

A measure of business momentum, demand scenario and investor sentiment

December 2021

PHD RESEARCH BUREAU PHD CHAMBER OF COMMERCE AND INDUSTRY

PHD House 4/2 Siri Institutional Area, August KrantiMarg, New Delhi 110016



PHD Chamber's Viewpoint



Shri Pradeep Multani President PHDCCI

The PHDCCI Economy GPS index is a composite index of 3 lead economic & business indicators with base year at 2018-19=100 that can be used to measure the broad economic & business activity during a given period. The plethora of reform measures undertaken by the Government during the last many quarters to support economy, trade and industry during the COVID-19 crisis is highly laudable. Going ahead, it is suggested to focus on continued refuelling of consumption & demand, encourage private investments, front loading of infrastructure investments, strengthening MSMEs, effective reforms in social infrastructure, among others to provide a further momentum to this recovery process and strengthen the foundations of a long-term revival of the Indian economy.



Shri Saket Dalmia Senior Vice President PHDCCI

String of bold economic reforms has been announced by the Government during the last many quarters, to support recovery of the Indian economy from the daunting impact of pandemic COVID-19. These measures resulted in the improvement of key economic and business indicators. At this juncture, the credit disbursement should be the top most priority at this juncture by the banking sector. Furthermore, efforts should be made to further enhance the ease of doing business at ground level, reduce the costs of doing business and create a level playing field for trade and industry.



Shri Sanjeev Agrawal
Vice President
PHDCCI

The pandemic COVID-19 has brought unprecedented challenges beyond our imaginations. The proactive and facilitative measures undertaken by the Government to support trade & industry during this extremely difficult time are highly appreciable. Going ahead, demand creation will have multiplier effects on enhanced production possibilities, expansion of employment in factories, expansion of capital investments and overall virtuous circle of growth and development of the economy. Strengthening the MSMEs sector must also be on priority; value chains of MSMEs should be enhanced making them more structurally competent.



Shri Saurabh Sanyal Secretary General PHDCCI

Undoubtedly, the plethora of reform measures announced by the Government to boost economy, trade and industry during the on-going COVID-19 crisis along statistical low base effect have instilled the expectations of a higher growth trajectory in FY 2021-22. Going forward, it is imperative to boost demand growth; accelerate infrastructure spending; support MSMEs; boost exports; invest in social infrastructure; ensure overall speedy economic revival; among others to become AatmaNirbhar Bharat and promote higher socio-economic growth and development of the Indian economy in the coming times.



Executive Summary

Economic activity for the month of December 2021 has been recorded at the highest level of the year 2021 as the Economy GPS Index of PHDCCI went at 127.7, pushed majorly by the growth of passenger vehicle sales. Going ahead, there is a need for continuous handholding by the Government amid the rising uncertainty caused by new Coronavirus variant-omicron and rapid rise in the corona cases.

Changes in value of GST collection helps determine how business momentum is growing in the country, changes in the value of SENSEX over a period of time reflects the broad outlook of the policy stimulus and mood of the Indian Economy and changes in the value of Passenger vehicle sales is an indicator of economic activity and demand conditions in the country.

The GST collection in the month is close to Rs 1.30 lakh crore despite reduction of 17% in the number of e-way bills generated in the month of November, 2021 (6.1 crore) as compared to the month of October, 2021 (7.4 crore) due to improved tax compliance and better tax administration by both Central and State Tax authorities. The average monthly gross GST collection for the third quarter of the current year has been Rs 1.30 lakh crore against the average monthly collection of Rs 1.10 lakh crore and Rs 1.15 lakh crore in the first and second quarters respectively. Coupled with economic recovery, anti-evasion activities, especially action against fake billers have been contributing to the enhanced GST. The improvement in revenue has also been due to various rate rationalization measures undertaken by the Council to correct inverted duty structure. It is expected that the positive trend in the revenues will continue in the last quarter as well.

