



NATIONAL APEX CHAMBER

Compendium of Activities under
Trade 
& Investment
Facilitation Services 

PHD CHAMBER OF COMMERCE AND INDUSTRY



Compendium of Activities under Trade and Investment Facilitation Services (TIFS)

About Trade & Investment Facilitation Services (TIFS)

Considering the thirst of the Nation to place India at the forefront of Global Economic Architecture, PHD Chamber of Commerce and Industry launched a specialized desk on Trade and Investment Facilitation Services (TIFS) on 31st March 2017. TIFS is an information and advisory hub to provide requisite and detailed information to facilitate national and international business firms to invest in India; advising them on prospective business opportunities in India in general and in states and promising sectors in particular.

TIFS (Trade & Investment Facilitation Services) is a vital component for international trade and investment community. It is envisioned to facilitate business firms across the globe for trade and investments in India while simultaneously meeting India's rapidly growing appetite for new markets to enhance trade and investments.

Vision of TIFS



To make India a USD 100 billion (per annum) investment destination in the next 5 years.

To envisage USD 1000 billion merchandize trade (exports and imports) and USD 500 billion services trade (exports and imports) per annum in the next 5 years.

TIFS plays a three dimensional role in helping firms across the globe for investing in the Indian economy i.e., information, catalyst and networking role.

Facilitating Indian business community on their various trade and investment proposals to the Central Government.

Facilitating International business community to trade and invest in India.

Facilitating Indian business firms to trade and invest in international markets.

Facilitating Investors with their investment proposals to the State Governments.

Vision of TIFS

The Vision and Mission of Trade & Investment Facilitation Services (TIFS) is to make India a global investment hub in the coming years. TIFS was launched by PHD Chamber of Commerce and Industry on 31st March 2017 with a vision to make India a USD 100 billion (per annum) investment destination by 2022.

Select Interactions/Activities held under TIFS

TIFS works in close coordination with Trade Consulars of different countries as well as the international trade and business community along with international chambers of commerce. Further, for facilitating and providing information on procedural requirements, TIFS also works in close coordination with the Government (both at the central and the state level) as well as industry associations in India. Since its launch, TIFS has undertaken several interactions with high level national and international delegations leading to enhanced business and trade relations. The detailed information about the interactions are as follow:

Trade and Investment Facilitation Services (TIFS) met with a Business delegation from Pau, France

Trade and Investment Facilitation Services (TIFS) along with the Foreign Trade and Investment Committee of PHD Chamber of Commerce and Industry organized an interaction with a 3 member delegation from Pau, France led by Mr Didier Laporte, President, CCI Pau Bearn, Dr. Florent DEISTING- HDR, Executive Dean and Professor in Finance and Dr. Youssef ERRAMI, Director General and Dean and Professor of Innovative Management, ESC, Pau on 4th February 2019 at PHD Chamber, New Delhi. During the interaction, discussions were made for enhanced facilitation and cooperation between business firms of India and France in the various promising areas.



From Left to right: Ms. Shweta Singh, Partner, Maheshwari & Co., Prof Sanjay Sehgal, HoD, Department of Financial Studies, University of Delhi, Prof Muneesh Kumar, Department of Financial Studies, University of Delhi, Shri Vishal JIndal, Senior Consultant, Vishad Edutech Pvt Ltd., and Chairman, Skill Development Committee, PHDCCI, Dr. Florent DEISTING- HDR, Executive Dean and Professor in Finance, ESC, PAU, Mr Didier Laporte, President, CCI Pau Bearn, Shri Atul Prakash Anand, President, Rosmerts Technologies Ltd, Dr S P Sharma, Chief Economist, PHD Chamber, Shri G.L.Agrawal, President & Founder Trustee, Social Action Foundation, Dr. Youssef ERRAMI, Director General and Dean and Professor of Innovative Management, ESC, Pau, Ms. Surbhi Sharma, Associate Economist, PHD Chamber, Ms. Bhawna Kakkar, Research Associate, PHD Chamber and Ms. Sanajana Jagga, Intern, PHD Chamber.

