concluded with discussions on exploring future partnerships with PHDCCI members, with mutual interest expressed in advancing sustainable energy solutions, supporting industrial decarbonisation, and promoting climate-resilient agricultural practices through collaborative initiatives between India and Oman.

**Mr. Anuj Khanna** while thanking the representative of NEO WORLD.earth informed about the activities of PHDCCI and its international engagements around the world by facilitating business opportunities for the members.

The members of the delegation introduced themselves and informed about their business interest.





# BUSINESS DELEGATION TO OMAN (MUSCAT & SOHAR)

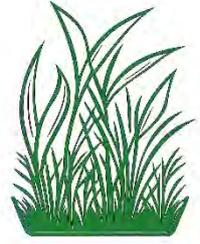
## OUR TECHNOLOGY

Swedish clean-tech start-up *NextFuel* has patented a tube reactor technology by way of which abundant, fast-growing biomass crops can be converted into a fossil coal substitute *GreenCoal* that can replace fossil coal completely



## OUR RAW MATERIAL

Our biomass crop is elephant grass, a high-yielding, drought-resistant perennial plant, known for its ease of establishment even on arid farmland, its fast growth rate of up to four meters every 100 days, its ability to regenerate after regular harvesting without re-planting, its remarkable ability to capture large amounts of CO<sub>2</sub> from the atmosphere when it grows, and its exceptional nutritional value as animal feed



## OUR PRODUCTS

*GreenCoal* is a carbon-negative, environmentally friendly replacement for fossil coal with a high calorific value of 23 MJ/kg, that does not require any replacements or alterations of pre-existing fossil coal handling/burning facilities, and that will be priced on par with fossil coal

*Elephant grass animal feed* is very palatable and nutritious, and provides high levels of protein, energy, minerals, and vitamins to livestock



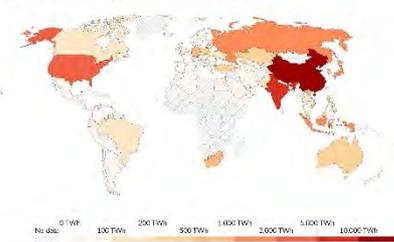
## OUR ENVIRONMENTAL IMPACT



Consequently, the net result of replacing one metric tonne of fossil coal with one metric tonne of *GreenCoal* is that  $(2,222 + 127) = 2,349$  kg less CO<sub>2</sub> is released into the atmosphere

## OUR MARKETS

Coal consumption, 2023  
Coal consumption by country or region, measured in terawatt hours (TWh).



## OUR PEOPLE

*Green Coal's* founders and team are experienced entrepreneurs with proven track records, and have unique experience of working in Africa and the Middle East (with e.g. large-scale industrial projects, project and company management, procurement and logistics and political risk mitigation and diplomacy)

 Carl Olofsson Partner, 2022-2023 for the last 20 years of experience in Africa and the Middle East with a focus on large-scale industrial projects, project and company management, procurement and logistics and political risk mitigation and diplomacy	 Prof. Muhammad Chaudhry Senior Lecturer, School of Energy, Fuel & Transport Systems, 2010-2023 with 40 years experience in Africa and the Middle East with a focus on large-scale industrial projects, project and company management, procurement and logistics and political risk mitigation and diplomacy	 Dr. Ibrahim Saad Al-Hadi Senior Lecturer, School of Energy, Fuel & Transport Systems, 2010-2023 with 40 years experience in Africa and the Middle East with a focus on large-scale industrial projects, project and company management, procurement and logistics and political risk mitigation and diplomacy	 Omar Al-Sayid Senior Lecturer, School of Energy, Fuel & Transport Systems, 2010-2023 with 40 years experience in Africa and the Middle East with a focus on large-scale industrial projects, project and company management, procurement and logistics and political risk mitigation and diplomacy	 Omar Elmaghrabi Senior Lecturer, School of Energy, Fuel & Transport Systems, 2010-2023 with 40 years experience in Africa and the Middle East with a focus on large-scale industrial projects, project and company management, procurement and logistics and political risk mitigation and diplomacy	 Ibrahim Al-Hadi Senior Lecturer, School of Energy, Fuel & Transport Systems, 2010-2023 with 40 years experience in Africa and the Middle East with a focus on large-scale industrial projects, project and company management, procurement and logistics and political risk mitigation and diplomacy	 Paul Oluwalade Senior Lecturer, School of Energy, Fuel & Transport Systems, 2010-2023 with 40 years experience in Africa and the Middle East with a focus on large-scale industrial projects, project and company management, procurement and logistics and political risk mitigation and diplomacy
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## OUR ROAD MAP

Under a collaboration agreement with *NextFuel*, we have the exclusive rights to *NextFuel's* patented tube reactor technology for the Sultanate of Oman  
We are currently seeking funding for *GreenCoal* and animal feed production facilities and farms with 20 production lines/an annual production of 1,080,000 metric tonnes of *GreenCoal* and 324,000 metric tonnes of animal feed.  
Simultaneously, we are liaising with Omani authorities on *inter alia* allocation of farm land (in the Al Hashman area in the Dhofar Governorate) and production facility land (in Salalah or Duqm)





## BUSINESS DELEGATION TO OMAN (MUSCAT & SOHAR)

### Meeting with H.E. Mr. Pankaj Khimji, Advisor, Foreign Trade and International Cooperation, Ministry of Commerce, Industry and Investment Promotion



The PHDCCI Business Delegation to Oman called on H.E. Mr. Pankaj Khimji, Advisor, Foreign Trade and International Cooperation, Ministry of Commerce, Industry and Investment Promotion, Oman on 2<sup>nd</sup> February 2026.



H.E. Mr. Pankaj Khimji warmly welcomed the delegation emphasizing the strong historical and economic ties between India and the Sultanate. In his address, he provided a comprehensive overview of Oman Vision 2040, the country's ambitious long-term roadmap designed to transform the national economy by reducing dependence on hydrocarbons, strengthening institutional efficiency, and fostering innovation-led growth. He noted that the Vision places significant importance on increasing private sector participation, promoting entrepreneurship, attracting foreign direct investment, and building globally competitive industries.

He elaborated that several high-potential sectors are being actively promoted under the Vision, particularly advanced manufacturing, logistics, tourism, renewable energy, mining, fisheries, and digital infrastructure. Major infrastructure projects, smart city developments, industrial zones, and tourism clusters are being rolled out across different regions of the country, creating substantial opportunities for international investors and technology partners. He also highlighted the government's investor-friendly reforms, including streamlined business regulations, incentives for foreign investors, public-private partnership frameworks, and improved ease of doing business mechanisms aimed at facilitating international collaborations.

