



PHDCCI INTERNATIONAL BUSINESS DELEGATION TO UAE

(Abu Dhabi - Dubai - Sharjah - Ajman - Umm Al Quwain)

09-14 November 2025

A REPORT
by
International Affairs Committee for Gulf, PHDCCI





BUSINESS DELEGATION TO UAE (ABU DHABI, DUBAI, SHARJAH, AJMAN, UMM AL QUWAIN)

MESSAGE



Mr. Rajeev Juneja

President

PHD Chamber of Commerce and Industry (PHDCCI)

I am pleased to share that the PHDCCI Business Delegation to the United Arab Emirates, undertaken from 10–14 November 2025, was an outstanding success and marked a significant milestone in our efforts to deepen India–UAE economic engagement. Over the course of five days, our 13-member delegation visited five key emirates—Abu Dhabi, Dubai, Sharjah, Ajman and Umm Al Quwain—engaging with high-level government authorities, chambers of commerce, free zone authorities, and leading business groups.

The UAE continues to be one of India's closest strategic and economic partners. This delegation reaffirmed the immense potential that exists for Indian industry—particularly in sectors such as manufacturing, food processing, logistics, technology, startups, renewable energy, healthcare, retail and services. The Comprehensive Economic Partnership Agreement (CEPA) has opened new avenues of collaboration, and our interactions across the emirates showcased the strong interest of UAE institutions in partnering with credible Indian businesses.

I would like to commend our International Affairs Committee for the Gulf for successfully conceptualising and executing this high-impact visit. I also extend my appreciation to the Embassy of India in Abu Dhabi, the Consulate General of India in Dubai, and all partner organisations across the UAE for their invaluable support and warm hospitality. Their facilitation enabled meaningful B2G and B2B connections that will contribute to expanding bilateral trade and investment flows.

The Chamber remains committed to creating more such platforms for our members to explore opportunities, forge partnerships, and expand their global footprint. I am confident that the outcomes of this delegation will translate into enhanced business prospects and long-term collaborations between India and the UAE.

We look forward to building on this momentum and continuing our efforts to strengthen India's economic diplomacy and international outreach.



BUSINESS DELEGATION TO UAE (ABU DHABI, DUBAI, SHARJAH, AJMAN, UMM AL QUWAIN)

MESSAGE



Mr. Aditya Paul Berlia

Chair, International Affairs Committee for Gulf

PHD Chamber of Commerce and Industry (PHDCCI)

It gives me immense pleasure to present the Post Event Report of the PHDCCI Business Delegation to the United Arab Emirates, organised from 10–14 November 2025. This high-level delegation, comprising distinguished industry leaders from diverse sectors, successfully covered five key emirates—Abu Dhabi, Dubai, Sharjah, Ajman and Umm Al Quwain—engaging with senior government officials, chambers of commerce, free zone authorities, and prominent business groups.

The visit reaffirmed the UAE's position as a pivotal economic partner for India and highlighted the vast opportunities emerging across the emirates. With the India–UAE CEPA providing an enabling framework, Indian companies now have unprecedented prospects for manufacturing, value addition, re-exports, technology partnerships, and investment collaborations. The discussions held during our interactions underscored the eagerness of UAE institutions to work closely with credible Indian enterprises.

I am delighted that the delegation not only strengthened institutional linkages but also opened new doors for our members to explore sector-specific opportunities in areas such as logistics, food processing, retail, green energy, innovation-driven enterprises, healthcare and advanced manufacturing. The constructive B2G and B2B engagements during this visit have laid a strong foundation for enhanced bilateral cooperation and future business outcomes.

I would like to place on record my sincere appreciation to the Embassy of India in Abu Dhabi, the Consulate General of India in Dubai, and all our partner organisations across the UAE for their unwavering support, guidance and warm hospitality. Their facilitation was instrumental in ensuring the success of this mission.

As Chair of the Gulf Committee, I reaffirm PHDCCI's commitment to deepening our engagement in the Gulf region through meaningful delegations, dialogues, and partnership-building initiatives. I am confident that the insights and connections gained through this visit will yield tangible results and significantly contribute to strengthening India–UAE economic ties.



BUSINESS DELEGATION TO UAE (ABU DHABI, DUBAI, SHARJAH, AJMAN, UMM AL QUWAIN)

MESSAGE



Dr. Ranjeet Mehta

CEO & Secretary General

PHD Chamber of Commerce and Industry (PHDCCI)

PHDCCI has consistently been at the forefront of promoting cooperation between India and the Gulf countries through various trade and investment initiatives. Over the years, the Chamber has undertaken several strategic business delegations and collaborative programmes aimed at deepening India's engagement with this vital region.

It gives me great pleasure to present the Business Delegation Report of the PHD Chamber of Commerce and Industry (PHDCCI) for the visit to UAE from 10–14 November 2025. With the valuable support and guidance of the Embassy of India in Abu Dhabi and the Consulate General of India in Dubai, this delegation marked another significant milestone in our ongoing efforts to connect Indian enterprises with global opportunities.

The visit provided a unique platform for Indian businesses to engage with government agencies, chambers of commerce, and leading corporations in both countries. Discussions focused on enhancing collaboration in key sectors such as infrastructure, energy, healthcare, information technology, renewable energy, food processing, and logistics—areas where India and the Gulf region share strong complementarities and mutual growth potential.

India's deep-rooted partnership with UAE is further strengthened by the vibrant Indian community residing in these countries. Their contribution to the socio-economic development of their host nations and their role as ambassadors of goodwill continue to fortify the bonds of friendship and cooperation between our nations.

This report captures the key outcomes, opportunities, and insights from the visit and highlights the immense scope for expanding bilateral trade and investment. At PHDCCI, we remain steadfast in our commitment to serve as a catalyst for India's global economic engagement. Through our International Affairs and Trade Fairs Division, we continue to collaborate closely with foreign missions, trade promotion agencies, and business councils to facilitate mutually beneficial partnerships.

I am confident that this report will serve as a valuable reference for Indian businesses, policymakers, and stakeholders, providing a comprehensive understanding of the evolving business landscape between India and UAE, and the tremendous opportunities it holds for the future.



BUSINESS DELEGATION TO UAE (ABU DHABI, DUBAI, SHARJAH, AJMAN, UMM AL QUWAIN)

COUNTRY FACTSHEETS - UAE

Location - Middle East, bordering the Gulf of Oman and the Persian Gulf, between Oman and Saudi Arabia

Capital – Abu Dhabi

Official Languages - Arabic (official), English, Hindi, Malayalam, Urdu, Pashto, Tagalog, Persian

Area: total: 83,600 sq km

land: 83,600 sq km

water: 0 sq km

Population: 10,032,213 (2024 est.)

GDP-Per-Capita (PPP): \$745.99 billion (2024 est.)

GDP- Composition by sector: agriculture: 0.7% (2023 est.)

industry: 47.7% (2023 est.)

services: 51.6% (2023 est.)

Agriculture Products: dates, cucumbers/gherkins, camel milk, goat milk, tomatoes, chicken, goat meat, eggs, milk, camel meat (2023)

Industries: petroleum and petrochemicals; fishing, aluminum, cement, fertilizer, commercial ship repair, construction materials, handicrafts, textiles

Exchange rates: Emirati dirhams (AED) per US dollar - 3.672 (2024 est.)

Export: \$558.402 billion (2023 est.)

Export Commodities: crude petroleum, refined petroleum, gold, broadcasting equipment, natural gas (2023)

Export Partners: China 11%, India 11%, Japan 10%, Iraq 6%, Thailand 4% (2023)

Imports: \$481.852 billion (2023 est.)

Import Commodities: gold, broadcasting equipment, cars, refined petroleum, diamonds (2023)

Import Partners: China 19%, India 7%, USA 6%, Turkey 4%, Japan 4% (2023)



BUSINESS DELEGATION TO UAE (ABU DHABI, DUBAI, SHARJAH, AJMAN, UMM AL QUWAIN)

India- UAE Trade Investment

Values in US\$ millions

S.No.	Year	2020 - 2021	2021 - 2022	2022 - 2023	2023 - 2024	2024 - 2025
1	Export	16,679.54	28,044.88	31,608.79	35,625.02	36,638.02
2	%Growth		68.14	12.71	12.71	2.84
3	India's Total Export	2,91,808.48	4,22,004.40	4,51,070.00	4,37,072.03	4,37,704.58
4	%Growth		44.62	6.89	-3.1	0.14
5	%Share	5.72	6.65	7.01	8.15	8.37
6	Import	26,622.99	44,833.48	53,231.55	48,025.58	63,403.01
7	%Growth		68.4	18.73	-9.78	32.02
8	India's Total Import	3,94,435.88	6,13,052.05	7,15,968.90	6,78,214.77	7,21,200.22
9	%Growth		55.43	16.79	-5.27	6.34
10	%Share	6.75	7.31	7.43	7.08	8.79
11	Total Trade	43,302.53	72,878.36	84,840.34	83,650.60	1,00,041.03
12	%Growth		68.3	16.41	-1.4	19.59
13	India's Total Trade	6,86,244.36	10,35,056.45	11,67,038.89	11,15,286.81	11,58,904.80
14	%Growth		50.83	12.75	-4.43	3.91
15	%Share	6.31	7.04	7.27	7.5	8.63
16	Trade Balance	-9,943.45	-16,788.60	-21,622.76	-12,400.56	-26,764.98
17	India's Trade Balance	-1,02,627.40	-1,91,047.65	-2,64,898.90	-2,41,142.74	-2,83,495.65

Note: Since 2006-07, Petroleum figures are being computed from Import Daily trade Returns (DTRs) to generate country-wise/port-wise tables. Up to 2005-06 consolidated petroleum import figures were being received from the Petroleum Ministry.



BUSINESS DELEGATION TO UAE (ABU DHABI, DUBAI, SHARJAH, AJMAN, UMM AL QUWAIN)

INTRODUCTION



India and the United Arab Emirates (UAE) share one of the most dynamic and strategically important bilateral partnerships in the contemporary global landscape. Built on centuries-old cultural linkages and strengthened by forward-looking diplomacy, the relationship today spans political, economic, energy, technological, and cultural domains. In 2025, India-UAE relations have matured into a multi-dimensional, resilient, and innovation-driven partnership anchored in mutual trust and shared aspirations for regional and global development.

An important element of India's engagement with the UAE is the constant growth in bilateral trade and investment. Although economic engagement remains the conventional mode of interaction between the two, its pace and scope have expanded significantly in recent years. The UAE remains the third largest trading partner of India after the US and China. The Comprehensive Economic Partnership Agreement (CEPA) signed in 2022 had a big impact on the bilateral trade which crossed US\$ 100 billion in 2024-2025.



BUSINESS DELEGATION TO UAE (ABU DHABI, DUBAI, SHARJAH, AJMAN, UMM AL QUWAIN)

Convergences of interests and a mutually beneficial partnership have significantly reshaped the India-UAE relationship. Perception of the leaders and people towards each other has played a key role in the new collaborative efforts between the two. The UAE perceives India as an emerging global political and economic powerhouse, growing in science, technology, innovation and industrialisation. For India, the UAE is a stable country with a vibrant economy and a positive outlook towards expanding and acquiring knowledge on science, technology in niche areas, innovation and renewable energy. Besides, there is a convergence between the two on the issues of climate change, water and food security as well as in fighting common security threats, such as terrorism, extremism and maritime piracy. The transformation of the India-UAE relationship under the leadership of Prime Minister Modi has been remarkable. The recent trends reflect a sustained engagement between the two countries on the conventional issues and at the same time, efforts to find convergence in the new and emerging areas of cooperation. This approach has been pivotal in the transformation of the India-UAE relationship.