SENSEX (Daily average) was at 57663 in the month of December 2021. As a result of Union Budget 2021 optimism, improved macros and positive global sentiments, SENSEX (Daily average) has surged by about 24.78% per cent in December 2021 as compared to its corresponding value in December 2020.

Further, sales of passenger vehicles, with compact cars and utility vehicles, increased from 215626 units in November 2021 to 255000 units in December 2021, marking a sequential growth of 18.3%.

The Indian Government's proactive and fast track measures to safeguard its people, economy, trade and industry against the wild tide pandemic COVID-19 has led to a remarkable positive GDP growth of 8.4% in Q2 FY 2021-22.

The 8.4% GDP growth in Q2 FY 2021-22 as compared with (-)7.4% in Q2 FY 2020-21 is highly appreciable. On the back of meaningful and proactive reforms undertaken by the Government, calibrated measures by RBI, rapid vaccination drive in the country, improved consumer and business sentiments and low base effect, the economy has recovered from the severe contraction of FY 2020-21.



PHD Chamber of Commerce and Industry (PHDCCI) has developed a multidimensional index of 3 lead economic and business indicators of GST Collection (Rs. Crore), Passenger vehicle sales (units) and SENSEX (Daily average) to help gauge the direction in which the economy is moving. The way GPS is a Global Positioning System used to determine the ground position of an object and gives a direction to a vehicle, similarly this composite PHDCCI EcoGPS Index, based on changing value of high frequency indicators would help determine the direction of the Indian Economy.

With a large number of initiatives undertaken in the last one year, the lead economic and business indicators have shown improvement in December 2021 as compared to December 2020. PHDCCI Economy GPS Index at 127.7 for December 2021 is higher by 12.8 points from the Economy GPS Index for December 2020 at 114.8 (Base year 2018-19 = 100). Sequentially the PHDCCI Economy GPS Index for December 2021 has increased to 127.7 as compared to 125.2 for November 2021. The sequential growth of SENSEX (average of daily close) has decreased by 2.95% in December 2021 from 59416 in November 2021 to 57663 in December 2021, the sequential growth of passenger vehicles increased by 18.3% in December 2021 from 215626 units in November 2021 to 255000 units in December 2021 and the sequential growth of GST collections decreased by 1.33% from Rs. 131,526 crore in November 2021 to Rs. 129,780 in December 2021.

At this juncture, there is a need to further fuel the drivers of household consumption and private investments to enhance the aggregate demand in the economy as it will have an accelerated effect on expansion of capital investments in the country. Undoubtedly, robust growth of infrastructure is the key ingredient to realize the vision of Aatmanirbhar Bharat. More and more direct benefit transfers needs to be considered for the urban and rural poor under the various welfare schemes of the Government to strengthen and sustain the recovery in the economic growth. There is a need for continuous handholding of the economy to mitigate the uncertainty caused by the looming impact of omicron variant. Also, there must be more and more focus on ensuring the COVID appropriate behaviour among the people.



A measure of business momentum, demand scenario and investor sentiment

On a monthly basis, PHDCCI Economy GPS Index has shown steady recovery from the lows of 39.6 in April 2020 to 50.1 in May 2020, 75.1 in June 2020, 85.6 in July 2020, 90.5 in August 2020, 100.2 in September 2020, 109.6 in October 2020, 106.9 in November 2020, 114.9 in December 2020, 121.7 in January 2021, 122.0 in February 2021, 122.9 in March 2021, 124.3 in April 2021, 91.5 in May 2021, 107.5 in June 2021, 119.7 in July 2021, 116.7 in August 2021, 113.1 in September 2021, 127.0 in October 2021, 125.2 in November 2021 and 127.7 in December 2021. An increase in the economy GPS index from November 2021 to December 2021 suggests that the continuation of strong economic recovery.