Mr. Khimji underlined that India is regarded as a trusted and strategic partner in Oman's development journey, given the complementarities between the two economies and the longstanding presence of Indian businesses in the Sultanate. He encouraged Indian companies to explore joint ventures, technology partnerships, and investments in emerging sectors, particularly in areas where India has demonstrated strengths such as IT, healthcare, education, engineering services, and SMEs. He further stressed the



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importance of institutional partnerships between business chambers, industry associations, and government agencies to accelerate project implementation and knowledge exchange.

Concluding his remarks, he urged the visiting delegation to actively engage with Omani stakeholders, participate in sector-specific initiatives, and take advantage of the expanding pipeline of government and private sector projects under Oman Vision 2040. He expressed confidence that deeper India–Oman business collaboration would not only generate mutual economic benefits but also contribute to regional growth and long-term strategic cooperation between the two nations.

**Mr. Anuj Khanna** thanked H.E. Mr. Pankaj Khimji and his team for the time. He provided an overview of PHDCCI, outlining its mandate, key focus areas, and extensive international engagement initiatives undertaken to support and promote its members' global outreach. He highlighted the Chamber's efforts in organizing business delegations, B2B and B2G interactions, trade exhibitions, and strategic partnerships across various countries to facilitate investment, trade, and collaboration opportunities for Indian enterprises worldwide.

The delegates introduced themselves and outlined their respective business interests in Oman. H.E. Mr. Pankaj Khimji addressed each of the delegates' queries and encouraged them to expand their operations and establish a presence in Oman.

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## BUSINESS DELEGATION TO OMAN (MUSCAT & SOHAR)

### Meeting with H.E. Mr. G S Srinivas, Ambassador of India to Muscat, Oman



The PHDCCI Business Delegation to Oman met **H.E. Mr. G S Srinivas, Ambassador of India to Oman** on **2<sup>nd</sup> February 2026**.



**H.E. Mr. G S Srinivas** warmly welcomed the delegation and expressed his appreciation to the PHD Chamber of Commerce and Industry for taking the initiative to organize the visit. He noted that such engagements play an important role in strengthening institutional linkages and creating new pathways for economic collaboration between the two countries. In his address, the Ambassador highlighted the strong and steadily growing momentum in India–Oman bilateral relations, underpinned by deep historical ties, mutual trust, and expanding economic cooperation. He emphasized that Oman continues to be one of India’s key strategic partners in the Gulf region, with significant opportunities emerging across sectors such as manufacturing, logistics, renewable energy, mining, tourism, healthcare, food processing, and infrastructure development. He also underlined the advantage of Oman’s strategic geographical location, investor-friendly policies, and world-class port and logistics infrastructure, which make it an attractive gateway for Indian businesses looking to expand into the Middle East and Africa.

H.E. Mr. Srinivas further briefed the delegation on the various initiatives undertaken by the Embassy to promote trade and investment, including facilitating business-to-business interactions, connecting Indian companies with relevant Omani stakeholders, and supporting sector-specific partnerships. He informed participants about ongoing efforts to enhance collaboration in emerging areas such as green energy, sustainable technologies, and innovation-driven enterprises, in line with Oman’s economic diversification vision.

Encouraging the delegates to actively explore opportunities in the Sultanate, the Ambassador assured them of the Embassy’s full support in addressing any challenges they may encounter while entering or expanding in the Omani market. He reiterated the Embassy’s commitment to serving as a bridge between



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Indian industry and Omani institutions, and expressed confidence that the visit would lead to meaningful partnerships, increased investments, and mutually beneficial business outcomes for both countries.

**Mr. Anuj Khanna** thanked His Excellency and provided an overview of PHDCCI, outlining its mandate, key focus areas, and extensive international engagement initiatives undertaken to support and promote its members' global outreach. He highlighted the Chamber's efforts in organizing business delegations, B2B and B2G interactions, trade exhibitions, and strategic partnerships across various countries to facilitate investment, trade, and collaboration opportunities for Indian enterprises worldwide.

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## BUSINESS DELEGATION TO OMAN (MUSCAT & SOHAR)

### Meeting at Public Authority for Special Economic Zones and Free Zones (OPAZ)



The PHDCCI Business Delegation to Oman met Senior Officers of **Public Authority for Special Economic Zones and Free Zones (OPAZ)** on 2<sup>nd</sup> February 2026.



**Mr. Hilal Al Rashdi, Investors Relations Specialist, OPAZ** warmly welcomed the delegation and expressed his appreciation to the Chamber for organizing the visit, noting that such engagements are instrumental in strengthening business linkages and fostering greater economic cooperation between India and Oman.

In his presentation, he provided a comprehensive overview of OPAZ's mandate, institutional framework, and strategic role in driving Oman's economic diversification agenda. He explained that OPAZ serves as the central authority responsible for the planning, regulation, development, and promotion of Special Economic Zones (SEZs), Free Zones, and industrial cities across the Sultanate, with a focus on attracting high-quality foreign investments and enhancing competitiveness. He highlighted that the authority works closely with investors through a streamlined "one-stop-shop" approach, facilitating licensing, approvals, and operational support to ensure ease of doing business.

Mr. Al Rashdi elaborated on the diverse investment opportunities available across Oman's major economic zones, including sectors such as logistics and supply chain, manufacturing, petrochemicals, renewable energy, mining, fisheries, food processing, tourism, and technology-driven industries. He emphasized the strategic advantages offered by Oman's geographic location along major global trade routes, modern port connectivity, and access to regional and international markets, which make the country an attractive hub for export-oriented industries.

He also highlighted the wide range of incentives available to investors operating within Oman's economic and free zones, including competitive land lease rates, tax exemptions, customs duty benefits, full foreign ownership provisions in many zones, repatriation of profits, and world-class infrastructure facilities. Particular emphasis was placed on integrated industrial ecosystems that enable companies to optimize operational efficiency and reduce costs.



## BUSINESS DELEGATION TO OMAN (MUSCAT & SOHAR)

Linking these initiatives to Oman's long-term national strategy, he explained how OPAZ's efforts are aligned with Oman Vision 2040, which aims to transform the Sultanate into a diversified, innovation-driven economy with strong private sector participation and sustainable growth. He encouraged Indian businesses to leverage the opportunities available within Oman's economic zones as a gateway to regional markets, while assuring continued institutional support from OPAZ to facilitate partnerships and investments.