PHDCCI in its constant endeavor to strengthen India's bilateral trade and investment cooperation between India and Gulf countries with the aim to further business linkages in the region mounted a **High Level Business Delegation to UAE from 10 – 14 November 2025** to explore the trade and investment opportunities in 5 out of 7 emirates namely; **Abu Dhabi, Dubai, Sharjah, Ajman and Umm Al Quwain.**

The delegation was led by **Mr. Aditya Berlia, Chair, International Affairs Committee for Gulf, PHDCCI** and **Co-Promoter, Apeejay Styra Svrn Group**, **Mr. Sanjay Beswal, Co-Chair, International Affairs Committee for Gulf, PHDCCI** and **Director, Andees Consulting LLP** and **Mr. Sharat Jain, Co-Chair, International Affairs Committee for Gulf, PHDCCI** and **Whole Time Director, Mangalam Ventures Ltd.**

The members of the delegation were:

- Mr. Jagdeep Singh Gandhoke, Co-Founder & Managing Director, Psychocare Health Pvt. Ltd.
- Mr. Tushar Bharti, Director, R J Consultants
- Mr. Sanbir Kapoor, Partner, Unify Healthcare Services LLP
- Mr. Hemant Walia, Proprietor, Ace Square Reality
- Mr. Rahul Luthra, Founder, All Seasons Impex Pvt. Ltd.
- Mr. Supreet Singh, Founder & CEO, Psychocare Health Pvt. Ltd.
- Mr. Ajay Bansal, Director Marketing and Communication, Dynamic Group
- Mr. Bhavya Desai, Sr. Manager Finance, Dynamic Group
- Ms. Tahera Mandviwala, Co-Managing Partner, TDT
- Mr. Naveen Kumar Seth, Deputy Secretary General, PHDCCI
- Mr. Niraj, Director - International Affairs, PHDCCI



BUSINESS DELEGATION TO

UAE (ABU DHABI, DUBAI, SHARJAH, AJMAN, UMM AL QUWAIN)

ABU DHABI, UAE

Meeting at the Embassy of India, Abu Dhabi, UAE



The PHDCCI Business Delegation to the UAE called on Mr. Rohit Mishra, Counsellor, Embassy of India, UAE, on 10th November 2025 at the Embassy of India in Abu Dhabi. Mr. Muhamed Safwan from the Trade & Investment Wing of the Embassy also joined the meeting and accompanied Mr. Mishra during the interactions.



Mr. Rohit Mishra, while welcoming the delegation, informed that **H.E. Dr. Deepak Mittal** has recently assumed charge as the Ambassador of India to the UAE. Although the Ambassador had expressed his desire to meet the delegation, he was occupied with the visit of the Hon'ble Chief Minister of Kerala to Abu Dhabi on the same day. He informed about the various business opportunities in UAE and in particular Abu Dhabi after signing of the CEPA agreement between India and UAE in 2022. He stated that following the signing of the CEPA agreement with India, the UAE has entered into similar agreements with 28 other countries. This presents a plethora of opportunities for Indian companies that manufacture in India and undertake value addition or product finishing in the UAE. He further informed that Abu Dhabi's economic strategy is actively prioritizing advanced manufacturing, digital/tech, agri-tech & food processing, healthcare & life sciences, logistics, education & skilling, and tourism/creative industries. Government arms (ADIO / ADDED / IDB), major investment houses (ADQ), and integrated free-zones such as KIZAD / Khalifa Port Free Trade Zone are offering incentives, infrastructure and targeted programmes to accelerate projects aligned with the Abu Dhabi Industrial Strategy (ADIS). The ADIO Innovation Programme (AED 2 billion) and ADIS Channel Partners initiative (AED 11 billion of identified investment opportunities) are particularly relevant to Indian firms looking to scale manufacturing, tech or agri-tech operations. Abu Dhabi offers immense and rapidly expanding opportunities for Indian industry across a wide spectrum of sectors. As the Emirate accelerates its



BUSINESS DELEGATION TO UAE (ABU DHABI, DUBAI, SHARJAH, AJMAN, UMM AL QUWAIN)

economic diversification under the Abu Dhabi Economic Vision 2030, it is prioritising high-growth areas such as advanced manufacturing, renewable energy, food security, healthcare, logistics, financial services, tourism, ICT, AI-driven technologies and clean mobility solutions. Indian companies—known for their innovation, cost competitiveness and strong technical capabilities—are uniquely positioned to partner with Abu Dhabi's government entities, investment bodies and industrial clusters to support these ambitious development goals. With the India-UAE CEPA serving as a transformative framework, Indian firms can leverage duty-free access, streamlined processes and an attractive regulatory environment to establish or scale operations in Abu Dhabi. The Emirate's world-class infrastructure, specialised free zones, investor-friendly policies, and access to regional and global markets make it an ideal hub for manufacturing, value addition, R&D, technology collaboration and re-exports.

The Embassy of India remains fully committed to supporting Indian businesses in exploring these opportunities and forging long-term partnerships with Abu Dhabi's public and private sector stakeholders. We encourage Indian industry to engage proactively, assess sector-specific prospects, and benefit from the rapidly evolving investment landscape in Abu Dhabi.

Mr. Sanjay Beswal and **Mr. Sharat Jain** while thanking the Consulate General of India highlighted the various sectors of cooperation that existed between both the nations in various sectors. They discussed about the various issues being faced by the Indian Industry. They emphasised on the need for investments so as to increase exports of value added products from India.



BUSINESS DELEGATION TO UAE (ABU DHABI, DUBAI, SHARJAH, AJMAN, UMM AL QUWAIN)

Meeting Khalifa Economic Zones Abu Dhabi (KEZAD), Abu Dhabi, UAE



The Embassy of India in Abu Dhabi arranged a meeting with **Khalifa Economic Zones Abu Dhabi (KEZAD)** on 10th November 2025 at the Headquarter of KEZAD Group.

Mr. Khalid Al Marzooqi, Vice President – International Business Development and **Ms. Shamma Al Hosani, Specialist – International Business Development** represented KEZAD Group.



Mr. Marzooqi presented about the KEZAD Group (Khalifa Economic Zones Abu Dhabi Group) which is one of the largest integrated trade, logistics, and industrial zones in the UAE, operating under the Abu Dhabi Ports ecosystem. Spread across more than 550 square kilometers, KEZAD combines industrial zones, free zones, and logistics hubs to offer seamless manufacturing, warehousing, and distribution solutions. Strategically located between Abu Dhabi and Dubai, it provides world-class infrastructure, multimodal connectivity through Khalifa Port, advanced road networks, and proximity to airports. KEZAD Group supports diverse sectors including metals, automotive, food processing, polymers, pharmaceuticals, and advanced manufacturing, making it a preferred destination for global and Indian companies looking to access Middle Eastern, African, and European markets. It is the UAE's largest provider and operator of fully integrated economic cities, free zones, value-added business services, and staff accommodation, and industrial real estate solutions. KEZAD Group's 12 economic zones (Located in Abu Dhabi, Al Ain and Al Dhafra Region) provide an ecosystem combining world-class transportation infrastructure with multimodal connectivity by road, ports, air, and national rail networks, 100% foreign ownership, 100% repatriation of capital and profit, the potential for duty-free trade within the region, and advanced technology platforms that integrate port community systems with the economic zones.



BUSINESS DELEGATION TO UAE (ABU DHABI, DUBAI, SHARJAH, AJMAN, UMM AL QUWAIN)

**مجموعة كيزاد
KEZAD GROUP**

**CORPORATE
PRESENTATION**

2025

**PART OF
AD PORTS GROUP**



**United Arab Emirates**
The UAE is considered as one of the World's Most Attractive Investment Hubs

FOREIGN DIRECT INVESTMENTS IN THE UAE

**1st**
In MENA
In attracting foreign direct investments in 2022

**15th**
GLOBALLY
In the investment attractiveness of countries in 2022

**4th**
GLOBALLY
Largest recipient of greenfield projects

**60%**
The UAE accounted for
Of the total foreign direct investment inflows to the GCC countries in 2022

**\$22.7
BILLION**
In the value of cumulative FDI inflows into the UAE in 2022

**\$1.3
TRILLION**
In the value of cumulative FDI outflows in the world in 2022



**Abu Dhabi**
Abu Dhabi is at the centre of trade between Asia, Europe and Africa and a gateway to the world's fastest growing economies

A STRONG AND GROWING ECONOMY
**\$310B**
GDP in 2022

EXCELLENT INFRASTRUCTURE
**80%**
Of the world's within an hour's flight

PRO BUSINESS POLICIES
**0%**
Income tax

HIGH QUALITY OF LIFE
**#1**
Happiest city in the world

**Top 30**
UAE's economy is among the top 30 globally

**1st**
Sharjah is the 1st in MENA in terms of Smart City Development

**100%**
Foreign investment in over 1,000 projects in the last five years

**#1**
In the region for ease of doing business 2020-21

**61%**
Annual GDP growth in 2022


**1st**
Capital in the world to have 100% flow in the home connection

**#1**
In the region for ease of doing business 2020-21

**9th**
Real city for capital





**Business Ecosystem**
Abu Dhabi's ecosystem is the ideal platform for innovation and advanced manufacturing

EASE OF DOING BUSINESS
#1 in the region and #12 globally for ease of doing business


ENABLING ENVIRONMENT
Innovation acceleration programme (UAE Strategy for Artificial Intelligence), KEZAD Group, UAE's Abu Dhabi Global Market, Ras Al Khaima City


ACCESS TO FINANCE
AD's Incentive Programme, AD's Strategy for Artificial Intelligence, KEZAD Group, UAE's Abu Dhabi Global Market, Ras Al Khaima City

INTEGRATED INFRASTRUCTURE
A specialised vision, AD's Incentive Programme, AD's Strategy for Artificial Intelligence, KEZAD Group, UAE's Abu Dhabi Global Market, Ras Al Khaima City


RESEARCH UNIVERSITIES
10 universities including Khalifa University, KEZAD, NYU Abu Dhabi, Mohammed Bin Zayed University of Artificial Intelligence

TALENT POOL
Multinational workforce with a 34.4% literacy rate, substantial government support for gender balance




**AD Ports Group – A Portfolio of Integrated Businesses Enabling Global Trade**


DIGITAL





ECONOMIC CITIES & FREE ZONES

12 Economic Zones







LOGISTICS



MARITIME







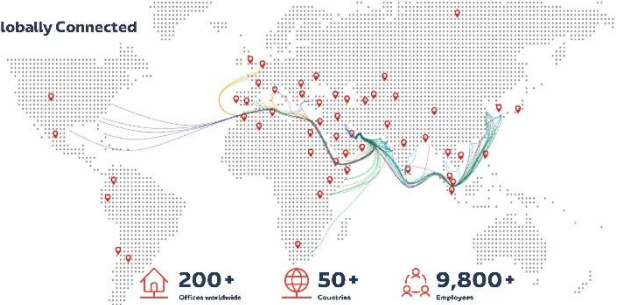
PORTS














**Globally Connected**





**200+**
Offices worldwide


**50+**
Countries


**9,800+**
Employees


**200+**
Vessels owned and operated









**30**
Ports


**90+**
Countries connections








**Leveraging A Comprehensive Supply Chain Ecosystem**

























BUSINESS DELEGATION TO UAE (ABU DHABI, DUBAI, SHARJAH, AJMAN, UMM AL QUWAIN)

Main Economic Zones Across the Emirate

Area A & B

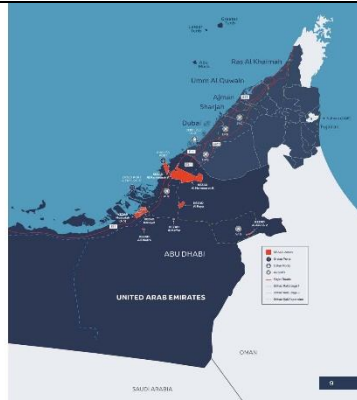
- A port and zone-based ecosystem with a growing business community
- Centrally located between Abu Dhabi and Dubai

Musaffah

- Well established industrial sectors primarily consumer industries
- Industrial zone in close proximity to urban population

Al Ain

- First master planned city in Al Ain
- 10 km² & 130 businesses
- AgTech zone development
- Sustainable and collaborative industrial development
- Strategically located zones to suit various business models
- Wide range of scalable business facilities to choose from
- Established industrial and logistics base



Global Connectivity

Khalifa Port

- Deep-water port
- Strategically located between Abu Dhabi and Dubai
- First semi-automated container port in the GCC
- Over 1000 port-to-port connections

Air Transport Hub

- Dedicated terminal for food cargo and LCLs
- Temperature-controlled storage and cargo
- More than 70 destinations
- 24/7 dedicated support team

Ethad Rail

- 1,700 KM rail network
- Major rail hubs in RDP and Ajman
- First train to carry 201 tonnes equivalent of load
- Network to cover GCC in multiple phases



Global Reach

- 5 international airports in 90 - 120 mins driving distance
- 2.6 Bn people in 4hrs flight radius
- 5.2 Bn people in 8hrs flight radius