PHD Chamber of Commerce and Industry **GPS** (PHDCCI) Economy Index composite index of 3 lead economic business indicators with base year at 2018-19=100, which can be used to measure the broad economic and business activity. The PHDCCI Economy GPS Index, based on the monthly values of three high frequency indicators viz., GST collection (Rs. Crore), Passenger Vehicle Sales (units) and SENSEX (daily average), helps determine the direction in which the economy is moving.

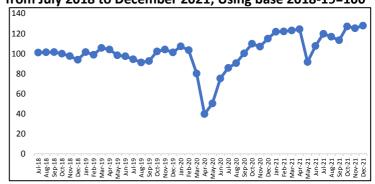
The PHDCCI EcoGPS Index stood at 127.7 in December 2021 as compared to 114.8 in December 2020. As a result of recovering investor sentiment, this widened gap has reduced significantly. Such improvement in the EcoGPS is a result of proactive reforms undertaken by the government in last many quarters and untiring efforts of the industry.

Chart-1: Composite Index of 3 broad economic indicators from April 2020 to December 2021; Using base 2018-19=100



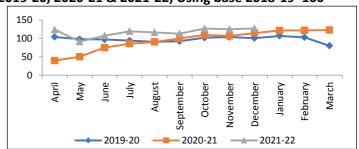
Source: PHD Research Bureau, PHDCCI EcoGPS Index

Chart-2: Composite Index of 3 broad economic indicators from July 2018 to December 2021; Using base 2018-19=100



Source: PHD Research Bureau, PHDCCI EcoGPS Index

Chart-3: Composite Index of 3 broad economic indicators: 2019-20, 2020-21 & 2021-22; Using base 2018-19=100



Source: PHD Research Bureau, PHDCCI EcoGPS Index

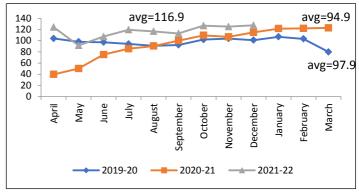


The average EcoGPS Index of FY 2020-21 stands at 94.9 as compared to 97.9 of corresponding period of FY 2019-20. On the back of the series of stimulus announcements by the Government in the last year under the AatmaNirbhar Bharat Abhiyaan 1.0, 2.0 and 3.0 along with the calibrated measures undertaken by the RBI, continuous improvement have been witnessed in the EcoGPS Index from the lows of 39.6 in April 2020 to the highs of 127.7 in December 2021. The average EcoGPS Index of FY 2021-22 (April – December 2021) stands at 117.

The PHDCCI EcoGPS Index expanded by 12.8 points in the month of December 2021 as compared to the value in the same month of 2020. The value of PHDCCI EcoGPS Index has steadily improved with an expansion of 14.6, 18.8, 43.0 and 84.7 in the months of January 2021, February 2021, March 2021 and April 2021 respectively as compared to its corresponding values in January 2020, February 2020, March 2020 and April 2020 respectively. The highest expansion (84.7) occurred in the month of April 2021 as compared to the value of April 2020.

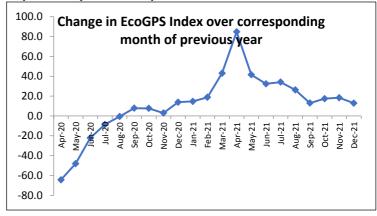
The PHDCCI Economy GPS Index recorded significant improvement from 54.9 in Q1 FY 2020-21 to 92.1 in Q2 FY 2020-21 to massive high of 110.4 in Q3 FY 2020-21 and 122.2 in Q4 FY 2020-21. The value of Q1 FY 2021-22 stood at 107.7 as compared to 54.9 in Q1 FY 2020-21 and 99.8 in Q1 FY 2019-20 which shows a drastic improvement. The value of Q2 FY 2021-22 stood at 116.5 as compared to 92.1 in Q2 FY 2020-21 and 92.6 in Q2 FY 2019-20. The value of Q3 FY 2021-22 stood at 126.6 as compared to 110.4 in Q3 FY 2020-21 and 102.3 in Q3 FY 2019-20.