Mr. Al Rashdi concluded by expressing confidence that the interaction would open new avenues for collaboration between Indian companies and Omani stakeholders, contributing to stronger bilateral economic ties and mutually beneficial growth.

**Mr. Anuj Khanna** thanked the officials of OPAZ and provided an overview of PHDCCI, outlining its mandate, key focus areas, and extensive international engagement initiatives undertaken to support and promote its members' global outreach. He highlighted the Chamber's efforts in organizing business delegations, B2B and B2G interactions, trade exhibitions, and strategic partnerships across various countries to facilitate investment, trade, and collaboration opportunities for Indian enterprises worldwide.

The delegates introduced themselves and outlined their respective business interests in Oman.

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## BUSINESS DELEGATION TO OMAN (MUSCAT & SOHAR)

### Meeting with Macro Software Systems LLC

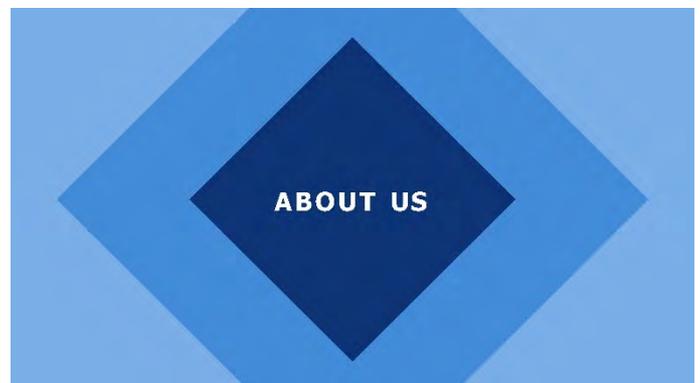


The PHDCCI Business Delegation to Oman met **Macro Software Systems LLC** on 2<sup>nd</sup> February 2026.

**Mr. Said Ismaily, Director, MSS Group** welcomed the delegation and informed about the company as a well-established software and IT services company in Muscat providing enterprise technology solutions, often working with major platforms like Oracle, database technologies, system integration, and custom application development across sectors in the GCC. It offers services like Oracle ERP implementation, system integration, IT infrastructure, and bespoke development.

**Mr. Anuj Khanna** the officials of OPAZ and provided an overview of PHDCCI, outlining its mandate, key focus areas, and extensive international engagement initiatives undertaken to support and promote its members' global outreach. He highlighted the Chamber's efforts in organizing business delegations, B2B and B2G interactions, trade exhibitions, and strategic partnerships across various countries to facilitate investment, trade, and collaboration opportunities for Indian enterprises worldwide.

The delegates introduced themselves and outlined their respective business interests in Oman.





# BUSINESS DELEGATION TO OMAN (MUSCAT & SOHAR)

**OUR COMPANY TIMELINE**

**1998**  
**Establishment**  
 MSS was established in Oman in 1998 to support Government initiative for Y2K

**2000**  
**Market Impact**  
 MSS bagged some major projects in Government & Banking sectors.

**2002**  
**1<sup>st</sup> ERP Project**  
 MSS was awarded its 1<sup>st</sup> ERP project in Oman. The Journey began with Bank Muscat and rest as they say is history

**2004**  
**ERP Domination**  
 MSS was awarded back to back ERP projects in Airlinc Domain with names like Gulf Air, Qatar Airways, Middle East Airlines and ERP became our Forte

**2007**  
**Managed Services**  
 MSS expanded its Technical Team in Oman by bagging various Managed Services Contracts with various reputable Organizations in Oman

**2018**  
**INNOVATIONS**  
 MSS entered the market of AMR and bagged order for AMR Consultancy and New age of water metering solutions

**2019**  
**MILESTONE**  
 Completed 20 Years in the ICT Industry

**The Growth Continues ...**

**WHY MSS?**

**ACHIEVEMENT INDICATOR**

**ACHIEVEMENT INDICATOR**

- 10 International & Local Awards
- 24 Years of Service
- 3,000,000 Man hours experience
- 80+ Projects (Govt & Non-Govt)
- 80+ Technical Resources in Oman
- 500+ Service Contracts
- 100% Client Satisfaction
- 90% Employee Retention

**Awards:**

- BEST IT SERVICES PROVIDER IN SULTANATE OF OMAN 2016, 2018, 2017 & 2018 by IFM, London (UK)
- BEST IT SERVICES PROVIDER OMAN 2016 & 2017 by Global Banking & Finance Magazine, London (UK)
- BEST IT SERVICES PARTNER GCC 2016 by CFI, London (UK)
- Excellence for Technology in Banking & Finance 2018 by Oman Economic Review
- The Majestic Falcon Award for Quality & Excellence 2017 & 2018 Group, Oberkays - France

**SECTORS SERVED**

- Government**
- Banking & Finance**
- Oil & Gas**
- Aviation**
- Telco & Utilities**

**PRODUCTS & SERVICES**

- ENTERPRISE SOLUTIONS**
  - ERP - ORACLE, IFS
  - Education Solutions
  - Airline SaaS Solutions
- SERVICES**
  - Dashboarding
  - Service Support
  - Application Development
- INFRASTRUCTURE**
  - Data Centre development & Management
  - Disaster Recovery Designing
- DATA ANALYTICS**
  - Business Inteligence
  - Data Analytics
  - Data Scrambling
- INNOVATIONS**
  - Flow Code Reforms
  - AI, AR, VR
  - AMR, AMI

**STRATEGIC PARTNERS**



# BUSINESS DELEGATION TO OMAN (MUSCAT & SOHAR)

**VALUE ADD PARTNERSHIP (Success Stories)**

**Treasury Management System**

- Client: OQ
- Project: Kyrba TMS
- Duration: 9 months
- Status: project Completed & Supported locally.

**EPG / Top Systems**

- Client: Transom
- Project: Contract Management & Billing (CnB)
- Duration: 6 months
- Status: project live and locally supported.
- ICV Candidate: 1

**IFS**

- Client: RCA
- Project: IFS ERP
- Duration: 3 Years
- Status: project in Progress.

**STORY**

- Client: Bank Muscat
- Project: Story Backup and recovery solution
- Duration: 6 months
- Status: project completed and supported locally

**ORACLE**

- Client: MOD, Muscat Municipality, Bank Muscat, OIA, Daleel Petroleum etc.
- Projects: ERP, VAT, Upgrades etc.

