



# India Inc.

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Educational Excellence

# New Delhi Institute of Management

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NDIM DECLARED BEST IN INDIA IN 2017, 2018 AND 2019 OUT OF MORE THAN 10000 AICTE APPROVED INSTITUTIONS FOR : NUMBER OF INDUSTRY MEMBERS ON BOARD | CURRICULUM REVIEW WITH INDUSTRY EXPERTS | TRAINING BY FACULTY TO INDUSTRY | INDUSTRY EXPERTS' TRAINING FACULTY | STUDENT INTERNSHIPS | GUEST LECTURES BY INDUSTRY | STUDENTS' INDUSTRY VISITS FACULTY FROM INDUSTRY | FACULTY ON INDUSTRY BOARDS | SKILL DEVELOPMENT PROGRAMMES WITH INDUSTRY | STUDENTS OPTING FOR SELF EMPLOYMENT COMMUNITY DEVELOPMENT WITH INDUSTRY | CONSULTANCY TO INDUSTRY | PAPERS AUTHORED WITH INDUSTRY | EDPs ATTENDED BY INDUSTRY



NDIM thanks late Mr. Arun Jaitley, Bharat Ratna Hon'ble Pranab Mukherjee, Hon'ble Dr. Manmohan Singh, Hon'ble Ministers: Mr. Prakash Javadekar, Mr. Anurag Thakur, Col. Rajyavardhan Singh Rathore, Mr. Suresh Prabhu; Mr. U. K. Sinha (SEBI Chief); CEOs & CMDs of Bharti Enterprises, Whirlpool, Tech Mahindra, Max Group, Essel Group (Zee TV), Hiranandani Group, Liberty, Daikin Air-Conditioning India, Hitech Group, Srei Infrastructure Finance Ltd., Nestle India Ltd, Dr. Lal Path Labs, Business World, The Print, Dabur, Fortune Hotels, PwC India, Indiamart, for campus interactions.

RATED BEST BY INDUSTRY & NATIONAL TRADE CHAMBERS CII AND ASSOCHAM-IN 2017, 2018, 2019



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## Monthly news bulletin of PHD Chamber

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## SPEED

### SIDBI-Loan for Purchase of Equipment for Enterprise Development

#### Target Customers

Those who seek finance for purchase of machinery from OEMs but do not get an attractive rate of interest

#### Eligibility

- New to SIDBI: upto Rs.1 crore
- Existing: upto Rs. 2 crore
- 3 years vintage
- 2 years cash profits/stable sales
- No operating losses
- Greenfield allowed with co-borrower

#### Quick Sanction

- Quick turnaround time
- Loan sanction within 3 days of submitting information / documents

#### Other Aspects

- Repayment period of 2-5 years
- ROI- 9.25%-10% p.a. as per internal rating
- Leased premises- Right to Access required
- Pvt. lease also covered subject to conditions.

#### Key Attractions

- 100% finance based on 25% FD (Interest bearing)
- Attractive ROI
- No promoters' contribution

#### Coverage

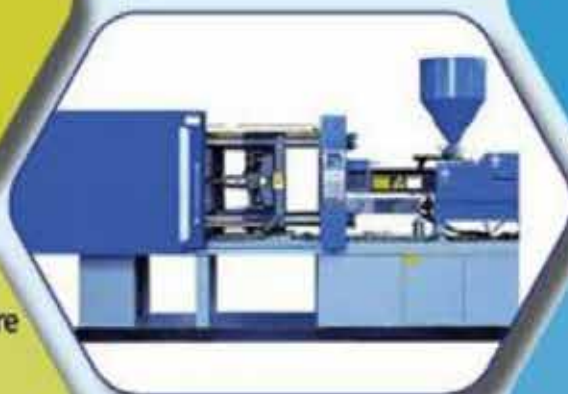
- Machines purchased from identified OEMs
- Expanding in same line of business

#### Application

- One-page application
- Standard KYC checks and due diligence
- Simplified scoring model

#### Quick Disbursement

- Short set of loan documents
- Disbursement within 4 days of sanction.
- Direct payment to OEM



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# President's Message

*Friends,*

Welcome to 2020!

The last ten years have been eventful ones and now the next decade is upon us, bringing with it the opportunity for renewed hope and an invigorated sentiment towards harmonious progress. The vision that India will become a “Shrestha Bharat” with rapid transformation is not a far-off dream. Prime Minister, Mr. Narendra Modi’s call-to-action “to reform, perform and transform” shall be realized by collaborative endeavors by the government and industry. The Chamber is committed to synergizing these efforts and working earnestly towards empowering the marginalized and driving the economy towards rising figures.

Given the growing role of states in driving sustainable development, the Chamber is actively working to set-up chapter offices at the pan-India level. These branches are designated to interact with the State governments to help frame policies for the benefit of industry and trade. In this context, I am extremely happy to inform that we inaugurated our first South India chapter last month in the state of Kerala, in Kochi.

Steered by decisive leadership, India is steadily integrating with Global economies to become a world leader. To support this journey, the Chamber has been on the forefront, strengthening international trade and economic relations. ASEAN is a very important region for India in terms of global trade. The Chamber’s first ‘India-ASEAN Business Summit 2019: Today, Tomorrow, Together’ was graced by Dr Jitendra Singh, Hon’ble Minister of State (IC) for Development of NE Region and Minister of State for PM’s Office, Personnel, Public Grievances and Pensions, Dept. of Atomic Energy and Dept. of Space. The congregation witnessed participation from ten countries with more than 60 foreign delegates.



*Dr D K Aggarwal*



Going forward, I fully concur with Mr. Amitabh Kant, CEO, NITI Aayog that India's growth story has just begun and all is on track for India to become a USD 5 trillion economy. Despite India's real GDP growth moderating to 4.5% in the second quarter of fiscal year 2019-20, I opine that the path-breaking reforms implemented by the government in the last few years will make us highly competitive and align us with developed countries. In the past decade, India has witnessed a burgeoning of start-ups across sectors of retail, education and software. In the forthcoming decade, urbanization, infrastructure creation, digitization, automation and robotics will enable us to become one of the top economic powers.

The Reserve Bank of India (RBI) forecasts GDP growth for fiscal year 2019-20 at 5.8%. Going forward, international agencies estimate India's growth at 6.2% in 2020 and 6.4% in 2021 as monetary and fiscal policies become more accommodative. On the basis of the current macroeconomic situation and rising consumer inflation, RBI in its recent monetary policy kept the repo rate unchanged at 5.15% and has continued with an accommodative stance to revive growth.

My optimism is also borne by the fact that there are early signs of economic stabilization. As according to a report prepared by IHS Markit, Indian service providers signaled a moderate recovery during November 2019 in new business orders, faster jobs and firming up of business confidence. The modest expansion of services was achieved by growth in consumer services, information & communication, real estate & business

services. The manufacturing sector also somewhat picked up in November.

As infrastructure development is key to a nation's economic progress, I fully appreciate the government's plan to invest Rs. 100 lakh crores in the infrastructure sector, over the next five years. Speedy approval to projects and clearance of past payments to private contractors along with land acquisition reforms will help speed construction growth. I also welcome the government's proposal to raise Rs. 1.05 trillion by selling equity in several public sector undertakings such as in Bharat Petroleum Corporation and Shipping Corporation of India Ltd.

I commend the government's recent impetus to the telecom sector by providing a two-year moratorium on spectrum-related dues, which will act as a fresh breather for the sector and generate employment. The Cabinet's approval of Labour Code on Industrial Relations 2019 which will allow companies to hire workers on fixed-term contract is a noteworthy measure as it will create more employment and would provide flexibility to the entrepreneurs.

Going ahead, the government's aim to double farmers' incomes and make agriculture sector remunerative is the need of the hour. Despite several structural reforms in place, diversification of crops is required and also encouragement to horticulture, dairy, poultry and pisciculture. Measures are also required to ensure easier access to inputs such as seeds, technology, power, finance and insurance.

The Chamber believes that industrial growth vis-à-vis strong demand

coupled with speedy implementation of reforms and ease of doing business will refuel India's economic growth and create jobs. Further, fiscal policy will provide stimulus for growth, making inflation, real assets, and infrastructure the big winners over the next decade. The government should also work towards reducing NPAs and making sure efficient processes are in place for credit provision for industry. The key to boosting consumption is removing distortions and rationalizing tax exemptions, along with rates to minimize the impact on revenue mobilization. I suggest that complementarities in reforms such as ready availability of land for industry, time bound single window clearances, full transmission of the repo rate, tax reliefs for incremental exports, and review of India's FTA is an important way forward.

To conclude, I hope we shall be able to work together, as one big family, with dedication and perseverance for creating "A New, Inclusive & Prosperous India". This transformation will require greater synergy between all stakeholders, which we at the PHD consider our responsibility, to enable progress, harmony and development and make the Prime Minister's vision of "Sabka Saath, Sabka Vikas and Sabka Vishwas" a reality. I rest my pen with Vivekananda's beautiful quote "India-Let her arise - out of the peasants' cottage, grasping the plough; out of the huts of the fisherman. Let her spring from the grocer's shop, from beside the oven of the fritter seller. Let her emanate from the factory, from marts, and from markets. Let her emerge from groves and forests, from hills and mountains."



**Dr D K Aggarwal**  
President, PHDCCI

*"If four things are followed - having a great aim, acquiring knowledge, hard work, and perseverance - then anything can be achieved."*

**Dr A P J Abdul Kalam**

# KNOW YOUR PRESIDENT

*Dr D K Aggarwal*

**D**r D K Aggarwal is the Chairman & Managing Director of SMC Investments and Advisors Ltd. SMC Group is the leading financial services provider with more than 2500 offices in 600 plus cities of India serving more than 18 lakh investors. With over two decades of experience in the securities market & financial services, Dr Aggarwal is well known for his financial acumen and has been conferred with numerous prestigious leadership awards including Honorary doctorate degree from YESBUD University, Zambia for his outstanding contribution towards financial services, SME Leader Award by Institute of Chartered Accountants of India, 'Dare to Dream Awards'- Financial Services 2018 for Extraordinary Entrepreneurial Spirit by Zee Business, Distinguished Entrepreneurship Award 2015 by PHD Chamber, International Gold Star Millennium Award by Citizens Integration Peace Society, Outstanding National Citizens Award by National Citizen Guild, Rashtriya Udhog Rattan Award by All India Achievers Conference, IPE-BFSI Leader Award by Asian Confederation of Businesses for setting an example of a Role Model and Exemplary Leader and Brand Slam Leadership Award by CMO Asia. He is also a member of many professional bodies such as Commodities Participants Association of India, BSE, MSEI, NCDEX, MCX, etc.





**Q1. What are your feelings on being elected the President of such a prestigious 115 years old Chamber?**

I feel honored and overwhelmed on being elected as the President of PHD Chamber of Commerce and Industry, which is the oldest apex Chamber of the country. It holds a great sense of responsibility and accountability to the members and stakeholders of our prestigious Chamber including Industry and Government.

**Q2. When and how did you begin your association with the Chamber?**

I became a Managing Committee Member through the process of election of PHD members in the year 2012--- during the Presidency of Mr. Sandip Somany.

**Q3. What are your plans for PHD Chamber? How do you envisage working more closely with the States during your tenure? In your opinion what are the key issues that need to be addressed urgently for taking the Chamber to greater heights?**

As President of the Chamber, my highest priority is to strengthen the partnership between government and industry and infuse it with renewed energy. PHD Chamber mainly caters to the MSMEs which form the backbone of the economy. It will be my endeavor to incorporate more and more MSMEs as members and engage

with the policymakers more proactively for the financial well-being of the sector.

The Chamber plans to focus on the States Pan India. We have recently set up an office in Kerala and plan one also for Mumbai, the financial capital of India.

For taking PHD Chamber to greater heights, my endeavour would be to do meaningful and tangible value added services which benefit the industry, trade and the country in the real sense. Every program/event which the Chamber does should result in actionables and add value to the stakeholders. PHD Chamber should become the voice of the Industry in general and MSMEs in particular. Also, which helps the members in increasing their interests.

**Q4. Please take us to your childhood days, your schooling and growing up years? Did you participate in extracurricular activities in school?**

I come from a small village near Narnaul in Haryana and my humble beginnings made me realize that there is no substitute for hard work. I was a good student who enjoyed mathematics and was inclined to study Commerce to understand the economy and business scenario better.

I enjoyed participating in different kinds of extracurricular activities, especially sports. I represented my school at several in-school Badminton, Kho-

Kho and cultural activities and thoroughly enjoyed the healthy competitiveness and friendships I forged as a result of these interactions.

**Q 5.How did you choose your stream of higher study? From a Commerce background, has it helped you to easily grasp the wide variety of business activities as an industrialist?**

As I saw my brothers became Chartered Accountants, I too decided to take up Chartered Accountancy as my career. This passion has come a long way in helping me to excel in the financial services sector and gain a good grasp of the business environment in the country and outside.

**Q6. The SMC Group under your leadership has achieved tremendous success. Could you give us more details about your Company's journey?**

The SMC Group is amongst the top financial services companies in India having 2400 offices and serving the financial needs of a large base of more than 18 lakhs investors efficiently. We are spread across over 500 cities and towns in India. SMC has been awarded the 'No. 1 Broker' of the country in equity, derivative and currency segment and it has also been rated as one of the top broking houses with



the largest distribution network in the last three years by renowned organizations/institutions like Bloomberg, UTV, BSE-IPF, D&B (Dun & Bradstreet), etc.

**Q7. How do you view the current economic scenario in the country?**

Presently, even though the Indian economy is undergoing a slump in growth, I am optimistic that the combination of fiscal and monetary stimulus, continued reform momentum and favorable base effects would lead to a rebound in growth. The Modi Government has undertaken several initiatives that have tremendously improved the business environment in the country as reflected by a leap in India's ranking to the 63rd position on the World Bank's ease of doing business position. The most significant parameters of ease of doing business such as starting a business, dealing with construction permits, trading across borders and resolving insolvency have shown notable improvements. The government is committed to facilitate businesses on all fronts and stimulate growth such that India transforms into a global manufacturing hub and a welcoming business destination for foreign investors.

**Q8. What is your perception regarding financial markets in India?**

A strong financial market with broader participation is essential for any economy to develop rapidly. Not going by popular perception, growth in equity penetration in India has not really been very slow. Persistent endeavours of the government, markets regulators and broking firms have helped increase financial literacy in the country. A wave of reforms implemented by the Modi government is encouraging investors to leverage the favorable environment and generate positive cash flows for the start-up entrepreneurs as well as the sector at large. There has been a rapid shift in saving patterns from traditional investment avenues such as gold, real estate and bank deposits to equities and mutual funds, indicating towards the confidence people have in the banking and financial sector.

All these benefits are also percolating to the bottom of the pyramid with several schemes and policies being directed towards providing equity and financial inclusion for small traders and also towards opportunities for upskilling the large young demographic dividend of India, especially those from the underserved strata.

**Q. 9. What would you like to accomplish in your life, both professionally and personally in the next ten years?**

On the Professional front, I have a vision for SMC and have chalked out our growth plan till 2025. We are now actively working on realizing the goals. Along with that, I would like to concentrate my time on my family and also, developing my hobbies where, I feel, I could evolve and enrich my inner personality. I hope all my endeavours, personal and professional would be directed for the welfare of the society.

**Q10. What is your ideal way of relaxation?**

Spending quality time with family is my ideal way of relaxation. I enjoy playing Table Tennis and these hobbies help me to unwind.

**Q11. Please share your life's motto.**

Enjoy doing good for others. I like to live life as simply as possible, 'Live simple think big.'

**Q12. Any favourite message to sign off?**

"Enjoy What you do and do What you enjoy".



# Infrastructure Conclave-2019 Challenges and Way Forward



**Felicitating Chief Guest of Infrastructure Conclave 2019**

Dr Ranjeet Mehta, Principal Director and Dr D.K. Aggarwal, President, PHD Chamber felicitating General (Retd.) Dr. V. K. Singh, Hon'ble Minister of State, Ministry of Road Transport and Highways; Also seen: Mr. Sanjay Aggarwal, Senior Vice President and Mr. Ashish Wig, Chairman, Infrastructure Development Committee, PHD Chamber



The Infrastructure Development Committee of PHD Chamber organized the 8th Edition of its "Infrastructure Conclave-2019- Challenges and Way Forward" on November 06, 2019 at PHD House, New Delhi.

General Dr V.K. Singh (Retd.), Hon'ble Minister of State, Ministry of Road Transport and Highways graced the occasion as the Chief Guest.

Mr. Alok Ranjan, Member (Finance), Inland Waterways Authority of India (Ministry of Shipping); Mr. R.K. Pandey, Member (Projects), National Highways Authority of India (NHAI); Mr. T. Harikrishnan, Deputy General Manager, India Infrastructure Finance Co. Ltd. (IIFCL) and Dr Sridhar Mothe, General Manager-Contracts, NCC Ltd were the eminent industry experts.

While inaugurating the Conclave, General Dr V.K. Singh (Retd.), acknowledged that infrastructure plays a pivotal role in shaping the economy. He further added that industry can become stronger if land allocation processes are speeded up, in turn reducing costs of construction of roads and highways. The Hon'ble Minister stressed on implementing the latest technology in this sector so that we could get faster, cheaper and better connectivity. The Minister shared



**Hon'ble Chief Guest addressing the delegates**

Dr. Ranjeet Mehta, Principal Director, PHD Chamber; Dr D.K. Aggarwal, President, PHD Chamber; General (Retd.) Dr V. K. Singh, Hon'ble Minister of State in the Ministry of Road Transport and Highways; Mr. Sanjay Aggarwal, Senior Vice President, PHD Chamber and Mr. Ashish Wig, Chairman, Infrastructure Development Committee, PHD Chamber

that his Ministry is streamlining the rules for Detailed Project Reports (DPRs) in infrastructure projects and plans to invite industry for creating way-side amenities in national highways and expressways.

Welcoming the dignitaries, Dr D.K. Aggarwal, President, PHDCCI said that the Infrastructure industry is the lifeline of any country's economy and India needs to focus on this sector to attain the goal of becoming a USD 5 trillion economy by 2024-25. Dr Aggarwal opined that though the government plans to spend around Rs. 100 lakh crores in the next five years on this sector, there is a need to revive private investment to attract FDI. Project clearances should take lesser time and appropriate financing mechanisms

are needed to be developed so that it will ensure efficient project management, he further added.

Mr. Ashish Wig, Chairman, Infrastructure Development Committee, PHD Chamber in his industry perspective said that India requires funding in the infrastructure sector because of rising population and demand. Since many of the DPRs are being made without actually being on ground, this results in incurring of extra costs without full details of any project. Mr. Wig also suggested use of drones for making DPRs as it will ensure appropriate outputs in planning and design phase of a project.

The conclave had two panel discussions and one technical session





**Panel Discussion-I: Industry Outlook, Policy Initiatives & Regulatory Framework Infrastructure in Sector**

Dr Ranjeet Mehta, Principal Director, PHD Chamber; Mr. Alok Ranjan, Member (Finance), Inland Waterways Authority of India; Mr. Ashish Wig, Chairman, Infrastructure Development Committee, PHD Chamber and Mr. R.K. Pandey, Member (Projects), National Highways Authority of India

which were addressed by various eminent speakers both from the government and private sector.

In Panel Discussion-I, Industry Outlook, Policy Initiatives & Regulatory Framework in Infrastructure Sector” issues and challenges with regards to Inland Waterways and Roads and Highways were discussed.

In Panel Discussion-II, themed: Infrastructure Project Financing & Arbitration in Infrastructure Sector,” issues in infrastructure financing such as Alternative financing modes, REITs, InvITS, AIFs, Hybrid instruments, Bond Market, Masala Bonds, Infrastructure Development Fund, Infrastructure Investment Trust, Pension & Sovereign Funds, Investments in mobility-oriented development and modal integration, Bankers’ perspective on policy & regulatory support for solar infrastructure, Infrastructure Financing, Revival of PPP Momentum: EPC, BOT (Hybrid Annuity), OMT, TOT, etc. were discussed.

In the technical session on ‘Emerging Technologies & Technological Advancements in Infrastructure Sector’ the technological advancements for a better and more sustainable infrastructure were discussed and key factors like emerging technologies and cutting edge technologies, equipments, processes in infrastructure creation, maintenance and safety and the need for creating an ecosystem for workers by implementing global EHS standards were addressed.

The conclave provided a platform to stakeholders of the Road Transport and Highways industry to explore the viability



**Panel Discussion-II: Infrastructure Project Financing & Arbitration**

Mr. T. Hari Krishnan, Deputy General Manager, India Infrastructure Finance Co. Ltd.; Dr Sridhar Mothe, General Manager-Contracts, NCC Ltd.; Dr Ranjeet Mehta, Principal Director, PHD Chamber and Mr. Daanish Varma, Executive Vice President- Sustainable Investment Banking, Yes Bank



**Technical Session: Emerging Technologies & Technological Advancements in Infrastructure Sector**

Mr. Mohammad Moizuddin, Head EHS RBF - India, L&T; Mr. Himanshu Agarwal, Senior Vice President - International Markets, Zydex Industries Pvt. Ltd and Mr. K. Sitaram Anjanyelu, Chief Scientist, Central Road Research Institute (CRRRI)

of policy changes and suggest the way forward for exponential transformation and growth of the infrastructure sector.

More than 150 delegates from Industry and other relevant stakeholders attended the conclave.



# PHD Chamber launches Kerala Office at Kochi



Prominent Industry members of Kerala with Mr. Hibi Eden, Hon'ble Member of Parliament of Lok Sabha from Kochi; Dr D K Aggarwal, President, PHD Chamber; Mr. E V Shiril, Chairman, Kerala State Chapter-PHD Chamber and Mr. Vivek Seigell, Principal, PHD Chamber

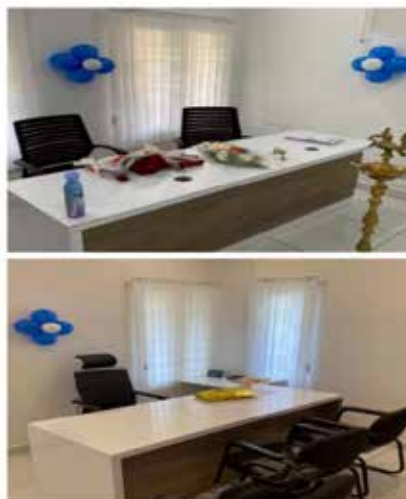
**P**HD Chamber opened its Kerala office in Kochi on November 23, 2019, to increase its penetration in South India and give a further impetus to the growth of the Chamber. The office was inaugurated by Dr D K Aggarwal, President, PHD Chamber along with Mr. Hibi Eden, Hon'ble Member of Parliament of Lok Sabha from Kochi in the presence of Mr. E V Shiril, Chairman, Kerala State Chapter, PHD Chamber; Mr. Vivek Seigell Principal Director, PHD Chamber; media; industry and representatives from the civil society.

Dr. D.K. Aggarwal shared his words of pride that the Chamber has expanded its outreach to Southern India. Mr. Shiril, welcoming the footprints of the Chamber in the State, mentioned that it will be highly beneficial for the companies of South India to be a member of PHD Chamber which is a National apex body.

This is the first time the Chamber has begun its operations in Southern India. This will enable the companies in Southern India to leverage PHD Chamber's connect with the Central Government. Kerala will act as a gateway for the PHD Chamber in Southern India to expand its wings of operations. The high literacy rate makes Kerala, a state rich in Human Capital.