Chart-4: Composite Index of 3 broad economic indicators (with averages): 2019-20, 2020-21 & 2021-22; Using base 2018-19=100



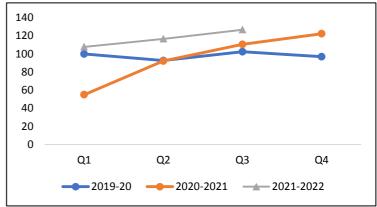
Source: PHD Research Bureau, PHDCCI EcoGPS Index

Chart-5: Change in EcoGPS Index over corresponding month of previous year from April 2020 to December 2021



Source: PHD Research Bureau, PHDCCI EcoGPS Index

Chart-6: Composite Index of 3 broad economic indicators: 2019-20, 2020-21 & 2020-22- Quarterly Basis; Using base 2018-19=100

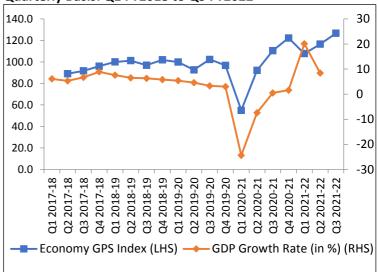


Source: PHD Research Bureau, PHDCCI EcoGPS Index



The economic and business indicators have not improved much in the months of April and May 2021 due to which average EcoGPS index decreased to 107.7 in Q1 FY 2021-22 from 122.2 in Q4 FY 2020-21. The proactive reforms undertaken by the Government in the last many quarters have pulled the economy from the low growth of (-) 24.4% in Q1 FY 2020-21 and (-) 7.4% in Q2 FY2020-21 to positive figure of 0.5% in Q3 FY2020-21 and 1.6% growth in Q4 FY2020-21. The overall GDP growth rate of FY 2021 stood at (-) 7.3%. India witnessed remarkable growth of 20.1% in Q1 FY 2021-22 and 8.4% in Q2 FY 2021-22 which is due to astute handling of the lockdown and a calibrated fiscal stimulus. The average EcoGPS index for Q2 FY 2021-22 is 116.5 and for Q3 FY 2021-22 is 126.6. Correlation between GPS and GDP is 0.7.

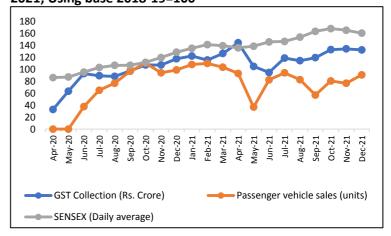
Chart-7: Movement of GDP growth and EcoGPS Index: Quarterly Basis: Q1 FY2018 to Q3 FY2022



Source: PHD Research Bureau, PHDCCI EcoGPS Index; GDP data compiled form MOSPI

Over the last few months, all the three lead economic and business indicators of PHDCCI EcoGPS Index have shown a remarkable improvement from their lows of April 2020. The Index for GST collection stood at 132.3, Passenger vehicle sales at 90.6 and SENSEX (daily average) at 160.2 in December 2021 as compared to 32.8, 0 and 86.0 respectively in April 2020.

Chart-8: Movement of three lead economic and business indicators of PHDCCI EcoGPS Index: April 2020 to December 2021; Using base 2018-19=100



Source: PHD Research Bureau, PHDCCI EcoGPS Index.



Conclusions and recommendations:

- The lead economic and business indicators have been showing improvement in recent months. However, the economic activity has registered a strong sequential improvement in December 2021. The PHDCCI Economy GPS Index for December 2021 has increased to 127.7 as compared to 125.2 for November 2021.
- The movement of key economic and business indicators as measured through PHDCCI Economy GPS Index imply that to attain a higher growth trajectory, effective policy measures are needed once again to support demand creation and to have a multiplier effect on enhanced production possibilities, expansion of employment in factories, expansion of capital investments and overall virtuous circle of growth and development of Indian economy.
- There is a need to address the high commodity prices and shortages of raw material
 to support the consumption and private investments in the country. The drivers of
 household consumption need to be further strengthened to enhance the aggregate
 demand as it will have an accelerated effect on expansion of capital investments.
- However, unlike April 2020, the robust policy announcements by the government have instilled the expectations of a strong, sustainable and higher growth trajectory in FY 2021-22. Aggressive and swift monetary, fiscal and financial sector policies have helped expect stronger than projected growth recovery for the Indian Economy.
- Going forward, expectation of a significant growth trajectory in the current financial year 2021-22 is becoming stronger due to statistical low base effect of FY 2021. At this juncture, for again attaining recovery momentum of economic and business activity, immediate policy attention is required towards credit access to industry and services sectors. The focus should be on ensuring provision of hassle free disbursements of loans vis-à-vis enhanced liquidity for MSMEs, especially in rural sectors.
- Credit disbursement should be at priority by the banking sector. The focus should be
 on ensuring provision of hassle free disbursements of loans vis-à-vis enhanced
 liquidity for MSMEs, especially in rural sectors.
- For the Indian economy, private consumption and investment are the two biggest engines for growth. The multitude of reforms to further improve ease of doing business in India will have a multiplier effect on the economic growth trajectory through enhanced demand, job creation, increased private investments, escalated exports and growth of sectors that have strong backward and forward linkages.
- Further infrastructural spending by the government would help overcome supply chain constraints and boost confidence further among firms and households,



generating stronger consumption, investment, and employment recoveries. The continued implementation of expansionary fiscal policy should aim to facilitate the transformation to a more digital and inclusive economy, while managing fiscal and financial risks.

- More and more direct benefit transfers needs to be enhanced for the urban and rural poor under the various welfare schemes of the Government to strengthen and sustain the recovery in the economic growth.
- There is a need for continuous handholding of the economy to mitigate the uncertainty caused by the looming impact of omicron variant. Also, there must be more and more focus on ensuring the COVID appropriate behaviour among the people.

Table 1: PHDCCI Economy GPS Index

Base: 2018-19=100

Sr No	Economic Indicators	Dec-20	Dec-21	Improvement (Dec'21 – Dec'20)
1	GST Collection	117.4	132.3	14.9
2	Passenger vehicle sales	98.8	90.6	(-)8.2
3	SENSEX (Daily average)	128.4	160.2	31.8
Average Composite Index		114.8	127.7	12.8

Source: PHD Research Bureau, PHDCCI EcoGPS Index

Table 2: Snapshot of the EcoGPS Index

(Base 2018-19=100)

	GST Collection	Passenger vehicle sales	SENSEX (Daily average)
Apr-20	32.8	0	86.0
May-20	63.3	0	86.9
Jun-20	92.7	37.5	95.2
Jul-20	89.1	64.9	102.9
Aug-20	88.1	76.7	106.5
Sep-20	97.3	96.7	106.6
Oct-20	107.2	110.2	111.4
Nov-20	107.0	94.1	119.5
Dec-20	117.4	98.8	128.4
Jan-21	122.2	108.0	135.0
Feb-21	115.3	109.6	141.1
Mar-21	126.3	103.4	139.2



Average Composite Index	96.6	75.0	113.2
	GST Collection	Passenger vehicle sales	SENSEX (Daily average)
Apr-21	144.1	93.0	135.8
May-21	104.7	31.3	138.4
June-21	94.6	82.3	145.6
July-21	118.6	94.0	146.4
August-21	114.2	82.5	153.4
September-21	119.3	56.9	163.3
October-21	132.6	80.4	167.9
November-21	134.1	76.6	165.1
December-21	132.3	90.6	160.2
Average Composite Index	121.6	76.4	152.9

Source: PHD Research Bureau, PHDCCI EcoGPS Index

Note: Table shows the monthly relative growth movement calculated with the Base of 2018-19=100. Index calculated on the basis of actual figures of each considered variable using standard deviation. Index numbers are a useful way of expressing time series economic data for comparing information. An index number is a figure reflecting price or quantity compared with a base value. The base value always has an index number of 100. The index number is then expressed as 100 times the ratio to the base value. Index numbers have no units.