**IBM**

- Clients: Bank Muscat, Bank Dhofar, Royal Flight
- Projects: Licensing and solution implementation & Support

**INFORMATIQUE**

- Clients: Ministry of Justice, Applied College of Technology
- Projects: Judicial System and Student Information System solution implementation & Support

**Why MSS**

- Local and Regional Market Presence and Know how
- Existing business relationship with Government, Banking & Finance, Oil and Gas, Aviation and other entities
- Multiple large size projects delivered locally and internationally
- Registered with most government and private entities in Oman
- Pool of local experienced Technical resources in Oman
- Arabic / English Sales and Marketing team well equipped for the market
- Logistics and Administrative Support for project deliverable
- Social associations with regulators, ministries and embassies

**IN COUNTRY VALUE (ICV)**

**ICV PROGRAM**

- ICV Program**: MSS works with HRM and 25 firms to build a 20 program.
- Project Inclusion**: Inclusion of project jobs and salaries to get Independent
- Realtime Exposure**: Working with project teams and salaries to be hence real - the economy
- Project Training**: Training of employees for providing a new avenue of employment opportunity
- Freedom Opportunity**: A 25 firm based opportunity through the talent management program

**IN COUNTRY VALUE (ICV)**

**Current Case Studies**

**Transom**

- Project: Contract Management & Billing (CnB)
- Duration: 6 months
- Status: project in Progress.
- ICV Candidate: 1

**Muscat Municipality**

- Project: E-Business Suite Support (EBS- Support)
- Duration: 2 Years
- Status: project in Progress
- ICV Candidate: 1

**Bank Muscat**

- Project: Infrastructure and Network Support
- Duration: 1Years
- Status: project in Progress.
- ICV Candidate: 1

**ICV Candidate under MSS Training**

- Projects: N/A
- Duration: N/A
- Status: Under Training as Oracle Technical Developer
- ICV Candidate: 1

**NAMA (NSS)**

- Project: Oracle E-Business Suite Support (EBS Support)
- Duration: 3 Years
- Status: project in Progress.
- ICV Candidate: 2

**NAMA (NS)**

- Project: Automatic Meter Reading Project (AMR - Support)
- Duration: 5 Years
- Status: project delivered.
- ICV Candidate: 1

**PRODUCT DEVELOPMENT**

**Payroll Audit System**

It audits the payroll before being processed in the system before being forwarded to the bank. It gives a comparison, fluctuations on monthly / yearly basis. Analysis can be done on department, salary component (grades etc.) Implemented in Muscat Municipality 8000+ employees

**Student Admission System**

Built with Ministry of Higher Education, Research and Innovation (MOHERI) for its HEAC division. The complete admission, allocation system for students, Teachers, Ministry of Social Development is built by MSS and it also covers the onboarding, scholarships with affiliated colleges and universities.

**Performance Normalization**

This works with Grade performance management system which is required by the HR department to normalize the reviews after the internal performance reviews are done by respective departments.

**Loan Management System**

Management of Housing Loans for employees. It covers the disbursement based on construction phases and later recovery of loans. Site inspection, required documentation and approval process can be managed through the system.

**PRODUCT DEVELOPMENT - ICV**

**Talent Management System**

This product will be a complete cycle for a Student right from helping Students plan the educational path they have to pursue in order to align and achieve their desired career and employment. This system will also be a hiring / employment system for this students and others seeking employment as it will be also connecting the local entities for their employment requirements, which will connect them to the students in the universities, colleges and the relative ministries as well for the other job seeking locals.

**Mobile Billing**

Used for employees billing and payment of mobile bills. It also monitors the usage and limits approved and reconciles with the payroll of the employee.

**Contract and Probation Management**

Contract review module facilitates HR department to view and maintain full history of contracts with expat employees of the organization as well as able to initiate contract renewal requests to respective employee manager. Renewal due contracts are evaluated by the managers and decide on the outcome as renew or not renew. Reviewed contracts are sent for approval and on approval relevant system updates are done with the selected outcome.

**CLIENT TESTIMONY**

“We have a very strong and dependable partner in Macro Software Systems LLC. They go above and Beyond in ensuring every engagement is delivered with high quality and on time”

- QLNG

Successful upgrade in 2 ½ months (One of the fastest upgrade in GCC)

**GET IN TOUCH WITH US**

**TY Thank You for your TIME**

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Oman | Tanzania **Macro Software Systems LLC** [macro-software](https://www.facebook.com/macro-software)

Closing the gap between People, their business & Technology



## BUSINESS DELEGATION TO OMAN (MUSCAT & SOHAR)

### Visit to Lulu Hypermarket - Bousher



The PHDCCI Business Delegation to Oman visited **Lulu Hypermarket – Bousher, Muscat** on **3<sup>rd</sup> February 2026** and met officials of Procurement department to understand the direct sourcing from Country of Origin.

**Mr. Aswath Narayan, Commercial Manager** met the delegation and explained the different procurement mechanisms and operational processes during the visit to various sections of the supermarket.

LuLu Hypermarket – Bousher, Muscat is a leading full-service retail destination on Sultan Qaboos Street offering a wide range of groceries, fresh produce, household essentials, electronics, and more with competitive pricing and regular promotions – catering to everyday shopping needs of residents and visitors in Muscat.

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## BUSINESS DELEGATION TO OMAN (MUSCAT & SOHAR)

### SOHAR

#### Sohar Investment Forum



The PHDCCI Business Delegation to Oman travelled to **Sohar** on **3<sup>rd</sup> February 2026** to participate in the **Sohar Investment Forum** scheduled from **4–5 February 2026**, organized by the **Oman Chamber of Commerce and Industry**. The visit formed an important component of the delegation's program, aimed at exploring investment opportunities in Oman's rapidly developing industrial and logistics hub and strengthening institutional linkages with key Omani stakeholders.

Upon arrival, the delegation was warmly received by **Engr. Said Ali Al Abri, Chairman of the Board of Directors, Oman Chamber of Commerce and Industry**, during an informal interactive session held at **Radisson Blu Hotel, Sohar**. In his welcome remarks, he expressed his appreciation for the presence of the Indian business delegation and emphasized the importance of such exchanges in enhancing bilateral trade, investment cooperation, and private-sector partnerships between India and Oman.

Engr. Al Abri introduced his leadership team and senior officials from the Chamber, providing delegates with an overview of the Chamber's role in supporting business development, facilitating investor engagement, and promoting economic growth across Oman's key sectors. He also briefed the delegation in detail about the upcoming Sohar Investment Forum, outlining its objectives, thematic focus areas, participating stakeholders, and networking opportunities. He highlighted that the forum would bring together policymakers, investors, industry leaders, and entrepreneurs to discuss investment prospects in sectors such as logistics, manufacturing, energy, mining, food processing, and maritime services, particularly within the Sohar industrial ecosystem.