Mr. Hibi Eden, Hon'ble Member of Parliament of Lok Sabha from Kochi lighting the lamp during the inauguration Ceremony



The New Kochi Office





# Interactive Session with MD & CEO, BSE Limited



Mr. Rajeev Talwar, Immediate Former President, Mr. Pradeep Multani, Vice President, Mr. Sanjay Aggarwal, Senior Vice President and Dr D K Aggarwal, President, PHDCCI welcoming Mr. Ashish Kumar Chauhan, MD & CEO of BSE Limited

**D**r D K Aggarwal, President, PHD Chamber welcomed Mr. Ashish Kumar Chauhan, MD & CEO of BSE Limited and thanked him for his interaction with the members of the Managing Committee of PHDCCI on October 16, 2019 at PHD House, New Delhi.

Dr Aggarwal introduced Mr. Ashish Kumar Chauhan as being instrumental in setting up India's first International Exchange inaugurated by Prime Minister in January 2017. Prior to joining BSE, he was at Reliance Industries as President & Group CIO and CEO of Cricket team, Mumbai Indians. From 1993 to 2000, he set up India's National Stock Exchange (NSE) and is considered as the father of modern financial derivatives in India due to his work at NSE. He received Distinguished Alumnus Awards from both his Alma Mater IIT Bombay and IIM Kolkata. He has also been ranked amongst the top CEOs in financial markets by Asian Banker and amongst top 50 CIOs in the world by Information Week US. He is a distinguished visiting faculty at Ryerson University in Toronto and Honorary Professor at Nottingham University Business School. He has co-authored a book on the history of the BSE titled "The Temple of Wealth Creation".

Mr. Chauhan emphasized on the need for having a vibrant ecosystem comprising an efficient mix of debt and

equity to address the concerns of MSMEs. He further added that India possesses a unique feature of having a demographic dividend advantage to encash on any new development and rapid changes in any field or sector, be it technology or any other.

Citing the current state of funding to start-ups and MSMEs, Mr. Chauhan said that 1 out of 10,000 small businesses get funding through an investor and the remaining 9,999 have to arrange funds and fend for themselves. He added that to provide an improved business environment, BSE facilitates the SMEs in raising funds through its dedicated platforms, BSE Start-ups and BSE-SMEs, where small companies can list and raise capital, enhance visibility and create a brand value. He further added that the platform has helped 310 SMEs in raising Rs 3,300 crores and assured that BSE will continue to take all initiatives for the growth of SMEs and start-up ecosystem.

He also shared the concerns that have been identified to simplify the MSME definitions, availability of funds which will result in improved attitude of lenders and borrowers, pull up payment delays and increased market access for the MSMEs.

Mr. Sanjay Aggarwal, Senior Vice President, PHD Chamber delivered the vote-of -thanks to Mr. Chauhan.

## GeM Samvaad takes off

*A national outreach Programme, GeM Samvaad, was launched on December 17, 2019 to reach out to stakeholders across the country and also local sellers in order to facilitate on-boarding of local sellers on the marketplace while catering to specific requirements and procurement needs of buyers. The outreach programme began on December 19, 2019 and will be on till February 17, 2020 and will cover all the States and UTs. GeM senior officers including CEO are steering the programs. They are also interacting with Buyers and Sellers attending the events. The target is to reach out to all stakeholders and learn from their experiences on their usage of GeM portal. Through this outreach programme, GeM expects to make the actual users aware about the new features and functionalities of the portal and collect feedback, which is the first step towards GeM's 'Voice of Customer' initiative. GeM has more than 15 lakh products and around 20,000 services, more than 3 lakh registered sellers and service providers and more than 40,000 Government buyer organizations.*



# India – ASEAN Business Summit: Today, Tomorrow, Together



Mr. Vivek Seigell, Principal Director, PHDCCI; H.E. Mr. Ung Sean Ambassador Royal Embassy of Cambodia; H.E. Mr. Lim ThuanKuan, High Commissioner of the Republic of Singapore; Dato Ramesh Kodammal, Co-chairman, ASEAN India Business Council; H.E. Mr. Chutintorn Gongsakdi, Ambassador, Royal Thai Embassy and Chair of ASEAN Region; Dr D.K. Aggarwal, President, PHDCCI; Dr Jitendra Singh, Hon'ble Minister of State (IC) for Development of North Eastern Region and Minister of State for PM's Office, Personnel, Public Grievances and Pensions, Dept. of Atomic Energy and Department of Space; H.E. Mr. Raman S. Bagat Sing Jr, Ambassador, Embassy of Philippines; His Excellency Dato Paduka Haji Sidek Ali, High Commissioner, Brunei Darussalam High Commission; Mr. Sanjay Aggarwal, Senior Vice President, Mr. Ajay Poddar, Chairman, International Affairs Committee for ASEAN, East Asia & Oceania and Amb K.V. Rajan, Convenor, Ambassador Forum, PHDCCI



The International Affairs Committee for ASEAN, East Asia & Oceania with the support of the ASEAN-India Business Council (AIBC) organized the 'India – ASEAN Business Summit: Today, Tomorrow, Together,' November 11 -12, 2019 at PHD House, New Delhi.

The two day summit was split into three sectoral sessions: Infrastructure and Tourism Sectors, IT/ITES, E-Commerce and Fintech and Education & Skill Development and Healthcare & Pharmaceuticals and Agriculture & Food Processing followed by a Cultural Evening and Gala Dinner on Day 1 and Focus Session on India Vietnam followed by B2B meetings and Exhibition on Day 2.

The inaugural session of the Summit was graced by Chief Guest, Dr Jitendra Singh, Hon'ble Minister of State (IC) for Development of North Eastern Region and Minister of State for PM's Office, Personnel, Public Grievances and Pensions, Dept. of Atomic Energy and Department of Space; Dr D. K Aggarwal, President PHDCCI; Mr. Sanjay Aggarwal, Senior Vice President, PHDCCI along with 5 Ambassadors from the ASEAN countries and by the Co-chair



Kathak Guru Dr Shovana Narayan (Padmashree and SNA Awardee); Dr Ranjeet Mehta, Principal Director, PHDCCI; Mr. Tharadol Thongraung, President, Aladin Intertrade Pvt. Ltd. and Former Minister-Counsellor, Royal Thai Embassy; His Excellency Dato Paduka Haji Sidek Ali, High Commissioner, Brunei Darussalam High Commission, Mr. Mohd. Feisal Ezuan Abdul Aziz, Trade Commissioner, Consulate General of Malaysia Trade Section (MATRADE), Mr. Deep Kalra, Chairman and Group CEO, MakeMyTrip and Mr. Rajan Sehgal, Co-chairman, Tourism Committee, PHDCCI.

of ASEAN –India Business Council (AIBC).

The Minister congratulated PHD Chamber for organizing such an informative summit. He described the North Eastern Region as the 'New Engine' of India's US\$ 5 trillion economy and mentioned about the three important factors for Ease of Doing Business which are Connectivity; Communication and Regulation.

## Sectoral Session-I

### Session on Infrastructure and Tourism Sectors

The session on Infrastructure and Tourism Sectors was addressed by Mr. Deep Kalra, Chairman and Group CEO, MakeMyTrip; Kathak Guru Ms. Shovana Narayan (Padmashree); Mr. Tharadol



Thongruang, Former Minister Counselor, Royal Thai Embassy in New Delhi.; Mr. Mohd. Feisal Ezuan Abdul Aziz, Trade Commissioner, Consulate General of

Malaysia Trade Section (MATRADE); H.E. Dato Paduka Haji Sidek Ali, High Commissioner, Brunei Darussalam High Commission; Mr. Rajan Sehgal, Co-

chairman, Tourism Committee and Dr Ranjeet Mehta, Principal Director, PHD Chamber.

Mr. Tharadol Thongruang, Former Minister Counselor, Royal Thai Embassy in New Delhi said that when tourists come they bring development for the country and simultaneously growth of the economy follows.

Mr. Deep Kalra, Chairman and Group CEO, MakeMyTrip spoke about connectivity, Visa facilitation like Visa-on-arrival and cultural understanding as pillars of tourism industry and also the need to work around the safety of a woman traveler.

H.E. Dato Paduka Haji Sidek Ali, High Commissioner, Brunei Darussalam High Commission shared facts about Brunei Darussalam to attract investors.

## Sectoral Session-II

### Session on IT/ITES, E-Commerce and Fintech and Education & Skill Development

The session on IT / ITES & E-Commerce and Fintech + Education & Skill Development was addressed by Mr. V.M. Bansal, Chairman, Education Committee, PHDCCI; Ms. Eika Chaturvedi Banerjee, MD, Future Skills; Dr A K Nagpal, Chairman, Pacific Forum, Amity University; Mr. Tanmoy Chakrabarty, Group Govt. Affairs Officer, Tata Sons Private Limited; Mr. Ayyappa Dass, Founder-Director Business Development, Our SHINE GoGLOBAL Limited- GoGLOBAL Trading (Singapore); Dr H.C. Azeeza Jalaludeen, Founder and MD, Our SHINE GoGLOBAL Limited; Mr. Rajeev Talwar, Immediate Former President, Mr. Vishal Jindal, Chairman, Skill & Entrepreneurship Development Committee and Dr Jatinder Singh, Director, PHDCCI.



Dr Jatinder Singh, Director and Dr V.M. Bansal, Chairman, Education Committee, PHD Chamber; Ms. Eika Chaturvedi Banerjee, MD, Future Skills; Dr A.K. Nagpal, Chairman, Pacific Forum, Amity University; Mr. Tanmoy Chakrabarty, Group Govt. Affairs Officer, Tata Sons Private Limited; Mr. Ayyappa Dass, Founder - Director Business Development, Our SHINE GoGLOBAL Limited - GoGLOBAL Trading (Singapore); Dr H.C. Azeeza Jalaludeen, Founder and MD, Our Shine GoGlobal Limited; Mr. Rajeev Talwar, Immediate Former President and Mr. Vishal Jindal, Chairman, Skill & Entrepreneurship Development Committee, PHD Chamber





Mr. V.M. Bansal, Chairman, Education Committee, PHDCCI suggested the idea of constituting an India-ASEAN Education Policy. Ms. Eika Chaturvedi Banerjee, MD, Future Skills whole heartedly backed the idea of India ASEAN Education Council. Dr. A K Nagpal, Chairman, Pacific Forum, Amity University spoke at length about the initiatives that AMITY group has taken to bring synergy between education and industry. Mr. Ayyappa Dass, Founder-Director Business Development, Our SHINE GoGLOBAL Limited- GoGLOBAL Trading (Singapore) spoke about the acceleration for creating new avenues to reach out to more MSMEs. He spoke on the need to transform the way learners learn as this has changed the world and also shared the desire to work with India for global benefits.

### Sectoral Session- III

#### Session on Healthcare & Pharmaceuticals and Agriculture & Food Processing

The last session on Healthcare & Pharmaceuticals + Agriculture & Food Processing was addressed by Dr N. Subramanian, Chairman, Health Committee, PHD Chamber; Mr. Arvind Varchaswi, MD, Sri Sri Tattva; Mr. Rohtash Mal, Chairman, EM3 Agri Services Pvt. Ltd.; Dr Vorraakorn Chmnanpaisarn, President, SMEs Thai Go Inter Trade Association; Dr (Prof) Anupam Sibal, Group Medical Director, Apollo Hospital; Dr Myo Thant, Managing Director, Zar&Zar Co. Ltd. Myanmar; Mr. Roswaidin Mohd. Zain, Investment Director, MIDA, Govt. of Malaysia; Mr. Roswaidin Mohd.



Mr. Rohtash Mal, Chairman, EM3 Agri Services Pvt. Ltd; Ms. Mallika Verma, Director PHDCCI; Dr N. Subramanian, Chairman, Health Committee, PHDCCI; Dr Vorraakorn Chmnanpaisarn, President, SMEs Thai Go Inter Trade Association; Mr. Arvind Varchaswi, MD, Sri Sri Tattva; Dr (Prof) Anupam Sibal, Group Medical Director, Apollo Hospital; Dr Myo Thant, Managing Director, Zar&Zar Co. Ltd. Myanmar; Mr. Roswaidin Mohd. Zain, Investment Director, MIDA, Govt. of Malaysia and Dr Dharminder Nagar, Co-chairman, Health Committee, PHDCCI.

Zain, Investment Director, MIDA, Govt. of Malaysia; Dr Dharminder Nagar, Co-chairman, Health Committee, PHDCCI and Ms. Mallika Verma, Directo, PHD Chamber.

Dr N. Subramanian, Chairman, Health Committee PHD Chamber mentioned about the major role of Private Players in Healthcare service delivery. Dr Vorraakorn Chmnanpaisarn, President, SMEs Thai Go Inter Trade Association spoke on his investment with a small factory in Nagaland. Mr. Arvind Varchaswi, MD, Sri Sri Tattva urged the government to give attention to farmers and agriculture industry to reach the economic goal of India 2030. Mr. Roswaidin Mohd. Zain, Investment Director, MIDA, Govt. of Malaysia requested Indian businessman

to increase their presence in the ASEAN region. Mr. Zain highlighted the advantages of investing in Malaysia, its locational advantage as one can connect to all other ASEAN countries and a good education system.

The event was attended by 350 delegates from India and 46 ASEAN delegates who came without any freebies and sops from Singapore, Malaysia, Myanmar, Thailand and Vietnam and five Government officials from Malaysia and Vietnam, six Ambassadors and 19 diplomats.

The event ended on Day 1 with a cultural performance by Guru Shovana Nararyan followed by cocktails and dinner.







Mr. Bui Trung Thong, Head of Trade office, Embassy of Vietnam; Mr. Neelabh Dalmia, Co-chairman, International Committee on East Asia, ASEAN & Oceania; Mr. Do Quoc Hung, Deputy Director General, ASEAN-Africa Market Department, Ministry of Industry and Trade Govt of Vietnam; Mr. Sanjay Aggarwal, Sr. Vice President, PHD Chamber; H.E. Mr. Pham Sanh Chau, Ambassador, Embassy of the Socialist Republic of Vietnam; Mr. Ajay Poddar, Chairman, International Committee on East Asia, ASEAN & Oceania and Mr. Vivek Seigell, Principal Director, PHD Chamber

## Day 2

The second day of the India-ASEAN Business Summit on November 12, 2019 at PHD House, New Delhi started with the session on 'Focus Vietnam- Growing Trade & Commerce Between India & Vietnam'. The eminent dignitaries included H.E. Mr. Pham Sanh Chau, Ambassador, Embassy of the Socialist Republic of Vietnam; Mr. Do Quoc Hung, Deputy Director General, ASEAN-Africa Market Department, Ministry of Industry and Trade, Govt. of Vietnam; Mr. Bui Trung Thong, Head of Trade office, Embassy of Vietnam; Mr. Sanjay Aggarwal, Senior Vice President, PHD Chamber; Mr. Ajay Poddar, Chairman, International Committee on East Asia, ASEAN & Oceania, PHD Chamber; Mr. Neelabh Dalmia, Co-chairman, International Committee on East Asia, ASEAN & Oceania and Mr. Vivek Seigell, Principal Director, PHD Chamber.

Mr. Sanjay Aggarwal, Senior Vice President, PHD Chamber welcomed all the dignitaries at the summit. Mr. Aggarwal spoke about the bilateral trade between India and Vietnam which has witnessed continuous growth over the past many years and India is now amongst the top trading partner of Vietnam.

H.E. Mr. Pham Sanh Chau, Ambassador, Embassy of the Socialist Republic of Vietnam spoke about the trade relations between India and Vietnam and also shared facts about the policies of Vietnam Government to attract investors.

Mr. Do Quoc Hung, Deputy Director General, ASEAN-Africa Market Department,



Ministry of Industry and Trade Vietnam shared his views to enhance the ties and business relations between India and Vietnam.

Mr. Ajay Poddar, Chairman, International Committee on East Asia, ASEAN & Oceania, PHD Chamber thanked the dignitaries from ASEAN countries for participating in the summit.

Mr. Neelabh Dalmia Co-chairman, International Committee on East Asia ASEAN and Oceania delivered the formal

vote-of-thanks to the visiting delegates.

The session was attended by more than 150 delegates.

The Exhibition on the second day was inaugurated by H.E. Mr. Pham Sanh Chau, Ambassador, Embassy of the Socialist Republic of Vietnam and Mr. Sanjay Aggarwal, Senior Vice President, PHD Chamber. His Excellency visited each stall. All the visiting delegations and their companies exhibited in the Summit.



## Exhibition on day 2



## B2B Sessions on day 2





# PHD Chamber Participation in the 26th Iran Print and Pack

**P**HD Chamber organized a National Level Participation from India at the 26th Iran Print and Pack from November 29 to December 2, 2019 held at Tehran, Iran. Over 500 companies participated in this international trade fair to present a wide range of products. The India Pavilion was the largest participation consisting of 24 Indian companies.

Indian exhibitors showcased a wide variety of products at the India Pavilion from the printing and packaging industry sector. The exhibitors showcased their technological advance and innovative products suitable to their counterparts in Iran i.e printers, label machineries, paper, special adhesive papers, corrugated box making machinery, glues and tapes, thin films, chemicals, inks etc., latest technology in pre-press, in-press, post-press, textile and garment printing, finishing, converting, signage, corrugated paper, flexible packaging and consumables from Indian companies.

The four days business-to-business exhibition was formally inaugurated by Mr. Vinay Kumar, Counselor, Embassy of India in the presence of Indian exhibitors and Iranian visitors. Mr. Rakesh Kumar Sangrai, Secretary, PHD Chamber and Mr. Jaiveer Singh, Vice President of Indian Printing, Packaging and Allied Machinery Manufacturers' Association (IPAMA) were also present during the ribbon cutting ceremony of the India Pavilion at the 26th Print and Pack exhibition.

After the formal ribbon cutting ceremony, Mr. Vinay Kumar toured the exhibition and interacted with each Indian exhibitor in their stalls. Mr. Vinay Kumar extended full support and cooperation of the Embassy of India to facilitate their business deals with Iranian companies.

Mr. Vinay Kumar, also conducted an interactive session and B2B meetings with Iran Chamber of Commerce, Industries, Mines and Agriculture (ICCIMA) on November 30, 2019. The interactive meeting was attended by Ms. Niloufar Assadi, Director of Bilateral Trade Relations, ICCIMA and Mr. Bobak Abedini, Chairman, Iran Print Industry Exports Union along with Board of Representatives of ICCIMA and Tehran Printers Association and industry members of ICCIMA and Mr. Sabeer Nazeem, Chief Representative at Iran, UCO Bank.



Inauguration of India Pavilion by Mr. Vinay Kumar, Counselor, Embassy of India, Tehran



Mr. Vinay Kumar, Counselor, Embassy of India, Tehran receiving PHDCCI Memento from Mr. Rakesh Kumar Sangrai, Secretary, PHDCCI

The Iranian Companies appreciated the range of the Indian products. As per the feedback of exhibitors, they did good business and received leads as well. Many of the Indian exhibitors visited Iranian counterparts' office to finalise deals and also invited them to visit their factories in India as well. The exhibitors are hopeful that these leads are likely to materialise in future amounting to US\$ 35,00,000 ( Rs. 25 crores).







Mr. Vinay Kumar, Counselor, Embassy of India, Tehran meeting with Indian Exhibitors at their respective booths





# A Talk on New India of My Dreams



Dr Yogesh Srivastav, Principal Director, PHDCCI; Mr. Mukesh Gupta, Chairman- PHD Entertainment, Media, Art & Culture Committee; Mr. Gopal Jiwarjka, Former President, PHDCCI; Mr. Pradeep Multani, Vice President, PHDCCI; Mr. Rakesh Gupta, Chairman - PHD Delhi and NCR Committee; Dr Sudhanshu Trivedi, Hon'ble Member of Parliament-Rajya Sabha and Spokesperson of BJP; Mr. Arshad Nizam, Chairman-PHD Sports Committee; Dr DK Aggarwal, President, PHDCCI; Mr. Sanjay Aggarwal, Sr. Vice President, PHDCCI; Dr V.K Jain, IAS Retd, Co-chairman, PHD Delhi and NCR Committee; Mr. Manish Aggarwal, Chairman-PHD Housing & Urban Development Committee and Mr. V.K. Mishra, Senior Member, PHDCCI.

The Delhi & NCR Committee of PHD Chamber organized a Talk on 'New India of My Dreams' on November 6, 2019 at India Habitat Centre, New Delhi. The objective of this programme was to have a dialogue with all the stakeholders and pledge to contribute and make India a super power in the 21st century in all fields.

Dr Sudhanshu Trivedi, Hon'ble Member of Parliament-Rajya Sabha and Spokesperson of BJP graced the occasion as the Chief Speaker. Dr Trivedi spoke about India's economic growth since the phase of industrialization and globalization. He said that the economies of India and China have grown rapidly over the past couple of decades and it is widely accepted that these two emerging giants will transform the global economy in the coming decades. Both of them today, represent Asia's two largest and most dynamic economies emerging as new trend setters in international relations, stated Dr Trivedi.

Citing various examples from Indian history, he spoke about how India overcame a lot of hurdles and emerged victorious- be it globalization, the Kargil war, 2002 recession phase, or 2008 market crash of the Indian stock market. India's contribution in the Global GDP is about 14-15%. He also added that India has always inspired other countries and has not only been an intellectual, economic and military super power, but a country that has all the calibre to dominate the world.

Dr D K Aggarwal spoke about the demographic dividend of our country. India has one of the youngest population in an aging world. The nation needs to create ten



Dr Sudhanshu Trivedi, Hon'ble Member of Parliament-Rajya Sabha and Spokesperson of BJP addressing the delegates

million jobs per year to absorb the addition of young people into the workforce. He underlined that promoting business interests and entrepreneurship would help in job creation to provide employment to the large labour force. With more than 65% of working age population, India will rise as an economic superpower, supplying more than half of Asia's potential workforce over the coming decades, asserted Dr Aggarwal.

He also said that India's dream is to become a five trillion dollar economy. To be able to achieve that, our vision has to encompass all the myriad aspects that constitute the life of the country and its people. "I am very proud of the fact that India is among the world's largest start-up eco-systems and is one of the very few attractive investment destinations globally.

In the coming years, India will be much more integrated with the global economy and will be a major player in terms of trade, technology and investment."

Mr. Sanjay Aggarwal said that India has shown strong resilience in the face of global volatility and has continued to grow steadily, placing it among the world's fastest-growing economies. He also commented that a powerful set of catalytic forces that is accelerating the speed of social change throughout the world is required that includes a rapid rise in levels of education, high rates of technological innovation and application. Technology, organization, information, education and productive skills will, therefore, play a critically decisive role in governing the future course of development, Mr. Aggarwal underlined.

# PHD Golf Tourism Conclave & Tournament: 'India: The Next World Golf Tourism Hub'.



Dr Jatinder Singh, Director, PHDCCI; Mr. Suneel Dutt Goyal, Co-chairman – Rajasthan State Chapter, PHDCCI; Mr. Ankit Garg, Principal, Auctus Advisors; Mr. Digvijay Dhabriya, Chairman – Rajasthan State Chapter, PHDCCI; Mr. Anil Khaitan, Former President, PHDCCI; Mr. Vinod Zutshi (Retd. IAS), Former Secretary, Ministry of Tourism, Govt. of India; H.E. Mr. Chung Kwang Tien, Ambassador, Taipei Economic and Cultural Center in India; Dr Manisha Arora, Additional Director – Department of Tourism, Govt. of Rajasthan; Mr. Rajan Sehgal, Co-chairman – Tourism Committee, PHDCCI and Ms. Alka Batra, Managing Director, Aegis Jobs Pvt. Ltd.

The Tourism Committee of PHD Chamber organized the 3rd edition of PHD Golf Tourism Conclave and Tournament on December 12-13, 2019 at Jaipur, Rajasthan with a focus to make 'India: The Next World Golf Tourism Hub'.

The PHD Golf Tourism Conclave was held on December 12, 2019 at Holiday Inn, Jaipur City Centre and brought on one platform all the relevant stakeholders—the Government and the private sector to discuss issues and opportunities for promotion of Golf Tourism in India.

