

# India machine Tools Show

## THE GLOBAL MARKETPLACE

18 to 21 MAY 2023 · PRAGATI MAIDAN, NEW DELHI



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# India machine Tools Show

THE GLOBAL MARKETPLACE

The ninth edition of **India Machine Tools Show** justifies its tagline “**The Global Marketplace**” in more ways than one. As always, it shall showcase national and international giants of the machine tools industry. International pavilions from key countries will help present a holistic global picture of the machine tools industry. Again, in the current post-pandemic global economic scenario, India is perhaps the only large economy that is expected to grow significantly and in way, help sustain the world economy. In this context, the world looks towards India as a preferred destination for global business.

The ninth **India Machine Tools Show** is primed to live up to the international expectations from India. Every aspect of the trade show has been geared to ensure a truly global business experience to all its stakeholders.

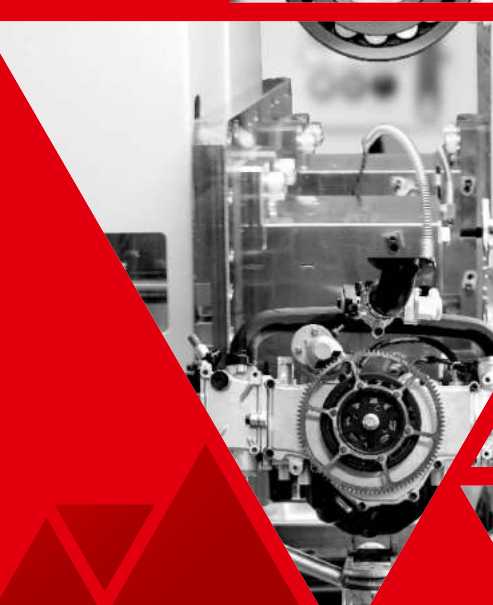
## EXHIBITOR PROFILE

- Machine Tools Cutting & Forming
- Laser Machineries & Equipments
- Additive Manufacturing - 3D Printing
- Precision Tools
- Power Tools & Hand Tools
- Robotics & Automation
- Electronics & Electricals
- Machine Tools Accessories
- Brass Parts
- Storage & Logistics
- Industrial Lubricants
- Material Handling Equipment
- ITES (Software, CAD-CAM)
- Hydraulics & Pneumatics
- Air Compressor
- Pumps & Valves
- Testing & Measuring Instruments
- Welding Equipment & Consumables
- Casting & Forging Machinery
- Gears, Motors & Drives
- Surface Finishing & Blasting
- Tube & Pipe Technology
- Newly Launched Products and Technology
- Industrial Safety
- Industrial Supplies

## VISITOR CATEGORY

- Aircraft & Aerospace
- Automobile
- Auto Component
- Textile
- Electrical & Electronics
- Pharmaceutical
- Fabricated Metals
- Jewellery Designers & Manufacturers
- Agriculture and Equipment Manufacturing
- Construction and related sectors
- Renewable Energy


- Wood Working
- Casting & Forging
- Home Appliances
- Information Technology
- Plastic
- Process Plants and Machinery
- Robotics & Automation
- Hydraulic & Pneumatics
- Machine tools-cutting & Forming
- Power Tools & Hand Tools
- Machine Tool Accessories
- Brass Parts
- Industrial Lubricants
- Pumps & Valves
- Material Handling Equipment
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## IMTOS 2019 AT A GLANCE



315  
Exhibitors



38576  
Visitors from  
256  
Regions of India

20,000 Sq. mtr.  
Exhibition Space



International  
Participation

USA, Germany, Spain, Italy,  
Japan, Belgium, Finland, Korea,  
Turkey, UK, France, Taiwan, Netherlands,  
Switzerland, China

## EXHIBITOR GOAL ACHIEVEMENT



Generated new sales leads

83%



Could make market/competitor observations

85%



Maintained existing business relations

89%



Could advertise their brand & team and maintain PR

71%



Successfully converted ongoing prospects

82%



## OUR ESTEEMED EXHIBITORS

### MACHINE TOOLS (CUTTING)



### MACHINE TOOLS (FORMING)



### PRECISION TOOLS



### ELECTRONICS & ELECTRICALS



### MACHINE TOOLS ACCESSORIES



### MATERIAL HANDLING, STORAGE & LOGISTICS



### SURFACE FINISHING & BLASTING



### METROLOGY



### TUBE & PIPE TECHNOLOGY



### AIR COMPRESSOR



### HYDRAULICS & PNEUMATICS



### INDUSTRIAL LUBRICANTS



## #EXHIBITORSPEAK



**Anil Kumar, Director**  
Angel India Cad Cam Pvt. Ltd.

IMTOS is a great platform for us to showcase our machines. We can have leaders from the industries & other players at one place. We are quite satisfied with the show in-fact this is the best show in comparison to many other exhibitions. Thanks to IMTOS people.



