

# ENHANCING MANAGERIAL EFFECTIVENESS

27<sup>th</sup> - 28<sup>th</sup> February, 2020



Joint Certification Programme by



Prominent Partners



[www.ndimdelhi.org](http://www.ndimdelhi.org) | [www.indiacentreforglobalexcellence.com](http://www.indiacentreforglobalexcellence.com)

# About New Delhi Institute of Management

NDIM was founded in 1992 with the Vision of being a global learning hub, a unique gurukul to nurture courageous global change leaders through holistic, transformative and innovative learning.

## 27 Year old India's Premier B-School

Consistently ranked among the top MBA schools of India by KPMG, PWC, Mail Today, Business India and Business Standard.

## NDIM Offers Industry Supported PGDM (MBA) Courses

9 Unique Specialisations.

## 1000+ Companies have recruited Students

Remarkable Campus Recruitment.

## NDIM's faculty is highly rated and is drawn from 260 Industries & Corporate Houses and 31 International Universities

## NDIM is the India Centre of Asian Institute of Technology, Thailand for DBA

A dozen of International MoUs with European and US Business schools and universities.

## NDIM Provides Maximum Hands- On Learning To Its Students

Summer Internships, Winter Internships, CSR Projects, Industry Interactions, Corporate Monitoring, Live Projects, Visits to Business Chambers & Corporate Offices NDIM Students worked at 1596 Live Projects with 252 Companies & NGOs and were offered 200+ International Live Projects with free boarding & lodging facilities during the last 2 years in addition to 200+ Live Projects on "Family Business", thus multiplying Placement & Entrepreneurship Opportunities for all its students in a big way.

# About PHDCCI

PHD Chamber of Commerce and Industry (PHDCCI) has been working as a catalyst for the promotion of Indian industry, trade and entrepreneurship for the past 115 years. It is a forward looking, proactive and dynamic pan-India apex organization. As a partner in progress with industry and government, PHD Chamber with a special focus on MSMEs' works at the grass roots level, with strong national and international linkages for propelling progress, harmony and integrated development of the Indian economy.

## About DMA

DMA is one of the most renowned professional body devoted to the dissemination of Management Principles and Practices. The body is focused to promote professional management through modern management techniques/ practices. It has over 3200 members, including 160 leading Corporates, a high profile Managing Committee of distinguished professionals from industry, government, and academia, supported by an efficient full-time secretariat.

## About India Centre for Global Excellence

- ▲ India Centre for Global Excellence (ICGE), is the Training Arm & Centre of Excellence of New Delhi Institute of Management
- ▲ ICGE was founded with the core mission of delivering high-quality Business Education to learners around the world
- ▲ For over 27 years, we have specialised in helping our clients identify people and process challenges that may be preventing their organisations from achieving optimal results
- ▲ Our goal is to partner with you to assess, envision, develop and execute powerful training that increases productivity, improves performance and inspires continuous focus on excellence through a wide range of Learning Solutions
- ▲ ICGE programmes are designed to deliver a case-based, active, and social learning experience in a highly engaging learning environment. Each programme is designed and taught by leading Faculty and top Industry Practitioners who bring their expertise and passion to learners from around the globe

**27+**  
**Years of Excellence**

**Proven Success**

**Industry Experts**

**Customised Training**

**PHD Chamber of Commerce and Industry, Delhi Management Association  
(DMA) & New Delhi Institute of Management (NDIM)  
are jointly conducting an MDP on**

**“Enhancing Managerial Effectiveness”**

**on**

**27<sup>th</sup> & 28<sup>th</sup> February, 2020 at NDIM Campus, New Delhi**

## Programme Introduction

As one grows in responsibility in the organisation, there is a need to look beyond the confines of one's department or section to understand the larger leadership role and one's contribution to the organisation's goals. The manager is required to understand the strategic direction of the organisation; the impact of environmental changes on the organisation and develop a holistic perspective towards organisational effectiveness.

Enhancing Managerial Effectiveness is the key to enhancing Organisational Effectiveness. This programme focuses on the essentials for effective management of self, teams, and change in enhancing managerial effectiveness and attaining organisational effectiveness.






## Objectives

- Acquainting the participants with requisite managerial skills needed for managing different individuals, interest groups, organisations etc;
- Providing participants with an opportunity to explore his /her basic orientations, ways of working, behaviour both functional and dysfunctional, stress experienced, ways of coping with stress with various executive skill abilities;
- Discussing the various instruments used for understanding key organisational functions, such as leadership, empowering, and organisational effectiveness

## Certification

Programme Participation Certificate by India Centre for Global Excellence, NDIM will be awarded to all the participants.