Multimodal Connectivity

- 8 international ports in close proximity
- Major hubs for upcoming Ethad Rail
- Fast access to all three major highways

Khalifa Port - Anchoring Global Opportunities

CONTAINER TERMINALS

Terminals by COSCO, MSC, CMA-CGM



- Mainline services from key global players
- Dedicated feeder connectivity
- Trans-shipment hub with 1,000+ port-to-port connections

3 of the Top 5 Global shipping lines have dedicated terminals at Khalifa Port

LIQUID & GAS TERMINALS

By Arabian Chemical Terminals



- Capacity - 83,000 cbm
- Products - All liquid bulk

18.5 Metres Quay wall depth

AUTO TERMINAL KHALIFA PORT

JV with Autoterminal Barcelona Regional Ro-Ro Hub



- Storage capacity for 17,000 vehicles at the port
- Expanding the car terminal area to 300,000m²

25 Million Tonnes General Cargo capacity by 2024

REEFER CARGO AND SILOS

Upcoming Silos and Processing Plant



- Reefer cargo and livestock handling facilities
- Upcoming grain storage silos and processing plant

15 Million TEUs Volumes by 2030

UAE / GCC Trade Agreements

Gulf Cooperation Council (GCC)

UAE, Bahrain, Kuwait, Oman, Saudi Arabia, Qatar



- European Free Trade Association (EFTA)
- Iceland
- Liechtenstein
- Norway
- Switzerland

Covers broad range of areas including trade in goods, trade in services, government procurement, intellectual property rights, administration and dispute settlement and competition. Learn more [GCC - EFTA / EFTA](#)

Greater Arab Free Trade Area (GAFTA)

UAE, Bahrain, Kuwait, Oman, Saudi Arabia, Qatar, Jordan



- UAE
- Bahrain
- Kuwait
- Oman
- Saudi Arabia
- Qatar
- Egypt
- Jordan

Aimed at exempting all goods of Arab origin exchanged between the member states of the Greater Arab Free Trade Area (GAFTA) from all customs duties, duties and taxes of similar effect imposed upon importation. Learn more [GAFTA](#)

UAE's Comprehensive Economic Partnership Agreements (CEPA)

India, Israel, Indonesia, Turkey, Cambodia



- India
- Israel
- Indonesia
- Turkey
- Cambodia

UAE exporters can now benefit from greater market access through preferential tariff rates. Learn more [CEPA](#)

Free Zone and Domestic Economic Zone Facilities

KEZAD Group Offers both Free Zone and Mainland / Domestic Economic Zone Business Facilities

FREE ZONE



100% Foreign Ownership



0% customs duty



Designated zone for VAT exemption



No minimum capital requirements

MAINLAND / DOMESTIC ECONOMIC ZONE



100% foreign ownership in over 100 business activities



0% customs duty for industrial raw materials and machinery



Made in UAE certification for qualified products



Potential for duty-free trade in the GCC and GAFTA region

Integrated Ecosystem and Scalable Facilities

Serviced Land Plots

Industrial, logistics etc.

Pre-built Facilities

Warehouses, cold stores and LULs

Build to Suit Solutions

Custom-made development

Industrial Services & Gas

Gas, Waste Management, Treated water, Cooling

Staff Accommodation

Worker Communities

Commercial Spaces

Offices, shared workspace

Start-up & SME Offerings

Accelerators and incubation centres



BUILDING TOMORROW: MEGA PROJECTS SET TO TRANSFORM ABU DHABI

Creating a vibrant ecosystem with robust industrial infrastructure and enabling leisure, social and commercial facilities



EMTELLE BTS FIBRE FACTORY

2,000m² - Q3 2024
AED 51+ million



ABU DHABI FOOD HUB

3,300,000m² - Q3 2025, Phase 1
AED 516+ million



KEZAD LOGISTICS PARK EXPANSION

145,000m² - Q1 2025
AED 380+ million



GLOBAL AUTO HUB

3,300,000m² - Q4 2025, Phase 1
AED 666+ million

BUILDING TOMORROW: MEGA PROJECTS SET TO TRANSFORM ABU DHABI

Creating a vibrant ecosystem with robust industrial infrastructure and enabling leisure, social and commercial facilities



RAHAYEL

4,000,000m² - Q4 2024, Phase 2
£11 million



NOON.COM DIST. CENTER

252,000m² - Q3 2024
£8 million



KEZAD METAL PARK

450,000m² - Q3 2024
£81 million



KEZAD PLAZA

86,420m² - Q2 2028, Phase 2
£64 million



BUSINESS DELEGATION TO UAE (ABU DHABI, DUBAI, SHARJAH, AJMAN, UMM AL QUWAIN)

Wide Range of Industries and Value Chain

- KEZAD Group is home to a wide range of established industrial sectors
- Up-stream, mid-stream and down-stream industries leveraging sector specific value propositions

Metals	Automotive
Plastics & Polymers	Food & AgTech
Building Materials	Retail & Logistics
Life Sciences	Hi-Tech & Green Energy
Oil & Gas	Specialty Chemicals

Delivering Efficiencies in Key Focus Areas for Your Business

SCALE
Our clients within our zones have number of opportunities to scale up and grow within our zones

COMMUNITY
Over 40 residential cities where clients can house their employees in world class facilities and amenities

PREDICTABILITY
We ensure that there are no surprises on the way since clients can accurately set expectations on costs and time for establishing and operating a business

SPEED
We offer industrial clients a one stop shop for their set up and operating requirements through a digital platform

COST
Through state of the art infra, competitive offerings (low utility costs, gas prices and facility rents) and 100% ownership options, we ensure that you operate at lower costs

International Representatives and Agents

CHINA Yan Linwei (尹林伟) Email: yanlinwei@kezadgroup.com Tel: +86 1881956138	CHINA Li Yu Email: liyu@kezadgroup.com.cn Tel: 86 1380919821	INDIA Karan Kapadia Email: karan.kapadia@kezadgroup.com Tel: 919 67588323
JAPAN Mitsuo Nishida Email: mitsuo.nishida@kezadgroup.com Tel: +81 05056553203	RUSSIA Alexei Busev Email: alexei.busev@kezadgroup.com Tel: +7 97850120178	SOUTH KOREA Yoon Lee Email: yoonlee@kezadgroup.com Tel: +82 9093309918 / +82 9064474980
TÜRKİYE Tarik Tavimli Email: tarik.tavimli@kezadgroup.com Tel: +97 5046344083	UNITED KINGDOM Mohamad Kantar Email: mohamad.kantar@kezadgroup.com Tel: +44 74320401664	

مجموعة كيزاد KEZAD GROUP

Developing one of the Largest Business Ecosystems in the World

Kezadgroup.com
@kezadgroup

Mr. Sanjay Beswal while thanking the officials of KEZAD Group informed about the activities of PHDCCI and its international engagements around the world by facilitating business opportunities for the members.

Mr. Sharat Jain introduced the members of the delegation and invited the KEZAD Group to India to apprise the Indian Industry, especially in the Tier 2 cities about the various investment opportunities in the region and in particular Abu Dhabi.

Mr. Naveen Seth extended an invitation to a delegation of KEZAD officials to visit India and promote their facilities across various Tier 1 and Tier 2 cities, in coordination with PHDCCI.



BUSINESS DELEGATION TO UAE (ABU DHABI, DUBAI, SHARJAH, AJMAN, UMM AL QUWAIN)

DUBAI, UAE

Meeting with Consul General of India, Dubai, UAE



On the second day of the UAE visit, the **PHDCCI Business Delegation** was in **Dubai**. The delegation called on **Mr. Satish Sivan, Consul General of India** on **11th November 2025** at the **Consulate General of India in Dubai**. Mr. Sivan was accompanied by **Mr. B.G. Krishnan, Consul (Economic, Trade, Commerce & Education)** and **Mr. Ali Raza, Trade and Commerce Executive, CGI Dubai**.



Mr. Satish Sivan welcomed the delegation and informed about the strong trade relation between both the nations. Dubai offers a dynamic and business-friendly environment that continues to attract global investors, including a large number of Indian enterprises. The city's strategic location as a gateway between East and West, world-class infrastructure, liberal trade policies, and investor-friendly regulations make it an ideal destination for Indian businesses seeking to expand their global presence. Under the framework of the India-UAE Comprehensive Economic Partnership Agreement (CEPA), trade and investment relations between the two countries have deepened significantly, creating new opportunities for collaboration across multiple sectors. Key sectors offering promising opportunities for Indian companies include information technology and digital services, renewable energy, healthcare, pharmaceuticals, infrastructure and construction, logistics, gems and jewellery, textiles, agro-products, financial services, and education. Dubai's strong logistics ecosystem and access to regional markets in the Middle East, Africa, and Europe make it an attractive hub for Indian manufacturers seeking to re-export goods or undertake value addition within the UAE. Indian firms can also benefit from Dubai's emphasis on innovation and its growing digital



BUSINESS DELEGATION TO UAE (ABU DHABI, DUBAI, SHARJAH, AJMAN, UMM AL QUWAIN)

economy, supported by the Dubai Chamber of Digital Economy and several government-led initiatives under the Dubai Economic Agenda. Furthermore, the city's numerous free zones, such as Jebel Ali Free Zone (JAFZA), Dubai Multi Commodities Centre (DMCC), and Dubai Silicon Oasis (DSO), offer tax incentives, 100% foreign ownership, and simplified business setup processes. He also apprised the delegates about the upcoming Bharat Mart at the Jebel Ali Free Zone (JAFZA), the Bharat Mart which is a new initiative of UAE-India relationship, whereby it is planned to have a Retail market exclusively for Indian Products. The mart will not only help in showcasing the products of Indian origin but also help the Indian industry in furthering its footprint in the GCC region as the Jebel Ali port was a major port and cargo handling unit in the GCC. He assured that the CGI Dubai, actively supports and facilitates Indian businesses in exploring these opportunities by connecting them with local partners, chambers, and investment authorities. With the strong bilateral relationship between India and the UAE and the proactive role of Dubai Chambers and CGI Dubai, Indian companies are well-positioned to expand their footprint, engage in joint ventures, and contribute to Dubai's vision of becoming a leading global business and innovation hub.

Mr. Sanjay Beswal and **Mr. Sharat Jain** while thanking CGI Dubai for arranging the meetings in Dubai and other emirates requested each delegates to introduce themselves and share their business interest.

Mr. Naveen Seth informed about the activities of PHDCCI and its international engagements around the world by facilitating business opportunities for the members.

The delegates from PHDCCI introduced themselves and spoke on the potential sectors of economic cooperation.



UAE (ABU DHABI, DUBAI, SHARJAH, AJMAN, UMM AL QUWAIN)

BUSINESS DELEGATION TO

Meeting with Dubai Chambers, Dubai



The Consulate General of India, Dubai arranged meeting for the PHDCCI Business Delegation with representative of **Dubai Chambers** on 11th November 2025 at its Head office.



Mr. Hassan Sabt, Investment Manager – Investor Relations, Dubai Chambers welcomed the delegation and informed about the Dubai Chambers as a non-profit public entity that represents, supports, and protects the interests of the business community in Dubai. It operates under the umbrella of the **Dubai Government** and plays a vital role in implementing the emirate's economic vision and promoting Dubai as a global business hub. Dubai Chambers operates through three distinct entities – the Dubai Chamber of Commerce, Dubai International Chamber, and Dubai Chamber of Digital Economy – each focusing on different aspects of business growth. The Chamber plays a vital role in facilitating public-private dialogue, promoting international trade and investment, supporting digital transformation, and helping companies expand globally. It provides a range of services including business registration, certification, legal mediation, market intelligence, and networking platforms, thereby creating an enabling environment for local and international enterprises to thrive. Through its initiatives, Dubai Chambers actively contributes to enhancing Dubai's competitiveness, innovation, and sustainable economic development.

Mr. Sanjay Beswal and **Mr. Sharat Jain**, while thanking Dubai Chambers for the meeting requested each delegates to introduce themselves and share their business interest.

Mr. Naveen Seth informed about the activities of PHDCCI and its international engagements around the world by facilitating business opportunities for the members. The members of the delegation introduced themselves and informed about their business interest. Mr. Hassan Sabt requested each delegates to send an email with regard to their query and he will connect with the relevant members of the Chamber.