Changes in value of GST collection helps determine how business momentum is growing in the country, changes in the value of SENSEX over a period of time reflects the broad outlook of the policy stimulus and mood of the Indian Economy and changes in the value of Passenger vehicle sales is an indicator of economic activity and demand conditions in the country.

Chart 9: GST Collection (Rs. Crore)

1,60,000
1,40,000
1,20,000
1,00,000
80,000
40,000
20,000
0
1,01-20
Nav-21
Nav-21
Nav-21
Nov-20
Oct-21
Nov-21
Nov

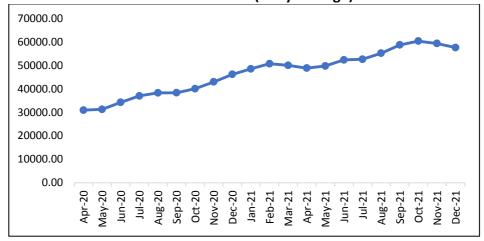
Source: PHD Research Bureau, PHDCCI, compiled from Ministry of Finance.

The gross GST revenue collected in the month of December 2021 is Rs 1,29,780 crore of which CGST is Rs 22,578 crore, SGST is Rs 28,658 crore, IGST is Rs 69,155 crore (including Rs 37,527 crore collected on import of goods) and cess is Rs 9,389 crore (including Rs 614 crore collected on import of goods). The revenues for the month of December 2021 are 13% higher than the GST revenues in the same month last year and 26% higher than the GST



revenues in December 2019. During the month, revenues from import of goods was 36% higher and the revenues from domestic transaction (including import of services) are 5% higher than the revenues from these sources during the same month last year.

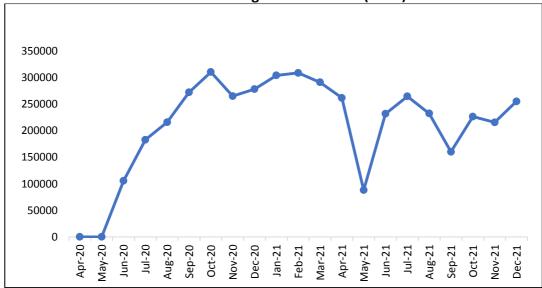
Chart 10: SENSEX (Daily average)



Source: PHD Research Bureau, PHDCCI, compiled from BSE India database.

SENSEX (Daily average) was at 57663 in the month of December 2021. As a result of Union Budget 2021 optimism, improved macros and positive global sentiments, SENSEX (Daily average) has surged by about 24.78% per cent in December 2021 as compared to its corresponding value in December 2020.

Chart 11: Passenger vehicle sales (units)



Source: PHD Research Bureau, PHDCCI, compiled from various sources

Further, sales of passenger vehicles, with compact cars and utility vehicles, increased from 215626 units in November 2021 to 255000 units in December 2021, marking a sequential growth of 18.3%.



Table 3: Movement of Economy GPS over the months

Month- Year	Economy GPS Index
Jul-17	72.3
Aug-17	96.8
Sep-17	98.2
Oct-17	94.9
Nov-17	92.0
Dec-17	88.0
Jan-18	96.7
Feb-18	93.6
Mar-18	97.8
Apr-18	102.1
May-18	100.1
Jun-18	97.7
Jul-18	100.9
Aug-18	101.2
Sep-18	101.4
Oct-18	99.8
Nov-18	97.4
Dec-18	93.7
Jan-19	101.4
Feb-19	98.8
Mar-19	105.6
Apr-19	104.0
May-19	98.1
Jun-19	97.3
Jul-19	94.3
Aug-19	91.0
Sep-19	92.4
Oct-19	102.0
Nov-19	103.9
Dec-19	101.0
Jan-20	107.1
Feb-20	103.2