The inaugural session was graced by H.E. Mr. Chung Kwang Tien, Ambassador, Taipei Economic and Cultural Center in India; Mr. Vinod Zutshi (Retd. IAS), Former Secretary, Ministry of Tourism and Dr Manisha Arora, Additional Director, Department of Tourism, Government of Rajasthan. Those present from PHDCCI included Mr. Anil Khaitan, Former President; Mr. Digvijay Dhabriya, Chairman, Rajasthan State Chapter; Mr. Rajan Sehgal, Co-chairman, Tourism Committee; Mr. Suneel Dutt Goyal, Co-Chairman, Rajasthan State Chapter and Dr Jatinder Singh, Director.

While welcoming the delegates, Mr. Anil Khaitan, Former President, PHDCCI, said that the emerging trend of playing golf among the youth has motivated the government and private players to improve infrastructure, including golf courses of international standards with trained manpower. He further said that with Golf becoming a growing sport worldwide,



Mr. Rajan Sehgal, President, IGTA; Mr. Greesh Bindra, Vice President – Operations, The Surya New Delhi; Ms. Deepali Shah Gandhi, President, Golf Industry Association; Mr. Vinod Zutshi (Retd. IAS), Former Secretary – Ministry of Tourism, Government of India; Mr. Bhim Singh, Chairman – Rajasthan Chapter, Indian Association of Tour Operators; Mr. Isra Stapanaseth, Director, Tourism Authority of Thailand – New Delhi Office; Mr. Kunal Singh, Member, Rambagh Golf Club; and Mr. Ankit Garg, Principal, Auctus Advisors

there are immense opportunities for the growth of Golf Tourism in India.

H.E. Mr. Chung Kwang Tien, Ambassador, Taipei Economic and Cultural Center in India, gave a presentation on the golf courses in Taiwan and invited all the stakeholders to experience the destination.

Mr. Vinod Zutshi (Retd. IAS), Former Secretary – Ministry of Tourism, Government of India, said, "It has been observed that golf-linked tourists possess a higher purchasing power and spend more than the regular visitors. High profile golf events like U.S. PGA should be organized in India to attract domestic and international tourists and golf enthusiasts from all over the world."

Mr. Rajan Sehgal, President, India Golf Tourism Association, informed that Golf Tourism is growing at 9.3% per year and about 1.6 million people travel for Golf Tourism every year.

During the Conclave, a Knowledge Report was also released by PHDCCI and Auctus Advisors titled 'India: The Next World Golf Tourism Hub' which highlights the scope and opportunities towards developing Golf Tourism in India.

A panel discussion on 'Developing an integrated Golf Tourism strategy for India' was also organized which was moderated by Mr. Rajan Sehgal, President, IGTA & Co-chairman - Tourism Committee, PHDCCI. The panelists included Mr. Vinod Zutshi



(Retd. IAS), Former Secretary – Ministry of Tourism, Government of India; Mr. Isra Stapanaseth, Director, Tourism Authority of Thailand – New Delhi Office; Mr. Bhim Singh, Chairman – Rajasthan Chapter, Indian Association of Tour Operators; Ms. Deepali Shah Gandhi, President, Golf Industry Association; Mr. Kunal Singh, Member, Rambagh Golf Club; Mr. Greesh Bindra, Vice President – Operations, The Suryaa New Delhi and Mr. Ankit Garg, Principal, Auctus Advisors.

The subject was passionately discussed by the panelists, who sought various interventions from the government like accessibility, so that this sector progresses by leaps and bounds. As Indian golfers ascend new heights, the popularity of the sport is bound to improve and appeal to larger sections of the country.

The PHD Golf Tournament was organized on December 13, 2019 at Rambagh Golf Club, Jaipur. The Tournament saw the participation of over 80 golfers from all over the country, besides some local golfers from Rajasthan.

Ms. Meenakshi Sharma (IA & AS), Director General, Ministry of Tourism graced the occasion as Chief Guest and welcomed all the avid golfers from across India. She said, "Golf Tourism has the potential to significantly increase the foreign exchange earnings from tourism.



Ms. Meenakshi Sharma (IA & AS), Director General, Ministry of Tourism presenting the Trophy to Col. S. K. Lakra, --Winner of the Golf Tournament

While a large share of this is captured by few countries like USA and Japan, many other countries, especially developing ones are investing heavily on Golf Tourism. The Ministry of Tourism endeavors to work as a catalyst and active supporter for the development of Golf Tourism in the country."

The Rambagh Golf Course proved a challenge even for most of the experienced golfers. The winners of the tournament were: Overall Winner – Col. S. K. Lakra;

Runner Up – Mr. Shantanu Sangi; Lady Winner – H.E. Ms. Yih Jiun, Tien Chen; Closest to Pin – Mr. Niraj Lakhia; Longest Drive – Mr. Haider Ali and Straightest Drive – Mr. Jeetu Bhatnagar.

All the Winners were given Hotel and Airline Vouchers from Mauritius Tourism Promotion Authority and Tourism Authority of Thailand. The Golfers appreciated the efforts made by PHDCCI for organizing the Golf Tourism Conclave & Tournament.









# Interactive Session with Mr. Manish Sisodia, Deputy Chief Minister, Government of NCT of Delhi



Mr. Pradeep Multani, Vice President, PHDCCI; Mr. Sanjay Aggarwal, Sr Vice President, PHDCCI; Dr D K Aggarwal, President, PHDCCI; Mr. Manish Sisodia, Deputy CM, Government of NCT of Delhi; Dr S P Sharma, Chief Economist and Principal Director, PHDCCI and Dr Ranjeet Mehta, Principal Director, PHDCCI.

**M**r. Manish Sisodia, Deputy Chief Minister, Government of NCT of Delhi interacted with the members of Managing Committee of PHD Chamber on November 20, 2019 at PHD House, New Delhi.

Dr D K Aggarwal, President, PHD Chamber welcomed Mr. Manish Sisodia, Deputy Chief Minister, Government of NCT of Delhi for sparing his precious time to interact with the members of Managing Committee of PHDCCI. Dr Aggarwal introduced Mr. Sisodia, who holds Education, Finance, Planning, Tourism, Land & Building, Services, Women & Child, Art, Culture & Languages portfolios in the Government of NCT of Delhi. Prior to being elected to the Legislative Assembly of Delhi, he was a social activist and journalist and hosted a program called "Zero Hour" for All India Radio in 1996 and then worked for Zee News as a news producer and reader between 1997-2005. He was in the list among the 100 most influential Indians in 2016 by The Indian Express. He was instrumental in drafting the Right to Information Act, with the efforts of Parivartan, an NGO.

Mr. Sisodia expressed his gratitude for the opportunity to interact with the members. He said that the Delhi government

is determined to make Delhi a smart city which is business-friendly and free of corruption. He highlighted that the State Government has made huge improvement in the power transmission system. The power tariff has not been raised for the last five years and the Delhi government is providing full subsidy to those consuming up to 200 units of electricity. He stated that Delhi is an evidence of excellent economic model of lower tax rates, higher tax collection and better governance. He also pointed out that in 2014, Delhi's annual budget was Rs. 30,000 crores and in the last five years it has increased to Rs. 60,000 crores, proving that the economic model is working and the eco systems are becoming healthier.

Mr. Sisodia further highlighted that the Delhi government firmly believes that each child should have the right to quality education, which will inculcate entrepreneurship skills in them. Delhi is the only state in India which has allocated 25% of the budget to the education sector. He stated that no nation, no business and no trade can flourish without an educated workforce. He lamented the lack of entrepreneurial mind-set in the country and urged everyone to work towards making the capital more business-friendly.

Mr. Sisodia informed that currently there are 70 services under the doorstep delivery scheme and 40 more services have been identified. By the end of the year, there will be 110 services under the scheme. He asserted that more than two lakh people have so far benefited from the scheme and the number is rising continually. Under this scheme, people can call on helpline number 1076 to have various documents and services delivered at their doorstep.

He also mentioned that the Delhi government has been able to reduce local sources of pollution by 25 per cent and more is being done to bring it further down. He said that coordinated efforts involving the centre and neighboring states is needed to overcome the practice of crop stubble burning that added to air pollution woes of Delhi, during the winters.

Mr. Sisodia urged the members of PHDCCI to come forward and partner with the Delhi Government for best model practices, innovations of fastest and cleaner technologies to collectively overcome the challenges of pollution and transport management in Delhi.

Mr. Sanjay Aggarwal, Senior Vice President, PHDCCI delivered the vote-of-thanks to Mr. Sisodia.



## Interactive Session with Associate Professor, University of Birmingham, UK

The Young Business Leaders Forum (YBLF) organized an interactive session on 'Making Up Leadership' with Dr Scott Taylor, Associate Professor, University of Birmingham, UK on December 11, 2019 at PHD House, New Delhi.

Ms. Aditi Pasari, Chairperson, YBLF in her opening remarks introduced Dr. Scott Taylor and mentioned about his research on leadership which focuses on charisma and gender, to understand how leaders such as Steve Jobs gain such a level of influence and to ask why prestigious leadership positions tend to be occupied by men. Ms. Pasari also briefed the audience on important initiatives of YBLF and its relevance in today's times.

Dr. Scott Taylor gave a presentation on "Making Up Leadership" wherein he elaborated how study of leadership is not only a search for understanding the thoughts and actions of leaders, but also an investigation into how to improve the performance and motivation of both individuals and groups. Dr Taylor presented a different perspective on making leadership, whether leaders are made by the people or for the people. He



Ms. Aditi Pasari, Chairperson, YBLF and Mr. Salil Gupta, Co-chairman, YBLF felicitating Dr Scott Taylor, Associate Professor, University of Birmingham; Also seen Dr Dipankar Chakraborty, India Institute, Country Director

also discussed on his research regarding creating quotas to get gender parity on leadership roles.

He further added that responsible leadership requires a deep sense of self and community –valuing diversity, ethics, the individual and the collective. It is something that involves all of us, as leaders and followers equally, binding us in a moral relationship that can be quickly undermined through neglect or indifference. Leadership

should be aimed at helping to free people from oppressive structures, practices and habits encountered in societies and institutions, as well as within the shady recesses of ourselves. Mr. Salil Gupta, Co-chairman, YBLF delivered the vote-of-thanks to Dr Scott Taylor and YBLF Annual sponsors, Bry Air Ltd., Eazy ERP Ltd. and PG Industry Ltd. for supporting the YBLF initiatives throughout the year as well as the guests.



## Interactive Session with High Commissioner of Rwanda to India

The International Affairs Committee for Africa, PHDCCI, organised an Interactive Session with H.E Mr. Ernest Rwamucyo, High Commissioner of Rwanda to India on 11th December 2019, at PHD House, New Delhi.

Mr. Pradeep Multani, Vice President, PHDCCI, welcomed His Excellency Mr. Rwamucyo and the diplomats from the Embassy of Rwanda and informed that this is the first interaction in the series of interactions which PHDCCI plans to organise every fortnight with various Heads of Mission in New Delhi. Mr. Vivek Agarwala, Chairman, and Mr. G.L. Agarwal, Co- Chairman, International Affairs Committee for Africa, PHDCCI shared their views on the opportunities that the Indian Industries have in Rwanda. The bilateral relations between India and Rwanda have been cordial and have grown steadily over the years. The Government of India has also given a go-ahead for a trade



Mr. Pradeep Multani, Vice President, PHDCCI felicitating H.E. Mr. Ernest Rwamucyo, High Commissioner of Rwanda to India

agreement that will bolster the bilateral relations with between both the countries

The session was attended by delegates from tourism, finance, manufacturing, energy, and various other industries who are interested in business opportunities in the country. Rwanda is ranked as the 2nd fastest growing economy and 2nd for Ease of doing businesses and

global competitiveness in the African continent. While addressing the delegates, the High Commissioner also showed a documentary and presentation showcasing the economic scenario of Rwanda. He also thanked the chamber for its efforts and the delegates for showing interest in the discussion.



# 6th International Distributor Exhibition at Ulaanbaatar, Mongolia

PHD Chamber with the support of Embassy of India in Mongolia and Ministry of Commerce, Government of India organized the India Pavilion at the 6th International Distributors Mongolia 2019, November 8-11, 2019 at Ulaanbaatar, Mongolia with 40 Indian Exhibitors participating through PHDCCI in the Expo.

The objective of participating in this Expo show was to enhance trade and exports with Mongolia for Indian products like handicrafts, semi-precious jewelry, textiles, plastics, packaging material, industrial products, healthcare, etc.

The Expo was inaugurated on November 8, 2019 by H.E. Mr Mohinder Pal Singh, Ambassador of India to Mongolia. Traditional Mongolian Music was played during the inauguration by local performers.

Other dignitaries present were Mr. G Undrama, Member of Parliament, Head of Mongolia Indian Parliamentary Group, Representatives from Mongolian National Chamber of Commerce, Mongolian Customs General Administration, Head of Standard and Measurement Department, Mongolia, General Taxation Authority of Mongolia, Senior Food Safety Inspector, Senior Inspector of Food Quality Standard Control, Agricultural Inspection Agency, Mr. Justin Serie Nikolayevich, Head of Representative Office of Russia to Mongolia, Ms. Pavel Valerieich, Serbian Association of International Cooperation and Mr. B Bayandalai, ED, Misheel Expo.

Good business enquiries were generated during the show, mainly from sectors such as textiles, imitation jewelry, healthcare, pollution control equipment.

On the sidelines, an MoU was also exchanged between PHDCCI & Mongolia National Chamber of Commerce and Industry with the objective to strengthen and expand trade, economic, scientific, technological and business relations between India and Mongolia. An MoU was exchanged between Mr. Duuren Tumenjargal, CEO, MNCCI and Mr Naveen Seth, Principal Director, PHDCCI in the presence of H.E. Mr Mohinder Pal Singh, Ambassador of India to Mongolia and Mr. S K Kalra, Co-chairman, International Affairs Committee, Gulf, PHDCCI.



# Pre-Budget 2020-21 Meeting with Hon'ble Finance Minister



**D**r D K Aggarwal, President, PHD Chamber participated in the Pre-Budget Meeting 2020-21 with Hon'ble Finance Minister, Ms. Nirmala Sitharaman on December 17, 2019 at the Ministry of Finance, North Block, New Delhi. Dr Aggarwal gave vital suggestions on growth of industry particularly MSMEs such as decriminalization of businesses, availability of land banks, ease of doing business, monetary policy rate transmission, enhancing liquidity for NBFCs, dedicated fund for MSMEs and suggestions for growth of various sectors such as telecom, logistics and real estate, among others. The suggestions of PHD Chamber were well received by the Hon'ble Finance Minister.

Dr D K Aggarwal suggested that in order to stimulate domestic as well as foreign investments in the economy, it is essential to enhance the ease of doing business with an effective single window system. He asserted that the most important reform needed in this regard is to ensure single window clearances in all government departments in a time bound manner. He suggested that readily available land in the form of land banks by states should be encouraged. He added that states may provide availability of land in their respective territories on their respective websites to attract domestic and foreign investments.

With respect to the MSMEs, Dr Aggarwal underlined that access to finance is a major roadblock being faced by the industries, particularly the MSMEs impacting their competitiveness and growth. He also commented that the current banking norms result in high primary security and collateral security demanded by banks for the MSMEs which hampers their growth prospects. He suggested that the focus of the government should be on easy availability of finance at affordable rate of interest for the businesses.

Further, to address the liquidity crunch in MSMEs, Dr Aggarwal suggested that there is a need to set up a dedicated fund of Rs 25,000 crore or more with no collaterals being asked from the MSMEs on the lines of fund for stalled housing projects.

In the corporate bond market, Dr Aggarwal suggested that investment in corporate bonds/ securities which have a rating of BBB should be allowed to raise more money from pension funds, insurance companies, among others in the coming times. The PFRDA has recently allowed NPS schemes to invest in corporate bonds/securities which have a minimum of 'A' rating or equivalent. He further suggested that these NPS schemes should be allowed to invest in corporate bonds/ securities which have a rating of BBB.

To kick-start the exports growth trajectory, Dr Aggarwal suggested increase in export earnings by the exporters on the base of the previous year (year-on-year earnings) should be tax free.

To incentivise Rental Housing, 10 year tax holiday should be given to real estate developers on profits earned from rental housing as it will revive investments and boost the slowing economy, stated Dr Aggarwal.

On the logistics front, Dr D K Aggarwal recommended that logistics costs at 14% are high and need to be reduced to promote ease of doing business in the country. The stalled infrastructure projects must be completed at the earliest to enhance movement of goods in the country. There is a need to enhance the state to state movement of goods.

Dr Aggarwal suggested that entrepreneurs must be encouraged to meet their financial needs such as easier and low cost access to credit to encourage them for capital investments. So, full transmission of policy repo rates along with easy and collateral free finance to businesses particularly for small businesses becomes crucial for the effectiveness and fruitfulness of the reform efforts undertaken by the government.



# Pre-Budget Meeting for Union Budget 2020-21 under the Chairmanship of Revenue Secretary



Dr D K Aggarwal presenting the Pre-Budget Memorandum to Mr. Ajay Bhushan Pandey, Revenue Secretary. Also seen members of the PHD delegation

**A** PHD Chamber delegation led by Dr D K Aggarwal including Mr. Sanjay Aggarwal, Senior Vice President; Mr. Rajeev Talwar, Immediate Former President; Mr. Anil Chopra, Mentor, Direct Taxes Committee; Mr. Bimal Jain, Mentor, Indirect Taxes Committee; Mr. B K Sabharwal, Chairman, Capital Markets Committee; Mr. Mukul Bagla, Chairman, Direct Taxes Committee; Dr Gaurav Gupta, Co-chairman, Indirect Taxes Committee; Dr S P Sharma, Chief Economist and the secretariat officials met Mr. Ajay Bhushan Pandey, Revenue Secretary, Ministry of Finance along with Mr. Pramod Chandra Mody, Chairman, CBDT; Mr. John Joseph, Member (Tax Policy), CBIC and Mr. G D Lohany, Joint Secretary, TRU-1, CBIC, Government of India, among others on December 11, 2019 at New Delhi.

The delegation discussed the Pre-Budget Memorandum. Dr D K Aggarwal, President, PHD Chamber suggested the setting up of a dedicated fund of Rs. 25,000 crore or more with no collateral being asked for the MSMEs on the lines of fund for stalled housing projects. Dr Aggarwal also suggested a reduction in tax on MSME firms working as Proprietorship/ Partnerships as vast majority of MSMEs are either sole proprietorship or partnerships. He further suggested that increase in export earnings by the exporters on the base of the previous year (year-on-year earnings) should be tax free and MSME exporters must be fully exempted from tax on their export earnings to kick-start

the exports growth trajectory. On the agriculture sector front, he suggested that APMC should be dismantled and e-NAM should become the vehicle for farmers' produce.

Mr. Sanjay Aggarwal, Senior Vice President, PHD Chamber suggested that in order to promote ease of doing businesses, replacement of Advance Authorization Scheme by Existing Duty Free Import Procedures under Customs Notification 24 and 25 of Import of Goods at Concessional Rate of Duty -IGCR Rules dated March 1, 2005 for Duty Free Import of Inputs for Exports & Deemed Export. He also suggested that a clear roadmap should be given for utilization of Rs 100 lakh crores in infrastructural development in the country in the coming times. Mr. Rajeev Talwar, Immediate Former President, PHD Chamber suggested that to overcome the huge housing shortage in the country, the restriction imposed on investment of sale proceed on acquiring two residential houses should be removed. He added that to incentivize Rental Housing, 10 year tax holiday be given to real estate developers on profits earned from rental housing as it will revive investment and boost the slowing economy.

Mr. Anil Chopra, Mentor, Direct Taxes Committee, PHD Chamber requested that new income tax slab rates by the Task Force constituted by the Government on New Direct Tax Legislation should be implemented. He further suggested that tax on income below Rs 5 lakhs should

be fully exempted from income tax to put more money in the hands of the people. Mr. Chopra also said that effective rate of Dividend Distribution Tax must be brought down from the current level of more than 20.55% to 15% as on one income there is triple taxation. He suggested that tax benefits under Section 72A in respect of amalgamation or demerger should now be extended to businesses in other new sectors growing at a rapid pace.

Mr. Bimal Jain, Mentor, Indirect Taxes Committee, PHD Chamber pointed out that levy of 10% Social Welfare Surcharge on aggregate customs duties is an additional cost to the manufacturing industry as no credit is allowed on this surcharge (Clause 110 of the Finance Act, 2018). The Government should allow input tax credit under GST laws so as to promote "Make in India" and costs competitiveness for Domestic Manufacturers.

Mr. B K Sabharwal, Chairman, Capital Markets Committee, PHD Chamber suggested that effective rate of Dividend Distribution Tax may be brought down from the current level of more than 20.55% to 15% as on one income there is triple taxation. Long term Capital Gains Tax on shares is suggested at 10% for the holding period after 1 year, 5% after 2 years and 0% after 3 years, as when STT was levied it was in lieu of exempting long-term capital gains tax, said Dr Aggarwal.

The suggestions were well received by the Department of Revenue, Ministry of Finance.



# 14th Security Leadership Summit 2019



Dr D K Aggarwal being felicitated by Chief Guest, Mr. G Kishan Reddy, Union Minister of State for Home Affairs and Kunwar Vikram Singh, Chairman, CAPSI



**D**r D K Aggarwal, President, PHD Chamber was the Guest of Honour at the 14th Security Leadership Summit 2019 organized by the Central Association of Private Security Industry (CAPSI), November 15-16, 2019 at PHD House, New Delhi.

The Chief Guests at the inaugural session of the summit were Mr. Santosh Kumar Gangwar, Union Minister of State (Independent Charge), Ministry of Labour & Employment and Mr. G Kishan Reddy, Union Minister of State for Home Affairs.

Dr Aggarwal addressed the inaugural session on 'Vision of a Secure India'. Dr Aggarwal stated that with the exponential growth of the Indian economy in recent years, the need for security arrangements of industrial complexes, offices, IT parks and other public & private infrastructure establishments such as airports, metro stations, public utilities and shopping malls has grown manifold. The "Vision of a Secure India" becomes important with the government's focus on development of Smart Cities and further enhances the need for more security personnel. He further highlighted the growth of security industry due to increasing demand for security in new infrastructure projects such as airports, roads, telecom towers; emergence of modern retail and also



Dr D K Aggarwal, President, PHD Chamber addressing the inaugural session

movement of cash within the banking system. Dr Aggarwal also stressed on cyber security for a cyber safe Indian society and digital Governance.

Gen VK Singh, PVSM, AVSM, YSM (Retd), Former COAS Minister of State, Ministry of Road Transport and Highways addressed the inaugural session on November 16, 2019, the second day of the Summit.



# 2019 Diwali Pooja Function



Lamp lighting by the Leadership of PHD Chamber before the Pooja

PHD Chamber organized a Diwali Pooja on the occasion of Diwali on October 26, 2019 at PHD House, New Delhi. The Diwali Pooja was a very bonding initiative of Dr D K Aggarwal, President of PHD Chamber. Dr D K Aggarwal, President, Mr. Sanjay Aggarwal, Senior Vice President, Mr. Pradeep Multani, Vice President and Members of the Managing Committee as well as secretariat team took part in the Diwali Pooja. After the Pooja, the Leadership addressed the secretariat team and shared their vision for the Chamber for the year 2019-20. The five Principal Directors that included Dr Ranjeet Mehta, Dr Yogesh Shrivastava, Dr S P Sharma, Mr. Vivek Seigell and Mr. Naveen Seth assured the Leadership of their utmost cooperation to fulfil the vision set by the leadership to take PHDCCI to the next level.