## Coverage

-  Spectra of managerial skills needed for transforming Organisations
-  Understanding skills in the context of Personal Orientation and Behaviour
-  Understanding skills in the context of Personal and Interpersonal Styles
-  Understanding skills in the context of Roles
-  Understanding skills in the context of Organisation

## Programme Benefits

The programme will benefit managers in areas of decision-making, personal effectiveness, leading teams, etc. and will help in their professional advancement and in organisational development. It will augment the leadership pool in the organisation. Organisations that want to improve tomorrow's results by improving the current effectiveness and efficiency of their existing workplaces stand to gain from the programme. By the end of the programme, the participants are expected to:



- Have a better understanding of their role as leaders and recognize different leadership styles and their applicability
- Demonstrate greater proficiency in basic functions of management
- Be conscious of their behavioral strengths and areas needing personal development
- Show improved proficiency with respect to the competencies of leading people and managing teams

## Learning Outcomes

The learning outcomes of the programme would be:

- Sharpen perceptiveness skills
- Develop personal effectiveness skills
- Skills of effectively leading subordinates
- Skills for achieving group and organisational goals
- Understand the key skills that would make a difference in performance
- Skills for achieving flexibility in international styles
- Conflict resolution and management skills
- Assertiveness skills
- Inter-personal relations skills

## Who should attend

- Public Sector Enterprises:  
Dy./Asst./Sr. Managers(All Dept.)
- Private Sector Enterprises:  
Dy./Asst./Sr. Managers(All Dept.)
- Researchers/ Research  
Scholars in HR & OB Area
- Management Students taking  
up Careers in Learning and  
Development Profiles
- NGOs
- HR Faculty  
Members
- HR Trainers &  
Consultants

## Programme Faculty

### Dr. V. N. Srivastava

Dr. Srivastava a Ph.D. in Human Resource Management & Labour Studies from the School of Management & Labour Studies, Tata Institute of Social Sciences (TISS), Mumbai, is currently a Professor (HR & OB) at New Delhi Institute of Management, New Delhi. He is also Director, OD Skill Development Academy and Member of Executive Committee, Academy of Occupational and Environmental Health, New Delhi. He has over three decades of experience in the field of Human Resource Management and Development in Government Departments of Forestry, Animal Husbandry, Agriculture, Health, Public and Private sector enterprises and Management Institutions. His experiences in the last decade involved designing and organising MDPs, customized Programmes and undertaking consultancy assignments in various areas such as Succession Planning, Training Needs Assessment, implementing Competency Mapping in organisations, in public and private sectors. He has also developed the Competency Dictionary for Maharashtra Forest Department, for Good Governance. He is also involved as an Expert group member in a long term HR Leadership Development Process consultancy for R P Goenka Group being carried out by School of Management and Labour Studies, Tata Institute of Social Sciences, Mumbai.



### Prof. Nikhil Singh

Prof. Nikhil is the Dean of India Centre for Global Excellence at New Delhi Institute of Management (NDIM) and is also the CEO of the International Skills Centre India. Having more than 20 years of experience in the corporate world. After working at senior positions with some of the top companies of the world, he set out to create value by building successful businesses through transformational leadership. He has also been honoured with an Executive Leadership certification by the eCornell University, New York, which helped him develop his base in according a new meaning to projects in India and Japan at NDIM, giving wings to his vision of transforming the world by providing unprecedented value to the future leaders of the world.



### Dr. Parul Malik

Doctorate in Entrepreneurship, Dr. Parul Malik has been a Consultant to many reputed government and international organisations like UNDP, National Productivity Council, Gol; Institute of Entrepreneurship Development, GoUP, Surya Wires Ltd and many more. She has more than 18 research papers published in international & national journals, edited 3 books and has been a Member of the Editorial Board, International Journal of Business and Management (IJBM), an international double-blind, peer-reviewed journal published by the Canadian Center of Science and Education.

She has conducted various MDPs for Commissioners and Deputy Commissioners of Department of Industries, GoUP, Urban Development Ministry, PSUs, Nationalised Banks, GPI, Idea Cellular, Senior advocates of Supreme court, working executives of more than 25 countries and many more. She is also an active social worker and her work has been honoured through national and international awards.



## Fee (Non-Residential)

- ▲ Corporate Delegates: Rs. 8,999/-\*
- ▲ Academicians: Rs. 4,999/-\*
- ▲ Students: Rs. 3,999/-\*

\*18% GST applicable

- ▲ Fee Inclusions - Certification  
Programme Participation Kit  
Networking Lunch  
High-Tea

## Group Discounts

- ▲ 10% discount in case an organisation nominates 2 or more participants to the programme.
- ▲ 20% discount in case an organisation nominates 4 or more participants to the programme.
- ▲ If an individual has attended an MDP Workshop at NDIM in the last 12 months, they will be eligible for a 20% discount
- ▲ If an individual is part of NDIM's Alumni, they will be eligible for a 25% discount

## Payment Process

- ▲ Fee is payable in advance by way of :  
Local cheque/DD in favour of "New Delhi Centre for Excellence & Global Leadership"  
payable at New Delhi  
Direct electronic fund transfer-NEFT/Google Pay to NDIM Bank Account, as per  
following details:

Oriental Bank of Commerce Branch: Batra Hospital, New Delhi 110 062

A/c Type: Saving Account

A/c No: 06291132000348

IFSC Code: ORBC0100629

**Please the mention the programme name while making the payment  
through electronic fund transfer.**

# CONTACT US



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