



Argentina



Bolivia



Brazil



Chile



Colombia



Costa Rica



Cuba



Dominican



Ecuador



El Salvador



India



Guatemala



Guyana



Mexico



Panama



Paraguay



Peru



Suriname



T & T



Uruguay



Venezuela

# GRULAC-INDIA BUSINESS TALK



24 March, 2020, 0900 hrs -1700 hrs

*PHD House, New Delhi*

Organisers:



NATIONAL APEX CHAMBER



JJ Enterprises INDIA

## Snapshot

PHD Chamber of Commerce and Industry in association with the JJ Enterprises India-RIN India (International Business Network) is organizing the first edition of GRULAC- INDIA BUSSINESS TALK an Exclusive Business Talk with the Group of Latin and Caribbean Countries (GRULAC).

The Latin American and the Caribbean (LAC) region is one of the major growth engines of the world. Like India, the region has remained largely resilient to global economic turmoil and has stayed on the path of growth matching India's attractiveness for investment. Presently around 20 countries of the region have their mission based in New Delhi.

Over the years, India's ties with Latin America have expanded beyond trade and investment to cooperation in areas such as energy, knowledge sharing as well as in multilateral fora such as G-20, BRICS and IBSA (India, Brazil, South Africa). India enjoys a Preferential Trade Agreement with MERCOSUR and also enjoys Observer member status in Pacific Alliance group.

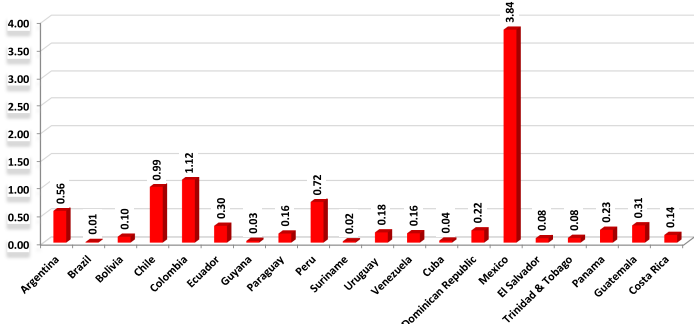
India's exports to Latin America have grown at a robust rate. Indian pharmaceuticals, automobiles, textiles, chemicals, machinery and other value added products have found dedicated customers all over the region. Indian companies - UPL, Godrej, Hero and others – have bought local companies or invested in greenfield projects. Over a dozen Indian software companies employ from a few dozen to several thousand software professionals in development and delivery centres all over Latin America.

## Objectives

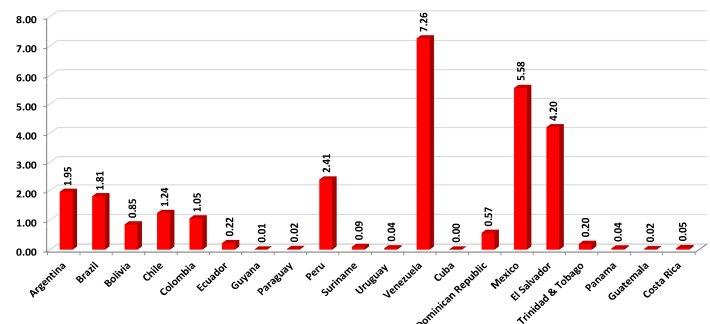
India has become a major trading partner of many countries in the region. It has also sought to engage the countries of the region- on a bilateral and multilateral basis - with a view to expanding these economic links.

The GRULAC-INDIA BUSINESS TALK will primarily focus on sector specific business discussions between the Group of Latin American and Caribbean Countries (GRULAC) and the Indian Industry. It envisages to bring on board the GRULAC missions based in New Delhi, senior bureaucrats from the Ministry of External Affairs, Ministry of Commerce and Industry, Government of India, Captains of the Indian Industry and Research organisations, amongst others.

Exports (Values in US \$ Billions)



Imports (Values in US \$ Billions)



## Focus Sectors

- Textiles
- Construction, Engineering & Mechanical products
- Mining & Energy
- Computer software & IT
- Chemicals, Pharmaceuticals & Medical Devices
- Automotive & Autoparts
- Agriculture & Food processing
- Tourism

## Participants Profile

- Diplomats from Foreign Missions based in New Delhi
- Senior Government Officials
- Captains of the Indian Industries
- Think tanks, Research Organizations and Academicians
- International Organizations
- Media

## Key Takeaways

- Opportunity to interact with the GRULAC Heads of Missions
- Recognizing the key areas/sectors of cooperation with the LAC region
- Informative sessions for professionals and businesses seeking to expand in the LAC region
- Build new business partnerships
- Network with industry leaders and policy makers
- B2B meetings with diplomats from the GRULAC missions

## CONFERENCE OUTLINE

The Business Talk will comprise of an Inaugural Session followed by two Plenary Sessions namely:

**Plenary Session 1:** Will focus on countries in the South America, namely; Argentina, Brazil, Bolivia, Chile, Colombia, Ecuador, Guyana, Paraguay, Peru, Suriname, Uruguay and Venezuela..

**Plenary Session 2:** Will focus on countries in the Central and Caribbean, namely; Cuba, Dominican Republic, Mexico, El Salvador, Trinidad & Tobago, Panama, Guatemala, and Costa Rica.





## ABOUT US



**NATIONAL APEX CHAMBER**

### **PHD Chamber of Commerce and Industry**

PHD Chamber of Commerce and Industry (PHDCCI) has been working as a catalyst for the promotion of Indian industry, trade and entrepreneurship for the past 115 years. It is a forward looking, proactive and dynamic pan-India apex organization. As a partner in progress with industry and government, PHD Chamber with a special focus on MSMEs' works at the grass roots level, with strong national and international linkages for propelling progress, harmony and integrated development of the Indian economy.



### **JJ Enterprises India-RIN India (International Business Network)**

JJ ENTERPRISES INDIA-RIN INDIA (International Business network) facilitates sourcing and information on business opportunities on commodities trading, investment and financing focused in Latin America and Caribbean countries, which still is an untouched market for many Indian Companies and has a lot of potential for make good and profitable businesses. Representative in India of INDIA PERU B I N A T I O N A L C H A M B E R O F C O M M E R C E (I N C H A M) in Peru and also partner of Europa Partners Latin America S.A.C., a Lima, Peru, based investment banking boutique also.

## **For sponsorship & participation please contact:**

**Ms. Nisha Tyagi, Deputy Secretary, PHDCCI**

(E) Nisha.tyagi@phdcci.in (T) 91-11-49545454 Ext: 263 (Mob) +91- 9711713047

**Mr. Jatin Nagpal, Deputy Secretary, PHDCCI**

(E) jatin.nagpal@phdcci.in; (T) +91-11-49545454 Ext: 261 (Mob) +91- 9899585780

**Ms. Jjulia Gangwani, Co-Director, JJ Enterprises India**

(E): jj@jjenterprise.co (Mob): +91 9871212771

## **PHD CHAMBER OF COMMERCE AND INDUSTRY**

PHD House, 4/2 Siri Institutional Area, August Kranti Marg, New Delhi 110016

Tel: 91-11-26863801-04, 49545454 Fax: 91-11-26855450, 49545451, Website: [www.phdcci.in](http://www.phdcci.in)