**Sunil Khosla, Jt. Managing Director**  
Hindustan Hydraulics Pvt. Ltd.

Very good for networking with existing and new business partners. We also got good quality leads from new potential customers. Overall a very good show.



**Shreyansh-Hippargi, MD**  
Qvi India Pvt. Ltd.

We had a lot of customers walk in to visit our stall. IMTOS is a good platform to showcase our Machines & Technologies to entire North region. We have been able to achieve our goal to reach maximum number of potential customers & show our strength in measuring technology. We are looking forward to participate in the next edition of this show.



**Nitin Mehra, Vice President- Sales**  
Machine Tools (India) Limited

We always participate in all machine tool exhibitions organised by K and D Communication Limited, the overall experience with IMTOS has been good. Looking forward for more such exhibitions.



**Dinesh Chaudhary, MD**  
Energy Mission Machineries (India) Pvt. Ltd.

IMTOS has always been an opportunity for us to explore the market in North India. We have received a good number of inquiries & we are very hopeful to convert them into actual business. We are happy to be here & will surely participate in the upcoming editions.



**Prashant Chaturvedi, General Manager -**  
Oxyfuel Business & Marketing,  
Messer Cutting Systems India Pvt. Ltd.

The overall response Of IMTOS is absolutely wonderful. We have generated a lot of quality lead and are looking forward to closing these leads in the very near future. Our participation in IMTOS has been a fantastic eye opener. We will definitely participate in the next edition.



## PARTICIPATION COST

Type of Participation	Domestic	International
SHELL SCHEME (min. 9 sq. m.)	₹12,500 per sq. m.	\$300 per sq. m.
BARE SPACE (min. 36 sq. m.)	₹11,500 per sq. m.	\$275 per sq. m.

### Premium Position Charges:

- 2 sides open 15% extra
- 3 sides open 25% extra
- 4 sides open 30% extra

### Shell Scheme Facilities (per 9 sq. m.):

Pre-fabricated stall with exhibitor's name on fascia, one table, two chairs, three spotlights, one 5A plug point, three exhibitor badges, 250 invitation cards, one dustbin and carpet flooring.

**Participants opting for BARE SPACE** will not avail of the Shell Scheme Facilities mentioned above except 250 invitation cards and exhibitor badges commensurate to their area booked. They will be responsible for the design, construction and furnishing of their stall and will be charged extra for electricity.

Taxes extra as applicable on all rates mentioned

EXTRA FACILITIES		Domestic	International
Electricity	Before Exhibition (Single Phase)	₹2,000 per HP	\$50 per HP
	During Exhibition	₹3,000 per HP	\$100 per HP
Compressor	3 CFM/100 psi	₹15,000 per per connection	\$315 per connection
	6 CFM/100 psi	₹20,000 per per connection	\$400 per connection
	10 CFM/100 psi	₹25,000 per per connection	\$500 per connection



## CREATING BUSINESS OPPORTUNITIES FUELING ECONOMIC GROWTH

Founded in 1997, K and D Communication Limited (KDCL) is one of the pioneering trade fair organizers in India. Over a span of last 25 years KDCL has organized 75+ national and international exhibitions all across India in different industrial segments. Today, KDCL is proud to provide turnkey solutions for events. KDCL is most renowned for ENGIMACH which is one of India's most successful international exhibitions in the engineering and manufacturing sectors for the last 25 years.

KDCL particularly prizes the trust of companies launching new ideas, products and services. These companies rely on KDCL exhibitions for the successful introduction of their innovations. KDCL has developed the Helipad Exhibition Centre (HEC) in Gandhinagar, the capital of Gujarat. Equipped with world-class infrastructure, HEC is the one of the largest exhibition centres in India.

As a trade fair organizer, KDCL has ably performed its role as a powerful catalyst to industrial growth and prosperity for our country.

## OTHER UPCOMING EXHIBITIONS



**K AND D COMMUNICATION LTD.**

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