The interaction provided an excellent platform for delegates to engage in preliminary discussions, understand the regional economic landscape, and identify potential areas of collaboration ahead of the formal sessions of the Forum. Engr. Al Abri encouraged Indian companies to actively participate in the deliberations and explore partnerships with Omani counterparts, noting Sohar's strategic importance as one of Oman's leading industrial and port cities with strong growth potential.



## BUSINESS DELEGATION TO OMAN (MUSCAT & SOHAR)



The PHDCCI Business Delegation to Oman is participating in the **Suhar Investment Forum** scheduled from **4-5 February 2026** organized by **Oman Chamber of Commerce & Industry**.

The second edition of the Suhar Investment Forum is anchored around a set of strategic themes that reflect both regional and global economic transformations. These focus areas are carefully aligned with the ambitions of Oman Vision 2040 and are designed to position North Al Batinah as a premier regional hub for high-value, future-ready investments.

The Guests and Panelists included **Engr. Said Ali Al Abri, Chairman of the Board of Directors Oman Chamber of Commerce and Industry, H.E Ms. Ibtisam Al Farouji, Undersecretary for Investment Promotion, Ministry of Commerce, Industry & Investment Promotion, H.E. Mr. Sheikh Faisal bin Abdullah Al Rawas, Chairman, Oman Chamber of Commerce and Industry, H.E. Sheikh Mohammad bin Sulaiman Al Kindi, Governor of North Al Batinah, Eng. Raid AL Rubaiey, CEO, Sohar Port & Freezone & Deputy CEO, Sohar Port and Mr. Harsha Shetty, CEO, Jindal Steel Oman** amongst the other dignitaries.



The forum opened with a keynote address delivered by **Engr. Saeed bin Ali Al Abri, Chairman of the Board of Directors of the OCCI Branch in North Al Batinah and Chairman of the Organising Committee of the Forum**. In his speech, he emphasised that the Governorate of North Al Batinah, and Sohar in particular, represents an advanced national model for building an integrated economic ecosystem based on the integration of the port, the freezone, industrial zones, and advanced infrastructure. This integration, he noted, has positioned Sohar as an attractive platform for major industrial and logistic investments. He added that this ecosystem has succeeded in attracting companies from around 50



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nationalities currently operating in Sohar, reflecting growing international confidence in the investment environment.

He further highlighted that the Port of Sohar enjoys extensive maritime connectivity with more than 500 ports worldwide, in addition to a modern road network and the upcoming rail link project with the United Arab Emirates, which will further strengthen Sohar's position as a regional logistics hub. He explained that the forum focuses on investment-ready opportunities, presenting around 50 investment opportunities with a total estimated value of approximately OMR 300 million across promising sectors. He also stressed that the accompanying exhibition is a key component of the Forum, providing a direct platform for engagement between investors and public and private entities, showcasing initiatives, projects, and available opportunities, and helping translate investment interest into practical, implementable partnerships.



**H.E. Ms. Ibtisam bint Ahmed Al Farooji, Undersecretary of the Ministry of Commerce, Industry and Investment Promotion**, delivered the main keynote address. She highlighted the importance of enhancing the competitiveness of Oman's investment environment and the government's efforts to develop legislation and incentive frameworks that support in attracting of high-quality investments. She emphasised the pivotal role played by economic and industrial zones in achieving economic diversification targets. She also noted that the next phase will focus on facilitating investor procedures, accelerating digital transformation in services, and strengthening public-private partnerships, thereby creating sustainable investment opportunities, increasing value added to the national economy, and reinforcing Oman's position as a regionally attractive hub for business and investment.



**Mr. Khalid bin Saeed Al Shuaibi, Head of the National Program for Private Sector and Foreign Trade Development – 'Nazdaher**, delivered a speech in which he outlined the importance of free trade agreements in expanding the horizons of the Omani economy and enhancing its integration into global markets. He underscored the role of these agreements in facilitating the movement of goods and services, attracting foreign investment, and opening new markets for national products. He stressed that maximising the benefits of these agreements requires enhancing the competitiveness of the private sector and enabling national institutions to integrate into global value chains, thereby supporting diversification objectives and strengthening Oman's position as a reliable trade partner at the regional and international levels.



**H.E. Mr. Saleh bin Hamad Al Sharqi, Secretary-General of the Federation of GCC Chambers**, also delivered a speech emphasising the importance of Gulf economic integration and the role of the private sector in deepening trade and investment partnerships among GCC countries. He noted that the current phase requires enhanced institutional cooperation and unified efforts to create a more open and competitive business environment. He also mentioned how regional economic forums represent an effective platform for connecting investors, exchanging expertise, and building strategic alliances that support sustainable growth and expand intra-regional trade, thereby strengthening the region's position as an influential economic hub on the global investment map.



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**Dr. Khaled Mohamed Hanafy, Secretary-General of the Union of Arab Chambers,** highlighted in his address the importance of strengthening Arab and Gulf economic integration and opening wider horizons for investment and intra-regional trade. He emphasised that the coming phase requires deeper partnerships among private sector institutions to enhance the competitiveness of regional economies. He also stressed the role of investment forums in building bridges of cooperation, exchanging expertise, and exploring joint opportunities, thereby supporting sustainable development and achieving balanced economic growth that serves the interests of countries across the region.

The forum's activities included the inauguration of an accompanying exhibition, which featured a number of government and private sector institutions which are related to attracting investments into the Sultanate of Oman. Over 21 organisations are participating in the exhibition with an aims to introduce investment opportunities, incentives, and services offered to local and international investors.

The forum also included **two panel discussions**. The first, titled "**The New Sohar - Gateway to Industrial and Technology Investments,**" featured participation from **H.E. Mr. Sheikh Faisal bin Abdullah Al Rawas, Chairman of the Oman Chamber of Commerce and Industry; H.E. Mr. Sheikh Mohammed bin Sulaiman Al Kindi, Governor of North Al Batinah; Engr Raid Al Rubaiey, CEO of Sohar Freezone and Deputy CEO of Sohar Port; Mr. Harssha Shetty, CEO of Jindal Steel Oman; Ms. Emmee Haun, Managing Director, Oman Trade Office – USA.** The panel was moderated by **Ms. Zeina Soufan,** well known Journalist and TV Presenter.