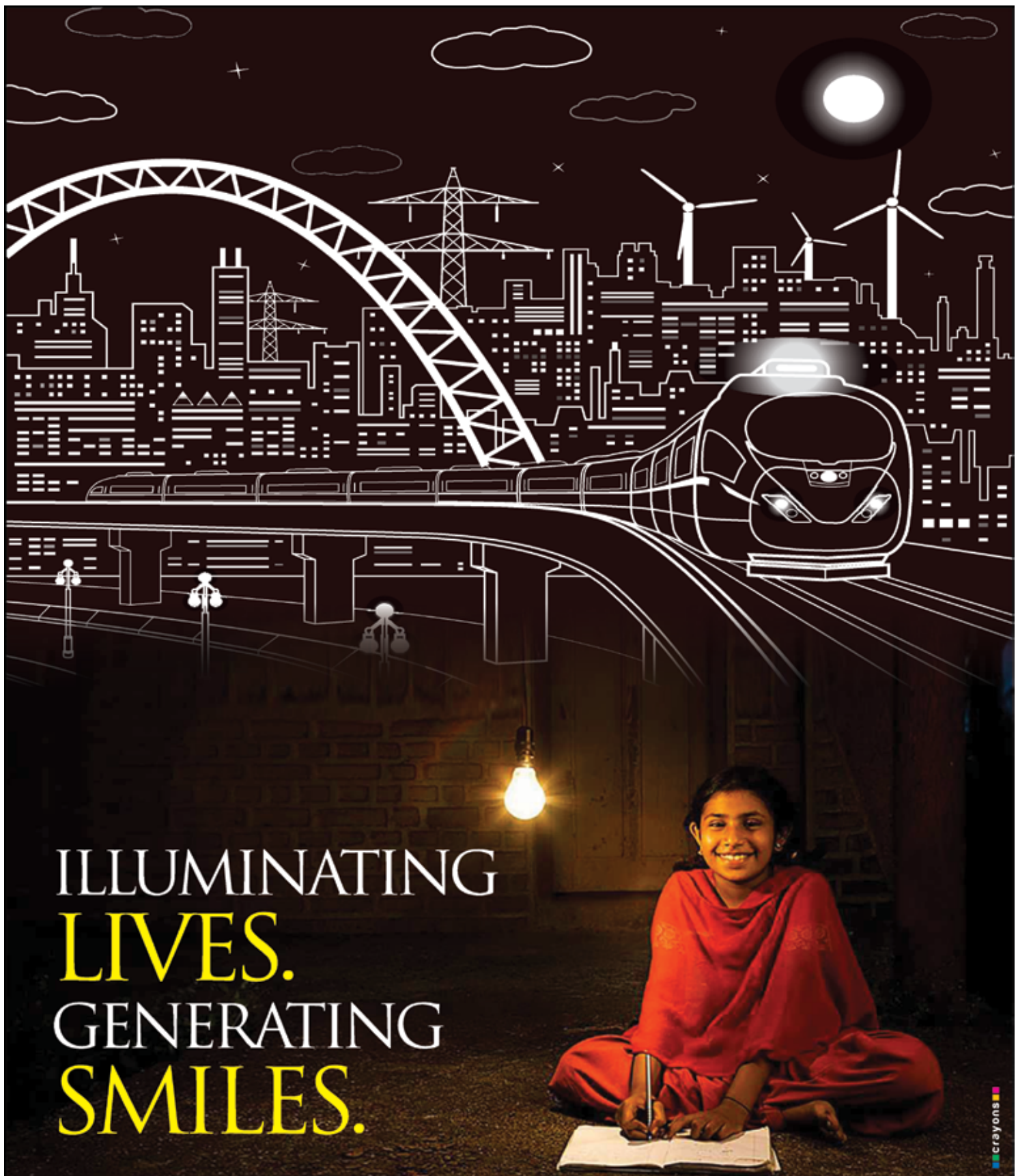
Leadership of PHD Chamber during Diwali Pooja



View of Pooja Ceremony







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A Mini Ratna - Schedule 'A' PSE



# Interaction with visiting delegation from the Ministry of Commerce & Industry, Government of Chhattisgarh



PHD Chamber delegation interacting with Mr. Kawasi Lakhma, Hon'ble Minister, Commerce & Industry, Govt. of Chhattisgarh

**P**HD Chamber organized an interactive session with the visiting delegation from the Ministry of Commerce & Industry, Government of Chhattisgarh, led by Mr. Kawasi Lakhma, Hon'ble Minister, Commerce & Industry, Govt. of Chhattisgarh on November 21, 2019 at Hotel Taj, Chandigarh. The objective of the interaction was to promote investment opportunities in the State of Chhattisgarh.

Minister, Mr. Kawasi Lakhma, mentioned that the State of Chhattisgarh

has a proven track record in the production of crops like rice, maize and pulses and also in horticultural produce like mango, banana, guava and papaya. He elaborated on the investment friendly policies and their specially packaged facilitative provisions for attracting investments in the State.

Highlighting strengths of Chhattisgarh, he pointed out that with land on offer, food park enrolment provisions, power surplus scenario, ease of doing business policy, all these factors make Chhattisgarh a sought

after destination for the Food Processing Industry.

Mr. O.P. Banjare, Incharge, Investment Promotion along with Mr. Parv Kapoor, Consultant, EY apprised investors on the Industrial policy of Chhattisgarh and discussed various Investment opportunities in the State.

The session was well attended by Industrialists representing Agri, IT, Healthcare sectors, besides Startups.



Delegation Members

# Workshop on Intellectual Property Rights for Start-ups



Mr. Mithilesh Kumar, Joint Secretary, PHD Chamber; Prof. Vijaya Raghavan, President, Academy of Science, Canada; Dr Chindi Vasudevappa, Vice Chancellor, NIFTEM ; Mr. D P Goel , Co- chairman, MSME, PHD Chamber and Dr H.P. Kumar, Advisor, PHD Chamber and Former Chairman & Managing Director, NSIC, Govt. of India

**P**HD Chamber in collaboration with NIFTEM, Ministry of Food Processing Industries (MoFPI) organized a workshop on Intellectual Property Rights (IPRs) for Start-ups with a special focus on Geographical Indications (GIs) on December 20, 2019 at National Institute of Food Technology Entrepreneurship and Management, Kundli, Sonapat, (Haryana). The objective of the workshop was to raise the level of awareness and interest/knowledge about IPR Issues and to create Academia- Industry interface.

Prof. Vijaya Raghavan, President, Academy of Science, Canada shared his expertise and knowledge about patents. He said that intellectual capital is a prime mover of economic activity. India has been moving up the value chain from

merely being the world's back office to the world's leading R&D destination. Prof Raghavan pointed out that this change can be attributed to a number of mutually reinforcing factors such as - availability of high quality human resource, improved infrastructure for research & development and proven excellence in bringing new innovation.

Dr Chindi Vasudevappa, Vice Chancellor, NIFTEM appreciated PHD Chamber for organizing such a pertinent workshop that would be beneficial for all the stake holders.

Dr H.P. Kumar, Advisor, PHD Chamber, and Former Chairman & Managing Director, NSIC, Govt. of India discussed the importance of IPRs and ways to help

the Incubators grow in the future.

Mr. D P Goel , Co- chairman, MSME Committee, PHD Chamber highlighted the importance of creating more and more IPRs to generate wealth in the country and briefed about the Chamber's Intellectual Property Rights Centre for facilitating MSMEs.

The technical session was moderated by Mr. Sandeep Agarwal, Director, Adastra IP on Patent Informatics. Dr Mandira Roy, Director- Adastra IP spoke on commercialization and importance of geographical indications.

About 60 participants were present at the workshop from various departments of the University including faculty members, research scholars and students.



Participants



# Awareness Programme on Importance of Intellectual Property Rights



Mr. Sudarshan Kumar Bansal, Senior Partner, United IPR; Ms Satnam Kaur, Deputy Secretary, Women Entrepreneurs Committee, PHDCCI; Mr. Anil Kumar Saunkhala, Deputy Resident Director, PHDCCI Regional Office, Shimla; Dr Raju Tiwari, Examiner of Controller General of Patents Designs and Trademarks from IPO New Delhi Office; Dr Mandira Roy, Adastra IP; Prof. H.S. Dhaliwal, Vice Chancellor, Eternal University, Himachal Pradesh and Mr. Sandeep Sharma, Resident Manager, PHDCCI Regional Office, Shimla along with other Faculty Members of the Eternal University, Himachal Pradesh

The Women Entrepreneurs Committee of PHD Chamber in association with the Office of the Controller General of Patents, Designs & Trade marks, Ministry of Commerce and Industry organized an awareness Programme on “Importance of Intellectual Property Rights” on November 30, 2019 at Eternal University, Baru Saheb, Himachal Pradesh.

The objective of the seminar was to sensitize students of Eternal Women University about the importance of IPR and emphasizing the power to evolve innovations and thinking in an innovative manner which can be increased by means of creating IPR awareness amongst its faculty members and students.

Prof. H. S. Dhaliwal, Vice Chancellor, Eternal University thanked PHD Chamber for organizing the seminar at the University

and expressed keen interest to work with PHDCCI for entrepreneurship development. Prof. Dhaliwal said that the University focuses on transforming and empowering young women talent through sensitizing them in entrepreneurship.

Experts who addressed the seminar were Dr Raju Tiwari, Examiner of Controller General of Patents Designs and Trademarks, GOI; Mr. Sudarshan Kumar Bansal, Senior Partner, United IPR and Dr Mandira Roy, Adastra IP. Dr Raju Tiwari discussed about the basics of Intellectual Property, Patent Rights and the documents required to file a Patent Application and filing procedure. Mr. Bansal discussed about the types of IPRs, industrial applications and geographical indications. Dr Mandira Roy discussed about IP Commercialization, the academic perspective and the procedures

of filing copyrights.

Mr. Anil Kumar Saunkhala, Deputy Resident Director, PHDCCI Regional Office Shimla in his welcome address discussed about the importance of IPR and how PHD IPR Facilitation Centre can help in filling patents, trademarks, copyrights, etc. He further highlighted that PHD Chamber-IPR Facilitation Centre aims to promote awareness and adoption of intellectual property rights amongst entrepreneurs and MSMEs in India while also making accessible high-quality IP services and resources.

Mr. Sandeep Sharma, Resident Manager, PHDCCI Regional Office, Shimla delivered the vote-of-thanks to the guests.



# Meeting with Union Minister for Railways, Industries & Commerce

A delegation of Jammu & Kashmir Chapter of PHD Chamber led by Mr. Rakesh Wazir Chairman (Jammu Region) and comprising of Mr Vikrant Kuthiala, Mr Mushtaq Chaya, Mr Rahul Sahai, senior members of the PHDCCI J&K Chapter met Mr. Piyush Goyal, Union Minister for Railways and Industries & Commerce on December 16, 2019 at Jammu and apprised him of various issues pertaining to Industries, Commerce, Tourism and Railways in Jammu & Kashmir region.

Mr. Rakesh Wazir said that the hotel industry should be given maximum focus and attention. He also requested for changes in the Industrial Development Scheme

2017 including increase in completion time of the hotels after registration which is restricted to 18 months as of now, benefits of re imbursement of GST to Hotels as well on the pattern of manufacturing industry as well as benefits of exemptions of Toll Tax, Income tax etc. be given to service sector. Mr. Wazir also suggested that power to Hotels be given at rates at par with manufacturing industry and called for providing the industry in Jammu and Kashmir maximum support for survival.

Mr. Vikrant Kuthiala, suggested the starting of high speed chair car trains from Amritsar & Chandigarh to Katra near Vaishnodevi and further elaborated on expansion of coverage of the service

sector. He urged for the provision of special incentives to investors to save the present industry in the state.

Mr. Mushtaq Chaya lamented the negligible tourism in Kashmir especially after revocation of article 370 and called for a policy wherein banks give some time to the borrowers along with waiver of the interest for that period and do not make their units NPAs. Mr. Chhaya also urged that all benefits given to Industries be provided to the Hotel Industry with refunds of GST and power at par with industrial rates at the earliest.

Mr. Piyush Goyal accepted some suggestions and assured consideration to rest of the issues raised in the meeting.

## Felicitation of CEO of SMVD Shrine Board



Mr. Rakesh Wazir, Chairman, PHDCCI Jammu Chapter addressing the delegates

The Jammu Chapter of PHD Chamber and Hotel & Restaurant Association, Katra (HRAK) organized a function to felicitate Mr. Simrandeep Singh, the outgoing Chief Executive Officer of the Shri Mata Vaishno Devi Shrine Board and welcome Mr. Ramesh Kumar, the new CEO on December 7, 2019 at Katra.

Mr. Ramesh Kumar said that the initiatives taken by Mr. Simrandeep Singh will be carried forward and every effort would be made to give best possible facilities to Yatris with active support and consultation of the civil society enabling the Yatra to increase manifolds.

Mr. Simrandeep Singh thanked the civil

society for its support and called for the facilities for the yatris to be enhanced.

Mr. Rakesh Wazir, Chairman, PHDCCI Jammu Chapter, said that the Hotel Association has always fought for the cause of Yatris and believes that the best possible facilities to the Yatris is the only way by which we can increase the number of pilgrims and appreciated that during the tenure of Mr. Simrandeep Singh every effort was made so that Yatris got the best possible facilities and also praised the initiatives taken by such as Free langer for Yatris, Helmets to persons taking pony, new road from Katra to Charan Paduka for locals and Gold cover on the main

entrance of Vaishnodeviji. Mr. Wazir also welcomed the new CEO and pledged his as well as the people of Katra's support to him for furthering the facilities.

Mr. Sujit Kumar while appreciating the working style of Mr. Singh said that many long pending issues concerning police and public got cleared in his tenure due to his efficient and quick decision-making. Ms. Indu Kanwal Chib lauded the efforts of Mr. Singh and praised the best co-ordination between him and the district administration which resulted in the best possible results. Mr. Vivek Verma too lauded the role of Mr. Singh.



# Kerala Police- Tribal Youth Outreach Programme



Dignitaries with the Winning Team

The Kerala Chapter of PHD Chamber under the Chairmanship of Mr. E V Shiril, Chairman-Kerala State Chapter, PHDCCI supported Kerala Police in organizing the Tribal Youth Outreach Programme, December 8- 10, 2019 in Aralam, Kannur District.

A total of 120 players from 12 teams participated in the Volley Ball, Football and other sports matches. The prizes and T-shirts were sponsored by Mr. E V Shiril, Chairman-Kerala Chapter, PHD Chamber. The prize distribution was presented by Mr. Anand R, IPS, ASP Iritty, Kannur District and Mr. E V Shiril, Chairman, Kerala State Chapter and other senior State Police officials.

This initiative of Mr. Shiril has added to PHD Chamber's vision of contributing to both social and economic development in

Southern India. Through this engagement, PHD Chamber has established a connection with the Tribal Youth of Kerala, penetrating deep into the interiors of the social grid of the State.

Through such activities, the Chamber will not only be working towards the development of the business community but also towards the societal development in Kerala. These will also lead to the recognition of the Tribal youth, which will encourage and motivate them to work towards their goals, which will ultimately contribute to the overall social development of the community in Kerala.

PHD Chamber will be taking up such activities in future as well which will aim towards the enhancing the socio-economic status of the people of Kerala through its dedicated Chapter Office in Kochi.



PHD Chamber sponsored football Jersey



## Government backs new tech to speed up infra work

To give a boost to infrastructure and housing projects across the country, the government is considering latest building information and modelling (BIM) technology to fast-track construction work. The move will help optimise the cost of housing construction and help in achieving the government's target of housing for all.

NITI Aayog officials said BIM could save up to 20% of the project cost by shortening the construction time. With implementation of the process of BIM, even the minute attributes of the construction can be modelled, monitored and analysed for further design updates. The modelling enhances the visualisation of the design for the stakeholders to understand what the project will look like,

Apart from housing-for-all projects, NITI Aayog is also considering the use of technology for the construction of national highways, greenfield airport and metro projects, station redevelopment and railway capacity augmentation programmes. The usage of BIM in large infrastructural projects will enable better efficiency, lower costs and less negative impact on the environment.

# National Seminar on Foreign Trade and EXIM Policy



Mr. Bibhuti Dutta, Member, PHD Chamber; Mr. Himraj Das, Executive Officer, PHD Chamber NER; Mr. Kaushik Chowdhary, Executive Officer, PHD Chamber NER; Mr. Gautam Sarma, Co-chairman, PHD Chamber NER; Mr. Manish Agarwalla, Co-Chairman, PHD Chamber NER; Mr. M. Sreenivasulu, Director, MSME-DI, Guwahati; Prof. Jagdish Mukhi, Hon'ble Governor of Assam; Mr. S. K. Dutta, Renowned Media Political Commentator on Govt. of India Issues & Foreign Policy and Economic Issues; Mr. Sunil Kr. Saikia, Director, Guwahati Commerce College Centre of Management Studies; Mr. Bhaskar J Gogoi, Co-Chairman, PHD Chamber NER and Mr. S. K. Hazarika, Dy. Resident Director, PHD Chamber NER.



The National Seminar on “Foreign Trade and Exim Policy” was organized at Hotel Vivanta by Taj, Guwahati on September 11, 2019 by the MSME- Development Institute, Guwahati in association with PHD Chamber and with the Small Industries Development Bank of India (SIDBI) as its banking partner. The objectives of the seminar were to lay emphasis on the points of Foreign Trade Policy according to each sector and to provide knowledge on facilities and incentives given to Indian exporters. The seminar was attended by officials from the MSME-DI Guwahati, Financial Institutions and around 100 entrepreneurs from Assam, Manipur, Arunachal Pradesh and Nagaland. The Chief Guest for the event was Prof. Jagdish Mukhi, Hon'ble Governor of Assam.

In his welcome address, Mr. Gautam Sarma, Co-chairman, PHDCCI NER, thanked the MSME-DI for their role in developing the MSME sector in the state, region and the country. He enumerated the objectives of organizing the seminar and how it is going to help the entrepreneurs belonging to the export-import sector.

In his inaugural address, Chief Guest, Prof. Jagdish Mukhi commended the

work done by the MSME-DI Guwahati and PHD Chamber for organizing the seminar with an impressive participation from the entrepreneurs. He also stated that the importance of the program has been enhanced in the context of Government of India's Act East Policy and emergence of Guwahati as the gateway to the South-East Asian Countries. He also gave a description on the importable and exportable items from the state of Assam. He hoped that with a seminar of this kind, many entrepreneurs will get motivated to go for export business.

Mr. M. Sreenivasulu, Director, MSME-DI, Guwahati, briefed about the work and objectives of the MSME Development Institute. He stated that tea is the major export item in the North Eastern region and the MSME-DI has opened up an Export Facilitation Cell, which is working towards increasing exports from other sectors of the region. Lastly, he hoped that the event will help the entrepreneurs in acquiring proper knowledge about the knowhow of export-import so that exports from North East region increases.

Dr S. K. Dutta, renowned Media Political Commentator on Government of India Issues & Foreign Policy and

Economic Issues, stated that the North East is the fulcrum of India in relation to East Asia, South-East Asia and the Indo-Pacific region. He also underlined that the Government of India's initiatives to boost up North Eastern industries and markets will help directly in increasing exports from the region.

Dr Sunil Kr Saikia, Director, Guwahati Commerce College Centre of Management Studies, gave a brief description on his work on export-import when he was the Director of Indian Institute of Entrepreneurship. He also stated that our entrepreneurs need to be properly guided to be able to absorb the export-import business.

Mr. Bhaskar J Gogoi, Co-chairman, PHDCCI NER Chapter, gave the formal vote-of -thanks to the guests.

Eminent speakers for the technical session included officials from the Directorate General of Foreign Trade (DGFT), Customs Division, Industries and Commerce, Small Industries Development Bank of India (SIDBI), Agricultural and Processed Food Products Export Development Authority (APEDA), Airports Authority of India (AAI), Exim Bank of India and Yes Bank.



# Workshop on Solar Rooftop



Mr Preet Karan Singh Duggal, CEO, Solar Waves; Dr Yogesh Srivastav, Principal Director, PHDCCI; Mr Digvijay Singh, Director, Grun Umwelt Energy Pvt Ltd; Mr Uday Shankar Aich, Key Account Manager Rooftops, Tata Power Solar; Dr Ranjeet Mehta, Principal Director, PHDCCI; Mr Sachin Sukhija, Senior Manager, Fourth Partner Energy; Mr Dinesh Sekhri, VP, HDFC Bank ; and Mr. Simarpreet Singh, Chairman, PHD Regional Committee on Power and Renewable Energy & Founder & Group CMD, Hartek Solar

The Power, Renewable and Alternate Committee of PHD Chamber with the support of KAS and Punjab Chapter organized a workshop on Solar Rooftop at PTEX, Amritsar on December 14, 2019. Mr. Raminder Singh, Joint Director, Punjab Energy Development Agency; Mr. Iliya Dekov, Counsellor, Embassy of Bulgaria were the speakers at the inaugural session along with Members of Punjab Chapter PHDCCI as well as Dr Ranjeet Mehta & Dr Yogesh Srivastav, Principal Directors, PHDCCI.

Mr. Raminder Singh explained about the various schemes of the Government of Punjab to help residents in installing Solar Rooftop modules and save money.

The second Session was addressed by Mr. Simarpreet Singh, Chairman, PHD Regional Committee on Power and Renewable Energy & Founder & Group CMD, Hartek Solar; Mr. Digvijay Singh, Director, Grun Umwelt Energy Pvt Ltd;



Dr Yogesh Srivastav, Principal Director, PHDCCI; Mr Iliya Dekov, Counsellor, Embassy of Bulgaria; Dr Ranjeet Mehta, Principal Director, PHDCCI; Mr. Simarpreet Singh, Chairman, PHD Regional Committee on Power and Renewable Energy & Founder & Group CMD, Hartek Solar and Mr Raminder Singh, Joint Director, Punjab Energy Development Agency, Govt of Punjab

Mr. Ashu Garg, Cluster Head & Mr. Dinesh Sekhri, VP, HDFC Bank; Mr. Uday Shankar Aich, Key Account Manager Rooftops, Tata Power Solar; Mr. Sachin Sukhija, Senior Manager, Fourth Partner Energy and Mr.

Preet Karan Singh Duggal, CEO, Solar Waves.

Local Media and MSMEs attended the workshop along with senior officers from the Punjab Government.



# MSME Conclave on New Market Opportunities in Government Procurement and GeM for SC/ST Entrepreneurs



Dr Ranjeet Mehta, Principal Director, PHDCCI, felicitating Dr M. Krishnan, Vice-Chancellor, Madurai Kamaraj University, in the presence of Dr H.P. Kumar, former Chairman and Managing Director, National Small Industries Corporation and other distinguished speakers

**P**HD Chamber and Tamil Nadu Small Industries Development Corporation (Government of Tamil Nadu) in association with Madurai Kamaraj University, Madurai organized a MSMEs Conclave on “New Market Opportunities in Government Procurement and GeM for SC/ST Entrepreneurs” on December 4, 2019 at Dr Abdul Kalam Centre, Madurai Kamaraj University, Madurai.

The day-long event aimed at providing a common platform to various stakeholders including Central Public Sector Enterprises (CPSEs), Industry Associations and State Government to deliberate on the various schemes of the Central and the State government and the benefits which SC/STs owned enterprises could derive by availing such schemes.

Chief Guest, Dr M. Krishnan, Vice-Chancellor, Madurai Kamaraj University appreciated PHD Chamber for organizing such a pertinent workshop, beneficial for all stake holders. Dr Krishnan emphasized the need to ensure that the expertise available with the University is utilized for the rural people when there is a tie-up with industries and to ensure that there is an integration of science, technology and industry.