Month- Year	Economy GPS Index
Mar-20	80.0
Apr-20	39.6
May-20	50.1
Jun-20	75.1
Jul-20	85.6
Aug-20	90.5
Sep-20	100.2
Oct-20	109.6
Nov-20	106.9
Dec-20	114.8
Jan-21	121.7
Feb-21	122.0
Mar-21	122.9
Apr-21	124.3
May-21	91.5
June-21	107.5
July-21	119.7
Aug-21	116.7
Sep-21	113.1
Oct-21	127.0
Nov-21	125.2
Dec-21	127.7

Source: PHD Research Bureau, PHDCCI Economy GPS Index.



Project Team

Dr. S P Sharma

Chief Economist | DSG
PHD Chamber of Commerce and Industry

Ms. Kritika Bhasin
Senior Research Officer
PHD Chamber of Commerce
and Industry

Mr. Rishabh Research Associate PHD Chamber of Commerce and Industry

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PHD Research Bureau

PHD Research Bureau; the research arm of the PHD Chamber of Commerce and Industry was constituted in 2010 with the objective to review the economic situation and policy developments at subnational, national and international levels and comment on them in order to update the members from time to time, to present suitable memoranda to the government as and when required, to prepare State Profiles and to conduct thematic research studies on various socio-economic and business developments.

The Research Bureau has been instrumental in forecasting various lead economic indicators national and sub-national. Many of its research reports have been widely covered by media and leading newspapers. The Research Bureau has undertaken various policy studies for Government of India and State Governments.

Research Activities	Comments on Economic Developments	Newsletters	Consultancy
 Research Studies 	Global Economic Developments	Economic Affairs Newsletter (EAC)	Trade and Investment Facilitation Services (TIFS)
• State Profiles	 India's Economic Developments 	Global Economic Monitor (GEM)	
• Impact Assessments	States' Economic Developments	 Trade &Investment Facilitation Services (TIFS) Newsletter 	
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A: Thematic research reports

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- 2. Economic Analysis of State (October 2011)
- 3. Growth Prospects of the Indian Economy, Vision 2021 (December 2011)
- 4. Budget 2012-13: Move Towards Consolidation (March 2012)
- 5. Emerging Trends in Exchange Rate Volatility (April 2012)
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- 7. Global Economic Challenges: Implications for India (May 2012)
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- 9. Reforms to Push Growth on High Road (September 2012)
- 10. The Indian Direct Selling Industry Annual Survey 2011-12: Beating Slowdown (March 2013)
- 11. Budget 2013-14: Moving on reforms (March 2013)
- 12. India- Africa Promise Diverse Opportunities (November 2013)
- 13. India- Africa Promise Diverse Opportunities: Suggestions Report (November 2013)
- 14. Annual survey of Indian Direct Selling Industry-2012-13 (December 2013)
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- 22. Agronomics 2014: Impact on economic growth and inflation (August 2014)
- 23. 100 Days of new Government (September 2014)
- 24. Make in India: Bolstering Manufacturing Sector (October 2014)
- 25. The Indian Direct Selling Industry Annual Survey 2013-14 (November 2014)
- 26. Participated in a survey to audit SEZs in India with CAG Office of India (November 2014)
- 27. Role of MSMEs in Make in India with reference to Ease of Doing Business in Ghaziabad (Nov 2014)
- 28. Exploring Prospects for Make in India and Made in India: A Study (January 2015)
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- 36. Progress of Make in India (September 2015)
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- 38. Annual survey of Indian Direct Selling Industry 2014-15 (December 2015)
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- 40. Revisiting the emerging economic powers as drivers in promoting global economic growth (February 2016)
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- 43. India's Exports Outlook (August 2016)
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- 46. Impact of Demonetization on Economy, Businesses and People (January 2017)
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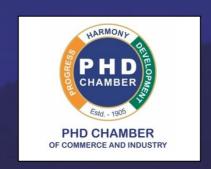
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