



Export Leads announced by Defence Exports Promotion portal

Export Promotion cell under Department of Defense Production (DDP), Ministry of Defence (MoD), Government of India has been formed to co-ordinate and follow-up on export related action including enquiries received from various countries and facilitate private sector and public sector companies for export promotion.

Ministry of Defence has registered PHD Chamber of Commerce and Industry on the export portal (defenceexim.gov.in) for sending Export leads. Please find appended a list of recent export leads received from Defence Exports Promotion Portal for your kind reference.

S. No	Subject	Export leads received from	Description
1.	Requirement of Propellant	Foreign Country	Foreign Country has requirement of Propellants of various specifications
2.	Brass / Copper sheets	Foreign Country	Foreign Country has requirement of Brass / Copper sheets of various technical dimensions as attached
3.	Requirement for UAVs and Light Armoured Fighting Vehicles	Kenya	Hand-held, portable, tactical UAVs comparable to the AeroVironment RQ-11 Raven 4x4 Light Armoured Fighting Vehicles. V shape underbelly and STANAG 4 all round. Between 40 to 90 mm calibre gun. A comparable product indicated by the KDF officer, is the "Akrep 2 of Turkey which is a prototype and not yet battle tested"
4.	Requirement of aircraft tires	Uzbekistan	Aircraft tires MiG-29 (570x140 M5A and 840x190 M2A) Su-25 (840x360 M2A and 660x200 M11A). Readiness to sign a contract

			for the purchase of samples of aircraft tires (4-5 pcs.) for testing on aircraft before making a final decision. In case of positive test results, it is planned to purchase 50-60 aircraft tires of each type.
5.	Procurement of turbojet engines for target drones	Foreign Country	Procurement of turbojet engines for target drones Purchase of drones / UAVs
6.	Requirement of communication system	Sri Lanka	There is requirement of communication system from Sri Lanka. PFA for more details.
7.	Sri Lanka Army is planning to procure All-Terrain Vehicles	Sri Lanka	All-Terrain Vehicles as depicted in the photograph attached
8.	Defence Collaboration Opportunities	South Africa	Defence industry of South Africa has shown their keen interest in collaborating with Indian Defence Industry partners in various fields. The list of interested areas is attached herewith
9.	Requirement of Import substitution of 105 mm calibre ammunition	Argentina	A state own Argentinian company has requirement of import substitution of 105 mm calibre ammunition.
10.	Requirement of 2 Oil Tankers by Peruvian Navy	Peru	Peruvian Navy is planning to acquire 2 oil tankers of 40,000 tons capacity for the Shipping Service.
11.	Requirement of Mesh Radio	Foreign Country	There is urgent requirement of Mesh Radio as per specifications attached.
12.	Spare Parts for Turkmenistan	Turkmenistan	PFA for list of spares required on commercial basis for State Border Services -Turkmenistan.
13.	Bangaram Class of Ships	Foreign Country	MNDF has shown interest in procurement of a Bangaram class ship with a 30mm gun.

The esteemed members who are interested in the above export leads may kindly submit their details at spsharma@phdcci.in in the appended format to receive contact details on the same to proceed further.

Name	Designation	Company Name & address	Email id	Contact No.

Warm Regards,

Dr S P Sharma

Chief Economist | DSG



PHD Chamber of Commerce and Industry

PHD House, 4/2 Siri Institutional Area

August Kranti Marg, New Delhi-110016, India

Tel: +91 49545454

Fax: +91 11 26855450

Email: spsharma@phdcci.in

Website: www.phdcci.in

Follow us on