Mr. D.P. Goel, Co-chairman, MSME Committee, PHDCCI, pointed out that there was under-representation of small

industries in public procurement as large public enterprises were yet to make use of small entrepreneurs in the process of producing goods. “With the announcement by the Centre that 20% of the annual goods must be procured from small businesses, particularly from SC/ST entrepreneurs, we hope to see a rise in their contribution to the economy”, Mr. Goel added.

Mr. B. Muruganantham, President, Madurai District Tiny and Small-Scale Industries Association (MADITSSIA), said that the Association was trying to facilitate learning and government procurement for MSMEs. “In our exhibitions, we tell entrepreneurs from SC/ST communities to put up stalls and display their products, but there are few takers,” he said.

Mr. N. Sekar, Member, Dalit India Chamber of Commerce and Industries said that despite the availability of several Central schemes, banks refused to extend loans to SC entrepreneurs as they fear that these could turn into bad debts.

Dr H.P. Kumar, former Chairman and Managing Director, National Small Industries Corporation described the interaction between various stakeholders as very enriching and aimed to bring together leading CPSEs from different sectors and initiate discussion to understand the gaps and challenges in realising the mandate of public procurement policy.

Dr Ranjeet Mehta, Principal Director, PHDCCI, in his opening address stated that the event was being organized for disseminating the benefits of Public Procurement Policy, 2012 that mandates four per cent of total procurement of goods and services made by Central Ministries and CPSEs to be from Micro and Small Enterprises owned by SC & ST entrepreneurs.

Dr Sankar Natesan, Head Centre for Intellectual Property Rights, MKU, and convener of the conclave said that the aim of the event was to ignite an entrepreneurial fire in at least four students. Former Registrar in-charge, Dr R. Sudha said that it was essential to be passionate, to learn, unlearn and relearn to become an entrepreneur.

During the course of the program, an interactive session between entrepreneurs, academicians, industry associations and incubators also took place to understand their expectations about the National SC/ST Hub (NSSH) programme while also encouraging them to play a larger role.

The event received an overwhelming response from more than 300 SC-ST delegates representing micro, small and medium enterprises, start-up enterprises, academicians, industry clusters and others from Madurai.





## Meeting with Union Minister of State for Commerce and Industry

**A** PHD Chamber delegation led by Mr. Sanjay Aggarwal, Senior Vice President and comprising of Mr. Karan Gilhotra, Chairman, Punjab State Chapter and Dr Ranjeet Mehta, Principal Director met Mr. Som Parkash, Hon'ble Union Minister of State for Commerce and Industry on December 06, 2019 at Udyog Bhawan, New Delhi. The objective of the meeting was to invite the Hon'ble Minister as Chief Guest for the Valedictory Session of PITEX 2019 held on December 15, 2019 at Amritsar.



## Meeting with Special Secretary (Logistics), Ministry of Commerce and Industry

**A** PHD Chamber delegation led by Mr. R S Bedi, Managing Committee Member and Mr. Vipin Vohra, Civil Aviation, Dr S P Sharma, Chief Economist, other industry stakeholders and the secretariat team met Mr. N Sivasailam, Special Secretary, Logistics, Ministry of Commerce and Industry on November 25, 2019 at Udyog Bhawan, New Delhi. The delegates expressed concern regarding the interpretation of Service Exports from India Scheme (SEIS) applicability to services exports.

## Meeting with Secretary and Special Secretary, Defence Production, Department of Defence Production, Ministry of Defence



**A** PHD Chamber delegation led by Mr. Sanjay Aggarwal, Senior Vice President and comprising of Mr. M.K. Gupta, Chairman, Defence & HLS Committee, Mr. Satyanarayan Nandlal Nuwal, Co-chairman, Defence & HLS Committee and Mr. Nasir Jamal, Joint Secretary, Defence & HLS Committee met Mr. Subhash Chandra, IAS, Secretary and Mr. Barun Mitra, IAS, Special Secretary, (Defence Production), Department of Defence Production, Ministry of Defence on November 20, 2019 at South Block, New Delhi.



## Meeting with Member Secretary, NCR Planning Board

**A** PHD Chamber delegation led by Mr. Manish Aggarwal, Chairman, Housing & Urban Development Committee and comprising of Mr. R.C Gupta Managing Director, RPS Infrastructure Limited & Vice President CREDAI NCR along with the secretariat team met Ms. Archana Agarwal IAS, Member Secretary NCR Planning Board on November 21, 2019 at New Delhi. The meeting was to apprise the Member Secretary on issues in Housing and Urban Development in general and under NCR in particular.



## Meeting with Chairman-Telecom Regulatory Authority of India (TRAI)

**A** PHD Chamber delegation led by Mr. Sandeep Aggarwal, Chairman - Telecom Committee and comprising of Dr Yogesh Srivastav, Principal Director along with the secretariat team met Dr R.S Sharma, Chairman, Telecom Regulatory Authority of India on November 28, 2019 at New Delhi. The meeting was to invite the Chairman for the Telecom Summit scheduled for January 2020.



## Meeting with Directorate General of Foreign Trade

**A** PHD Chamber delegation led by Dr D K Aggarwal, President and comprising of Mr. Sanjay Aggarwal, Senior Vice President, Dr S P Sharma, Chief Economist and Ms. Megha Kaul, Economist met Mr. Amit Yadav, Director General, Directorate General of Foreign Trade on November 29, 2019 at New Delhi to discuss trade issues.



## Meeting with Chief General Manager, SBI

**A** PHD Chamber delegation led by Mr. Sanjeev Gupta, Chairman, Power, Renewable and Alternate Energy Committee and comprising of Mr. Ravi Gupta, CEO, Instinct Infra & Power Limited; Mr. Salil Gupta, Director, Instinct Infra & Power Limited; Mr. A.K. Agarwal, Former Director (PROJECT), PFC; Mr. Vinay Rustagi, Managing Director, Bridge to India Energy Pvt. Ltd; Mr. Amal Sinha, CEO, BSES Rajdhani Power Limited and Dr Yogesh Srivastav, Principal Director met Mr. Vijay Ronjan, Chief General Manager, SBI on December 2, 2019 at New Delhi. The meeting discussed various issues plaguing the Power and Renewable energy sector.



## Meeting with Director General, Indo-Tibetan Border Police Force

**A** PHD Chamber delegation led by Mr. M K Gupta Chairman, Defence and HLS Committee along with Col. Ashwani Malhotra, Member, Defence Committee and Mr. Nasir Jamal, Joint Secretary, met Mr. S S Deswal DG, ITBP on November 21, 2019 at New Delhi to invite him for the forthcoming seminar on 'Requirements of the Paramilitary Forces and the business opportunity for the Indian MSMEs'.



## Meeting with Director General, Central Industrial Security Force

**M**r. M K Gupta, Chairman, Defence & HLS Committee and Mr. Nasir Jamal, Joint Secretary, PHDCCI met Mr. Rajesh Ranjan, DG, CISF on November 26, 2019 at New Delhi to invite him the forthcoming seminar on 'Requirements of the Paramilitary Forces and the business opportunity for the Indian MSMEs'.



## Meeting with Whole Time Member, Insolvency & Bankruptcy Board of India

**A** PHD Chamber delegation led by Mr. Naveen N D Gupta, Chairman, Corporate Affairs Committee along with the secretariat team met Dr Navrang Saini, Whole Time Member, Insolvency & Bankruptcy Board of India on December 5, 2019, at New Delhi. The delegation invited him to be the Guest of Honour for the seminar on 'Forensic Audit & Fraud Detection' held on December 20, 2019 at PHD House, New Delhi.



## Meeting with Chief General Manager, EXIM Bank of India

**A** PHD Chamber delegation led by Mr. Vivek Agarwala, Chairman, International Affairs Committee for Africa and comprising of Mr. Nasir Zaidi, Co-chairman, International Affairs Committee for Gulf and Mr. Abhishek Banwara, Joint Secretary met Mr. Mukul Sarkar, Chief General Manager, EXIM Bank of India on December 4, 2019 at their office in Mumbai. Mr. Sarkar briefed the delegation about the various financial products that can be utilized by the members of the Chamber like Standby Letter of Credit, Buyers Credit, Lines of Credit, etc in promotion of their businesses abroad.



The delegation during their visit to Mumbai also met the officials of the Qatar Free Zone Authority. The objective of the meeting was to understand the various opportunities of bilateral cooperation and incentives that the Free Trade Zone offered to Indian Investors.

## Meeting with Principal Commissioner (GST Policy Wing), Central Board of Indirect Taxes and Customs, Ministry of Finance

**A** PHD Chamber delegation led by Dr Gaurav Gupta, Co-chairman, Indirect Taxes Committee and comprising of Dr S P Sharma, Chief Economist along with the secretariat team met Mr. Yogendra Garg, Principal Commissioner (GST Policy Wing), Central Board of Indirect Taxes and Customs, Ministry of Finance on December 10, 2019 at Ministry of Finance, New Delhi to discuss changes in the arena of GST.





## Meeting with Secretary, Ministry of AYUSH

A PHD Chamber delegation comprising of Mr. Pradeep Multani, Vice President, and Mr. Vivek Seigell, Principal Director met Mr. Vaidya Rajesh Kotecha, Secretary, Ministry of AYUSH on December 20, 2019 at AYUSH Bhawan, New Delhi. The delegation submitted a compiled Media Coverage Report of the Arogya fair held from December 13-15, 2019 at Coimbatore.

## Meeting with Chairman, NHAI

A PHDCCI delegation comprising of Mr. Ashish Wig, Chairman, Infrastructure Development Committee and Dr Ranjeet Mehta, Principal Director met Dr Sukhbir Singh Sandhu, IAS, Chairman, NHAI on December 17, 2019 at NHAI Corporate Office in New Delhi to invite him for the conference on "Arbitration Norms for Infrastructure Sector". The delegation submitted suggestions for fast tracking roads and highways projects.



## Meeting with Member-Finance, Department of Telecommunications, Ministry of Communications

Mr. Sandeep Aggarwal, Chairman, PHD Telecom Committee and Prof N.K Goyal, Chairman, TEMA met Mr. PK Sinha, Member-Finance, Department of Telecommunications on December 17, 2019 at his office in New Delhi. The meeting was to felicitate him for support towards MSMEs and assisting in releasing payments to industry and also invite him for the Telecom Summit scheduled for January 21, 2020.



## Meeting with Additional Secretary-Telecom, Department of Telecommunications, Ministry of Communications

A PHD Chamber delegation led by Mr. Sandeep Aggarwal, Chairman Telecom Committee and comprising of Mr. Dhruv Aggarwal, Paramount Cables and the secretariat team met Ms. Anita Praveen, IAS, Additional Secretary-Telecom, Department of Telecommunications on December 19, 2019 at her office in New Delhi. The objective of the meeting was to invite her for the Telecom Summit scheduled for January 21, 2020.





## Meeting with Ambassador of Slovenia

**A** PHD Chamber delegation led by Mr. Sanjay Aggarwal, Senior Vice President and comprising of Mr. Virender Jain, Director, Alpha Pallet FZC, Dubai and Mr. Niraj, Secretary - International Affairs, PHDCCI met H.E. Dr Marjan Cencen, the new Ambassador of Slovenia to India on December 2, 2019 to invite him an interaction with PHD Chamber members.



## Meeting with The Embassy of Czech Republic, New Delhi

**M**r. Pradeep Multani, Vice President, PHDCCI along with Mr. Naveen Seth, Principal Director and Mr. Niraj, Secretary (International Affairs), PHDCCI were invited by the Ambassadors of Czech Republic and Slovakia to India to attend the celebration of the 30th Anniversary of the formation of Czech Republic and Slovakia (Velvet Revolution) on November 21, 2019 at New Delhi.

## Meeting with Second Secretary, Embassy of Kuwait, New Delhi

**A** PHD Chamber delegation led by Mr. Nasir Zaidi, Chairman, International Affairs Committee for Gulf and comprising of Mr. Surinder Kalra, Co-chairman, International Affairs Committee for Gulf, Mr. Niraj, Secretary (International Affairs) and Mr. Abhishek Banwara, Joint Secretary met Mr. Abdullah A Alateeqi, Second Secretary, Embassy of Kuwait on November 21, 2019 at Embassy of Kuwait, New Delhi. The delegation sought the support of the Embassy in identifying potential areas of business cooperation between India and Kuwait.



## Meeting with Secretary, Telecom, Department of Telecommunications, Ministry of Communications

**A** PHD Chamber delegation led by Mr. Sandeep Aggarwal, Chairman Telecom Committee along with Dr Yogesh Srivastav, Principal Director and Prof. N.K Goyal, Chairman- TEMA and telecom industry officials met Mr. Anshu Prakash, IAS, Secretary, Telecom, Department of Telecommunications on December 16, 2019 at his office in New Delhi. The meeting was to felicitate him for resolving the payment issues of Bharat Net-II supplies and services by releasing funds to the industry and inviting for the Telecom Summit scheduled for January 21, 2020.

## Meeting with Governor of Madhya Pradesh

A PHD Chamber delegation led by Dr D K Aggarwal, President and comprising of Mr. Sanjay Aggarwal, Senior Vice President, Dr Mahesh Gupta and Mr. Sharad Jaipuria, Past Presidents; Mr. Manish Khemka, Co-chair, UP Chapter and Dr Yogesh Srivastav, Principal Director met H.E. Mr. Lal Ji Tandon, Hon'ble Governor of Madhya Pradesh on November 21, 2019 at MP Bhawan, New Delhi. The President congratulated him on bringing about path breaking reforms in the Education sector in MP and offered to help in Industry - Academia linkages in Madhya Pradesh.



## Meeting with Minister Panchayat and Rural Development, Govt. of Madhya Pradesh

A delegation of PHD Chamber MP State Chapter comprising of senior member Mr. Rajbir Singh, Director, POD Organic Farming Services Pvt Ltd. along with Mr. Sachin Shrivastava, and Mr. Anirudh Dubey, Senior Resident Officers met Mr. Kamleshwar Patel, Minister Panchayat and Rural Development, Govt. of Madhya Pradesh on November 29, 2019 at his office in Bhopal. The meeting was to apprise the Minister of organizing an Agro-Fair for Reviving Agriculture and Village Economy through Basic Technology in Bhopal.



## Meeting with Ambassador, The Royal Embassy of Saudi Arabia in India

A PHD Chamber delegation led by Dr D K Aggarwal, President and comprising of Mr. Pradeep Multani, Vice President, Mr. Nasir Zaidi, Chairman, International Affairs Committee for Gulf, Mr. Surinder K Kalra, Co-chairman, International Affairs Committee for Gulf and Mr. Naveen Seth, Principal Director met H.E. Dr Saud Mohammed Alsati, Ambassador, The Royal Embassy of Saudi Arabia in India on November 25, 2019 to invite the Ambassador to address the Members on opportunities of trade between India and Saudi Arabia.



## Meeting with Vice President, Czech Chamber of Commerce and Ambassador of Czech Republic

Mr. Borivoj Minar, Vice President, Czech Chamber of Commerce and Managing Director, CONTENCHIN s.r.o., met Mr. Pradeep Multani, Vice President, PHDCCI, on November 19, 2019 at PHD House New Delhi. He was accompanied by H.E. Mr. Milan Hovarka, Ambassador of Czech Republic to India and Mr. Milan Tous, Trade Counsellor, Embassy of Czech Republic. Mr. Minar stressed upon the need for cooperation between India and Czech Republic pertaining to micro-breweries, solid waste management and renewable energy.



# Policy Pronouncements and Developments

**India's economic growth projected at 5.8% in 2019, 6.2% in 2020 and 6.4% in 2021**

According to the OECD's Economic Outlook, trade conflict, weak business investment and persistent political uncertainty are weighing on the world economy and raising the risk of long-term stagnation. India's economic growth is projected at 6.2% in 2020 and 6.4% in 2021 as uncertainties fade and monetary and fiscal policies have become accommodative. It is estimated at 5.8% for 2019. The new income-support scheme for farmers and a good monsoon are supporting private consumption. According to OECD, the cut in corporate tax will support corporate investment. India has benefitted from improvements in GST, enabling exporters to get faster tax refunds, while efforts to improve trade infrastructure, logistics and processes are starting to pay off. Private investment will bounce back as capacity utilisation rises and the cost of borrowing for the corporate sector declines. The ongoing resolution of distressed assets of non-financial corporates under the Insolvency and Bankruptcy Code is expected to unlock resources for new investment projects. Rural consumption will pick up due to good monsoon, implementation of the new income support scheme for farmers and measures to reduce liquidity stress in non-banking financial companies.

## Global Competitiveness Index

India's ranking in the Global Competitiveness Index has fallen by 10 ranks partly as a consequence of a relatively small decline in score but more significantly due to faster improvements of several countries earlier ranked close to India. Out of 141 countries, India ranked high on innovation (35th), financial sector (40th), and macro-economic stability (43rd). On innovation, India was well ahead of most emerging economies and on par with several advanced economies.

## President of India launches web-portal of "National Youth Parliament Scheme"

To commemorate the 70th Anniversary

of adoption of the Constitution of India, - "Samvidhan Diwas", Hon'ble President, Mr. Ram Nath Kovind launched the Web-Portal of "National Youth Parliament Scheme." Available at [www.nyps.mpa.gov.in](http://www.nyps.mpa.gov.in), the main objective of the portal is to increase the outreach of the youth parliament programme. All recognised educational institutions of the country are eligible to participate in this programme. E-training modules, videos, photographs and scripts are available on the portal for online self-learning of the participants. After successful registration, the educational institutions will be able to conduct youth parliament sittings in their respective institutions. Each student taking part in the sitting will get a Digital 'Certificate of Participation' and each Teacher-in-charge and Head of Institution will get a 'Certificate of Appreciation' through the web portal.

## Cabinet approves the Industrial Relations Code Bill, 2019

The Union Cabinet has approved the introduction of the Industrial Relations Code, 2019 in the Parliament. The bills will impart flexibility to the exit provisions (relating to retrenchment) for which, the threshold for prior approval of appropriate Government has been kept unchanged at 100 employees, but added a provision for changing 'such number of employees' through a notification. The re-skilling fund is to be utilised for crediting to workers in the manner to be prescribed. The extension of fixed term employment has been the long-standing demand of the industry as it will create scope for immense employment opportunities for the growing workforce in India. The codification will be highly beneficial for the MSMEs as they are constrained by a complicated regulatory environment and labour market rigidities, especially with no-fixed term employment clause to deploy workers as and when required.

## Cabinet approves extension of the term and coverage of the Fifteenth Finance Commission and submission of two reports by the Finance Commission

The Union Cabinet approved the Fifteenth Finance Commission to submit its first

report for the first fiscal year viz. 2020-21 and to extend the tenure of XV-FC to provide for the presentation of the final report covering FYs 2021-22 to 2025-26 by October 30, 2020. The extension of the term will enable the Commission to examine various comparable estimates for financial projections in view of reforms and the new realities to finalise its recommendations for the period 2020-2026. The proposed increase in coverage of the period will help medium-term resource planning for the State Governments and the Central Government. It is anticipated that the impact of the economic reforms initiated in the current FY would be manifested in the data by the end of First Quarter 2020-21.

## Cabinet approves the Patent Prosecution Highway programme

The Union Cabinet has approved the proposal for adoption of Patent Prosecution Highway (PPH) programme by the Indian Patent Office (IPO) under the Controller General of Patents, Designs & Trade Marks, India with patent offices of various other interest countries or regions.

The said programme will initially commence between Japan Patent Office (JPO) and Indian Patent Office on a pilot basis for a period of three years only. Under this programme, Indian Patent Office may receive patent applications in certain specified technical fields only, namely, Electrical, Electronics, Computer Science, Information Technology, Physics, Civil, Mechanical, Textiles, Automobiles and Metallurgy while JPO may receive applications in all fields of technology.

## Cabinet approves extension/renewal of the extant Pharmaceuticals Purchase Policy (PPP)

The Union Cabinet approved the extension/renewal of Pharmaceuticals Purchase Policy (PPP) for pharmaceutical Central Public Sector Undertakings (CPSUs) till their closure/strategic disinvestment with the same terms and conditions while adding one additional product namely, Alcoholic Hand Disinfectant (AHD) to the existing list of 103 medicines till the final closure/strategic



disinvestment of the Pharma CPSUs. The extension/renewal of the policy would help the pharma CPSUs in optimum utilization of their existing facilities, enable them to generate revenues to pay salaries to their employees, help them in keeping the costly, sophisticated machinery in running condition resulting in higher return at the time of disposal in case of CPSUs under closure and better valuation in case of CPSUs under disinvestment.

#### **Cabinet approves reduction of government equity in select CPSEs below 51% by retaining management control**

The Cabinet Committee on Economic Affairs has accorded 'in-principle' approval for enabling reduction of government paid-up share capital below 51% in select CPSEs while retaining the management control on case-to-case basis, taking into account government shareholding and the shareholding of Government-controlled institution. This is intended to widen the bandwidth of disinvestment window in select CPSEs and spreading the wealth of the nation among a greater number of people, promoting efficient management of Government investment in CPSEs and ensuring greater transparency and increasing contribution of the CPSEs towards higher economic growth of the nation. It would also increase the free float available in the market which may have positive impact on Foreign Portfolio Investments in Indian capital markets and in creation of wider investment space for retail and institutional investors and may increase in the market premium of CPSEs due to likely positive investors perception.

#### **Cabinet approves MoU between India and Finland in the field of Tourism.**

The Union Cabinet has approved a MoU for strengthening cooperation in the field of Tourism with Finland. The main objectives of the MoU are to establish the basis for a cooperative relationship to encourage and promote successful bilateral cooperation in the field of tourism; share data; knowledge, expertise etc. related to tourism; share experiences in making policies, regulation and standards in planning, implementation and development of tourism policy; facilitate the identification and expansion of joint projects, pilots and partnerships between companies and organizations through meetings and site evaluations; exchange best practices through workshops and study visits for experts of Finland and India.

#### **Cabinet approves Agreement and Protocol between India and Chile for avoidance of double taxation**

The Union Cabinet approved the signing of the Double Taxation Avoidance Agreement (DTAA) and Protocol between India and Chile for the elimination of double taxation and the prevention of fiscal evasion and avoidance with respect to taxes on income. Inclusion of Preamble Text, a Principal Purpose Test, a general anti-abuse provision in the Agreement along with a Simplified Limitation of Benefits Clause will result in curbing of tax planning strategies which exploit gaps and mismatches in tax rules.

#### **Cabinet approves Post Facto Agreement on establishment of Strategic Partnership Council between India and Saudi Arabia**

The Union Cabinet approved Post Facto Agreement for establishment of Strategic Partnership Council between India and Saudi Arabia. The Agreement will enable the leadership at the highest-level in both countries to meet regularly and monitor progress in the ongoing initiatives/projects under the strategic partnership. The proposal aims to benefit the citizens with improved economic and commercial linkages with Saudi Arabia irrespective of any gender, class or income bias. This Agreement with Saudi Arabia will open new avenues of partnership in strategic areas like defence, security counter-terrorism, energy security and renewable energy.

#### **Cabinet approves MoUs signed between India and Saudi Arabia in the field of combating illicit trafficking and smuggling of Narcotic Drugs, Psychotropic Substances and Chemical Precursors**

The Union Cabinet has given ex-post facto approval for the MoUs between India and Saudi Arabia in the field of combating illicit trafficking and smuggling of Narcotic Drugs, Psychotropic Substances and Chemical Precursors. Under the MoU, there is a provision for the exchange of relevant information as well as methods, identities and suspicious activities of producers, smugglers and traffickers of narcotic drugs, details of trafficking of NDPS and Precursors Chemicals on requisitions and financial details of the traffickers arrested on drug related charges.

#### **Cabinet approves pact with Germany on Railways**

The Union Cabinet was apprised of the Joint Declaration of Intent (JDI) between India and Germany regarding cooperation on strategic projects in the field of Railways. The Declaration of Intent (JDI) with the Federal Ministry for Economic Affairs and Energy of the Federal Republic of Germany will provide a platform to Indian Railways to interact and share the latest developments and knowledge in the field of Railways.