Trade and Investment Facilitation Services (TIFS) met with a business delegation from VOKA Chamber of Commerce and Industry Flemish-Brabant

Trade and Investment Facilitation Services (TIFS) and Foreign Trade and Investment Committee, PHD Chamber interacted with a 3 member delegation from VOKA Chamber of Commerce and Industry Flemish-Brabant led by Mr Peter Van Biesbroeck, CEO, VOKA Chamber of Commerce and Industry Flemish-Brabant, Ms

Patricia Schoolmeesters, Head of Department, Economic & Trade, Stad Leuven and Mr Han Vloeberghs, Chief Economic Policy Advisor, City of Leuven, Economics & Trade on 12th February, 2019 at PHD Chamber, New Delhi for enhanced facilitation between business firms of India and Belgium in various promising areas.



From Left to right: Ms. Shweta Singh, Partner, Maheshwari & Co., Prof Sanjay Sehgal, HoD, Department of Financial Studies, University of Delhi, Prof Muneesh Kumar, Department of Financial Studies, University of Delhi, Shri Vishal Jindal, Senior Consultant, Vishad Edutech Pvt Ltd., and Chairman, Skill Development Committee, PHDCCI, Dr. Florent DEISTING-HDR, Executive Dean and Professor in Finance, ESC, PAU, Mr Didier Laporte, President, CCI Pau Bearn, Shri Atul Prakash Anand, President, Rosmerts Technologies Ltd, Dr S P Sharma, Chief Economist, PHD Chamber, Shri G.L.Agrawal, President & Founder Trustee, Social Action Foundation, Dr. Youssef ERRAMI, Director General and Dean and Professor of Innovative Management, ESC, Pau, Ms. Surbhi Sharma, Associate Economist, PHD Chamber, Ms. Bhawna Kakkar, Research Associate, PHD Chamber and Ms. Sanajana Jagga, Intern, PHD Chamber.

Trade and Investment Facilitation Services (TIFS) met with Professor Leila Choukroune, Professor of International Law, University of Portsmouth, United Kingdom

Trade and Investment Facilitation Services (TIFS) met with Professor Leila Choukroune, Professor of International Law at University of Portsmouth, United Kingdom on Thursday 9th August 2018 at PHD Chamber, New Delhi. Professor Leila Choukroune is Professor of International Law at University of Portsmouth, United Kingdom. She is Director of the University of Portsmouth Research and Innovation Theme in Democratic Citizenship. Her research focuses on the interactions between international trade and investment law, human rights, development studies, jurisprudence and social theory.

Trade and Investment Facilitation Services (TIFS) met with Dr Sangeeta Khorana, Professor of Economics at Bournemouth University, United Kingdom

Trade and Investment Facilitation Services (TIFS) met with Dr Sangeeta Khorana, Professor of Economics at Bournemouth University, United Kingdom on Tuesday 14th August 2018 at 11:30 am at PHD Chamber, New Delhi. Dr Sangeeta Khorana is Professor of Economics at Bournemouth University, United Kingdom. She is a Consultant for the European Commission, Commonwealth Secretariat, Inter-American Bank, and several other institutions. In her current position, she leads research on bilateral trade negotiations and agreements, as well as on EU's trade policy.



Left to right: Ms. Surbhi Sharma, Associate Economist, PHD Chamber; Ms. Shivani Mehrotra, Research Associate, PHD Chamber ; Ms. Megha Kaul, Economist, PHD Chamber; Dr. S P Sharma, Chief Economist, PHD Chamber; Dr. Sangeeta Khorana, Professor of Economics at Bournemouth University, United Kingdom; Mr. M C Verma, Director, IC Centre for Governance; Ms. Bhawna Kakkar, Research Associate, PHD Chamber; Ms. Kritika Bhasin, Research Officer, PHD Chamber.