The session focused on the transformations taking place in Sohar as an advanced model for smart industrial cities in the Sultanate of Oman. Speakers discussed the readiness of industrial and logistics infrastructure, the role of economic zones in accelerating the flow of high-quality investments, and the importance of public-private sector integration in creating a regionally competitive business environment. The discussion also addressed the future of advanced and technology-based industries, related value chains, opportunities for industrial localisation and knowledge transfer, mechanisms for investor support and simplified procedures, the development of digital services, and enhanced connectivity between the port, freezone, and industrial areas to improve supply chain efficiency and reduce operating costs. Participants emphasised that the next phase requires a focus on attracting high value-added investments, developing national talent, and strengthening Sohar's position as a regional industrial and technological hub serving local and international markets.

The second session, titled "**Enhancing the Investment Environment: Finance, Logistics and Sustainability Pillars,**" featured **H.E. Ms. Ibtisam bint Ahmed Al Farooji; Mr. Ahmed Al Shandudi, Vice President of Strategy and Digital Solutions at OQ Refineries and Petroleum Industries; Mr. Abbas Al Lawati, Senior Executive Vice President and Head of Investment Banking and International Operations at Sohar International; and Mr. Longgen Zhang, Chairman of United Solar Polysilicon (FZC).**



## BUSINESS DELEGATION TO OMAN (MUSCAT & SOHAR)

This session discussed several themes related to building an integrated investment ecosystem that supports long-term growth. The dialogue focused on the role of financing in enabling major industrial projects, expanding investment instruments and partnerships between banking institutions and the private sector, and the importance of digital solutions in improving operational efficiency and the business environment. The discussion also covered the development of logistics infrastructure in Sohar and its role in supporting trade and industry, as well as investment opportunities in renewable energy and clean industries, and the impact of sustainability standards on global investor decision-making. Speakers emphasised that enhancing investment competitiveness requires a balance between smart financing, advanced logistics infrastructure, and adherence to environmental standards, thereby strengthening investor confidence and reinforcing Oman's position as a sustainable investment destination in the long term.

The forum also witnessed **the signing of a number of agreements and memoranda of understanding** across several sectors, **totaling five agreements with an overall investment value of approximately OMR 12 million.**

- i) The first agreement is a memorandum of understanding to enhance investments and downstream industries in the iron and steel sector between the Oman Chamber of Commerce and Industry – North Al Batinah Branch and Jindal Steel Oman. The MoU aims to promote investment in the steel sector and attract investors to establish value-added industries based on steel products and by-products, with an estimated value of OMR 4 million.
- ii) The second agreement concerns the establishment of an industrial project under the Ladayn Plastics Industries Program between OQ Group and Aurum Polymer Solutions to develop an industrial facility in Al Ohi Industrial City in Wilayat Sohar, with an investment value of OMR 1.115 million. OQ Group will supply the project with raw materials of up to 8,000 tons annually at full capacity.
- iii) The third agreement covers the establishment of a food manufacturing plant between Sohar Industrial City and Al Baraka Food & Investment Company, valued at OMR 4 million.
- iv) The fourth agreement involves the establishment of a metal processing plant between Sohar Industrial City and Al Rahma Metal Industries Company, with an investment value of OMR 3 million.
- v) The fifth agreement concerns the establishment of a waste recycling plant between Sohar Industrial City and Clear Earth Recycling, valued at OMR 500,000.

**Sohar Investment Forum 2026** concluded with several recommendations emphasizing the importance of strengthening strategic partnerships, continuing the development of the business environment, and integrating efforts between the public and private sectors.



## BUSINESS DELEGATION TO OMAN (MUSCAT & SOHAR)

These recommendations aim to consolidate the status of the Wilayat of Sohar as a regional hub for investment, industry, and logistics, in line with the objectives of Oman Vision 2040.

Among the primary recommendations issued by the two-day forum was the improvement of the investor experience and the reduction of time required to launch investments. The forum proposed the launch of a prioritized "Green Investment Track" to accelerate projects compatible with the five-year plans and Oman Vision 2040, alongside the adoption of a logistics competitiveness program in Sohar to bolster regional and global supply chains.

Additional recommendations included the establishment of the Sohar Green Industries Complex to position Sohar as a regional model for sustainable industrial development, the adoption of a project preparation and economic feasibility support program to convert interest into signed deals and completed financing, and the enhancement of local content and supply chain development to maximize national value.

The recommendations also stressed the necessity of developing workforce readiness and "skills-to-jobs" partnerships to ensure sustainable employment and productivity through long-term qualification and training programs.

Furthermore, the forum called for continued international promotion of Sohar and the North Al Batinah Governorate as attractive investment destinations, leveraging their infrastructure and competitive advantages. It was also recommended to form a task force to follow up on the implementation of these recommendations to ensure the forum's maximum impact and the sustainability of its outcomes, while continuing to organize the forum in its international format periodically.

The total number of participants in this edition was 929, including 339 participants from outside the Sultanate of Oman representing 32 countries.

During the forum, approximately 50 framed investment opportunities were presented with a total value of nearly RO 300 million, in addition to the signing of five agreements and memorandums of understanding valued at RO 12 million. Key outputs also included 134 bilateral meetings covering eight sectors, including food products, iron industries, mining, plastics, recycling, support industries for heavy industry, medical industries, and aluminum industries.

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## BUSINESS DELEGATION TO OMAN (MUSCAT & SOHAR)