BUSINESS DELEGATION TO UAE (ABU DHABI, DUBAI, SHARJAH, AJMAN, UMM AL QUWAIN)

Visit to 12th edition of Paperworld Middle East & Gift & Lifestyle Middle East



The PHDCCI Business Delegation in Dubai visited the ongoing 12th edition of Paperworld Middle East & Gift & Lifestyle Middle East on 11th November 2025.

The exhibition is the region's biggest international trade exhibition dedicated to stationery, paper, gifts and office supplies. The immersive three-day event brings together hundreds of exhibitors from around the world to showcase their latest products and innovations, from school supplies and festive decor to brandable merchandise and sustainable packaging solutions. It is also a key meeting point for industry experts, thought leaders and decision-makers to network, collaborate and strategise on the future of the industry.

With a host of product launches, live demonstrations and panel discussions to look forward to, Paperworld Middle East is a calendar highlight for industry professionals and stationery enthusiasts alike. This year, attendees can expect a focus on eco-friendly innovation and practices in a dedicated sustainability zone.



BUSINESS DELEGATION TO UAE (ABU DHABI, DUBAI, SHARJAH, AJMAN, UMM AL QUWAIN)

Visit to Al Maya Supermarket, Dubai



The PHDCCI Business Delegation in Dubai visited Al Maya Supermarket on 11th November 2025 and met officials of Procurement department to understand the direct sourcing from Country of Origin.

Al Maya Supermarket is a major retail supermarket chain in Dubai and the wider UAE, operating under the umbrella of the Al Maya Group. It was founded in 1982 by L. K. Pagarani in Dubai. The company has grown substantially and today has 50+ supermarkets across the UAE, with many branches in Dubai. Al Maya Supermarket is a well-established retail chain in Dubai offering a broad selection of groceries and imported goods, 24/7 convenience at many branches, and strong logistics and distribution capabilities. For Indian companies, it represents a viable retail channel in the UAE market thanks to its international product variety and consumer base.



BUSINESS DELEGATION TO UAE (ABU DHABI, DUBAI, SHARJAH, AJMAN, UMM AL QUWAIN)

1st meeting of the Reconstituted International Affairs Committee for GULF, PHDCCI



1st meeting of the Reconstituted International Affairs Committee for GULF, PHDCCI was organized on **12th November 2025** in Dubai, UAE during the visit of the **PHDCCI Business Delegation to UAE**.

The International Affairs Committee for GULF for the year 2025-26 was reconstituted with **Mr. Aditya Berlia, Co-Promoter, Apeejay Stya Svrn Group** as the **Chair** and **Mr. Sanjay Beswal, Director, Andees Consulting LLP** and **Mr. Sharat Jain, Whole Time Director, Mangalam Ventures Ltd** as **Co-Chairs**.

The objective of the meeting was to facilitate a collaborative brainstorming session and gather valuable insights and guidance from the Committee members with a focus on the activities within the GULF region. Additionally, the meeting sought to develop and refine effective strategies for implementing programs that promote two-way trade, investment between India and GULF nations, fostering stronger economic connections.



BUSINESS DELEGATION TO UAE (ABU DHABI, DUBAI, SHARJAH, AJMAN, UMM AL QUWAIN)

SHARJAH, UAE

Meeting with Sharjah Airport International Free Zone Authority (SAIF Zone)



The PHDCCI Business Delegation visited Sharjah on the 3rd day of the UAE visit. The delegation met the representatives of Sharjah Airport International Free Zone Authority (SAIF Zone) on 12th November 2025 at its Head office. Mr. Ali Al Mutawa, Deputy Director, Mr. P Rajeev, Commercial Manager, Mr. Vicky Bhavnani, Senior Sales Executive and Mr. Anoop Warriar, Sales Executive represented SAIF Zone.

Mr. Ali Al Mutawa informed that the Sharjah Airport International Free Zone (SAIF Zone), established in 1995, is one of the leading and most investor-friendly free zones in the United Arab Emirates. Strategically located adjacent to the Sharjah International Airport and in close proximity to Port Khalid and Port Khorfakkan, SAIF Zone provides unparalleled connectivity to regional and global markets across the Middle East, Africa, Asia, and Europe. The Zone serves as a comprehensive business hub offering industrial plots, warehouses, office spaces, and customizable land for a wide range of industrial, commercial, and service-oriented activities. For Indian companies, SAIF Zone presents significant opportunities to expand operations in the Gulf region due to its cost-effectiveness, ease of doing business, and logistical advantages. The Zone offers 100% foreign ownership, full repatriation of capital and profits, and exemption from corporate and personal income taxes, making it an attractive destination for Indian investors seeking to establish a regional presence. Additionally, companies operating within SAIF Zone enjoy zero customs duties on imports and re-exports, enabling efficient re-export of Indian-manufactured goods to GCC, African, and European markets. The business setup process in SAIF Zone is simple and streamlined, with licenses and registrations often completed within a few working days. The Zone also allows flexibility in business activities, permitting multiple operations—such as trading, services, and light manufacturing—under a single license. It offers some of the most competitive setup and lease rates in the



BUSINESS DELEGATION TO UAE (ABU DHABI, DUBAI, SHARJAH, AJMAN, UMM AL QUWAIN)

UAE, making it particularly suitable for small and medium-sized enterprises (SMEs) from India engaged in manufacturing, trading, logistics, and value-added processing. Indian firms benefit further from the availability of a skilled workforce, strong Indian community presence, and a supportive business ecosystem within Sharjah. The Zone provides comprehensive on-site facilities including banking, visa, customs, and administrative services, as well as 24-hour operational support. With its proximity to major transport infrastructure and ports, SAIF Zone serves as an ideal base for Indian enterprises looking to establish regional distribution, assembly, or manufacturing operations in the UAE. Promising sectors for Indian participation in SAIF Zone include engineering goods, pharmaceuticals, food processing, textiles, furniture, and IT hardware, among others. The combination of strategic location, competitive costs, and investor-friendly policies positions SAIF Zone as a key gateway for Indian businesses aiming to access and expand across the Middle East and beyond.

Mr. Sanjay Beswal and **Mr. Sharat Jain** while thanking the officials of SAIF Zone for the meeting requested each delegates to introduce themselves and share their business interest.

Mr. Naveen Seth informed about the activities of PHDCCI and its international engagements around the world by facilitating business opportunities for the members and extended an invitation to a delegation of SAIF Zone officials to visit India and promote their facilities across various Tier 1 and Tier 2 cities, in coordination with PHDCCI.

The members of the delegation were taken on a site visit in the SAIF Zone including warehouse locations, office spaces and others.



BUSINESS DELEGATION TO UAE (ABU DHABI, DUBAI, SHARJAH, AJMAN, UMM AL QUWAIN)

Visit to LuLu Supermarket, Dubai Silicon Oasis



The PHDCCI Business Delegation in Dubai visited LuLu Supermarket on 12th November 2025 and met officials of Procurement department to understand the direct sourcing from Country of Origin. **Mr. Nijeeshmon K V, General Manager** and his team members from various procurement departments met the delegation and explained the different procurement mechanisms and operational processes during the visit to various sections of the supermarket.

LuLu Supermarket located in **Dubai Silicon Oasis** is part of the **LuLu Group International**, one of the largest retail chains in the Middle East headquartered in Abu Dhabi. The LuLu Group operates a widespread network of hypermarkets, supermarkets, and department stores across the GCC, Egypt, India, and other regions, catering to a diverse international customer base. The Silicon Oasis branch serves as a modern retail outlet offering a wide range of fresh food products, groceries, household goods, electronics, garments, and lifestyle products. It follows the Group's globally recognized standards in quality, pricing, and customer service.



BUSINESS DELEGATION TO UAE (ABU DHABI, DUBAI, SHARJAH, AJMAN, UMM AL QUWAIN)

AJMAN, UAE

Meeting with Ajman Free Zone Authority



The PHDCCI Business Delegation to UAE visited Ajman, UAE on the 4th day of the visit, 13th November 2025. The delegation met the representatives of Ajman Free Zone Authority at Ajman Free Zone. Mr. Zubair Ul Islam, Director of Sales, Mr. Musabeh Al Musafri, Director of Customers Experience and Service Delivery, Ms. Amisha Agarwal, Marketing Executive and Ms. Achila Varughese, Brand Manager represented Ajman Free Zone.

Mr. Zubair Ul Islam informed that the Ajman Free Zone Authority (AFZA) is one of the most investor-friendly and cost-effective free zones in the United Arab Emirates, established in 1988. It offers a strategic gateway for Indian industries seeking to enter the UAE, GCC, and African markets due to its excellent connectivity via sea, air, and road — being located next to Ajman Port and close to Sharjah and Dubai airports. AFZA presents significant advantages such as 100% foreign ownership, full repatriation of capital and profits, no import or export duties, and no personal income tax. The free zone supports a wide range of sectors including manufacturing, trading, services, logistics, and e-commerce, with flexible options for warehouses, offices, and smart digital licenses that can be obtained quickly through an efficient online setup process. AFZA has been particularly attractive for small and medium enterprises (SMEs) and startups from India because of its low-cost business packages, simplified company registration procedures, and access to the UAE's strong logistics and banking infrastructure. It also collaborates with the Ajman Chamber of Commerce and Industry to promote bilateral trade and facilitate networking opportunities for Indian investors.



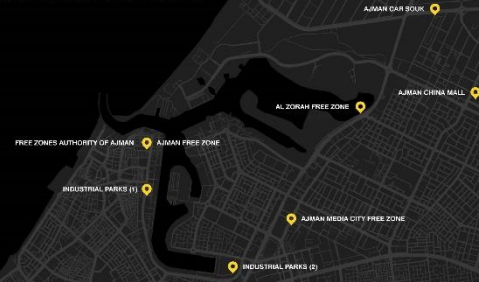
BUSINESS DELEGATION TO UAE (ABU DHABI, DUBAI, SHARJAH, AJMAN, UMM AL QUWAIN)

منطقة عجمان الحرة
Ajman Free Zone

ESTABLISHING YOUR BUSINESS IN THE UAE

Your gateway to the MENA Region, Asia and beyond

OUR BUSINESS DISTRICTS



Global Awards & Accolades

A Testament to Excellence

Ajman Free Zone's unwavering commitment to innovation, service excellence, and corporate social responsibility has earned it prestigious recognition on regional and global stages. A testament to its remarkable achievements.



Free Zone of the Year 2024
Entrepreneur Middle East



5-Star Classification for Service Centre
Ajman Excellence Program, 2022 & 2024



Best Workplaces in Public Sector
Great Place to Work®, 2024-2025



5-Star Classification for Website Services
Ajman Excellence Program, 2022 & 2024



Ranked 7th Globally
Global Free Zone of the Year, 2021



"UAE's Choice" Award
Superbrands, 2020

GLOBAL REACH & STRATEGIC MARKET PRESENCE



ABOUT AJMAN

Strategic Economic Enclave

Ajman, with its strategic location on the United Arab Emirates' northern coast, is a powerful economic hub and a gateway to the MENA region. Its unique geographical position, combined with its proximity to the UAE's capital, makes it an ideal location for businesses seeking to expand their reach into the region.

Geographic Advantage Unlocked

Free Zone along the Persian Gulf and spanning approximately 250 square kilometers, Ajman is strategically located to provide a seamless transition for businesses seeking to expand their operations into the region. Its proximity to the UAE's capital, Abu Dhabi, and its strategic location on the northern coast of the UAE, make it an ideal location for businesses seeking to expand their reach into the region.

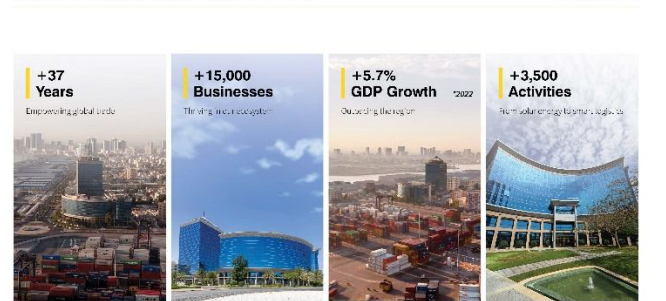
Streamlined Business Hub

The Free Zone's streamlined business hub is designed to provide a seamless transition for businesses seeking to expand their operations into the region. Its proximity to the UAE's capital, Abu Dhabi, and its strategic location on the northern coast of the UAE, make it an ideal location for businesses seeking to expand their reach into the region.