#### **ADB, India sign \$250 million loan to expand energy efficiency investments in India**

The Asian Development Bank (ADB) and the Indian government on December 16, 2019 signed a \$250 million loan to Energy Efficiency Services Limited (EESL) to expand energy efficiency investments in India that will benefit agricultural, residential and institutional consumers. In addition, \$46 million financing will be provided from the Clean Technology Fund, to be administered by ADB. The project is expected to contribute to the Indian government's mission to promote energy efficiency and meet government's commitments to reduce energy intensity of the economy.

#### **Firms may get up to 2 years to comply with Data Law**

The government will likely give companies up to two years to be fully compliant with the proposals in the Data Protection Bill after it is passed in Parliament and becomes law. The industry is of the view that since the Bill is modelled on the European Union's General Data Protection Regulation (GDPR), large companies, including global Internet giants and Indian information technology companies, may not have to put too much efforts to tweak their systems to comply with the proposed Indian law.

#### **Ranked 129, India marginally improves in human development index report 2019**

According to Human Development Index (HDI) report, 2019 released by the United Nations Development Programme (UNDP), India's ranking in the human development index (HDI) improved marginally by a notch to 129 in as compared to 120 in the previous year. UNDP, however, warns of inequalities that India might have to grapple with. The report also found that despite progress, group-based inequalities persist in India, especially affecting women and girls. India scored 0.647 in HDI 2019, as against 0.643 in the previous year.





### Setback for India as WTO extends nil tax on e-transmissions

Developing countries including India suffered a setback recently as the World Trade Organization (WTO) decided to extend the practice of not imposing customs duty on electronic transmissions by six months to June 2020. India and South Africa had argued that the ecommerce moratorium led to loss of revenue as it gave such transmissions immunity from taxation in the WTO. As per an UNCTAD study, India's potential loss of revenue by not taxing electronic transmissions is around USD500 million every year. Of the total USD8 billion of potential tax losses projected for 58 developing countries, Mexico, Thailand, Nigeria, India, China and Pakistan face the highest losses, revealed the research paper.

### Cabinet approves Aircraft (Amendment) Bill, 2019

The Union Cabinet has given its approval to introduce the Aircraft (Amendment) Bill, 2019 for carrying out the amendments to the Aircraft Act, 1934 (XXII of 1934). The Bill will now be introduced in the Parliament. The Bill enhances the maximum limit of fine from the existing Rs. 10 lakhs to Rs 1 crore. It also enlarges the scope of the existing Act to include regulation of areas of Air Navigation.

### India may switch to chain base mechanism for GDP estimates

In a radical change, the government is considering moving to the chain base method of calculating gross domestic product, from the current practice of a fixed base year to better reflect changes

in the economy and prevent controversies. The Ministry of Statistics and Programme Implementation is exploring the idea of a chain base index, where national account statistics or GDP estimates are compared with those of the previous period, instead of a fixed base revised every five years.

### No decline in exports under GSP tariffs after benefits withdrawn

Mr. Piyush Goyal Hon'ble Commerce and Industry Minister told Parliament that so far the cumulative exports under the Generalised System of Preference (GSP) tariff lines have not declined in the post GSP withdrawal period (June – Oct 2019) as compared to the corresponding period of the previous year. In 2018, India exported goods worth of USD 6.3 billion to the US under the GSP, which was around 12% of India's total export to the US. The average duty concessions accruing on account of GSP were almost USD 240 million in 2018, which was about 3.8% of India's exports to the US availing the GSP benefits. The impact varies across products, depending on the individual product level concessions which were availed under the GSP.

### S&P to cut India's sovereign rating if economic slump persists

Standard & Poor Global Ratings has said it will downgrade India's sovereign rating if the country's economic growth does not recover. The agency, however, has maintained a BBB- rating for India, which is its lowest investment grade rating. Anything below this grade would adversely impact India's benchmark 10-year bond yields, which are already on a performance slump.

### Digital companies scramble to save on tax as India tightens data laws

Global digital giants are scrambling to explore and find ways for tax arbitrage to get around India's personal data protection bill that requires them to have their servers and data in India. The fear for big giants is that if the servers sit in India, it would be seen as a permanent establishment (PE) and will eventually attract higher tax. PE is a concept in taxation that determines which country has the right to tax a multinational's income and to what extent.

### Cabinet approves India-Sweden pact on seafarer

The union Cabinet on December 24, 2019 has given its ex-post facto approval for the Agreement between India and Sweden on Recognition of Seafarer Certificates, pursuant to Regulation 1/10 of the International Convention on Standards of Training, Certification and Watch-Keeping for seafarers, 1978. The agreement will pave the way for recognition of maritime education and training, certificates of competency, endorsements, training and documentary evidence and medical fitness certificates for seafarers issued by the government of both the countries, in accordance with the provision of regulation 1/10 of the STCW Convention and cooperation between the two countries in the training certification and management of seafarers.

This agreement will be beneficial to both the countries as Sweden is a ship owning nation while India is a net seafarers supplying nation, it added.



## 'Good Governance Index' launched on 'Good Governance Day'

The MoS (PP) Dr Jitendra Singh launched the 'Good Governance Index' at an event organized by the Ministry of Personnel, Public Grievances & Pensions, on the occasion of Good Governance Day on December 25, 2019. The Good Governance Day is observed on the birth anniversary of former Prime Minister, Mr Atal Bihari Vajpayee based on his ideology. Good Governance Index (GGI) has been scientifically designed on various parameters of governance, keeping in mind the citizen-centricity, which is the prime mantra of Prime Minister, Mr. Narendra Modi. The GGI is a uniform tool across States to assess the status of Governance and impact of various interventions taken up by the State Governments and UTs. The GGI takes into consideration ten sectors: 1). Agriculture and Allied Sectors, 2). Commerce & Industries, 3). Human Resource Development, 4). Public Health, 5). Public Infrastructure & Utilities, 6). Economic Governance, 7). Social Welfare & Development, 8). Judicial & Public Security, 9). Environment and 10). Citizen-Centric Governance. These ten Governance Sectors are measured on a total 50 indicators. Difference indicators are given different weightage under one Governance Sector to calculate the value. The States and UTs are divided into three groups: a). Big States, b). North-East & Hill States and c). UTs. The States and UTs are ranked on all indicators separately, at the same time composite ranking is also calculated for these states and UTs under their respective groups based upon these indicators.

## KONRAD ADENAUER STIFTUNG (KAS)

### Seminar on Tax Laws and Trade Policy – How to Steer the Recent Changes to your Advantage



CA Rahul Garg, Partner, Heads Up Consulting; CA Manish Khurana, Partner, Heads Up Consulting; CA Gaurav Singhal, Co- chairman Taxation Committee, Punjab Chapter, PHD Chamber and CA Deepak Joshi, Heads Up Consulting

A seminar on 'Tax Laws and Trade Policy- How to steer the recent changes to your Advantage' was organized at GIA Hall, Gurgaon on October 16, 2019 by Haryana State Chapter of PHD Chamber under the PHD-KAS Cooperation Project. The objective of the seminar was to apprise the delegates about the recent changes in direct and indirect taxes. The leading CA firm Heads Up Consulting based at Gurgaon was the knowledge partner for the program.

CA Rahul Garg, Partner Heads Up Consulting, highlighted the recent changes

in Income tax ordinance for corporates and benefits of these changes. He also spoke about the various incentives a corporate may avail under the new Foreign Trade Policy of the Government.

CA Manish Khurana, Partner Heads Up Consulting spoke about transfer pricing documentation. He mentioned that the government has imposed new, stricter reporting and documentation requirements on transfer pricing arrangements, leading to increased documentation burden on multinationals.

CA Deepak Joshi from Heads Up

Consulting spoke about the recent changes and developments in GST. He also mentioned about the 'Sabka Vishwas' Scheme under which the government is offering substantial relief to taxpayers who wish to close their pending disputes. Mr. Joshi also talked about the changes in return forms and their applicability.

Members of PHD Chamber and Gurgaon Industry Association participated in the program. Mr. Gurdarshan Aggarwal, Deputy Resident Director, PHDCCI delivered the vote-of-thanks to the guests.

## Workshop on Letters of Credit & Bills of Lading

Under the PHD-KAS Cooperation Project, PHD Chamber organized a workshop on 'Letters of Credit and Bills of Lading' on November 21, 2019 at PHD House, New Delhi.

A bill of lading and a letter of credit are completely different documents that serve unique purposes. These two documents are linked and commonly found in international trade transactions. Knowing the difference between a bill of lading and a letter of credit can help one to understand the import/export industry and international trade processes.

The visiting faculty, Prof. Ashok Advani, IIFT & Jaipuria Institute of Management and Mr. Sharad Narain from NIFM & Jaipuria Institute of Management focused on understanding the importance of compliances in International Trade



Participants with Mr. Naveen Seth, Principal Director, PHD Chamber and faculty Prof. Ashok Advani, Visiting Professor, IIFT & Jaipuria Institute of Management and Mr. Sharad Narain, from NIFM & Jaipuria Institute of Management

functions and the importance of Bills of Lading in International Trade.

Terms of Payment & Documentary Credits Introduction & Operational Aspects; USPDC 600 & Export Finance; Bills of Lading – Introduction, Functions,

Types, How Issued & Terminologies used were the topics covered at the workshop.

The workshop was attended by managers and executives from MNCs, export & import organizations and MSMEs.



# Role of Digital and Social Media in Transforming Madhya Pradesh



Mr. Digvijay Singh Member of Parliament (Rajya Sabha) & Ex-Chief Minister of Madhya Pradesh; Mr. Vinay Dwivedi Secretary Digital Press Club Bhopal; Mr. Praveen Acharya Director ASI Knowledge Organization and Member of PHDCCI; Mr. P Narhari, IAS Commissioner Public Relation Department, Govt. of Madhya Pradesh; Mr. P C Sharma, Minister for Public Relation Department & Science and Technology, Govt. of MP; Mr. Pankaj Pachauri, Founder & Editor, Go News Dot Com; Ms. Amrita Rai, Senior Anchor and Journalist and Mr. Panini Anand, Editor Digital Aajtak

The PHDCCI MP Chapter under the PHD-KAS Project in association with Digital Press Club Bhopal organized a workshop on 'Role of Digital and Social Media in Transforming Madhya Pradesh' on October 22, 2019 at Hotel Sayaji Bhopal.

In his welcome address, Mr. Praveen Acharya, Member of PHDCCI MP Chapter and Director, ASI Knowledge Organization said that digitalization is the need of the hour as the world is synchronized by digital media where we are able to get access to many tasks, events and issues. Whether it is shopping, booking a ticket, further study and travelling, digital media development always increases conveniences. Business requires a digital platform to expand its activities, added Mr. Acharya.

Mr. Digvijay Singh, Member of Parliament (Rajya Sabha) and Former Chief Minister of Madhya Pradesh opined that there must be a proper system to curb the fake and unverified contents on digital and social media.

Mr. Pankaj Pachauri, Senior Journalist and Editor, Go News, New Delhi expressed his concern over fake and unplanned

contents on social media and urged the participants to adopt the right approach while posting any content on social media. Mr. Pachauri added that digital marketing, through social media platforms and various apps could be a very effective tool to connect the masses to the market. He said that PHDCCI can play a leading role in training of youth through creating digital committees or labs at its regional offices with the help of industry members.

Mr. P C Sharma, Minister Public Relation & Science & Technology, Govt. of MP said that through social media, the focus and hidden things are more exposed and they are being liked. He assured that the Government is committed to fulfilling all promises to media persons and industry.

Mr. P. Narhari, IAS, Commissioner Public Relation Department, Govt. of MP said that impact of digital media has increased with the development of technology in the state. Today 30 percent of the people are dependent on social media and digital medium for news and business. The government has also started the Social Media Department, Mr. Narhari informed. He also elaborated on ethics of

social media and urged the participants to be very careful about validity of any news or contents before sharing it on digital platform because it is very difficult to control it once it is posted.

Ms. Amrita Rai, Senior Anchor and Journalist spoke on the challenges of social media. She added that news paper has become a gateway to information and now any one can share information on social media. It is also a cost effective tool for MSMEs to promote their products.

Mr. Panini Anand, Editor, Digital Aajtak, informed that digital media has brought a big change in the media industry and the monopoly of print media by providing an open platform to share contents and news.

Mr. Rajesh Bhatia, President Digital Press Club Bhopal and Member of PHDCCI discussed the various tools of digital media and their effective use for businesses.

Mr. Anirudh Dubey, Senior Resident Officer, PHDCCI MP Chapter moderated the session while Mr. Sachin Shrivastava, Senior Resident Officer proposed the vote-of-thanks to the guests.



# Seminar on Industry 4.0



Participants



Under the PHD KAS Cooperation project, PHD Chamber Uttarakhand Chapter in collaboration with Graphic Era Deemed University Dehradun, organized a seminar on 'Industry 4.0' with a special focus on SMEs on November 9, 2019 at Dehradun.

The focus area was understanding the role and challenges of Industry 4.0 with respect to SME sector. Industry 4.0 is the evolution to cyber-physical systems, representing the fourth industrial revolution on the road to an end-to-end value chain with Industrial IoT (Internet of things) and decentralized intelligence in manufacturing and other industries.

Prof. R C Joshi, GEU's Chancellor enlightened everyone with the last three incremental changes in the industry, starting with Industry 1.0 referring to the first industrial revolution depicting transition to mechanization. Industry 2.0, the second industrial revolution where electricity, telegraph, railroad networks were formed and Industry 3.0 with electronics revolution. He also talked about the challenges of Industry 4.0 where the network security (cyber laws & agreements), fraud and authentication of cloud computing companies, sensor management, location detection and use of smart sensor machines with self-testing parameters.

Mr. Anil Taneja, Regional Director, PHD Chamber Uttarakhand Chapter depicted the fundamentals of Industry 4.0 and the new age technologies which are transforming the global developmental ecosystem.

Key speaker, Prof. Lutz H Schminke, International Marketing - Germany in his presentation on advanced marketing shared insights on understanding the rules of new business, implementation of IOT, data collection, strategic cooperation and the need of alliances in order to accelerate Industry 4.0. He laid emphasis on how any organization should understand their core competencies, make strategic choices and turn those strategies into actions. He stated that for any industry to incorporate Industry 4.0, it is essential for them to manage, structure and monitor the process. He also shared the four main steps towards effective implementation of Industry 4.0: STEP 1: Data collection; STEP 2: Digital processes; STEP 3: Predictive maintenance and STEP 4: Self adjusting machines that could comprehend consumer needs in advance.

Prof. Mayank Dhaundiya, Dean, O P Jindal University, Sonapat threw light on the 'Impact of Industry 4.0 on Innovation Strategy'. He stated that Industry 4.0 is still at a conceptualizing stage in India and the implications of Industry 4.0 involves dissolving lower level jobs and creation of

alternative job opportunities in the sector.

Mr. Pankaj Kumar, Senior IT Consultant, Member, PHD Chamber spoke on 'Evolving Opportunities for Industry with Disruptive technology'. He stated that India is the right place for industry 4.0 to grow and excel because of population, demographic dividend and the right behavior. The disruptive technologies bring in a lot for the industry, to make a choice to engage in their own capacities towards being relevant in the market and grow themselves organically.

Mr. Bipin Babu, Gen X Evangelist of Blockchain Technology spoke about 'Making Industry Globally Competitive with New age Transformative Technologies'. He stated that Blockchain has helped many industries in most of the countries to achieve business benefits by including greater transparency, improved traceability, increased efficiency of transactions and reduced costs of transactions. He concluded by saying that Blockchain and Industry 4.0 ready technology has a huge opportunity in India to be successful not only in financial institutions but also in the small unorganized sectors as it provides enhanced security, speedy transactions and has high fraud protection.

The event concluded with a vote-of-thanks by Prof M P Singh.



# Awareness Programme on Importance of Intellectual Property Rights

**P**HD Chamber in collaboration with Konrad-Adenauer-Stiftung (KAS) and Cell for IPR Promotion and Management, professional body under the aegis of Department for Promotion of Industry and Internal Trade (DPIIT) organized an awareness Programme on “Importance of Intellectual Property Rights” on November 15, 2019 at the University of North Bengal, Darjeeling, (West Bengal).

The event was inaugurated by Dr Subires Bhattacharya, Honble Vice Chancellor of University of North Bengal (NBU); Dr B.C. Paul, Head and Dean, Deptt. of Physics, University of North Bengal along with Dr H. P. Kumar, Advisor, PHDCCI & Chairman and Managing Director, NSIC and Mr. D. P. Goel, Co-chairman, MSME, PHDCCI.

The Vice Chancellor in his address appreciated the role of PHD Chamber in organizing such awareness programs for people who are eagerly waiting to get IPR patents. Dr Dilip Kumar Sarkar, Registrar of NBU stressed on the importance and formulation of IPR amongst the students



Dr H. P. Kumar, Advisor, PHDCCI, and MD, NSIC; Dr Subires Bhattacharya Honble Vice Chancellor of University of North Bengal (NBU); Dr Dilip Kumar Sarkar, Registrar; Mr. D. P. Goel, Co-chairman, MSME, PHDCCI and Mr. Mithilesh Kumar, Joint Secretary, PHDCCI

of the University.

Mr. D. B. Goel, Co-chairman, Committee on MSME, PHD Chamber informed about PHD Chamber's endeavour to bring the subject to life for the advantage of the relevant stake holders.

Dr H P Kumar Advisor, PHD Chamber and Former Chairman and Managing Director, NSIC, Govt. of India deliberated on technology transfer issues from industry to academia.

Dr Arun Pradhan, Assistant Controller of Patents & Designs, Patent Office Kolkata, Office of Controller General of Patents, Designs & Trade Marks; Mr. Sandeep Agarwal, Director, Adastra IP and Mr. Biswajit Sarkar, Founder, Biswajit Sarkar Advocates and IP Attorney were the resource persons at the seminar.



# Seminar on Tech Growth and Innovation Strategies

**P**HD Chamber and Konrad Adenauer Stiftung (KAS) organized a seminar on 'Tech Growth and Innovation Strategies' on December 16, 2019 at Hotel Sayaji, Bhopal.

**D**r Jatinder Singh, Director, PHD Chamber, focused on strategies for converging talent and leadership to nurture innovation ecosystem and culture. He stated that the industry will now hire tech savvy and technocrats according to new trends as this will increase efficiency, decision making, productivity and quality of products or services.

Mr. Pradeep Karambelkar, Director, Vision Advisory Services Ltd. said that though technological growth is affecting man power requirements but entrepreneurs and investors are always safe in such a scenario due to their risk-taking capacity.

Mr. V C Dubey, General Manager, MP Laghu Udyog Nigam Ltd. in his presentation said that in Madhya Pradesh, startups are evolving on a self-sustainable basis so that they can cope up with the technological challenges. He urged startups to join the Vendor Development Program of Madhya Pradesh Government so that they can take



Dr Jatinder Singh, Principal Director, PHDCCI; Mr. Pradeep Karambelkar, Director, VASPL; Mr. V C Dubey, GM, MPLUN Bhopal; Mr. Rahul Shrivastava, Director, Infotek Solutions; Mr. Kumar Sambhav, Director, Vaw World P Ltd and Mr. Reji Varghese, Director, Adonai Software

advantage of its schemes.

In the post lunch session, key speakers included Mr. Reji Varghese, Director Adonai Software; Mr. Rahul Shrivastava, Director Dhiyotech Pvt. Ltd and Mr. Kumar Sambhav, Director Vaw World who addressed on Artificial Intelligence, Machine Learning, 3D Printing, Robotics etc.

Mr. Rajbir Singh, Agri Expert and Director POD Organic Farming Services

Ltd. said that there are huge opportunities in agri startups and entrepreneurship by upgrading the basic farm technologies available in rural India for reviving village economy.

Mr. Kunal Giani Managing Director, Sarva Foam Ltd. delivered the vote-of- thanks to the guests. Mr. Sachin Shrivastava and Mr. Anirudh Dubey, Senior Resident officers PHD Chamber Madhya Pradesh conducted the seminar.

# PHD FAMILY WELFARE FOUNDATION (PHDFWF)

## Out of the Box Talk



The Women and Child Committee of the PHD Family Welfare Foundation organized a unique talk by women who have undertaken an 'Out of the Box' professions or are entrepreneurs with a difference on December 9, 2019 in PHD House, New Delhi. Dr D K Aggarwal, President, PHD Chamber, Mr. Sanjay Aggarwal, Senior Vice President, PHD

Chamber, Ms. Anuradha Goel, Chairperson, PHDFWF; Ms. Karuna Shriram, Co-chairperson, WC Committee, members of WC & PHDFWF and students from Apeejay School, Panchsheel Park and Saket were also present on this occasion. The women entrepreneurs from different backgrounds like Ms. Deepika Jindal for transforming steel into household designer items;

Ms. Nandita Jain for creating Sculptures with a difference; Ms. Shilu Kumar for Contemporary apparel from pashmina and Ms. Sonal Arora for preparing 6 meals a day to make healthy eating a way of life talked about their successful journeys. All the ladies did think unconventionally and made their way out of the box.



## Interaction with Mr. J P Walder from Palriwala India Foundation, Switzerland

Ms. S D Palriwala, Mr. Rahul Lakhota, Ms. Kiran Chowdhary, Ms Savita Maynard, SMPF visited PHD Chamber on November 21, 2019 for an interactive session with Mr. JP Walder Trustee, PIF, Switzerland. Dr D.K Aggarwal, President, PHD Chamber; Mr. Pradeep Multani, Vice President, PHD Chamber; Ms. Anuradha Goel, Chairperson, PHDFWF as well as senior members of PHDFWF were also for the session. Mr. Walder interacted with all and appreciated the noble work of improving skills of the women & youth through different trainings given in SMPF Skill Development Training Centre, Vinodpuri and serving poorest of the poor through SMPF mobile medical van. Dr D.K Aggarwal, PHD Chamber welcomed him with a memento for being associated with PHDFWF for the last two decades.



## Mr. J P Walder's Visit to Skill Development Centre, Vinodpuri



Mr. J P Walder Trustee, PIF, Switzerland; Mr Rahul Lakhota, SMPF, along with senior officials from SMPF on November 21, 2019 visited the Skill Development Centre, Vinodpuri. Mr. J P Walder Trustee, PIF, Switzerland interacted with the trainers and the trainees of computer education, tailoring & embroidery, beauty culture and mobile repairing. The trainees traditionally welcomed the guests, performed a cultural program and also demonstrated the techniques of self-defence. Mr. Walder and Mr. Rahul Lakhota motivated trainees to be self-sufficient and sustainable. A total of 119 trainees who have completed their respective courses successfully received certificates. Presently, 133 trainees are availing training in different disciplines under the project.



## PHDFWF-WRG Ms. Sushma Gupta visit to Skill Development Training Centre in Rangpuri Pahari, Vasant Kunj



Ms. Sushma Gupta, WRG, USA visited the Skill Development Centre on December 12, 2019 at Rangpuri Pahari Center along with Ms. Anuradha Goel, Chairperson, PHDFWF. Trainees greeted her with the traditional aarti and tika. She interacted with the trainers and the trainees of computer education, tailoring & embroidery and beauty culture. She had an interactive session with trainees regarding the skills they are acquiring at the centre which will help them to excel in their routine life. At the Centre, 120 trainees are availing training under this project.