Trade and Investment Facilitation Services (TIFS) met with Ms. Olga Obraztsova, Zeerion Consulting Pvt Ltd

Trade and Investment Facilitation Services (TIFS) met with Ms. Olga Obraztsova, Zeerion Consulting Pvt Ltd on 5th June 2018 at PHD Chamber, to discuss about a research project for Russian Export Center, a State-owned development institute established by the Government of Russia to support the development of the non-commodity exports. The aim of the research project is to understand a general image of Russia and Russian products in various countries.

Ms. Olga discussed about various topics including general knowledge about Russia and associations which arise when thinking of Russia; awareness about Russia-manufactured products; difficulties and general mistakes while entering Indian market by foreign suppliers; strategies adopted by foreign suppliers in India; supply chain in India; and brand positioning and marketing, among others. Key sectors discussed during the deliberations include FMCG, Appliances, Machinery, Medical Devices, Construction materials.

Trade and Investment Facilitation Services (TIFS) met with a delegation from Konrad Adenauer Stiftung (KAS)

Trade and Investment Facilitation Services (TIFS) met with a delegation from Konrad Adenauer Stiftung (KAS), comprising of Prof. Dr. Heribert Dieter, Senior Associate, German Institute for International and Security Affairs; Mr. Peter Rimmele, Resident Representative India, Konrad Adenauer Stiftung (KAS); and Shri Pankaj Madan, Advisor/Team Leader Program Coordination, Konrad Adenauer Stiftung (KAS). The discussions were led by Shri Saurabh Sanyal, then Secretary General, PHD Chamber; Shri CM Krishna, Honorary Advisor, PHD Chamber; Dr. S P Sharma, Chief Economist, PHD Chamber; Ms. Babeeta Sharma, Joint Secretary (Finance), PHD Chamber; Ms. Sunita Prajapati, Sr. Assistant Secretary, PHD Chamber; Ms. Surbhi Sharma, Associate Economist, PHD Chamber; Shri Rohit Singh, Research Associate, PHD Chamber.

The discussions focused on strengthening the business and investment relations between India and Germany. TIFS also discussed about the growing trade relations between India and Germany. Further, prospects of a potential Free Trade Agreement (FTA) and issues thereof, outward and inward investments were deliberated during the discussions.



Left to right: Dr. S P Sharma, Chief Economist, PHD Chamber; Ms. Anju Bajaj, Proprietor, P'n'A Industry; Shri Saurabh Sanyal, then Secretary General, PHD Chamber; Shri CM Krishna, Honorary Advisor, PHD Chamber; Prof. Dr. Heribert Dieter, Senior Associate, German Institute for International and Security Affairs; Mr. Peter Rimmele, Resident Representative India, Konrad Adenauer Stiftung (KAS); Shri Pankaj Madan, Advisor/Team Leader Program Coordination, Konrad Adenauer Stiftung (KAS); Ms. Babeeta Sharma, Joint Secretary (Finance), PHD Chamber; Ms. Sunita Prajapati, Deputy Secretary, PHD Chamber; Ms. Surbhi Sharma, Associate Economist, PHD Chamber.

TIFS organized an Interactive Session on BREXIT: Beyond 2018: Remodelling UK's Trade in Goods post BREXIT

An Interactive Session on BREXIT Beyond 2018: Remodelling UK's Trade in Goods post BREXIT was organized by Trade and Investment Facilitation Services (TIFS) on Saturday, 17th February 2018 at 10:30 am at PHD Chamber, New Delhi. The session was addressed by Dr Sangeeta Khorana, Professor of Economics at Bournemouth University, United Kingdom. She shared insights about how trade profile of United Kingdom will alter after leaving European Union. Dr Sangeeta Khorana suggested for initiatives by PHD Chamber of Commerce and Industry for linkages with Chambers of Commerce in United Kingdom to strengthen bilateral trade and investment between both nations.