Gateway to Commerce

Its proximity to major regional, logistical, and commercial hubs, such as the UAE's capital, Abu Dhabi, and its strategic location on the northern coast of the UAE, make it an ideal location for businesses seeking to expand their reach into the region.

AJMAN FREE ZONE IN NUMBERS



TYPES OF LICENSES



Free Zone License

A Free Zone License is a business license issued by the Free Zone Authority, allowing businesses to operate within the Free Zone. It is a flexible license that can be used for a wide range of business activities, including manufacturing, trading, and services.



Offshore License

An Offshore License is a business license issued by the Free Zone Authority, allowing businesses to operate outside the Free Zone. It is a flexible license that can be used for a wide range of business activities, including manufacturing, trading, and services.

LICENSE CATEGORIES WE OFFER

Business License

The comprehensive Business License is designed for businesses operating in a wide range of business categories.

Sole Professional License

A Sole Professional License is issued to individuals who are self-employed and operating in a specific business category.

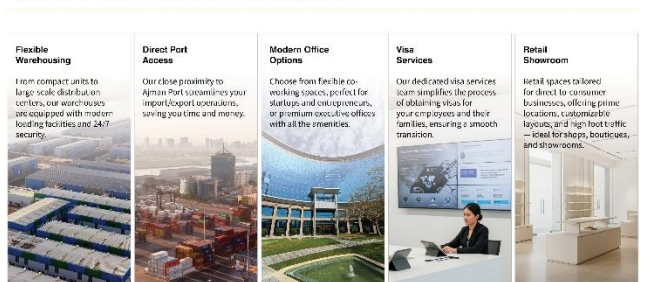
General Trading License

The Comprehensive Trading License is designed for businesses operating in a wide range of business categories, including trading, manufacturing, and services.

Industrial License

An Industrial License is issued to businesses operating in the manufacturing sector, allowing them to produce and export goods.

EXPERIENCE WORLD-CLASS FACILITIES AND SERVICES IN AJMAN





BUSINESS DELEGATION TO UAE (ABU DHABI, DUBAI, SHARJAH, AJMAN, UMM AL QUWAIN)

WHY CHOOSE AJMAN FREE ZONE



Fully Digital Process You can get your trading license in 10 minutes in the world.	Cost-Effective One of the most affordable free zones in the UAE.	One-Click License Complete license for foreign persons without any physical visit to the portal.	100% Foreign Ownership 100% full control of your business without any local shareholder requirement.
Strategic Location Easy access to major UAE markets, ports, and airports.	Diverse Business Activities From consultancy, general trading to construction, diverse from multiple license system.	No Physical Office Required 50% free office space with flexible lease and 24/7 access to common areas.	Hassle-Free Banking Get assistance in setting up a UAE bank account seamlessly.
Zero Service Fee Making it more affordable for businesses to set up their company.	Designated Free Zone Maximum and complete freedom from any growth by developing in a free zone.	Full Digital Access Manage your company fully online with a "one click" service.	

GENERAL SECTORS



50+ INDUSTRIES & SECTORS



OUR PARTNERS



EVERY SERVICE. AT YOUR FINGERTIPS.

The IZA Customer Portal - Paperless services in One Click.





BUSINESS DELEGATION TO UAE (ABU DHABI, DUBAI, SHARJAH, AJMAN, UMM AL QUWAIN)

Meeting with Ajman Chamber of Commerce



The PHDCCI Business Delegation to UAE met the representatives of Ajman Chamber of Commerce on 13th November 2025 at Ajman Free Zone. Mr. Hassan Abdullah, Executive of Member Relations and Support, Mr. Faisal Abdulkarim, Executive of Member Affairs and Mr. Yousef Al-Nuaimi, Investment and Business Promotion Department represented Ajman Chamber of Commerce.

Mr. Hassan Abdullah informed that Ajman Chamber of Commerce and Industry (ACCI) was established in 1977 by an Emiri decree issued by H.H. Sheikh Rashid bin Humaid bin Rashid Al Nuaimi to represent and support the business community in the Emirate of Ajman. It plays a vital role in promoting the emirate's economic development by organizing and supporting commercial, industrial, and professional activities. The Chamber works to enhance Ajman's business environment, attract investments, open new markets for local products, and facilitate trade and export activities. It also acts as a bridge between the private sector and government authorities, providing essential services such as business registration, certification, dispute resolution, and networking opportunities. Through its initiatives, the Ajman Chamber contributes to strengthening Ajman's position as a competitive and attractive destination for business and investment in the UAE. For Indian industry, Ajman offers a strategic gateway into the UAE and the wider GCC market, particularly through its modern infrastructure, competitive cost structure, and investor-friendly ecosystem. The Chamber plays a key role in facilitating business networking, investment guidance, regulatory support and sector-specific insights for companies looking to establish or expand their presence in the Emirate. Indian businesses—especially in manufacturing, food processing, construction materials, logistics, textiles, retail, and SMEs—can benefit from Ajman's efficient licensing processes, strong



BUSINESS DELEGATION TO UAE (ABU DHABI, DUBAI, SHARJAH, AJMAN, UMM AL QUWAIN)

industrial base, and proximity to Ajman Free Zone, one of the region's most cost-effective zones for setting up operations.

ACCI maintains a proactive approach towards strengthening bilateral economic ties with India by encouraging trade delegations, B2B meetings, and collaborative initiatives. With its commitment to fostering a conducive business climate, the Ajman Chamber stands as a valuable partner for Indian companies seeking growth and long-term engagement in the UAE.

Mr. Sanjay Beswal while thanking the officials of Ajman Free Zone and Ajman Chamber of Commerce for the meeting requested each delegates to introduce themselves and share their business interest.

Mr. Naveen Seth informed about the activities of PHDCCI and its international engagements around the world by facilitating business opportunities for the members and extended an invitation to a delegation of Ajman Free Zone and Ajman Chamber of Commerce to visit India and promote their facilities across various Tier 1 and Tier 2 cities, in coordination with PHDCCI.

The members of the delegation were taken on a site visit to Ajman Free Zone including warehouse locations, office spaces and others.



BUSINESS DELEGATION TO UAE (ABU DHABI, DUBAI, SHARJAH, AJMAN, UMM AL QUWAIN)

UMM AL QUWAIN, UAE

Meeting with Umm Al Quwain Free Zone Authority (UAQFTA)



The PHDCCI Business Delegation to UAE visited Umm Al Quwain Free Zone Authority (UAQFTA) on 13th November 2025 at its Head office. Mr. Imran Sarwar Cheema, Commercial Head, Mr. Zamin Abbas, Senior Business Development Executive and Mr. Mohammed Anas Khan, Business Development Executive represented Umm Al Quwain Free Zone Authority.

Mr. Imran Cheema informed that the Umm Al Quwain Free Trade Zone (UAQFTZ) is one of the UAE's fastest-growing investment destinations, established by the Government of Umm Al Quwain to attract international businesses through competitive costs, simplified regulations, and strategic location advantages. Situated close to the Umm Al Quwain Port and within easy reach of Dubai International Airport and Sharjah International Airport, the free zone provides excellent logistical access for companies targeting the GCC, Middle East, Africa, and South Asia markets. For Indian companies, the UAQ Free Zone offers a highly attractive environment for establishing a regional presence or expanding exports to the



BUSINESS DELEGATION TO UAE (ABU DHABI, DUBAI, SHARJAH, AJMAN, UMM AL QUWAIN)

UAE. It provides 100% foreign ownership, full repatriation of capital and profits, zero personal and corporate taxes, and no customs duties on imports and exports within the free zone. The licensing process is fast and cost-effective, making it particularly appealing for SMEs, startups, and trading companies from India looking for an affordable entry point into the UAE market. For Indian industry, UAQ FZA presents significant opportunities to tap into the UAE's growing market while benefiting from the duty-free and investor-friendly ecosystem enabled through the India-UAE CEPA. The Free Zone Authority actively engages with Indian companies and trade bodies, facilitating B2B connections, investor support services, and sector-specific guidance to promote sustainable and mutually beneficial partnerships. With its streamlined processes and commitment to ease of doing business, the Umm Al Quwain Free Zone Authority stands out as a strong partner for Indian enterprises looking to build a long-term presence in the UAE and the wider Middle East region.

Mr. Sanjay Beswal, while thanking the officials of Umm Al Quwain Free Zone Authority for the meeting requested each delegates to introduce themselves and share their business interest.

Mr. Naveen Seth informed about the activities of PHDCCI and its international engagements around the world by facilitating business opportunities for the members. He invited UAQFZA to organise roadshows in Tier 2 and Tier 3 cities of India.

The members of the delegation were taken on a site visit to Ajman Free Zone including warehouse locations, office spaces and others





BUSINESS DELEGATION TO UAE (ABU DHABI, DUBAI, SHARJAH, AJMAN, UMM AL QUWAIN)

Land Of Opportunities

THE UNITED ARAB EMIRATES (UAE)



HH Sheikh Mohamed bin Zayed Al Nahyan
President of the UAE

"The UAE is not just a place to start a business – it's where ambition meets opportunity.

We're building on our thriving startup ecosystem to become the ultimate destination for talent, innovation, and investment.



Your Gateway to Prosperity

THE UNITED ARAB EMIRATES (UAE)

The United Arab Emirates (UAE) is located in the Middle East, bordering Oman and Saudi Arabia.

Formed in 1971, the UAE is a constitutional federation of seven emirates: Dubai, Sharjah, Ras Al-Khaimah, Umm Al-Quwain, Ajman, Fujairah and Abu Dhabi – the capital.



Land Of Opportunities

THE UNITED ARAB EMIRATES (LEADERS)



PRESIDENT OF UAE
RULER OF ABU DHABI
Sheikh Mohammed bin
Zayed Al Nahyan



PM OF UAE &
RULER OF DUBAI
Sheikh Mohammed bin
Rashid Al Maktoum



RULER OF SHARJAH
Dr. Sheikh Sultan bin
Mohammed Al-Qasbi



RULER OF AJMAN
Sheikh Humaid bin Rashid Al
Nuaimi



RULER OF RAS AL KHAIMAH
Sheikh Saad bin Sagar Al
Qasbi



RULER OF FUJAIRAH
Sheikh Hamad bin
Mohammed Al Sharqi



RULER OF UMM AL QUWAIN
Sheikh Saif bin Rashid
Al Murtalla



Strategy Planning: Results

UAE IN FOCUS

A GLOBAL HUB OF OPPORTUNITY AND INNOVATION.



CAPITAL CITY
Abu Dhabi



CURRENCY
Dirhams pegged to USD @
3.67



POPULATION (2024)
11 million



AIRPORTS
10 international
airports



SEAPORTS
12 commercial ports



RAIL NETWORK
1,200 km by 2026, connecting
all 7 Emirates & countries



SME PRESENCE
95 % of enterprises



NATIONALITIES
200+ working in the UAE



TRADE VOLUME
USD 1.41 trillion



GDP (2024)
USD 537.08 billion



EXPAT POPULATION
89% foreigners



A Hotspot for Business Acquisitions

WHY INVEST IN UAE?

FAST GROWING

Cosmopolitan and business-oriented, drawing significant internal and foreign direct investment.

STABLE GOVERNMENT & STRATEGIC LOCATION

Transparent legal systems; strategically located midway between the Far East and Europe, and between CIS Countries and Africa.

BUSINESS-FRIENDLY ENVIRONMENT

The UAE's fast-growing, cosmopolitan, business-oriented drawing significant internal and foreign direct investment.

TAX ADVANTAGE

Personal income tax free, favorable corporate tax policies, and attractive free zone benefits.



A Hotspot for Business Acquisitions

WHY INVEST IN UAE?

LOGISTICS & TRADE

Develop world-class logistics hubs, enhancing the UAE's status as a global trade center. Targets include expanding port capacities and enhancing the Etihad Rail network.

TOURISM EXPANSION

Increase tourism's contribution to GDP from 11.9% to 18% by 2031 through developing attractions, hotels, and cultural sites across public and private sectors.

SMART CITIES

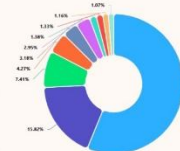
Develop smart cities with IoT, blockchain, and big data for better urban management.