## PHDFWF Mega health checkup camp

PHD Family Welfare Foundation along with Jaquar Foundation and Seth Madanlall Palriwala Foundation organized a special Mega Camp at Jai Vihar, Najafgarh, Delhi on November 14, 2019. Ms. Neelam Bharat Singh, Nigam Parishad, Najafgarh was the Chief Guest of the camp. BP, Sugar, HB, ECG, BMD, NVC, Eye & Dental Check up tests were conducted in the camp. Apart from a General Physician, an Ophthalmologist, Dentistry, Orthopedician, Cardiologist and Gynecologist were also present in the camp. A total of 360 patients benefited from this special camp.



## Observation of Children's Day

PHDFWF observed Children's Day on November 14, 2019 at all the Skill Development Centres of PHDFWF. The trainees participated in different activities like painting competition, dance, singing, experience sharing and enjoyed this special day.



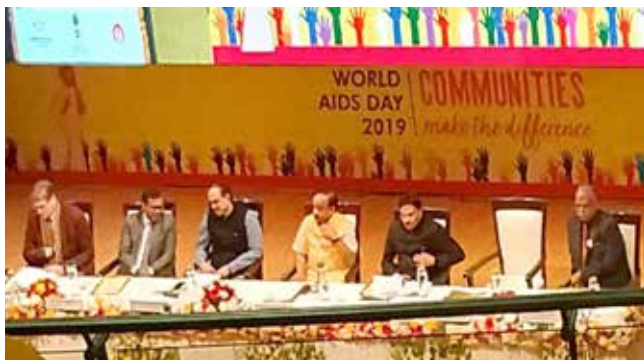
## PHDFWF- Jaquar Foundation Dental and Eye Mobile Van

A total of 16 free dental and eye check-up camps were organized in different villages of Gurugram adopted by the Jaquar Group and The Earth Saviour Foundation during November 2019. Free eye and dental check-up, dental screening, scaling & filling, and distribution of medicines to 882 patients were done during this period.





## Observation of World AIDS Day by PHDFWF



The PHDFWF staff and peer group of TI project supported by Delhi State AIDS Control Society (DSACS) participated in World AIDS Day on December 1, 2019 at the Kedarnath Stadium in New Delhi organized by the National AIDS Control Organization, Ministry of Health and Family Welfare. About 2200 people participated on this special day. Mr. Jagat Prakash Nanda, Hon'ble Minister of Health & Family Welfare was the Chief Guest for the programme. Special HIV/AIDS awareness drive, intensive outreach activities were organized on World AIDS along with social entitlement camps with door-to-door outreach under the project areas.



## PHDFWF-Kajaria Ceramics Ltd. Skill Development Training Centres in Assam

PHDFWF has been running a Skill Development Training Centre with financial support from Kajaria Ceramics Limited in Lakhimpur district of Assam. Training in knitting & hand weaving are being provided at the centre.

## PHDFWF- Seth Madanlall Palriwala Foundation Mobile Medical Van

During November 2019, 16 free health check-up camps were organized in different rural areas of Rajasthan, Haryana, Uttar Pradesh and slums of Delhi. Free diagnostic care, clinical services and medicines were provided to the patients. A total of 2058 patients benefitted from these camps.



## PHDFWF-Goyal MG Gases Pvt. Ltd. - Aruna Abhey Oswal - Skill Development Training Centre, Badli Ext., Rohini

PHDFWF has been running a Skill Development Training Centre at Badli Ext., Rohini with financial support from Goyal M G Gases Pvt. Ltd & Shree Charitable Trust. Presently, 85 trainees are availing training in computer education, tailoring and beauty culture and adult education at the Centre.



## PHDFWF - JAQUAR Skill Development Training Courses (Mandi, Chattarpur)

**B**eauty culture, Cooking and Mobile repairing training is going on at the Centre. Presently, 128 trainees are obtaining training at this Centre supported by the Jaquar Foundation.



## Hindustan Tin Works Skill Development Training Centre, Lal Kuan, Badarpur

**P**HDFWF has been running a Skill Development Training Centre at Lal Kuan, Badarpur with financial support from Hindustan Tin Works Ltd. Training in Computer Education & Beauty culture is being provided at the Centre. Presently, 72 trainees are availing training in computer education and beauty culture at the Centre.



## PHDFWF- JAQUAR Foundation Mobile Medical Van (Gurugram, Haryana)

**A** total of 19 free health check-up camps were organized in different villages of Haryana adopted by the Jaquar Group. Free diagnostic care, clinical services and medicines were provided to the patients. A total of 1055 patients benefitted from these camps.



## PHDFWF-Aruna Abhey Oswal Trust –Mobile Medical Van

**P**HDFWF is running a mobile medical van in association with Holy Family Hospital donated by Aruna Abhey Oswal Trust. Free health check-up camps are being organized in Okhla resettlement colonies, Jamia Nagar & IKV centres on a regular basis.



## PHDFWF- JAQUAR Foundation Mobile Medical Van (Bhiwadi, Rajasthan)

**A** total of 16 free health check-up camps were organized in different villages of Bhiwadi, Rajasthan adopted by the Jaquar Group during July and August 2019. Free diagnostic care, clinical services and medicines were provided to the patients. A total of 903 patients benefitted from these camps.

## PHDFWF-ITE Foundation Trust-Skill Development Centre, Noida

Presently 60 trainees are enrolled in tailoring and beauty culture at the Centre. Trainees are making different embroidery designs on fabrics and earning their livelihood.



## PHDFWF-DSACS Target Intervention Project on HIV/AIDS

During the month of November-December 2019, 199 ICTC, 30 PT, 4 review meetings, 10 demand generation meetings, and 2 DIC meetings were also conducted. A total of 419 patients attended the STI clinic services, 9 STI and 416 RMC (Regular medical check-ups) patients were identified under this project. The project has been operating since 2003 with continuing support from DSACS, Govt. of NCT, Delhi.

## PHDFWF-JAQUAR Skill Development Training at Rangpuri Pahari

PHDFWF in collaboration with Jaquar Foundation is running a Skill Development Centre at Rangpuri Pahari, New Delhi. The courses that are currently running at the Centre are Beauty culture and Nursing Assistant. Presently, there are 31 students availing training at the Centre.



## PHDFWF-FENA Skill Development Training Centre

Presently, 67 girls and women are undergoing training in tailoring and beauty culture at Tekhand village, Okhla Phase-I. The Centre is being supported by Fena Foundation. After the completion of the respective courses, exams were also conducted for the certificates to be awarded to the trainees.

## PHDFWF-TPDDL ROHINI Sec-11 Vocational Training Centre

PHDFWF is running a Skill Development Training Centre at Rohini Sector-11 with financial support from Tata Power Delhi Distribution Ltd. Presently, training in computer education, beauty & wellness & tutorial classes are being conducted under the project. Presently, 173 trainees are availing training at the Centre.

## PHDFWF-TPDDL ROHINI Sec-3 Vocational Training Centre

PHDFWF is running a Vocational Training Centre at Rohini, Sector-3 with financial support from Tata Power Delhi Distribution Ltd. Presently, 193 trainees are availing training in computer education, beauty culture & tutorial classes at this Centre.



## PHD RURAL DEVELOPMENT FOUNDATION (PHDRDF)

PHD Chamber strongly believes in its social responsibility being an important part of business philosophy. The PHD Chamber is extending its contributions to the community through Corporate Social Responsibility (CSR) initiatives by PHD Rural Development Foundation as its social arm. The initiatives are designed to ensure that a corporate donor embodies the principles of CSR as per section VII of Company's Act 2013. The Foundation takes appropriate initiatives in the areas of Healthcare & Sanitation, Education, Skill Development, Women Empowerment and Water Conservation Harvesting and seeks to empower individuals and community at large by providing them with the support they need to affect change in their own environment for social and economic development.

## PHDRDF HEALTHCARE INTERVENTION AND SANITATION

PHDRDF has been actively conducting free health camps for the low-income population in various geographical locations across the country to increase access to healthcare. A team of a qualified Doctor, ANM, Lab Technician and project coordinator are present for each camp and are responsible for its success. Emphasis is given on generating awareness among the community on sanitation & hygiene, child & maternal health, waterborne diseases, communicable diseases and other geography based medical problems.

### PHDRDF- KADIMI TOOLS MANF. CO.PVT LTD

PHDRDF and KADIMI have partnered to implement a project titled "Infrastructure Development and Access to Sanitation & Hygiene". The project consists of construction of two

public toilets along with installation of five dustbins for community use. Five dustbins have been installed at different locations within the community in Dundahera. The construction of community toilet at

Kapasera Border – Foot over bridge has been completed. The above activities have been initiated to instil healthy hygiene practices among the community and those residing in nearby areas.

### PHDRDF- DIPTY LAL JUDGE MAL PRIVATE LTD AND SEKISUI-DLJM PVT. LTD.

PHDRDF collaborated with DLJM and SEKISUI DLJM Pvt. Ltd. to undertake project on "Free Mobile Health Camps". The healthcare program focused upon primary preventive, clinical and diagnostic medical care in which generic health camps, eye screening camps, women & child care camps and health awareness camps were organized wherein free blood tests were conducted and medicines and spectacles were distributed free of cost to the patients. The projects have been successfully completed. During the year, under DLJM project, a total number of 8,102 patients in 80 health camps were examined and benefitted while under

DLJM-SEKISUI project, a total number of 7,553 patients benefitted from 80 health camps.



Doctor examining the patients at the Health Camp



### PHDRDF-BSES YAMUNA POWER LIMITED



Doctor examining the patients at the health camp



Medicines being distributed during the health camp

PHDRDF and BSES- BYPL have been working for the last four years towards providing health care services to the less privileged community across Delhi. BSES Yamuna Power Ltd. collaborated with PHDRDF for another one year to implement a Mobile Health project in Central and East Delhi. The objective of the project is to provide basic health care services to the low-income residential clusters of East and Central Delhi. During this month, 8 health camps were organized in which 1044 patients benefitted.

## PHDRDF- DHAMPUR SUGAR MILLS LTD.

**P**HDRDF and Dhampur Sugar Mills Limited, Asmoli, have been working for the last two years towards providing health care services to the less privileged community. Dhampur Sugar Mills Limited, Asmoli, Uttar Pradesh collaborated with PHDRDF for another one year for the project "FREE MOBILE HEALTH SERVICES" in Asmoli across 09 villages near Dhampur Sugar Mills. The patients were provided with free medical counseling, ECG, Blood Sugar, Hemoglobin test facility, free spectacles and medicines. During this month, two generic health camps have been organized in which 219 patients benefited.



Doctor checking patient's blood pressure during the health camp

## PHDRDF- HINDUSTAN TIN WORKS LTD



Women patient being examined by the doctor at the health camp



Medicines being distributed at the health camp



**P**HDRDF with support from Hindustan Tin Works Ltd (HTWL) initiated a project on Mobile Healthcare Camp across three villages in Sonapat, Haryana as a part of CSR. The project will provide holistic health care services in three villages by conducting genetic health camps, eye care camps and women & child health care camp on a regular basis. In this month, a total of three generic health camps were organized in three villages in which 399 patients were diagnosed and free medicines were provided to them.

## PHDRDF SKILL DEVELOPMENT

**P**HDRDF has been undertaking skill development programs with various corporate organizations with an aim to enable the under privileged youth to be economically independent. These programs include training in: stitching & tailoring, beauty culture, computer literacy including tally software, spoken English language, soft skills etc.

## PHDRDF- BRY-AIR (ASIA) PVT. LTD & DRI PVT. LTD



Students at the Electrician training course



Students attending the Computer class at the training centre

**P**HDRDF with support from BRY – Air (Asia) Pvt Ltd and DRI Pvt Ltd have started two skill development courses i.e. Electrician and Computer training in Jatauli Village of Pataudi block

of Gurugram, Haryana. Besides their core subjects, soft skills and English communication skills are also taught to the students. The Electrician course has been successfully completed with 33 students

trained in 6 months. Basic computer training course is progressively running. Third party certification will be organized soon.



## PHDRDF-DOW AGROSCIENCES INDIA LTD

**D**ow Agro Sciences India Ltd has partnered with PHDRDF to implement a project for empowering rural women by training them on “Beekeeping” as a supplementary source of income. An estimate of 200 women will be trained in bee keeping and harvesting honey and allied products like – royal jelly, bee wax, bee pollen etc. Five Bee boxes each were distributed to 100 women. The training project in Maharashtra has been successfully completed. The women are now more confident and independent after getting trained in the bee keeping training program.

## PHDRDF- DONALDSON INDIA FILTER SYSTEMS PRIVATE LIMITED

**P**HDRDF in collaboration with Donaldson Filters India Pvt Ltd is running a “Skill Development Centre” since last 3 years in village Mohammadpur Gurjar, Sohna block, Gurugram. A new MoU between PHDRDF & Donaldson India Filter Systems Private Limited has been signed for FY 2019-20. Currently, two batches consisting 20 girls in each batch of cutting & tailoring and beauty culture courses are underway. The girls learning at the centre are happy and more confident.



SHG women showing the manufactured sanitary napkins



Women of the Self Help Group engaged in the production of low cost sanitary napkins at the centre

## PHDRDF-THDC- SEWA

**P**HDRDF and THDC- SEWA have come together for a women empowerment and livelihood generation project through sanitary napkins manufacturing. The manufacturing unit of machinery and raw materials for making sanitary napkins has been established at Bhaniyawala, Joly Grant, Dehradun. A women SHG comprising of 10 women have been trained in using the machine and production of sanitary napkins. The production of sanitary napkins has started and efforts are being put for final design and content of the packets for marketing.



## PHDRDF WATER MANAGEMENT

**P**HDRDF has been constantly working towards recharging of ground water table through construction of Rain water harvesting structures.

## PHDRDF - COCA COLA FOUNDATION

**P**HDRDF and Coca Cola Foundation have partnered together to promote sustainable solutions for water resource management with surface water conservation and ground water recharge, through construction of seven check dams in water-stressed regions of Ranchi District in Jharkhand. The project aims towards increasing the ground water table and thereby improving access to water for agriculture and domestic use in two blocks of Ranchi District – Kanke and Ratu where the ground water has been over exploited. The project will reach out to more than 15,000 people, creating a total water recharge capacity of 292,100 cubic meters.

## PHDRDF – MS. POONAM CHOPRA, FAMILY AND FRIENDS

**M**s. Poonam Chopra, Family and Friends have partnered with PHDRDF to construct ‘Sankh Wala check dam’ in Hajipur Village, Lapala Ki Dhani in Alwar, Rajasthan. The construction work of the check dam has been initiated and the excavation work has been completed. This check dam will have water holding capacity of 1,55,040 cu ft which will impact the lives of 4500 people of one village.

## PHDRDF – ASIAN HOTELS (WEST) LTD

**P**HDRDF and Asian Hotels (West) Ltd have partnered together to construct ‘Gool Bhata Wala check dam’ in Hajipur Village, Alwar, Rajasthan. This check dam will have water holding capacity of 3,08,000 cubic feet which will impact the lives of 4500 people. The check dam will improve the quality of the people of the nearby areas.

# PHDRDF SCHOOL DEVELOPMENT

PHDRDF has been actively working towards improving quality and standard of school education and literacy by supporting the existing Government schools in different states.

## PHDRDF- HAGER FOUNDATION



Health worker checking nails of the students as part of the cleanliness drive



Students being taught by the teacher at the school

A project on “WASH and Quality education in five Government Schools in Sikar, Rajasthan” is being implemented for the last four years with support from Hager Foundation. The building of the schools have been upgraded including refurbishing of classrooms, mid-day meal area, sanitation and drinking

water facility, playground, proper boundary wall with gate and BaLA. The health worker ensures that basic menstrual hygiene is being maintained by the school girls on a regular basis. The Computer and English speaking classes are regularly running in the schools. New teachers

have been appointed for the students to ensure better learning practices among them. Renovation work is in progress in Rai Singh Ki Dhani. Cleanliness drive and behavioral change activities are being regularly conducted by the health worker in the schools.



## PHDRDF- CAF INDIA



Picture of the school building at Sarsai, Kullu, Himachal Pradesh

CAF INDIA and PHDRDF have partnered together to implement a project – “Gaon Mera”- Phase V for construction of a Assembly Hall in Sarsai Government School, Sarsai, Kullu district, Himachal Pradesh. The project is sponsored by HDFC- Ergo through CAF-India. The construction of the building has been completed with outside stone cladding, inner wooden cladding, insulated PUF Panel Roof, pantry, toilets for girls and boys, storage, BaLA paintings.





NATIONAL APEX CHAMBER

# PHD CHAMBER International Exhibitions

**JANUARY - 2020  
to  
MARCH - 2020**

## Golden Opportunity for Showcasing Indian Brands by accessing foreign markets

PHD Chamber through organizing international exhibitions promotes India's exports on a sustained basis and is receiving assistance under MAI Scheme from Department of Commerce, Ministry of Commerce and Industry, Govt. of India. The scheme has been formulated on focus product- focus country approach to evolve specific markets and specific products.



**CHRISTMASWORLD  
& PAPERWORLD**  
Frankfurt, Germany  
24th - 28th  
January, 2020  
◀



**NY NOW**  
Handmade, Home  
and Lifestyle  
New York, USA  
1st - 5th  
◀ February, 2020



**NEPAL CHAMBER EXPO 2020**  
(Multi Product Expo)  
Kathmandu, Nepal  
25th - 29th  
◀ February, 2020



**WARSAW PACK 2020**  
(Printing & Packaging Expo)  
Warsaw, Poland  
03rd - 05th  
◀ March, 2020

**FESTIVAL DE LA INDIA**  
(Multi Product Expo)  
Santiago, Chile  
18th - 23rd  
March, 2020 ▶



**GIFT & DECO SHOW**  
Warsaw, Poland  
20th - 22nd  
March, 2020 ▶



**FOR PARTICIPATION AND FURTHER DETAILS, PLEASE CONTACT:**

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### PHD CHAMBER OF COMMERCE AND INDUSTRY

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## New Members November 2019

### PATRON CATEGORY

- Mr. Arun Gupta**  
Director, Bansal Wire Industries Limited
- Mr. Nand Kishore Aggarwal**  
Chairman, Crystal Crop Protection Limited
- Mr. Satyanarayan Nandlal Nuwal**  
Chairman, Solar Industries India Limited
- Mr. Anil Kumar Chaudhary**  
Chairman, Steel Authority of India Limited

### ORDINARY TO PATRON

- Mr. S. K. Chaudhary**  
Chairman & Managing Director  
Iron International Limited

### ORDINARY CATEGORY

- Mr. Chander Shekhar**  
Proprietor, B P S Fashion
- Mr. Shantanu Aggarwal**  
Vice President, Bharti Waters Pvt. Limited
- Mr. Mohit Ramani**  
Director, Digital Agents Interactive Pvt. Ltd.
- Mr. Sameer Nayyar**  
Proprietor, Doctor Beli Ram & Sons (MFG)
- Mr. Prasanta Kumar Samanta**  
Director, Durga Link Logistics Pvt. Ltd.

- Mr. Subhash C. Kumar**  
Director, GLO Seair Cargo Pvt. Ltd.

- Mr. Sandip Kumar Jain**  
Director, Goodease Retail Pvt. Ltd.

- Mr. Karan Tibrawalla**  
Director, Greenbuild Enertech Pvt. Ltd.

- Mr. K. S. Vijay Kumar**  
Director  
Interim Management Solutions Pvt. Ltd.

- Mr. Yashpal Sahnani**  
CEO, Jakson & Company

- Mr. Sandeep Bhargava**  
Managing Director  
Kumar Printers Pvt. Ltd.

- Mr. Mohd Khalid**  
Director, Plenum Speciality Foods Pvt. Ltd.

- Mr. Suresh Poddar**  
CEO, Poddar Foods Pvt. Ltd.

- Mr. Mohit Gupta**  
Director, Richerlink Technology Private Ltd.

- Mr. Amborummal Narayanan**  
Director, SSS Technical Services Pvt. Ltd.

- Mr. Mahmoud Rashidi**  
Director, Trivaa Impex Private Ltd.

- Mr. Ramesh Kumar Gupta**  
Partner, Veejay Sales Corporation (India)

- Mr. Shahab Akhtar**  
Proprietor, Wara Global India

### PROFESSIONAL CATEGORY

- Mr. Bhuvanesh Sehgal**  
Advocate, AB & Co. Law Offices

- Dr. V. K. Jain**  
Partner, ALX India Law Firm

- Mr. Neeraj Bansal**  
Partner, Bansal Neeraj & Associates

- Mr. Lokesh Jain**  
Advocate, Lokesh Jain, Advocate

- Mr. Puneet Bansal**  
Proprietor, Nitya Tax Associates

- Mr. Rakesh Garg**  
Partner, SSAR & Associates

### ASSOCIATION CATEGORY

- Mr. T. J. Thomas**  
Executive Director  
Air Cargo Agents Association of India

- Ms. Shalini Bhalla**  
President, Women for India Foundation



## New Members December 2019

### PATRON CATEGORY

- Mr. Naveen Jindal**  
Chairman, Jindal Steel & Power Limited

### ORDINARY CATEGORY

- Mr. Michael Jain**  
Director, Airtickets India Pvt. Ltd.
- Mr. Mayank Khemka**  
Partner, Atma Ram Amar Nath (ARAN)
- Mr. Pawan Sagar Jain**  
Managing Director  
Belair Travel & Cargo Pvt. Ltd.
- Mr. Digvijay Dhabriya**  
Director, Dhabriya Polywood Limited
- Mr. Mohan Lal**  
Director, Digital Order Technology Private Limited
- Mr. Rajesh Dhingra**  
Managing Director  
Dr. Best Pharmaceuticals Pvt. Ltd.
- Mr. Raghav Gupta**  
Director, Envirotech Instruments Pvt. Ltd.

- Mr. Umang Jindal**  
Director, Homeland Buildwell Pvt. Ltd.

- Mr. Arun Kumar Gupta**  
Director, Jaksons Developers Private Limited

- Mr. Nikhil Chandra Gupta**  
Managing Director  
Payal Polyplast Private Limited

- Mr. Dinesh Gupta**  
Director, Satyakiran Engineers Pvt. Ltd.

- Ms. Yashika Singh**  
Country Director  
Speyside Corporate Relations Pvt. Ltd.