### KEY TAKEAWAYS

- **Strengthening India–Oman Business Relations:** The delegation significantly contributed to enhancing bilateral industry engagement and strengthening institutional linkages with key Omani stakeholders, creating momentum for deeper economic cooperation.
- **Sohar as a Strategic Industrial and Logistics Hub:** Sohar emerged as a major investment destination with integrated infrastructure comprising port, free zone, and industrial clusters. Its strategic location and connectivity to global markets present strong opportunities for Indian companies seeking regional expansion.
- **Promising Investment Opportunities Across Sectors:** Several sectors were identified as high-potential areas for collaboration, including: Renewable and green energy, Petrochemicals and downstream manufacturing, Logistics and supply chain, Healthcare and pharmaceuticals, Infrastructure and construction, Tourism and hospitality, Information technology and digital solutions, Food processing and agriculture
- **Investor-Friendly Business Environment in Oman:** Delegates noted Oman’s supportive investment ecosystem, including favorable regulatory policies, competitive taxation, and incentives offered through special economic zones and free zones, which enhance the attractiveness for foreign investors.
- **Alignment with National Development Priorities:** Oman’s economic diversification strategy presents opportunities aligned with India’s industrial strengths. The focus on sustainability, industrialization, and private sector participation offers scope for long-term partnerships.
- **Productive Business-to-Business Interactions:** The delegation facilitated meaningful B2B meetings between Indian and Omani companies, leading to discussions on joint ventures, technology transfer, and potential commercial partnerships.
- **Scope for Institutional Collaboration:** Interactions with the Oman Chamber of Commerce and Industry and other stakeholders opened avenues for institutional cooperation, including potential MoUs, knowledge exchange initiatives, and future joint programs.
- **Opportunities in Healthcare and Skill Development:** Oman showed interest in leveraging India’s expertise in healthcare services, hospital management, and skill development, creating opportunities for Indian institutions and companies.
- **Growing Focus on Sustainability and Green Technologies:** There is increasing emphasis in Oman on renewable energy, biomass solutions, and sustainable industrial practices, offering potential for Indian technology providers and investors.
- **Positive Outlook for Future Engagement:** The delegation established a strong foundation for continued engagement through follow-up sectoral delegations, investment facilitation, and sustained industry interactions between the two countries.



## BUSINESS DELEGATION TO OMAN (MUSCAT & SOHAR)

### DELEGATE PROFILE

#### HEALTHCARE



#### **Mr. Sanbir Kapoor**

*Leader of the Delegation*

*Star Member, PHDCCI*

*CEO*

**Unify Healthcare Services**



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**Business Profile:** At Unify Healthcare Services, the team specializes in medical billing and coding, focusing on delivering comprehensive solutions designed to simplify the revenue cycle. The organization's mission is to empower healthcare providers by managing the administrative burden, enabling them to concentrate on delivering exceptional patient care. With a commitment to precision and quality, Unify Healthcare Services provides insightful documentation services that optimize financial outcomes.

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#### **Mr. Joginder Negi**

*Director*

**Altermed RCM Pvt Ltd**



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**Email** : [jogindernegi@altermedrcm.com](mailto:jogindernegi@altermedrcm.com)  
**Website** : <https://altermedrcm.com/>

**Business Profile:** Altermed RCM Pvt. Ltd is a healthcare services company providing credentialing, payer enrollment, and revenue cycle management support to healthcare organizations. We support providers with compliance, documentation, and operational workflows, with service delivery managed from India. and quality, Unify Healthcare Services provides insightful documentation services that optimize financial outcomes. Exploring B2B partnerships, networking opportunities, and potential collaborations within the healthcare services ecosystem in Oman.

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## BUSINESS DELEGATION TO OMAN (MUSCAT & SOHAR)

### AGRI-BUSINESS



**Mr. Nitish Narula**

Chairman  
SN Group



Mobile : +91 - 9899834024

Email : [nitish@sn-group.in](mailto:nitish@sn-group.in)

Website : <https://sn-group.in/>

**Business Profile:** To support Oman meet their food security needs, we look forward to expanding our rice, sugar, wheat flour exports to Oman through our subsidiary firm Sun Alliance General Trading LLC registered in Muscat. We procure from government bodies like NAFED and export them to companies in Oman.

### ARTIFICIAL INTELLIGENCE



**Ms. Ashwini Siddhi**

Co-Founder & CEO  
Securacy.AI Private Ltd



Mobile : 91 - 9886416248

Email : [ashwini.siddhi@securacy.ai](mailto:ashwini.siddhi@securacy.ai)

Website : <https://securacy.ai/>

**Business Profile:** Securacy.AI helps regulated organizations build secure, privacy-preserving, and compliant digital and AI products by design. We embed security, privacy, and AI governance directly into the product lifecycle—so risks are identified early and audit-ready evidence is generated continuously, not retrofitted at the end. Our expert-led, AI-augmented approach covers the full AI lifecycle—from data and models to pipelines and governance—reducing regulatory friction, strengthening customer trust, and enabling faster, safer innovation.



**Mr. Naveen Proddutoori**

Founder & Chief Executive Officer  
INNOVAR Software Solutions Pvt. Ltd



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**Business Profile:** INNOVAR is redefining business growth through Salesforce CRM, Agentforce, and AI innovation. As a Salesforce Summit Partner with a Certified Cross-Cloud team, we don't just implement solutions we design, integrate, and optimize intelligent systems that transform your vision into measurable success. With a focus on innovation, agility, and unwavering commitment, we empower you to deliver hyper-personalized customer experiences, harness data-driven insights, and stay ahead in an ever-evolving digital landscape.



## BUSINESS DELEGATION TO OMAN (MUSCAT & SOHAR)



### Mr. Ashutosh Saitwal

Founder & Chief Executive Officer  
KlearStack



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**Business Profile:** Our mission is to empower your organization with cutting-edge Document AI that simplifies and accelerates document management, enabling you to focus on what matters most: growth and innovation



### Mr. Nitin Kalra

Founder & Chief Executive Officer  
Bluparrot Ventures Private Ltd



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**Business Profile:** We specialize in Data Science, Artificial Intelligence, Digital Transformation, ESG Innovations, IoT Automation, AI-Driven Performance Marketing, and Philanthropy Sector AI Solutions.

## ARCHITECT & REAL ESTATE



### Mr. Anuj Khanna

Managing Director & CEO  
TNRIC Services Pvt Ltd



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**Business Profile:** TNRIC Services Private Limited is a venture-focused investment and strategic advisory firm headquartered in Gurgaon, India. Founded in 2016, TNRIC operates at the convergence of real estate investments, technology platforms, and venture capital, partnering with businesses and asset owners to build scalable, long-term value. We work with investors, founders, developers, and institutions, deploying structured capital, backing platform-led ventures, and providing strategic advisory support across the investment lifecycle. Our approach is rooted in market intelligence, disciplined capital allocation, and ROI-driven execution. Backed by decades of cumulative industry experience, TNRIC is recognized for its strategic clarity, governance-led advisory, and responsible capital deployment, making it a trusted partner for investment platforms, realtech ventures, and growth-stage businesses in India.