Delegates at Interactive Session on BREXIT, 17th February 2018, PHD Chamber, New Delhi

Trade and Investment Facilitation Services (TIFS) met with Mr. Gitesh Agarwal, Queensland Trade and Investment Commissioner – India, Trade and Investment Queensland

TIFS met with Mr. Gitesh Agarwal, Queensland Trade and Investment Commissioner – India, Trade & Investment Queensland on 25th January 2018 at PHD Chamber to explore about various business and investment opportunities in the North Eastern State of Australia, Queensland. The vital areas highlighted by Mr. Agarwal were biotechnology, sustainable mining, pharmaceutical, smart infrastructure, advanced manufacturing, drone technology, tourism among others.

Mr. Agarwal suggested that TIFS should mount a business delegation to Queensland in the coming months, wherein the Trade and Investment Queensland, Australia will ensure that the visit would be a proper mix of deliberating on fruitful trade and investment opportunities and leisure. In addition, he suggested that TIFS should organize a seminar for the members of the PHD Chamber on Endless Opportunities in Queensland and the commissioner suggested that he, along with the some senior dignitaries from the Australian High Commission could address the gathering.



From left to right: Mr. Gitesh Agarwal, Queensland Trade and Investment Commissioner – India, Trade & Investment Queensland; Dr. SP Sharma, Chief Economist, PHD Chamber; Ms. Megha Kaul, Economist, PHD Chamber; Ms. Surbhi Sharma, Associate Economist, PHD Chamber.

Trade and Investment Facilitation Services (TIFS) interaction with the Chinese Delegation

TIFS interacted with the delegates at the Seminar on Indian Infrastructure and Real Estate Scenario held on 4th October 2017 at PHD House, New Delhi. The deliberations focused on enhancing business and entrepreneurial engagement between Indian and Chinese business community. TIFS team including Dr. SP Sharma, Chief Economist, PHD Chamber and Ms. Megha Kaul, Economist, PHD Chamber interacted with the members of Chinese delegation at PHD House.



Dr. SP Sharma, Chief Economist, PHD Chamber at interaction with the Chinese Delegation.

Trade and Investment Facilitation Services (TIFS) interaction with Delegation from South Korea

TIFS hosted a delegation from South Korea on 3rd August 2017 at PHD House, New Delhi. The other invitees were Dr. Anuj Sharma, Chairperson - Centre for international Business & Policy, BIMTECH and Mr. Anwar Shirpurwala, Executive Director, MAIT. The delegation from South Korea requested to organize an event on Korea-India Business Forum for the promotion of MSMEs. It was suggested during the meeting that a delegation could also be taken from India led by a Cabinet Minister to Korea to identify suitable business opportunities for both the countries.



Delegates at interaction with Delegation from South Korea

PHDCCI Business Delegation to Germany and Hungary

PHD Chamber mounted a business delegation to Germany and Hungary, exhibiting at the India Pavilion at Interpack 2017, Dusseldorf. Over the course of the visit, various notable meetings were conducted with eminent organizations, helping to strengthen economic and trade ties between the nations. Business Delegation to Germany from 3rd – 9th May 2017 was led by Mr. Gopal Jiwarajka, Former President, PHD Chamber to promote India's exports on a sustained basis through accessing new markets and increasing the share in the existing markets by inaugurating the INDIA PAVILION with about 50 exhibitors during the Interpack 2017 at Dusseldorf, Germany.

PHD Chamber Delegation to Germany and Hungary, exhibiting at the India Pavilion at Interpack 2017, Dusseldorf met Mr. Raveesh Kumar, Consulate General of India, High Commission of India in Frankfurt; Ms. Katharina von Maltzan, IHK Frankfurt am Maim; Mr. Oliver Wack, Area Manager, VDMA Association; Mr. Dirk Matter, Director, Indo-German Chamber of Commerce and Industry; Mr. Rajesh Nath, Managing Director, VDMA; Mr. Vikram Vardhan, Second Secretary (Eco & Com), High Commission of India to Germany; Mr. Vijay Khanduja, Counsellor (POL/COM), High Commission of India in Budapest; Ms. Ilona Leimeter, Area Manager, Department of International Affairs, Hungarian Chamber of Commerce and Industry; Mr. Istvan Grafjodi, Vice President, Division for Development of Relations with India, Budapest Chamber of Commerce and Industry.