Key Drivers of Economic Growth

UAE'S TOP 10 EXPORT COMMODITIES

- Mineral Fuel and Oil
- Precious Stones and Metals
- Electrical Machinery and Equipment
- Nuclear Reactors and Machinery
- General Commodities



- Vehicles
- Aluminum and Articles
- Plastics and Articles
- Tobacco and Tobacco Substitutes
- Essential Oils, Perfumery, Cosmetics



Built for Life Quality Living, Care, and Learning

UAE- THE GREAT PLACE TO LIVE

GLOBALLY RECOGNIZED QUALITY OF LIFE

Consistently ranked among the best places to live and work in global surveys.

ONE OF THE SAFEST COUNTRIES IN THE WORLD

Ranked 1st globally for safety, offering peace of mind for residents and families.

WORLD-CLASS LIFESTYLE & INFRASTRUCTURE

From luxury living to smart cities, the UAE delivers excellence in every aspect of daily life.

DIVERSE AND INCLUSIVE COMMUNITY

A welcoming home to over 200 nationalities, fostering a truly global and vibrant culture.



A Hotspot for Business Acquisitions

ESTABLISHING BUSINESS IN UAE

BUSINESSES CAN BE SET-UP EITHER IN THE MAINLAND OR IN THE FREE ZONE

MAINLAND BUSINESS SETUP

For establishing in the mainland, the entity requires participation of at least fifty-one percent (51%) by a UAE National(s) other than in some service sectors where the UAE national will be a local service agent.

Taxes

FREE ZONE BUSINESS SETUP

- 100% Foreign Ownership Allowed
- Corporate Tax Benefits
- Simplified Setup Processes
- No restrictions on hiring foreign employees
- No currency restrictions
- Friendly rules and regulations
- Custom Duty Benefit
- Modern Legal System



UMM AL QUWAIN

UNDER THE PATRONAGE OF



HH SHEIKH SAIF BIN RASHID AL MURTALLA
The Supreme Council Member & Ruler of
Umm Al Quwain



HH SHEIKH RASHID BIN SAIF BIN RASHID AL MURTALLA
Crown Prince of Umm Al Quwain





BUSINESS DELEGATION TO UAE (ABU DHABI, DUBAI, SHARJAH, AJMAN, UMM AL QUWAIN)

UMM AL QUWAIN

"WHERE BUSINESS AND LIFESTYLE THRIVE"



UMM AL QUWAIN

means "the mother of two strengths", referring to the emirate's two powers - Land and sea

NORTHERN GATEWAY TO THE GULF
Sited in the northern region, Umm Al Quwain provides seamless connectivity to major emirates and transport hubs.

STRATEGIC LOCATION
30 minutes from Dubai International Airport
20 minutes from Sharjah International Airport.

ONE-STOP-DESTINATION
Tailored advantages and government incentives make it perfect for SMEs and large enterprises.



Shaping the Future of Investments, Trade & Innovation

RECENT STRATEGIC PROJECTS RESHAPING UAQ



UAQ LOGISTICS CITY & CRGO AIRPORT

A Strategic Logistics Hub - this next-generation cargo airport and logistics hub is set to unlock seamless international connectivity, offering unmatched access for trade.

SINIAH ISLAND
\$5 billion project will transform Al Siniyah Island into a sustainable luxury destination, blending eco-tourism with historical preservation.

UAQ DOWNTOWN
A 25 million sq ft waterfront development along an 11km shoreline, designed to accommodate 150,000 residents and elevate the lifestyle and urban appeal of Umm Al Quwain.

AYA BEACHFRONT RESIDENCES

UAQ Properties has partnered with Deyaar Development to launch the AYA Beachfront Residences. This project focuses on luxury and wellness, offering penthouses, sky villas, and duplexes along the UAQ beachfront.



ABOUT

UMM AL QUWAIN FREE TRADE ZONE

- Established in the year 1987
- Government Licensing Authority and Fast-Growing Industrial Business hub.
- A Designated Free Zone in the UAE
- Total Area: 3 Sq. Kms. (3 Million Sq. Meters / 300 Hectares) spread over two locations



UAQ FREE TRADE ZONE (LEADERS)



SHEIKH KHALID BIN RASHID AL MU'ALLA
Chairman



JOHNSON M GEORGE
General Manager



LOGISTICAL ADVANTAGE



UMM AL QUWAIN IS EASILY ACCESSIBLE BY :



LOGISTICAL ADVANTAGE LAND CONNECTIVITY



- Connectivity to multi-lane superhighways E11, E311, E611
- All these highways are connecting to the GCC countries and all emirates in UAE.



LOGISTICAL ADVANTAGE SEA PORTS

AHMED BIN RASHID PORT - UAQ



- Managed by Hutchison Ports, a global leader with terminals in 52 ports across 27 countries
- 4 berths, 845-meter quay, 10-meter depths
- 23-hectare yard & 11,000 sq. m warehouse space
- Advanced mobile harbor cranes and handling equipment
- Located within UAQ Free Trade Zone premises
- High safety and security standards

Other Sea Port Access

- 1 hour drive from Jebel Ali Port Dubai
- 30 mins drive from Khalid Port Sharjah



LOGISTICAL ADVANTAGE AIRPORTS



- Less than 30 mins drive from Dubai International Airport
- Less than 20 mins drive from Sharjah International Airport
- **direct** flights to over 300 destinations worldwide
- support smooth import/export and global business operations.





BUSINESS DELEGATION TO UAE (ABU DHABI, DUBAI, SHARJAH, AJMAN, UMM AL QUWAIN)

LOGISTICAL ADVANTAGE GLOBAL CONNECTIVITY



- Easy access to the world
- From UAE 30 % of the world population can be accessed in 4 hours flight time and 70% of the world population can be accessed in 8 hours flight time
- This makes the UAE an ideal hub for international business and trade.



WHY UAQ FREE TRADE ZONE

IT'S ALL IN THE DETAILS!



WHY UAQ FREE TRADE ZONE

and that's not all...

- Easy remote business setup
- Multiple license options in the same entity
- Residence visa for Investors / Employees and their family members
- Can have up to 50 shareholders
- Flexible and affordable business packages tailored to your needs.
- Get your business license issued in just one day.
- Cost-effective leasing options for office space and warehousing
- Strategic location with access to 2+ Billion customers
- Special Concessions at UAQ Port



UAQ FREE TRADE ZONE ROBUST INFRASTRUCTURE

ROAD NETWORK

Spanning an internal road network of 20 km.

BUILT TO SUIT FACILITIES

UAQ Free Trade Zone offers industrial land on lease, pre-built warehouses and offices.

INTEGRATED ZONING & CLUSTERING

UAQ Free Trade Zone hosts multiple industrial clusters, with land allocated by grouping related industries and service providers for mutual benefit.

UTILITIES

Utility corridors are designed across the zone to allow provisions for power, potable water, telecom and sewerage services



STRATEGIC MOU FOR ENERGY INFRASTRUCTURE

To strengthen industrial infrastructure and support our growing investor community, Umm Al Quwain Free Trade Zone signed an MoU with Emirates Gas to deliver exclusive and reliable gas solutions within the Free Zone.

Key Highlights

- Partnership ensures centralized gas systems, tank installations, bulk & cylinder supply, and technical consultancy services.
- Solutions designed based on safety, technical, and financial feasibility assessments.
- Enhances energy infrastructure to support industries and future expansion in UAQ FTE.
- Demonstrates our commitment to providing world-class facilities and trusted partners for our investors.
- Reinforces UAQ FTE as a business-friendly industrial hub with reliable energy support.



PRE BUILT WAREHOUSES



- Ideal for storage & light manufacturing
- Units starting from 150 to 500 sq.m.
- Minimizing Capex costs by cost-effective rentals and flexible terms
- Flexible lease terms of 10 years
- Shell & core design for mezzanine offices
- Direct access to major highway (NH 311)
- Electricity and water infrastructure ready, with standard power range of 15 kw to 100 kw

Warehouses lease starting from **USD 9 per Sq.ft / year**



READY PLOT INDUSTRIAL LAND



- Ideal for Manufacturing & Logistics
- Customizable plot sizes from 25,000 sq.ft upwards
- Flexible land plots for business growth
- Long-term leases of 25 years, renewable on attractive terms
- Suitable for industries, warehouses, showrooms, and offices

Industrial Land lease starting from **USD 0.75 per Sq.ft / year**



FINEST OFFICE SPACE



- Various sizes starting from 90 Sq.ft
- Flexible lease terms
- Executive Offices and Co-Working Spaces available
- Fitted and ready to move-in
- Conferencing and meeting facilities
- Broadband Internet and telephone lines

Office Spaces lease starting from **USD 4 per Sq.ft / year**





BUSINESS DELEGATION TO UAE (ABU DHABI, DUBAI, SHARJAH, AJMAN, UMM AL QUWAIN)

ECONOMICAL STAFF ACCOMMODATION



- Available within the Free Zone
- Housing for staff and families
- Well-spaced rooms
- Furnished with beds and wardrobes



UAQ FREE TRADE ZONE DISCOVER GLOBAL EXCELLENCE



100+
Major industries

2,000+
Activities to choose from

150+
Nationalities from 6 Continents

12,000+
Businesses registered

1st
Free Zone in Northern Emirates

4.5 ★★★★★ Google Rating

PERFECT INDUSTRIAL HUB IN THE UAE SECTORS WE CATER TO



INDUSTRIAL



MEDIA



EDUCATION



COMMERCIAL TRADING



SERVICES



FREELANCER



E-COMMERCE



CONSULTANCY



RETAIL

YOUR GATEWAY TO OPPORTUNITY EMPOWERING INDIAN ENTERPRISES



1000+ COMPANIES

FROM INDIA AND GROWING

Major Industries at a Glance

- Food processing industries
- Heavy machinery industries
- IT sector
- The gems & jewelry sector
- Building materials industries
- Textile and Ready-Made garments
- Chemicals

and More!

COST EFFECTIVE ALL INCLUSIVE FLEXI PACKAGES



UAQ 1TYE

ZERO VISA
USD 1,500

BENEFITS INCLUDE

- Registration & Business License
- Co-Working space
- Bank Account Opening Assistance

UAQ START

ONE VISA
USD 3,410

BENEFITS INCLUDE

- Registration & Business License
- UAE Residency Visa: Retention
- DP
- Free Medical Insurance
- Co-Working Space

LICENSING TYPES OF ENTITIES



FREE ZONE ESTABLISHMENT
For single shareholder who could be individual or corporate



FREE ZONE COMPANY
Two or more shareholders who could be individuals or corporate (maximum up to 50)



BRANCH
A Branch of a foreign company or UAE company

LICENSING TYPES OF LICENSES



COMMERCIAL LICENSE



INDUSTRIAL LICENSE



FREELANCE PERMIT



CONSULTANCY/SERVICE LICENSE

3 EASY STEPS INCORPORATION PROCESS



1

CHOOSE ENTITY

Decide on an Activity and choose a license and facility type that aligns with your business requirements.

2

CHOOSE FACILITY

Choose from a variety of industrial facilities (such as offices, warehouse and land) suitable for your business.

3

LICENSE IN 1 DAY

UAQFTZ offers a rapid business setup process, providing your business license in just one day.



BUSINESS DELEGATION TO UAE (ABU DHABI, DUBAI, SHARJAH, AJMAN, UMM AL QUWAIN)

BEYOND BUSINESS SETUP VALUE-ADDED SERVICES



UAQ FIZ EMPOWERING BETTER EVERYTHING



.....Much More!

STARTUP ONE UAQ LAUNCHPAD SOUL



- SOUL is a dynamic business hub of Umm Al Quwain Free Trade Zone (UAQFTZ).
- It serves as an incubator and co-working space designed entrepreneurs, startups, and investors.
- Vision to empower entrepreneurs and foster a thriving startup ecosystem.
- Market access & funding opportunities through networking and investor programs.
- Offering a structured path for startups to scale and thrive.
- A supportive community of like-minded entrepreneurs, investors, and mentors.
- Mentorship & business consulting to guide founders from ideation to execution.



An Open Call to Industrialists, Investors & Innovators MAKE IT IN THE EMIRATES



Make it in the Emirates the campaign is an open invitation to industrialists, investors, innovators and entrepreneurs to "Make it in the Emirates". Through engaging with the Ministry, you will be introduced to the exceptional value proposition and benefits of manufacturing in the UAE.



INCENTIVES & FINANCING

Attractive financial packages, low-cost industrial land, and funding support from national banks and investment funds.

STREAMLINED SETUP

Faster licensing, regulatory support, and a robust legal framework to ease business establishment.