## BUSINESS DELEGATION TO OMAN (MUSCAT & SOHAR)

### REAL ESTATE & INFRASTRUCTURE



**Mr. Arshdeep Singh**

*Deputy General Manager*

**Conscient Infrastructure Private Limited**



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**Business Profile:** At Conscient, we aim to create what only we can uniquely offer the world — not just buildings or homes, but a lifestyle that epitomizes soulful living. By getting the fundamentals of creation right, upholding high standards of delivery and reliability, and prioritizing value over profits, we have consistently pursued what we believe in most — excellence. This belief, combined with extensive planning and meticulous design, has enabled us to develop around 20,000 residential and commercial units across Delhi-NCR, Dehradun, and Goa over the past five decades. In our pursuit of excellence, Conscient has collaborated with world-renowned architects, designers, and consultants. These partnerships have contributed to the development — or ongoing transformation — of over 35 million square feet of space (delivered and potential) across premium condominiums, luxury villas, institutional, commercial/retail, and value housing projects.

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### FMCG (FRESH AND FROZEN FOOD PRODUCTS)



**Dr. Pradyumna Agrahari**

*Managing Director & CEO*

**NextOn Foods Pvt. Ltd**



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**Business Profile:** Driven by the intent to offer safe and reliable food products to consumers and significant impact on lives of farming community. NextOn Foods came into existence in the year 2017 with a global perspective to make a significant contribution to the food and Agriculture economy. The organizational foundation was laid by 5 highly dynamic and enterprising individuals who came together in harmonies (like the 5 elements of nature). Our indeed aim is to provide safe, reliable and quality. Food produce to consumers through sustainable and efficient supply chain from farm to consumers' place.

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## BUSINESS DELEGATION TO OMAN (MUSCAT & SOHAR)

### IT & ICT



#### **Mr. Vineet Sachdev**

*Co-Founder*  
**IOUX**



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**Business Profile:** IOUX provides comprehensive solutions for electronic contract execution, monitoring, and management, which includes eKYC verification, eStamping, eSigning, and eStorage of documents to ensure legal enforceability and contract intelligence. With IOUX, you can reduce costs and improve efficiency, while ensuring timely renewals and a complete audit trail of all activities related to your contracts.



#### **Mr. Arunendra Dvivedi**

*Managing Director*  
**SIS Certifications Pvt. Ltd.**



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**Business Profile:** SIS Certifications is one of the most trusted ISO certification bodies. Our journey started in 2010 and since then we have grown to cater more than 15,000 clients across more than 55 countries. We are accredited by both International Accreditation Services (IAS-IAF) and United Accreditation Foundation (UAF). Our highly qualified team of experts offer their services in auditing management systems against the requirements of respective ISO certifications.

### ENERGY MANAGEMENT



#### **Mr. Jyoti Kumar Sharma**

*Managing Director*  
**Shadow Energy Private Ltd.**



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**Business Profile:** Shadow Energy Private Limited is one of India's fastest-growing names in energy management and audit solutions. With a strong focus on sustainability, safety, and system optimization, we help industries, commercial buildings, data centres, and institutions reduce energy costs, enhance safety, and achieve regulatory compliance with our comprehensive suite of audit and consulting services.



## BUSINESS DELEGATION TO OMAN (MUSCAT & SOHAR)

### GEMS & JEWELLERY



**Ms. Gargi Panchal**

*Founder & Owner*

**Stardust**



**Mobile** : 91 - 8700433156  
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**Business Profile:** Established as a Proprietorship firm in the year 2023, we Star Dust are a leading Exporters, Wholesaler, Trader of a wide range of 3D Printed Biodegradable Polymer Rhino Statue, 3D Printed Biodegradable Polymer Lord Buddha Frame, 3D Printed Biodegradable Polymer Assam Tribe Statue, 3D Printed Biodegradable Polymer Music Instrument Statue, 3D Printed Biodegradable Polymer Assam Statue, 7 Chakar Healing Stone Evil Eye, Crystal Gomti Chakra Orgone Chirmi Pyramid, Selenite Crystal Stones Hanging with Evil Eye, Multicolor 9 Planets Tumble Kit, Amazonite Tumble Stones etc. Situated in Delhi. We offer these products at reasonable rates and deliver these within the promised time-frame. Under the headship of Miss. Gargi Panchal, we have gained a huge clientele across the nation.

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## BUSINESS DELEGATION TO OMAN (MUSCAT & SOHAR)

### PHDCCI SECRETARIAT TEAM



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*Director – International Affairs*

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*Secretary*

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**Business Profile:** PHD Chamber of Commerce and Industry (PHDCCI) has been working as a catalyst for the promotion of Indian industry, trade and entrepreneurship for the past 120 years. It is a forward looking, proactive and dynamic PAN-India apex organization. As a partner in progress with industry and government, PHDCCI works at the grass roots level with strong national and international linkages for propelling progress, harmony and integrated development of the Indian economy. PHDCCI, acting as the “Voice of Industry & Trade” reaching out to more than 1,50,000 large, medium and small industries, has forged ahead leveraging its legacy with the industry knowledge across multiple sectors to take Indian Economy to the next level. At the global level, we have been working with the Embassies and High Commissions in India and overseas to bring in the International Best Practices and Business Opportunities.

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## STATE OFFICES

### ANDHRA PRADESH

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### ANDAMAN & NICOBAR

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Aberdeen Bazaar, Port Blair 744101  
E-mail: phdan@phdcci.in

### BIHAR

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### CHHATTISGARH

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Gas Premises, Main Chowk, Channi,  
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### JHARKHAND

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Email: phdranchi@phdcci.in

### KASHMIR

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### MADHYA PRADESH

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### MAHARASHTRA

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Avenue 3G Block, BKC,  
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### NORTH EAST REGION (NER)

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### PUNJAB

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### RAJASTHAN

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### TAMIL NADU

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### TELANGANA

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### UTTARAKHAND

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### WEST BENGAL

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## PHD CHAMBER OF COMMERCE AND INDUSTRY

"Voice of Industry & Trade"

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City Centre: Suite No. 23, 2nd Floor, Indra Palace, H Block Middle Circle, Connaught Place, New Delhi 110001, Phone: 91-11-23321858, 49323868



## About PHDCCI

PHDCCI has been working as a catalyst for the promotion of Indian industry, trade and entrepreneurship for the past 121 years. It is a forward looking, proactive and dynamic PAN-India apex organization. As a partner in progress with industry and government, PHDCCI works at the grass roots level with strong national and international linkages for propelling progress, harmony and integrated development of the Indian economy.

PHDCCI, acting as the “Voice of Industry & Trade” reaching out to more than 1,50,000 large, medium and small industries, has forged ahead leveraging its legacy with the industry knowledge across multiple sectors to take Indian Economy to the next level.

At the global level, we have been working with the Embassies and High Commissions in India and overseas to bring in the International Best Practices and Business Opportunities.



*“Voice of Industry & Trade”*

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