Glimpse of the business delegation mounted to Germany and Hungary

Meeting with Mr. Zsolt Pakozdy, Senior Economic and Commercial Counsellor, Embassy of Hungary

A meeting with Mr. Zsolt Pakozdy, Senior Economic and Commercial Counsellor, Embassy of Hungary was held on 20th April 2017 at Embassy of Hungary, Niti Marg, New Delhi to request for support for the Delegation to Hungary scheduled on 8th and 9th May 2017. Mr. Saurabh Sanyal, then Secretary General, PHD Chamber requested Mr. Zsolt to arrange for meetings of the delegation with industry associations and Chambers of Commerce in Hungary. He also requested him to provide support for undertaking an Automobile Plant Visit on 8th May 2017 in Hungary. Mr. Saurabh Sanyal, then Secretary General, PHD Chamber, Dr. S P Sharma, Chief Economist, PHD Chamber and Ms. Megha Kaul, Economist, PHD Chamber attended the meeting.

Queries handled under TIFS so far

TIFS is a one-point-one-stop reference for existing and potential business investors around the world. TIFS team comprising of domain and functional experts provides sector-and state-specific inputs, and hand-holding support to the business and investor community. TIFS assists in location identification, expediting regulatory approvals, facilitating meetings with relevant government and corporate officials among others. Hence, it provides facilitative advisory services to the existing and potential business investors to help overcome key obstacles and strengthen the positive enablers for enhanced trade and investments. Accordingly, several business queries at regional, national and international level have been handled so far and several representations were also sent to the Government of India representatives for their kind

consideration. Some of the recent queries addressed by TIFS and suggestions/concerns addressed by way of submitting inputs to Government authorities for facilitating trade and investments are as follows:

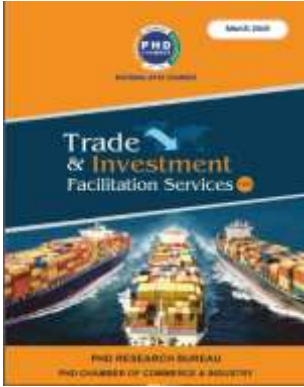
<ul style="list-style-type: none"> • Query regarding the amendments to Foreign Trade Policy 2015-2020 as announced by the Government regarding Extension of Integrated Goods and Service Tax (IGST) and Compensation Cess exemption under Advance Authorization, EPCG and EOU scheme up to 31.03.2020 • Query regarding the scheme for Transport and Marketing Assistance (TMA) for Specified Agriculture Products notified by the Government • Query regarding the signing of \$200 Million Loan to improve State Highways in Bihar between the Government of India and Asian Development Bank (ADB) • Query regarding the list of MoUs/Agreements signed during the state visit of Crown Prince of Saudi Arabia to India • Query regarding the inauguration of M/s Paithan Mega Food Park in Aurangabad District in Maharashtra by Hon'ble Union Minister Smt Harsimrat Badal • Query regarding the approval of new tourist and trekking routes in Ladakh, Jammu & Kashmir by MHA • Query regarding GSP on house under PMAY • Query regarding inviting comments on Proposed Amendments to Income-tax Rules,1962 by the Government • Query regarding notifications giving effect to the recommendations of the GST Council • Query regarding MOUs signed between Argentina & India • Query regarding India's trade and Investments • Query regarding India's external debt • Query regarding Taxing Notional Income on unsold properties held as stock-in-trade by Real Estate Developers • Query regarding RERA and its effect on affordable housing • Query regarding Indian Bazaars Abroad on India-Romania • Query regarding SMERGERS • Query regarding SE Europa Consult on collaborative work • Query regarding collaborative work between PHDCCI and FCCISL • Query regarding India-Mauritius list for Ministry of Commerce & Industry, Government of India • Query regarding India Peru list for Ministry of Commerce & Industry, Government of India • Query regarding Data on Direct Tax Collections and revenue collection figures under GST • Query regarding Data on components of GDP • Query regarding RBI discontinues LoUs and LoCs for Trade Credits • Query regarding Action Plan for Champion Sectors in Services • Query regarding US administration to exempt Indian purchase of crude oil from Iran • Query regarding key initiatives by the Government to boost India's defence sector • Query regarding impact of implementation of the Seventh Central Pay Commission allowances • Query regarding data on the Indian economy 	<ul style="list-style-type: none"> • Query regarding seeking an Investor for hydropower project in Nepal • PHD Chamber's inputs on India's Goods offer to Australia and New Zealand • Inputs on simplification and rationalization of export documentation for reducing transaction time and costs • Recommendations with respect to ongoing RCEP negotiations • Request for minimum price fixation of imported products • Suggestions on Indian and Sri Lankan Negative lists under India- Sri Lanka Free Trade Agreement (ISLFTA) for Aluminum • Suggestions on Indian and Sri Lankan Negative lists under India- Sri Lanka Free Trade Agreement (ISLFTA) for copper • Request for increasing the MEIS rate of PVC Flex, PVC Sheet and Self Adhesive Vinyl, under Chapter 39 (Plastic Industry) • Recommendation for Exemption of India from aluminum import tariffs imposed by the United States of America • Request for inclusion of critical products under Chapter 76 in the negative list under RCEP • Representation on replacement of advance authorization scheme by existing duty free import procedures sent to Ministry of Commerce • Recommendations for SEZ policy of India • Seeking clarification on non-payment of import bills under FEMA, RBI • Need for conducive regulatory environment for Perfume Industry in India • Recommendation on inclusion of educational services through 3D, Virtual Reality & Augmented Reality through software exports in Appendix 3D of SEIS scheme • Request for increase of actual Customs Duty on Man-made Fibre [Polyester Staple Fibre from 5% to 20% • Recommendations for not imposing safeguard duties and Minimum Import Price (MIP) on imported marble • Suggestions on air cargo & freight forwarding industry • Request for inclusion of Indian Aluminum Industry in the list of Core Industries • Recommendations on the Aluminum Sector for Rules of Origin and tariff lines under the India - Eurasia FTA negotiations • Recommendations sent to Indo-Nepal Inter Governmental committee (IGC) to strengthen India-Nepal relations • Suggestions on Negotiations on proposed Preferential Trade Agreement between India and Iran • Direct Cash Transfer to exporters' account of the MEIS amount • Request for reviewing the MEIS Policy to include Copper Cathodes and Rods and reinstate 2% export incentive • Request for reviewing the MEIS policy to enhance export incentives from 2% to 3.5% for the notified HS Codes of various Aluminium products • PHD Chamber's Representation on Import duty structure of basic raw material Amorphous Alloy Ribbon
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TIFS Newsletter

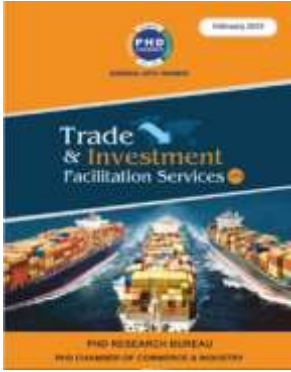
Trade and Investment Facilitation Services of PHD Chamber of Commerce and Industry issues the Trade and Investment Facilitation Services (TIFS) newsletter every month. So far, nearly 30 TIFS newsletters have been issued and circulated to around 1,30,000 destinations including embassies, business firms, government organizations, autonomous bodies, among others.