FUTURE-READY ECOSYSTEM

Advanced tech integration, R&D support, and a push toward sustainable, smart manufacturing.

ACCESS TO DEMAND

Guaranteed purchasing agreements from major government and national companies.

STRATEGIC PARTNERSHIPS

Opportunities to collaborate with leading UAE-based manufacturers and government entities.

THANK YOU



It's Easier than you Think!



Scan the QR code to access exclusive offers, business packages, and essential resources to start your dream business in the UAE.

One OQZ, One AI
Quwain, P.O. Box 1072,
UAE.
+971 6 768 1272
info@uqftz.com



BUSINESS DELEGATION TO UAE (ABU DHABI, DUBAI, SHARJAH, AJMAN, UMM AL QUWAIN)

DUBAI, UAE

Meeting with Indian Business and Professional Council, Dubai

PHDCCI Business Delegation to UAE while concluding the fourth day of the visit was invited for an **Interactive Session and Dinner Reception** hosted by **Indian Business and Professional Council, Dubai** on 13 November 2025 at India Club, Dubai.

Dr. Sahitya K. Chaturvedi, Secretary General, IBPC, Dubai while welcoming the Business delegation highlighted the key role played by the Indian Diaspora in the economic development of UAE, one third of the total UAE's population comprised of Indian working in various roles and functions across UAE. He assured the full support of IBPC in the activities of PHDCCI in the region.

Mr. Sanjay Beswal, Co-Chair, International Affairs Committee for Gulf, PHDCCI while thanking the IBPC for hosting the session spoke about the various sectors of Business cooperation that existed between India and UAE and expressed the willingness of members of PHDCCI in deeper dialogue to enhance bilateral Business and Economic Cooperation

Mr. Naveen Seth, Deputy Secretary General, PHDCCI highlighted about PHDCCI and its scope of activities.



The Delegates from PHDCCI then introduced themselves, their sectors and areas of interest.

The session was attended by more than 35 members of IBPC and ended with a vote of thanks to the management and members of IBPC.



BUSINESS DELEGATION TO UAE (ABU DHABI, DUBAI, SHARJAH, AJMAN, UMM AL QUWAIN)



Meeting with DP World and visit to Jabel Ali Port and Bharat Mart, Dubai

PHDCCI Business Delegation to UAE met Mr. Amitesh Mishra, Director - Business Development Trade Development & Logistics, DP World on 14th November 2025.

Mr. Amitesh Mishra presented about DP World activities and its strategic presence in over 54 countries around the world including India. The delegation were taken on a tour within the Jabel Ali Airport including Terminal 1-3, the BoxBay (automatic container handling) and visit to Bharat Mart, India's first overseas marketplace for SMEs.

The Jebel Ali Airport, part of the Al Maktoum International Airport (DWC) complex, is emerging as one of the most strategically significant aviation and logistics hubs in the world. Designed to support Dubai's long-term vision for multimodal connectivity, the airport—together with Terminals 1, 2, and 3 of the Dubai International Airport (DXB)—forms a highly efficient air logistics ecosystem handling millions of passengers and vast cargo volumes annually. With world-class cargo handling facilities, advanced airside infrastructure, and seamless connectivity to Jebel Ali Port, the airport supports rapid, integrated movement of goods across global markets. The delegation also witnessed the innovative BoxBay system, a fully automated high-density container storage and retrieval solution developed for DP World's Jebel Ali Port. BoxBay leverages advanced robotics and rack-based storage technology to stack containers up to 11 stories high, drastically increasing yard capacity without requiring additional land. A key highlight of the visit was the delegation's tour of Bharat Mart, India's first overseas marketplace established in the UAE to promote Indian MSME products globally. Located near Jebel Ali, Bharat Mart is designed as a one-stop international trading hub enabling Indian manufacturers and exporters to showcase products, manage storage, and conduct wholesale and retail distribution from a single platform.



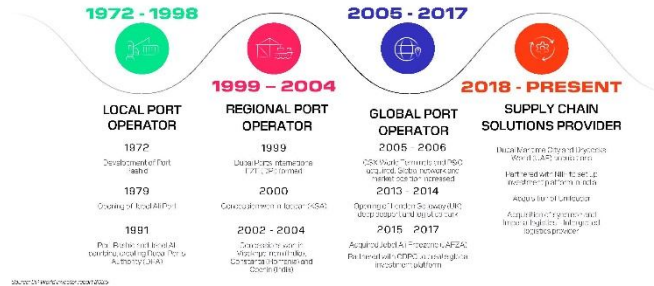
BUSINESS DELEGATION TO UAE (ABU DHABI, DUBAI, SHARJAH, AJMAN, UMM AL QUWAIN)



DP WORLD TRADE ENABLER

DP WORLD

FROM LOCAL PORT OPERATOR TO GLOBAL SUPPLY CHAIN SOLUTIONS PROVIDER



SOURCE: DP WORLD REPORT 2020

ACROSS OUR GLOBAL NETWORK

- 560+ BUSINESS UNITS
- 75+ COUNTRIES
- 115,000+ EMPLOYEES
- 102M+ TEU GLOBAL CAPACITY
- 40+ YEARS OF EXPERIENCE
- \$41.6BN CAPITAL EMPLOYED



SOURCE: DP WORLD REPORT 2020

DP WORLD UAE

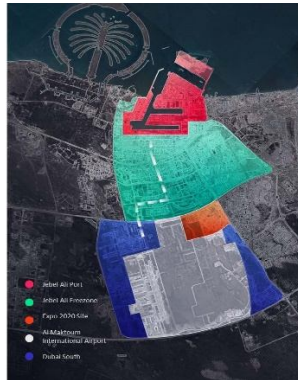


OUR BLUEPRINT FOR ECONOMIC SUCCESS

One-of-a-kind multimodal environment under a single custom bonded area enabling efficient trade flows



24/7 undisrupted trade connectivity to all major global destinations



JEBEL ALI FREE ZONE (JAFZA)

Comprehensive & seamless solutions for all industries, from light industrial to heavy manufacturing

BENEFITS

- 100% Ownership of Companies
- 0% Corporate Tax for 50 Years
- 0% Personal Income Tax
- 0% No customs duties within Free Zone
- No Restrictions on Capital Repatriation
- 0% VAT
- No Restrictions on Foreign Talent or Employees
- No Currency Restrictions
- On-site Customs
- Highly Available Infrastructure: Public facilities, Offices, Clubs, Restaurants, Retail, Supermarkets, etc.

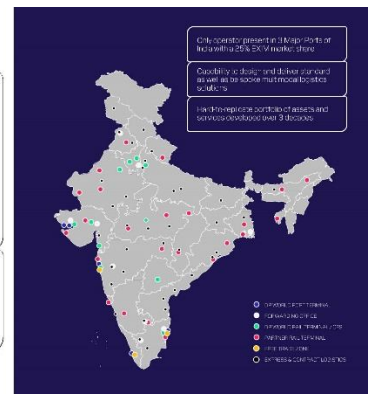
NATIONAL INDUSTRIES PARK (NIP)

- 21 KM² of designated land for developers
- 400+ Fully established entities
- Mainland Laws
- Business Center Offering state-of-the-art amenities

- Dedicated Zone for Manufacturing
- Multi-story Car Park - 204,000 SQM
- Next to Jebel Ali Port & Main Highways in UAE
- Infrastructure ready land for setting up factories & Distribution centres



DP WORLD INDIA





BUSINESS DELEGATION TO UAE (ABU DHABI, DUBAI, SHARJAH, AJMAN, UMM AL QUWAIN)



THE INDIA - UAE TRADE OUTLOOK

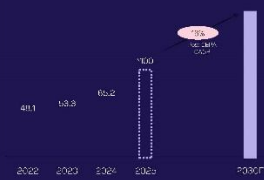
HIGHLIGHTS

- 22%**
YoY growth 2023-24
- #1**
India is the UAE's largest Export destination
- 72%**
Of the total trade flows via Dubai

Source: Directorate of Economic, Media circulation

INDIA UAE BILATERAL NON-OIL TRADE VALUE (in US\$ Bn)

We have reached the \$100-billion trade milestone five years ahead of its target*



Exceeded the target for both the oil and non-oil sectors

*Target set in 2019 at 2024

ENHANCING BILATERAL RELATIONS BETWEEN INDIA AND THE UAE

FEBRUARY 14, 2024



His Highness Sheikh Mohammed bin Rashid Al Maktoum, alongside India's Prime Minister Narendra Modi, inaugurated the Bharat Mart project.

NOVEMBER 14, 2024



India's External Affairs Minister, Dr. S. Jaishankar, visited the Bharat Mart site. He was briefed by H.E. Sultan bin Sulayem, Chairman & CEO, DP World on the project and future plans.

APRIL 10, 2025



DP World marked the start of Bharat Mart's construction. The event was graced by H.H. Sheikh Hamdan bin Mohammed bin Rashid Al Maktoum, Crown Prince of Dubai, and Honorable Minister Sh. Nayash Goyal, Minister in charge of Commerce & Industries, Government of India.

BHARAT MART DESIGN AND LAYOUT

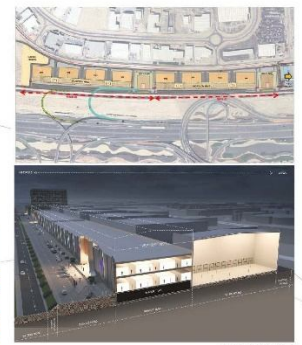
Retail Area	G+1 Floors
Built up Area (sqm)	43,800
Leasable Area (sqm)	23,730
No. of Units/Showrooms ¹	1107

Warehouse Area	
Built up Area (sqm)	27,800

Ground floor



First floor



Picture Courtesy: DP World

BHARAT MART: CONTINUING THE MOMENTUM OF GROWTH IN UAE-INDIA TRADE

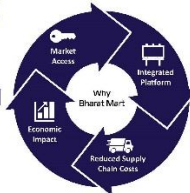
Bharat Mart shall enable Indian exporters to access new markets and benefit from Jebel Ali's ecosystem

Improved access to local and regional markets

- Ability to serve key EU, APAC, regional (GCC), African and other international markets
- Single window access and inventory with attractive due financing

Leverage UAE and India trade incentives

- Contribute towards achieving USD 100 bn India-UAE bilateral trade target by 2030 under OCFA
- Aligns with Government of India initiatives such as Make in India, promotion of EVs



Trade facilitation and incentives

- 2% Removal of import duties and 7% reduced duties on Corporate tax in Free Zone
- 100% foreign ownership with no cap on capital, local banks and currency

Cost effective logistic solutions

- Lower shipping costs and faster shipments, and improved cargo consolidation through Jebel Ali
- Proximity to multimodal transport options such as port, airport, highways and upcoming rail network

WE OFFER ONE-STOP-SHOP FOR INVESTORS TO OPERATE FROM DUBAI

Business Set Up Support
Facilitation and issuance of necessary licenses and permits

Global Connectivity
Connected to 160+ international airports to operate for middle east, Europe and Africa DP World Logistics

Industrial Land
Close to Jebel Ali with 11 equipped with 100,000 sqm (from 5,000 sqm to 100,000 sqm) area

Digital Solutions
Data Trade - CAROUSEL (DP Alliance)

Ready To Use Infrastructure
Bank, Industrial Units, Office Workspaces, Warehouse, Logistics Centers, Office & Warehouse, Showrooms

DP World Trade Finance
Trade Finance, Inventory Finance, Structured Solutions

We work closely with the government to ensure that companies setting up in Dubai can seamlessly establish their operations and fully capitalize on the regulatory advantages

Source: DP World



BUSINESS DELEGATION TO UAE (ABU DHABI, DUBAI, SHARJAH, AJMAN, UMM AL QUWAIN)

KEY TAKEAWAYS

- **Strong Institutional Support from UAE Authorities:** Across Abu Dhabi, Dubai, Sharjah, Ajman and Umm Al Quwain, government entities, chambers, and free zone authorities extended exceptional cooperation, reaffirming their interest in deeper engagement with credible Indian businesses.
- **CEPA Creating New Market Access Opportunities:** Multiple stakeholders highlighted how the India–UAE CEPA is enabling smoother trade flows, lower duties, and enhanced opportunities for manufacturing, value addition, and re-exports from the UAE to global markets.
- **High Potential for Indian SMEs and Manufacturers:** Free zones across the Emirates showcased diverse, cost-effective options for Indian SMEs in sectors such as food processing, engineering goods, packaging, construction materials, textiles, electronics, auto components, and FMCG.
- **Advanced Logistics and Supply Chain Infrastructure:** Visits to Jebel Ali Port, Jebel Ali Airport, BoxBay, Dubai South, and related logistics clusters demonstrated world-class multimodal infrastructure ideally suited for Indian exporters seeking reliable, rapid, and large-volume distribution channels.
- **Emerging Opportunities in New-Age and Knowledge Sectors:** Significant interest was expressed in Indian partnerships across technology, AI, fintech, clean energy, healthtech, logistics tech, education services, and innovation-driven enterprises.
- **Interest in Indian Food, Agriculture & Retail Products:** Meetings with leading retail groups, supermarkets and procurement teams revealed strong demand for Indian food products, especially fresh produce, staples, processed foods, dairy items, ready-to-eat, spices, and private-label manufacturing.
- **Free Zones Offer Highly Competitive Setup Options:** Sharjah SAIF Zone, Ajman Free Zone, and UAQ Free Zone highlighted attractive incentives such as competitive licensing costs, 100% ownership, flexible warehousing, and quick company registration—ideal for first-time Indian investors.



