



MINISTRY OF AGRICULTURE & LIVESTOCK DEVELOPMENT

STATE DEPARTMENT FOR LIVESTOCK

DIRECTORATE OF VETERINARY SERVICES

INTERNATIONAL TENDER NOTICE

EXPRESSION OF INTEREST (EOI) FOR

LEASE OF BACHUMA LIVESTOCK QUARANTINE STATION IN MANAGEMENT, DEVELOPMENT AND MAINTENANCE OF LIVESTOCK QUARANTINE FACILITY FOR SCREENING AND SHIPMENT OF LIVESTOCK

TENDER NO. MOALD/SDA/BLQS/IT/02/2024/2025

1.0 Background

Bachuma Quarantine Station was initially conceptualized as a Disease-Free Zone (DFZ) and a flagship Project under the Kenya Vision 2030 blue print. The goal of the DFZ Program was to contribute towards poverty reduction and food security. The overall objective was to improve livelihoods and increase the Livestock Sub-Sector contribution to the national economy by promoting trade in animals and animal products through improved access to international markets.

The expected outputs of Disease-Free Zones included increased supply of quality meat, by 48,000 MT, for sale locally and export; creation of over 100,000 employment opportunities; reduction in human deaths arising from diseases transmissible from animals to humans; increased milk production for sale or household consumption by 5 million litres; increased hides and skins value and rangeland and environment improvement of 2 million hectares per year.

The value of the benefits was estimated at Ksh. 16.2 billion annually. Direct beneficiaries would be livestock owners (pastoralists, agro-pastoralists, ranchers, mixed farmers and dairy farmers), livestock traders, associated operators and chambers of commerce, public and private sector animal health service providers and Community-Based Organizations engaged in the Livestock Sub-Sector. The Disease-Free Zone concept is not entirely feasible in Kenya due to existing land ownership models. Consequently, the concept of Disease-Free Zones was dropped in favour of quarantine stations and disease-free compartments.

The livestock value chain disease risk management concept based on quarantine stations was conceptualized in 2013 and approved for implementation after revision of the previous Kenya Disease Free Zoning program of Vision 2030. The purpose of the quarantine stations is to increase access to Kenya's animals and animal products to local and international markets and realize some of the objectives under the previous DFZ concept. The national livestock finishing system that feeds into the quarantine stations will be at the county level through government and private sector initiatives at the various holding grounds, feed-lots, ranches, and large farms. Strategic holding grounds have been identified within the Counties of Marsabit, Isiolo, Laikipia, Tana River, Lamu, Narok, Baringo, Kajiado, Kwale, Taita Taveta, and West Pokot amongst others for use towards the realization of this concept.

The World Organization for Animal Health (WOAH) and the World Trade Organization (WTO) guidelines require animals destined for export to be quarantined in a standard veterinary-approved facility. For Kenya to fulfill this requirement, the development of a national livestock quarantine facility, Bachuma Livestock Quarantine Station (BLQS), was initiated in Bachuma livestock holding ground in Taita-Taveta County. This quarantine station was fully funded by the Government of Kenya though construction was discontinued at 80% completion due to funding challenges. The current livestock holding infrastructure at BLQS are nine (9) cattle pens each measuring 50m x 80m capable of holding 500-600 heads of cattle, six (6) sheep and goat pens each measuring 35m x 80m capable of holding 1400 heads, and three (3) camel pens each measuring 50m x 80m capable of holding 400 heads. Other installations at various levels of completion include fencing, electricity and water installation and reticulation, Laboratory building, staff houses, office block, emergency slaughterhouse and post mortem building, maintenance workshop, feed store, and wildlife protection trench.

The overall goal of BLQS is to provide a controlled environment for monitoring the health of animals destined either for export or local markets live or as products, and veterinary certification. The Quarantine Station is expected to process 50,000 cattle, 100,000 sheep and goats, and 10,000 camels annually. The facility is to be expanded based on livestock demand. The Director of Veterinary Services will provide the necessary regulatory and sanitary controls.

1.1 Proposed Operational Framework

The proposed operational framework to manage the Bachuma Livestock Quarantine Stations is as follows;

- Providing a long-term lease to a private operator through the provision of the Land Act No. 6 of 2012. This act provides for the lease process and activities to be undertaken by the procuring entity while retaining ownership of the land in a Build, Operate, and Transfer (BOT) model.
- Under this lease, the private operator will manage the station, and develop all infrastructure, transport, and equipment necessary for handling the livestock during Transportation, housing, feeding, and disease screening under the oversight of the Director of Veterinary Services (DVS). The operator will deploy all manpower necessary to operate the facility.
- The partner will charge fees per unit animal processed as the revenue generation model within an approved framework in consultation with the State Department for Livestock.

2.0 Objective of the assignment

The objective of this lease arrangement is to engage an appropriate partner for the lease to undertake the overall management of the Bachuma Livestock Quarantine Station and the associated facilities. The land available for lease in the BLQS project is 15,000 acres inclusive of the developed infrastructure.

2.1 Specific objectives

- To complete pending works in Bachuma Livestock Quarantine Phase I and II as per the designs with SDLD
- Operationalize Bachuma LQS and Support the livestock screening activities at the station in collaboration with the Director of Veterinary Services (DVS).
- To undertake expansion of the remaining phases of the quarantine station as per the recommended master plan

2.2 Scope of Work

To achieve the objectives of Bachuma Livestock Quarantine Station, the successful bidder will complete the pending works at the quarantine station as initiated by the State Department for Livestock. The client will provide detailed designs and bills of quantities for the pending works.