The newsletter on Trade and Investment Facilitation Services (TIFS) provides a comprehensive overview of the recent developments in India’s foreign trade, foreign investments, bilateral trade and investments, WTO, policy level developments and miscellaneous developments. The TIFS newsletters for the last few months have been appended below:

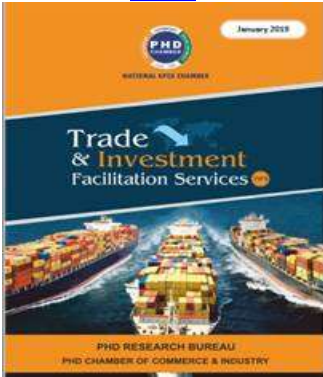
[TIFS NEWSLETTER FOR THE MONTH OF MARCH 2019](#)



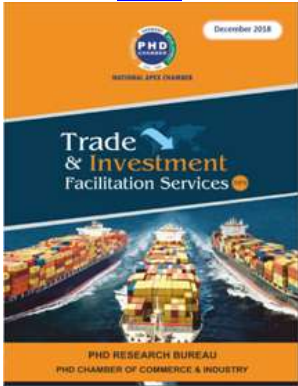
[TIFS NEWSLETTER FOR THE MONTH OF FEBRUARY 2019](#)



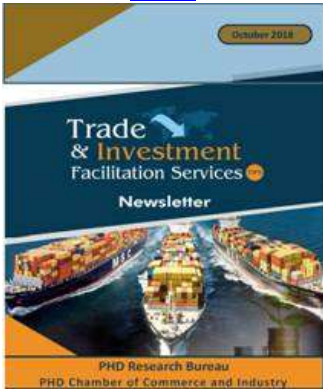
[TIFS NEWSLETTER FOR THE MONTH OF JANUARY 2019](#)



[TIFS NEWSLETTER FOR THE MONTH OF DECEMBER 2018](#)



[TIFS NEWSLETTER FOR THE MONTH OF OCTOBER 2018](#)



[TIFS NEWSLETTER FOR THE MONTH OF SEPTEMBER 2018](#)





NATIONAL APEX CHAMBER

PRESIDIUM, PHD CHAMBER



Rajeev Talwar
President, PHD Chamber



D K Aggarwal
Sr. Vice President, PHD Chamber



Sanjay Aggarwal
Vice President, PHD Chamber



Dr Mahesh Y Reddy
Secretary General, PHD Chamber

About Us

PHD Chamber of Commerce & Industry, a leading Industry Chamber of India, ever since its inception in 1905, has been an active participant in the India Growth Story through its Advocacy Role for the Policy Makers and Regulators of the Country. Regular interactions, Seminars, Conference and Conclaves allow healthy and constructive discussions between the Government, Industry and International Agencies bringing out the Vitals for Growth. As a true representative of the Industry with a large membership base of 1,30,000 direct and indirect members, PHD Chamber has forged ahead leveraging its legacy with the Industry knowledge across sectors (58 Industry verticals being covered through Expert Committees), a deep understanding of the Economy at large and the populace at the micro level.

At the National level, the PHD Chamber is well represented in 16 States with its own offices and MOUs with eleven Partner Chambers in different States.

At the Global level we have been working with the Concerned Ministries, Embassies and High Commissions to bring in the International Best Practices and Business Opportunity.

PHD Chamber has special focus on the following thrust areas:

- **Economic & Business Policy Advocacy**
- **Industry**
- **Infrastructure**
- **Housing**
- **Health**
- **Education & Skill Development**
- **Agriculture & Agri-business**
- **ICT**
- **International Trade**

"Towards an Inclusive & Prosperous India"

PHD CHAMBER OF COMMERCE AND INDUSTRY

PHD House, 4/2 Siri Institutional Area, August Kranti Marg, New Delhi - 110 016 (India) • Tel. : +91-11-2686 3801-04, 49545454, 49545400
Fax : +91-11-2685 5450 • E-mail : phdcci@phdcci.in • Website : www.phdcci.in. CIN: U74899DL1951GAP001947

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