BUSINESS DELEGATION TO UAE (ABU DHABI, DUBAI, SHARJAH, AJMAN, UMM AL QUWAIN)

- **Sector-Specific Collaboration Opportunities**

Opportunities identified in:

- Renewable energy and sustainability
- Healthcare services and medical devices
- Tourism and hospitality
- Construction, real estate and infrastructure
- Education, skill development and training
- Maritime services and ship maintenance

- **Strengthened B2B and B2G Connectivity:** The delegation enabled dozens of productive interactions that are expected to translate into commercial collaborations, distribution partnerships, investment proposals, sourcing arrangements and technology tie-ups.
- **Bharat Mart Will Catalyse Indian Exports:** The visit to Bharat Mart emphasised its strategic potential as India's first overseas marketplace for MSMEs—offering warehousing, display facilities, and a permanent trading platform for global buyers.
- **Chambers and Missions Expressed Strong Willingness for Future Collaboration:** The Embassy of India (Abu Dhabi), CGI Dubai, and UAE chambers assured continued support for PHDCCI's members and welcomed more frequent business delegations and joint initiatives.



BUSINESS DELEGATION TO UAE (ABU DHABI, DUBAI, SHARJAH, AJMAN, UMM AL QUWAIN)

DELEGATE PROFILE

PHARMACEUTICALS, EDUCATION AND ARTIFICIAL INTELLIGENCE



Mr. Aditya Berlia

Leader of the Delegation

Chair, International Affairs Committee for Gulf, PHDCCI

Co-Promoter

Apeejay Styra and Svrán Group



Svrán Group

Mobile : +91 - 9810059702
Email : aberlia@apeejay.edu
Website : www.apeejay.com

Business Profile: The Apeejay Styra and Svrán Group is one of India's leading diversified family enterprises, with a legacy that stretches back to the late nineteenth century. From its origins in trade and industry, the Group has evolved into a global conglomerate driven by innovation, research, and values-based leadership. The Group's pharmaceutical ventures, have established a strong international footprint anchored in intellectual property, R&D, and complex generics. With US-FDA-audited facilities, advanced research centers, and affiliates such as Walter Bushnell, ASG Biochem, and Martin & Harris Laboratories, the Group serves markets across India, Africa, the United States, and the Middle East. Education remains the heart of the Group's social mission. Through Apeejay Education and Apeejay Styra University, it has built a legacy of value-based learning that spans over 50 years and 26 institutions. Together, these serve more than 40,000 students along with over 5,000 faculty/staff, from pre-nursery to doctoral levels, through a blend of academic excellence, innovation, and ethical leadership. Among its emerging ventures, the VJAL Institute leads the Group's AI and technology initiatives, offering advanced learning and digital solutions for Fortune 500 companies and sovereign wealth funds.

CONSULTING SERVICES, MERCHANT EXPORTS



Mr. Sanjay Beswal

Co-Chair, International Affairs Committee for Gulf, PHDCCI

Director

Andees Consulting LLP



**ANDEES
CONSULTING**

Executing EXIM Solutions

Mobile : +91 – 9891200248
Email : sanjay.beswal@andees.com
Website : <https://andees.com/>

Business Profile: Andees Consulting provides Strategic Advice and Execution of Customs and Trade Compliances and helps Structure Transactions for Exporters, Importers, and Global or International companies with business interests in India. Andees also provides Innovative and Compliant Solutions for Complex Export Import Issues with optimum benefits.



BUSINESS DELEGATION TO UAE (ABU DHABI, DUBAI, SHARJAH, AJMAN, UMM AL QUWAIN)

TEXTILES



Mr. Sharat Jain

Co-Chair, International Affairs Committee for Gulf, PHDCCI

Whole Time Director

Mangalam Ventures Ltd



Mobile : +91 - 9810004936
Email : sharatji@yahoo.com
Website : <https://mangalamventures.com/>

Business Profile: We have 22 years of experience in manufacturing and exporting knitwear garments. A state-of-the-art manufacturing facility has been set up to cater to the needs of our quality conscious customers. We are vertically set up with in-house knitting, dyeing, garment dyeing and sewing facilities. Our customer profile is an indication of the quality standards that we follow and maintain consistently. Product development has been the key to our consistent growth.

HEALTHCARE



Mr. Sanbir Kapoor

CEO

Unify Healthcare Services



Mobile : +91 - 9888411777
Email : sanbir@unifyrcm.com
Website : <https://www.unifyrcm.com/>

Business Profile: At Unify Healthcare Services, the team specializes in medical billing and coding, focusing on delivering comprehensive solutions designed to simplify the revenue cycle. The organization's mission is to empower healthcare providers by managing the administrative burden, enabling them to concentrate on delivering exceptional patient care. With a commitment to precision and quality, Unify Healthcare Services provides insightful documentation services that optimize financial outcomes.



BUSINESS DELEGATION TO UAE (ABU DHABI, DUBAI, SHARJAH, AJMAN, UMM AL QUWAIN)

PHARMACEUTICALS



Mr. Jagdeep Singh Gandhoke

Co-Founder & Managing Director

Psychocare Health Pvt. Ltd.

Mobile : +91 - 9855109068
Email : radixpharmaceuticals@gmail.com



Mr. Supreet Singh

Founder & CEO

Psychocare Health Pvt. Ltd.

Mobile : +91 - 7307799068
Email : supreetsingh@psychocare.biz
Website : www.psychocare.biz

Business Profile: Psychocare Health Private Limited is a reputed and trusted PCD pharma company in India that began its journey in 2013, initially known as (founded in 2005). As a quality-driven and ethical neuro pharma PCD company in India, our mission is straightforward: to enhance healthcare outcomes while establishing ourselves as the leading PCD pharma company specializing in neuropsychiatry. Recognizing the increasing demand for neuro and psychiatry medications, we have positioned ourselves as a top pharmaceutical company offering PCD franchise solutions. Our extensive range includes over 1,200 high-quality products, spread across four divisions and three sister concerns, making us a top player among PCD pharma companies in India with a diverse and reliable product range. Through our nationwide network of franchisees, we ensure the timely delivery of superior neuropsychiatric, psychiatric, and general medicines. As one of the best neuropsychiatry PCD pharma companies, Psychocare is driven by innovation, customer satisfaction, and consistent quality. We offer competitive pricing, superior stock availability, and ethical business practices—making us a preferred partner for entrepreneurs looking to establish a PCD pharma business in India. If you're seeking a trusted name in the PCD pharma company in India, Psychocare stands out as a reliable and future-focused choice.

TOYS & GAMES



Mr. Rahul Luthra

Founder

All Seasons Impex Pvt. Ltd.

Mobile : 91 - 9810003785
Email : rahul@tomuncle.co
Website : <https://tomuncle.co>



Business Profile: All Seasons Impex Pvt. Ltd. is a leading manufacturer of high-quality, safe, and imaginative water guns designed to bring joy and excitement to children worldwide. Based in India, we



BUSINESS DELEGATION TO UAE (ABU DHABI, DUBAI, SHARJAH, AJMAN, UMM AL QUWAIN)

combine playful creativity with durable engineering to produce toys that meet international safety standards and appeal to global markets. Our products are crafted with vibrant designs, ergonomic features, and eco-conscious materials, making them a favorite among retailers and families alike. We pride ourselves on delivering fun that lasts—whether it's for backyard play, beach adventures, or seasonal promotions. As part of our international growth strategy, All Seasons Impex Pvt. Ltd. is actively exploring partnerships across the Middle East. Our goal is to collaborate with distributors, toy retailers, and entertainment brands to expand our reach and adapt our offerings to regional preferences.

REAL ESTATE



Mr. Hemant Walia

Proprietor

Ace Square Realty

Mobile : +91 - 9899474781
Email : walia.hemant@gmail.com

Business Profile: We are into investments in real estate, where we have a firm called Ace Square Realty for luxury investments in apartments and villas. We are interested in opening a trading office in Dubai and doing real estate investments

RECRUITMENT/CONSULTANCY



Mr. Tushar Bharti

Director

R J Consultants

Mobile : 91 - 8195866594
Email : tushar@rjconsultants.co.in
Website : <http://rjconsultants.co.in/>



Business Profile: R J Consultants – Guide to RIGHT JOBS is an accomplished and trusted name in the Human Capital and staffing domain. The firm provides high-quality solutions in **Recruitment, Executive Search, and Staffing**, offering comprehensive manpower support across all organizational levels. Expertise in aligning the right talent with the right opportunities enables businesses to achieve sustainable growth and operational excellence.



BUSINESS DELEGATION TO UAE (ABU DHABI, DUBAI, SHARJAH, AJMAN, UMM AL QUWAIN)

LOGISTICS



Mr. Satish Kakkar
Chief Executive Officer
Sparks Global



Mobile : +91 - 9814145536
Email : sparksglobal@gmail.com
Web : <https://sparksglobal.in/>

Business Profile: SPARKS is the leading service provider and go-to solution for all your IMPORT-EXPORT needs. We offer a wide range of services for both Commercial and Non Commercial entities prioritizing utmost customer satisfaction. With over 30+ years' experience, you can simply depend on our strong network of services and enjoy hassle free operations Globally!

PHDCCI SECRETARIAT TEAM



Mr. Naveen Seth
Deputy Secretary General

Mobile: +91 95993 01867
Email: naveen.seth@phdcci.in



Mr. Niraj
Director – International Affairs

Mobile: +91 9810107069
Email: niraj@phdcci.in
Website: www.phdcci.in

Business Profile: PHD Chamber of Commerce and Industry (PHDCCI) has been working as a catalyst for the promotion of Indian industry, trade and entrepreneurship for the past 119 years. It is a forward looking, proactive and dynamic PAN-India apex organization. As a partner in progress with industry and government, PHDCCI works at the grass roots level with strong national and international linkages for propelling progress, harmony and integrated development of the Indian economy. PHDCCI, acting as the “Voice of Industry & Trade” reaching out to more than 1,50,000 large, medium and small industries, has forged ahead leveraging its legacy with the industry knowledge across multiple sectors to take Indian Economy to the next level. At the global level, we have been working with the Embassies and High Commissions in India and overseas to bring in the International Best Practices and Business Opportunities.



About PHDCCI

PHDCCI has been working as a catalyst for the promotion of Indian industry, trade and entrepreneurship for the past 120 years. It is a forward looking, proactive and dynamic PAN-India apex organization. As a partner in progress with industry and government, PHDCCI works at the grass roots level with strong national and international linkages for propelling progress, harmony and integrated development of the Indian economy.

PHDCCI, acting as the “Voice of Industry & Trade” reaching out to more than 1,50,000 large, medium and small industries, has forged ahead leveraging its legacy with the industry knowledge across multiple sectors to take Indian Economy to the next level.

At the global level, we have been working with the Embassies and High Commissions in India and overseas to bring in the International Best Practices and Business Opportunities.



“Voice of Industry & Trade”

PHD House, 4/2 Siri Institutional Area, August Kranti Marg, New Delhi - 110 016 (India)

• Tel. : +91-11-2686 3801-04, 49545454, 49545400

Fax : +91-11-2685 5450, 49545451 • E-mail : sg@phdcci.in • Website : www.phdcci.in