Towards operationalization of the quarantine station, the successful bidder shall develop a comprehensive strategy that outlines the management approach and plans for meeting requirements for target export markets for livestock and livestock products. The bidder will Understand and analyze the import regulations, sanitary and phytosanitary measures, labelling requirements, traceability, sustainability, and other measures applied by target markets. The bidder will participate in creating demand for livestock and livestock products from Kenya assessing their competitiveness and market potential and offering recommendation to traders and livestock producers. The Bidder will work closely with livestock producers at county level to ensure a sustainable supply of livestock and livestock products to identified niche markets.

The bidder will document and advise the DVS on any issues relating to market access for prompt action

2.3 Expected deliverables

The following are the expected deliverables from the successful bidder.

- Design an appropriate Livestock quarantine operation management system approved by the DVS
- Deploy management team at Bachuma both for the requisite administrative and Livestock handling and screening
- Undertake all required development and requirements for housing and feeding of quarantine-based livestock including expansion as per the master plan approved by the SDLD.
- Mainstream an appropriate provision for feeding of livestock at the quarantine and during shipment
- Provide all the necessary station equipment for both administration and livestock handling operations
- Provide appropriate transport for livestock from the counties to the station and for shipment.
- Maintain appropriate records including the identification and traceability for livestock processed through the quarantine station.

2.4 Duration of the assignment

The successful bidder shall take possession of, equip, operate, maintain, modernize and expand the Bachuma Livestock Quarantine Station for a concession period of 30 years.

3.0 Eligibility

The preferred firm or organization will be nominated from those that meet the following requirements;

- A short but inclusive company profile that includes, an organization chart, contact details, and the firm's physical postal address
- Proof of Registration of the business (where relevant) and provide copies of the Registration and VAT
- Company Registration Certificates.
- Demonstrate a clear understanding of the dynamics involved in the handling, screening, and quarantining of livestock for local and international trade.
- Demonstrated clear understanding of the livestock sub-sector, livestock market and livestock value chains in the region and especially Kenya.
- Experience in designing and conducting livestock trade and demonstrate a clear understanding of international livestock trade dynamics. The applicants are encouraged to share their designs or suggestions on how the existing master plan can be improved.
- Experience in economic models for livestock commodity markets.
- Experience with development work related to the livestock sub-sector in

- Demonstrated financial capability for investment in the management and development of the requisite infrastructure with verifiable evidence of financial capacity.

3.1 Technical and Team Qualification Requirements

The following professional qualifications will be considered while awarding the lease.

- The firm should have at least Ten (10) years' experience in the subject area especially livestock-related food safety, production, processing, and manufacturing environment in Kenya or beyond.
- Demonstration by the bidding firm of being actively involved in livestock production and trade to different market destinations by providing details of consignments successfully completed in the last five (5) years (name and address of the Client, scope, value, and period).
- The technical and managerial capability of the bidding firm should be supported by detailed company profiles, providing relevant details about staff skills and tools to undertake the assignment. The firm's organogram and any supporting documents that demonstrate the firm's technical and managerial capability should be provided

3.1.1 Qualification and experience requirements of Key staff

The firm will demonstrate the availability of mobilizing a team of qualified personnel and experts to adequately perform the assignment. The minimum qualifications and experience requirements for the Key Experts are as below:

- Team Leader**
General qualification: Master's degree in business administration, economics or in any livestock related field
Relevant experience: At least 15 years' experience in leading investment, market research, export and agribusiness operations for livestock and livestock products.
- Trade & Logistics Specialist**
General qualification: Master's or Bachelor's degree in trade and logistics-related fields
Relevant experience: At least 10 years' experience in organizing logistics and trade support for medium and big-size agribusiness or livestock value chain projects.
- Animal Health Specialist**
General qualification: Bachelor's degree in veterinary medicine
Relevant experience: At least 7 years' experience in the private or public sector. Registered by the Kenya Veterinary Board.
- Others**
The bidding firm can involve any other personnel that can optimize the delivery of the assignment. Non-key experts or support staff can be recruited on a part-time and short-term basis. The consulting firm is required to justify their engagement in the technical proposal.

4.0 Stakeholders

The consulting firm team is expected to primarily and closely work with the State Department for Livestock Development (SDLD), Ministry of Agriculture and Livestock Development. The consulting firm should also consider to actively and regularly engage other stakeholders including, among others:

- Livestock exporters and any private sector business operators in the livestock industry.
- Livestock producers and their associations
- Ministry of Trade and Industries
- Kenya Export Promotion and Branding Agency (KEPROBA).
- Kenya Revenue Authority
- Kenya Plant Health Inspectorate Service (KEPHIS)
- Network for Livestock Quarantines in the IGAD region
- Trade and Investment Attachés within specific countries abroad identified

NB: Those who had applied need not to re-apply.

Completed Expression of Interest (EOI) documents should be enclosed in plain sealed envelopes clearly marked **'EXPRESSION OF INTEREST FOR LEASE OF BACHUMA LIVESTOCK QUARANTINE STATION IN MANAGEMENT, DEVELOPMENT AND MAINTENANCE OF LIVESTOCK QUARANTINE FACILITY FOR SCREENING AND SHIPMENT OF LIVESTOCK'**

The completed tender documents should be posted to reach the address shown below on or before **7th January 2025 at 11:00 am** or placed in the Tender Box situated at the Main Reception, Kilimo House, Cathedral Road on or before the said date and time. Expressions of Interest can be submitted to:

The Principal Secretary
Ministry of Agriculture and Livestock Development
State Department for Agriculture
P. O. Box 30028 - 00100
NAIROBI, KENYA
Email: tenders@kilimo.go.ke
Website: https://kilimo.go.ke/