### PROFESSIONAL CATEGORY

- Mr. Ajit Sharma**  
Chartered Accountant, AAJP & Associates

- Mr. Puneet Agrawal**  
Partner, ALA Legal

- Mr. Suresh Chawla**  
Partner, C S D and Co. LLP

- Mr. Jatin Harjai**  
Partner, J. Harjai & Associates

- Mr. Arjun Harkauli**  
Proprietor, Law Chamber of Arjun Harkauli

### ASSOCIATION CATEGORY

- Ms. Ramanpreet Kaur**  
Asst Manager-Corporate Marketing  
CanSupport

- Dr. Sara Vargughese**  
Managing Trustee, CBM India Trust

- Mr. Hitesh Nagpal**  
President  
Indian Paper Corrugated & Packaging Machinery Manufacturers Association (ICPMA)

- Dr Satish Kumar**  
Dean  
School of Commerce & Management, IIMT University, Meerut

- Mr. Malay Pit**  
President, Swadhin Trust

CONTACT MEMBERSHIP DESK: Ms. Babeeta Sharma, Head, Membership Development Committee  
Email: babita@phdcci.in | Website: www.phdcci.in



# SCHEDULE OF EVENTS / MEETINGS OF PHDCCI

S. No.	Programme Title	Date	Time	Venue
1	Conference on Arbitration Norms for Infrastructure in India	8 January 2020	3.00 pm	PHD House, New Delhi
2	Conference on Competition Laws & IPRs	11 January 2020	10.30 am	PHD House, New Delhi
3	Interactive Session of Chairmen and Co-Chairmen of State Chapters with the Leadership of PHDCCI	15 January 2020	10.00 am	PHD House, New Delhi
4	Meeting of Managing Committee	15 January 2020	4.00 pm	PHD House, New Delhi
5	Seminar on "Sexual Harassment at workplace and violence against women"	16 January 2020	9.30 am	PHD House, New Delhi
6	PHD-FWF Hunar Unlimited - Fit India	17 January 2020	11.00 am	PHD House, New Delhi
7	Seminar on Mediation 'Need of the Hour'	18 January 2020	10.30 am	PHD House, New Delhi
8	Telecom Summit 2020: 'Forging Ahead into a Smarter India'	21 January 2020	2.30 pm	Vigyan Bhawan, New Delhi
9	Global Film Tourism Conclave	21 January 2020	3.00 pm	Novotel Mumbai Juhu Beach, Mumbai
10	Christmasworld & Paperworld	24 to 28 January 2020	10.00 am	Frankfurt, Germany
11	Retail Renaissance: NY Now	1 to 4 February 2020	10.00 am	Jacob K. Javits Center, New York, USA
12	DEFEXPO 2020 - PHD Chamber International Conference "Indian Shipyards Going Global: Shipbuilding & MRO"	6 February 2020	10.30 am	Vrindavan Yojna, Sector 15, Lucknow, U.P.
13	Retail Supply Chain Summit 2020	20 February 2020	10.00 am	PHD House, New Delhi
14	PHD-FWF Astitva Samman	22 February 2020	6.15 pm	PHD House, New Delhi
15	Conference on Regulations & Legislations and its impact on Ease on Doing Business	26 February 2020	10.30 am	PHD House, New Delhi
16	Warsaw Pack 2020 5th International Trade Fair of Packaging Materials and Technology	3 to 5 March 2020	10.00 am	Warsaw, Poland



## International

S No.	Name of the MoU	Date of Signing
1	Dubai Exports (DE)	January 29, 2017
2	Confederation of Nepalese Industries (CNI)	August 10, 2017
3	Management Association of Nepal	August 10, 2017
4	CAB International, United Kingdom	August 21, 2017
5	BALKAN Indian Business Association, Indian Chapter, New Delhi	October 16, 2017
6	Kuwait Chamber of Commerce & Industry	October 23, 2017
7	Indian Chamber of Commerce in Slovak Republic	November 10, 2017
8	Hungarian Chamber of Commerce and Industry	November 20, 2017
9	AL HILAL Publishing and Marketing Group, Bahrain	November 21, 2017
10	FICCI (Philippines) Inc.	January 26, 2018
11	Eurasian Peoples' Assembly, Moscow, Russia	February 28, 2018
12	Alborz Chamber of Commerce, Industries, Mines and Agriculture (ACCIMA)	March 8, 2018
13	Tehran Chamber of Commerce, Industries, Mines and Agriculture (TCCIMA)	March 8, 2018
14	Private Sector Foundation Uganda (PSFU)	March 8, 2018
15	PHD Chamber & Ghana National Chamber of Commerce & Industry	March 12, 2018
16	National Confederation of Entrepreneurs (Employers) Organizations of Azerbaijan Republic	March 13, 2018
17	Azerbaijan Export & Investment Promotion Foundation Baku, Azerbaijan	March 13, 2018
18	The Azerbaijan Republic Chamber of Commerce and Industry BAKU, Azerbaijan	March 14, 2018
19	TAIPEI World Trade Centre	April 17, 2018
20	The Chamber of Commerce & Industry of the Republic of Moldova	May 7, 2018
21	The Netherlands India Chamber of Commerce and Trade	May 24, 2018
22	Government of Andijan City, Republic of Uzbekistan	May 26, 2018
23	F6S Network Limited, United Kingdom	June 5, 2018
24	Kenya National Chamber of Commerce & Industry, Nairobi, Kenya (KNCCI)	June 11, 2018
25	Private Sector Federation, Rwanda	July 24, 2018
26	Confederation of Nepalese Industries(CNI)	August 1, 2018
27	India – New Zealand Business Council (INBC)	September 5, 2018
28	Bulgarian Chamber of Commerce and Industry, Bulgaria	September 5, 2018
29	Global CEO Club, SEOUL, South Korea	September 7, 2018
30	Association of Small and Medium-Sized Enterprises and Crafts of the Czech Republic	September 7, 2018
31	Bucharest Chamber of Commerce and Industry, Romania	September 19, 2018
32	Chamber of Commerce and Industry of Cote D'ivoire	September 21, 2018
33	Chamber of Commerce and Industry of Antananarivo, Madagascar	September 28, 2018
34	Chamber of Commerce & Industry Anosy, Madagascar	September 28, 2018
35	VOKA Chamber of Commerce and Industry Flemish-Brabant	February 12, 2019
36	BMB Trade Group LLC, Tashkent, Uzbekistan	April 8, 2019
37	PTAK Warsaw Expo, Poland	May 24, 2019
38	Georgian Chamber of Commerce and Industry (GCCl)	July 3, 2019
39	Singapore Chamber of Commerce & Industry (SCCI)	July 26, 2019
40	India Thai Chamber of Commerce (ITCC)	August 20, 2019
41	ASEAN Trade Promotion Association, Thailand (ATPA)	August 20, 2019
42	Vietnam Chamber of Commerce & Industry, Vietnam (VCCI)	August 22, 2019
43	Indian Business Chamber in Vietnam (INCHAM)	August 22, 2019
44	PTAK Warsaw Expo, Poland	September 12, 2019
45	Foreign Economic Relations Board of Turkey, Istanbul, Turkey	September 18, 2019





## International

46	Ceylon Chamber of Commerce	September 26, 2019
47	Chamber of Commerce, Industry and Services of the Region of Fez-Meknes (CCISFM), Meknes, Morocco	October 9, 2019
48	Mongolian Chamber of Commerce and Industry, Ulaanbataar, Mongolia	November 11, 2019

## Domestic

S No.	Name of the MoU	Date of Signing
1	Gujarat Chamber of Commerce	July 20, 2017
2	Sky Innovation Tech Labs Pvt. Ltd (Signcatch)	July 26, 2017
3	Pawan Hans Limited	October 11, 2017
4	The Federation of Telangana and Andhra Pradesh Chambers of Commerce and Industry	November 20, 2017
5	Kalinga International Foundation (KIF)	December 15, 2017
6	Indian Society of Heating, Refrigeration and Air Conditioning Engineers (ISHRAE)	December 21, 2017
7	Indian Printing, Packaging and Allied Machinery Manufacturers' Association	January 10, 2018
8	Federation of Karnataka Chamber of Commerce & Industry	February 3, 2018
9	SMERA Rating Limited	February 5, 2018
10	Oriental Bank of Commerce	March 26, 2018
11	Travel Agents Association of India	March 28, 2018
12	Rajasthan State Chapter and Kashmir State Chapter	March 29, 2018
13	Guru Nanak Dev University Amritsar Punjab	April 6, 2018
14	Government E- Marketplace	April 18, 2018
15	Technology Development Board (TDB)	April 25, 2018
16	Punjabi University, Patiala	April 25, 2018
17	Indian Yoga Association, New Delhi	April 29, 2018
18	BioNEST at Panjab University	May 10, 2018
19	iSTART, IT Department of the State Govt. of Rajasthan	May 11, 2018
20	Federation of Industry and Commerce of North Eastern Region(FINER)	May 15, 2018
21	Engineering Council of India	May 31, 2018
22	International Centre for Entrepreneurship and Technology (iCreate)	June 5, 2018
23	Indira Gandhi National Tribal University, Amarkantak (Madhya Pradesh)	June 29, 2018
24	The EBG Federation, New Delhi, India	July 12, 2018
25	Jawaharlal Nehru University (JNU)	July 20, 2018
26	Global Compact Network India	July 20, 2018
27	OFB TECH Pvt. Ltd	July 30, 2018
28	Energy Efficiency Services Ltd	July 31, 2018
29	Southern India Chamber of Commerce And Industry (SICCI)	August 20, 2018
30	Uttar Pradesh Braj Teerth Vikas Parishad (UPBTVP)	August 31, 2018
31	BIOAYURVEDA	September 10, 2018
32	Bundelkhand University, Jhansi	September 13, 2018
33	Department of Management Studies, Kashmir University	September 24, 2018
34	Federation of Karnataka Chambers of Commerce & Industry (FKCCI)	December 15, 2018
35	DPSRU Innovation and Incubation Foundation (DIIF)	May 28, 2019
36	India Trade Promotion Organization (ITPO), Ministry of Commerce	June 10, 2019



# अर्थव्यवस्था की सुस्ती अस्थायी

आज का साप्ताहिक

डीके अग्रवाल  
अध्यक्ष, पीएचडी चैंबर ऑफ कॉमर्स एंड इंडस्ट्री

वैश्विक अर्थव्यवस्था में सुस्ती और अमेरिका-चीन में खिंचाव से दुनिया प्रभावित है। इनका असर कोर सेक्टर व जीडीपी पर हुआ है लेकिन पराजान होने की अस्थिति नहीं है।



सरकार का कहना है कि विकास दर सुस्त हुआ है, लेकिन अर्थव्यवस्था में मंदी नहीं है। हालांकि, कोर सेक्टर और जीडीपी के आंकड़े निराशाजनक हैं। इस पर पीएचडी चैंबर ऑफ कॉमर्स एंड इंडस्ट्री के अध्यक्ष डीके अग्रवाल का कहना है कि यह सब अल्पकालिक है। सरकार के उपायों से अगले साल से अर्थव्यवस्था में सुधार दिखने लगेगा। सरकार की भावी रणनीति पर अमर उजाला के शिपि चोरसिया ने डीके अग्रवाल से बातचीत की। पेश है अंश :

## नए श्रम कानून का उद्योग जगत और अर्थव्यवस्था पर क्या असर दिखेगा?

सकारात्मक असर दिखेगा। एक तरह से कहें तो उद्योग जगत इस तरह के नए कानूनों की दस्तक से राहत पाएगा। इससे तकलीफ सेक्टर के अंदर बढ़ेगा। नए श्रम कानून में प्राधान्य दिया गया है कि यदि कोई उद्यमी एक साल के लिए फिक्स्ड टर्म इंजलपमेंट पर किसी को रखता है तो उसे एक साल तक पक्के कर्मियों की तरह सभी सुविधाएं मिलेंगी। इससे मौसमी काम करने वाले उद्यमी भी लोगों को रोजगार देने में नहीं हिचकेंगे। पहले वे डरते थे कि एक बार पक्की नौकरी पर रख ली तो उसे निकाल नहीं सकते। अब यदि किसी उद्यमी के पास काम बढ़ा तो वह तुरंत बाजार से फिक्स्ड टर्म एंजलपमेंट पर लोगों को रख सकेगा।

10 सरकारी बैंकों को मिलाकर चार बैंक बनाने की घोषणा हुई। उद्योग जगत को सबसे ज्यादा आसानी कॉर्पोरेट बैंक में कटौती से हुई। पहले कॉर्पोरेट जगत पर 35-36 फीसदी तक का कर था। इसमें सभी को अब कम-से-कम छह फीसदी का फायदा होगा। गरीबों, नए निवेशकों को अकर्षित करने के लिए 15 फीसदी के कॉर्पोरेट बैंक का एलान किया गया है। इसका असर अगले साल से दिखना शुरू हो जाएगा।

सरकार ने असमान कर्जों के लिए सितंबर-अक्तूबर में देश के 400 जिलों में शांतिपूर्ण बैठक आयोजित की थी। इसका उद्योग जगत पर क्या तात्कालिक असर दिखेगा या भविष्य में दिखेगा?

इसका तात्कालिक असर उधोगजगत पर दिखेगा, उद्योग जगत पर नहीं। उद्योग जगत के संबंध में दृष्टान्त पर्याप्त नहीं हैं। आप इस चीज को समझिए कि शांतिपूर्ण बैठक कोई लोन मेला नहीं था। उसमें आप नागरिकों को बैंकिंग सेक्टर के बारे में जानकारी देना था। इस मेलों में उनके खाले खोलें गए, उन्हें फंडिंग सिस्टम

इंजलन से जोड़ा गया। उन्हें बैंकिंग प्रणाली और डिजिटल ट्रांजेक्शन के बारे में जानकारी दी गई, जिससे उन्हें आसानी होगी। कोई भी करोड़पति या उद्योगपति इतनी बातें तो जानता ही है। हाँ, इससे हमें यह फायदा हुआ कि लोग डिजिटल ट्रांजेक्शन के प्रति जागरूक हुए और इसकी स्वीकृति बढ़ी।

उद्योग जगत और खासकर लघु उद्यमी तारतम्य की कमी की शिकायत करते हैं। अभी क्या स्थिति है?

लघु उद्यमियों के लिए तो अभी भी फंड की दिक्कत है। इस समय बेहतर मॉडल "ए और ए" टेंटर वाली कंपनियों को छोड़ दें तो अन्य कंपनियों को कर्ज पाने में दिक्कत हो रही है। लघु उद्यमियों में अधिकतर कंपनियां इस तरह की पुरानी कर पाती हैं, इसलिए उन्हें बैंकों से कर्ज नहीं मिल पाता है। इसे पहले पैर-बैंकिंग विनीय कंपनियों (एनबीएफसी) से अमरनी से लोन मिल जाता था, लेकिन सरकार ने बैंक को लोन मेला नहीं था। अब बैंक लोन अमरनी नहीं दे रहा है। ऐसे कंपनियों अब या तो रिजर्वेटरी की मदद से काम करेंगे या फिर स्टार्टअप के भरोसे।

The Amar Ujala, New Delhi, December 2, 2019

## औद्योगिक विकास में मददगार साबित होंगी सरकार की नीतियां : डॉ. अग्रवाल

जागरण संवाददाता, अमृतसर : पीएचडी चैंबर ऑफ कॉमर्स एंड इंडस्ट्री के प्रेसिडेंट डॉ. डीके. अग्रवाल ने कहा कि पंजाब सरकार के सकारात्मक प्रयासों से राज्य में निवेश के लिए घरेलू और विदेशी उद्योग को बढ़ावा मिलेगा। पंजाब सरकार पंचायती राजमार्गों की पहचान कर रही है। ये जमीनें उद्योगों में प्रयुक्त होंगी। डॉ. अग्रवाल वीरवार को पंजाब इंटरनेशनल ट्रेड एक्सपोजे फाईवेंस के शुभारंभ के अवसर पर पत्रकारों से बातचीत कर रहे थे। उन्होंने कहा कि पंजाब सरकार की नई औद्योगिक नीति इंडस्ट्री के लिए काफी उपयोगी साबित होगी। मुख्यमंत्री कैप्टन अमरिंदर सिंह के नेतृत्व में पंजाब सरकार के सकारात्मक कदमों से राज्य में निवेश के लिए घरेलू और विदेशी उद्योग को बढ़ावा मिलेगा। डॉ. अग्रवाल ने पंजाब की हालिया भूमि अधिग्रहण की नीति की प्रशंसा की, जिसमें भूमि की लागत का 25 प्रतिशत पंचायत को दिया जाएगा और इसका उपयोग ग्राम विकास के लिए किया जाएगा। इससे सरकार अमरनी से भूमि अधिग्रहण करने की स्थिति में अब गई



वीरवार को पत्रकारों से बातचीत करते हुए पीएचडी चैंबर ऑफ कॉमर्स के प्रेसिडेंट डॉ. डीके अग्रवाल, साथ ही अरुण सहदेवा @ जलजल है। उद्योग के लिए जमीन की आसान उपलब्धता, निवेश को निर्णय लेते समय मुख्य भूमिका निभाती है। डॉ. अग्रवाल ने कहा कि पंजाब सरकार का सिंगल-विंडो क्लीयरेंस सिस्टम काफी आसान होने के साथ ही प्रभावी भी है। पहले से तय इन नीतियों और कार्यान्वयन के साथ पंजाब अब निवेश के लिए हॉट और पर्सदीना

डेंट्रिनेशन बन गया है। विगत दो वर्षों में 50,000 करोड़ रुपये के निवेश पर काम हो चुका है या प्रोजेक्ट डेवलपमेंट के विभिन्न चरणों में हैं। उन्होंने कहा कि पंजाब बिजनेस और इंडस्ट्री के मामले में फिर से तरकीब कर रहा है। राज्य सरकार द्वारा लघु एमू फैसले पंजाब की विकास की दिशा में आगे बढ़ाएंगे और तेजी से विकास हासिल करेंगे।

The Dainik Jagran, Punjab, December 13, 2019

## कैप्टन की नीतियों से राज्य में घरेलू और अंतराष्ट्रीय उद्योग के निवेश को मिलेगा बढ़ावा : अग्रवाल

- कैप्टन ने ही 2005 में अमृतसर में किया था पहले फाईवेंस का उद्घाटन
- फाईवेंस बहा उत्तर भारत में सबसे बड़ा इंटरनेशनल बिजनेस एक्जपोजे



अमृतसर, 13 दिसंबर (बर्) : पीएचडी चैंबर ऑफ कॉमर्स एंड इंडस्ट्री के प्रेसिडेंट डॉ. डीके. अग्रवाल पंजाब इंटरनेशनल ट्रेड एक्सपोजे (फाईवेंस) का उद्घाटन कर रहे हैं। इस मौके पर अग्रवाल ने पंजाब सरकार की भूमि अधिग्रहण नीति की प्रशंसा करते हुए कहा कि सरकार के नए औद्योगिक नीतियों इंडस्ट्री के लिए काफी उपयोगी

हैं। मुख्यमंत्री कैप्टन अमरिंदर सिंह के नेतृत्व में पंजाब सरकार के सकारात्मक कदमों से राज्य में निवेश के लिए घरेलू और विदेशी उद्योग को बढ़ावा मिलेगा। डॉ. अग्रवाल ने पंजाब की हालिया भूमि अधिग्रहण की नीति की प्रशंसा की, जिसमें भूमि की लागत का 25 प्रतिशत पंचायत को दिया जाएगा और इसका उपयोग ग्राम विकास के लिए किया जाएगा। इससे सरकार अमरनी से भूमि अधिग्रहण करने की स्थिति में अब गई

उन्होंने कहा कि पंजाब सरकार की सिंगल-विंडो क्लीयरेंस सिस्टम काफी आसान होने के साथ ही प्रभावी भी है। पहले से तय इन नीतियों और कार्यान्वयन के साथ पंजाब अब निवेश के लिए हॉट और पर्सदीना डेंट्रिनेशन बन गया है। विगत दो वर्षों में 50,000 करोड़ रुपये के निवेश पर काम हो चुका है या प्रोजेक्ट डेवलपमेंट के विभिन्न चरणों में हैं। उन्होंने कहा कि पंजाब बिजनेस और इंडस्ट्री के मामले में फिर से तरकीब कर रहा है। राज्य सरकार की ओर से लघु एमू फैसले पंजाब की विकास की दिशा में आगे बढ़ाएंगे और तेजी से विकास हासिल करेंगे।

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The Times of India, New Delhi, December 18, 2019

## Cos seek steps to push exports, easy labour laws

New Delhi: Finance minister Nirmala Sitharaman on Tuesday held discussions on regulatory environment impacting private investment and measures for promoting exports in a pre-budget consultation with stakeholder groups from industry, trade and services sectors.

The representatives submitted suggestions concerning reduction of compliance burden and tax litigation, allowing self-certification in low risk industry, decriminalisation of tax and company laws.

Besides, they demanded reduction of cost of equity capital, simplification and rationalisation of duties and labour laws, adoption of international standards of alternative dispute resolution, export development funds for helping MSME exporters and ease of investment flow into manufacturing sector.

"The main areas of discussion during the aforesaid meeting included regulatory environment impacting private investment, measures for promotion of exports amidst rising protectionist tendencies, industrial production, logistics, media & entertain-

ment services & IT & IT-enabled services among others," an official statement said.

Speaking to reporters after the meeting, CII President Vikram Kirloskar said: "They (ministers and government officials) have understood the situation, the headwinds in the economy and they have looked at all the possible suggestions whether it is to have fiscal easing which is what we have suggested, various ways to improve tax collection, improve demand".

Ficci president Sandip Somany said the meeting delved into infrastructure bottlenecks in terms of the rules, regulations which can help free up business. ASSOCHAM secretary general Deepak Sood said a common suggestion was how to increase the demand side of the economy and inject liquidity into the system.

PHD Chamber of Commerce and Industry president D.K. Aggarwal said the chamber has sought creation of a Rs 25,000 crore fund for stressed micro, small and medium enterprises sector, which faces difficulty in availing funds from banks and NBFCs, agencies



The Dainik Sawera, Punjab, December 14, 2019



# The Tribune



Edition - Punjab

Day - Friday

Date - December 13, 2019

## PHDCCI lauds govt move to attract investors

TRIBUNE NEWS SERVICE

AMRITSAR, DECEMBER 12

PHD Chamber of Commerce and Industry (PHDCCI) president Dr. DK Aggarwal has lauded the policies of the Punjab Government to attract investors here. He was in the holy city to attend the inauguration of the 14th Punjab International Trade Expo (PITEX)-2019 on Thursday.

He lauded the recent land acquisition strategy of the state, according to which 25 per cent of the sale proceeds acquired after selling a plot of land would be given to the panchayat. The fund would be used for the development of the village by the gram panchayat.

"This is a great move. It will attract a number of investors to the state. The recent policy of giving 25% of the sale proceeds to gram panchayats will not only help in bringing investors but will lead to the development of the village concerned. The 25% of the sale proceeds will be negotiated and lands will be identified in a proper process. The vision will empower the rural belt and create employment opportunities for the youth. This policy has become a talking point for other states too. Easy availability of land for the industry is the main consideration when making an investment decision," said Aggarwal.

He said the incentive was proving to be a boon as the government was in a position to acquire land with ease. "The Punjab Government's single-window clearance system was very efficient and effective. As far as doing business with ease is concerned, Punjab ranks at the very highest in the country and its initiatives are being talked about in the country," the PHDCCI president said. With the implementation of such policies, Punjab has now become a hot investment destination," he added. He also talked about the growth of PITEX over the years and requirement of such platforms at the time of slowdown in the economy and their vision for 2019.

The chamber was keen on promoting agriculture, small industry, business, farmers and industries.

"PITEX is being held at such a juncture in Punjab and that it was contributing in its own way in the development and growth of the state. At a time when the economy is in the doldrums, we are promoting small scale, medium scale industries," he said.

"PITEX 2019 is bigger than from its past edition. The five-day expo, now in its 14th edition, has become the largest international trade exhibition in North India. We are also holding seminars and sessions for participants to improve their skills and industry relations," he added.

## PHDCCI calls for further simplification of GST regime



New Delhi, The Indirect Taxes committee of PHD Chamber of Commerce and Industry (PHDCCI) organized a Conclave on Important GST Notifications, Circulars & Judgements - Key Challenges & Way Forward, today at PHD House, New Delhi. The objective of the Conclave was to create the best awareness and keep the industry abreast on the recent changes taking place in the arena of Goods & Services Tax. In his welcome address, Mr. Pradeep Multani, Vice President, PHD Chamber said that the Government has fostered dynamic economic environment in the last five years with implementation of various praiseworthy economic reforms. India has increased its presence significantly in the world economic system. He apprised that the GST reform has resulted in increased tax base, higher collections and ease of doing business. The reforms have reduced the interface between the tax payers and the Government for day-to-day operations and assessments, he added. Mr. N K Gupta, Chairman, Indirect Taxes Committee, PHD Chamber while welcoming and addressing the delegates, said that the Indirect Tax Committee has taken a number of steps by holding numerous workshops, conferences, seminars, knowledge series etc. for the benefit of trade and industry, of which, around 30 events have been organised since the introduction of GST.

He mentioned that GST Council is an apex member committee to modify, reconcile or to procure any law or regulation based on the context of goods and services tax in India. He accentuated that GST fundamentally changes indirect taxation in India and the Goods & Services Tax Network (GSTN) is the IT backbone under the GST regime. He further explained the critical analysis of Notification No. 49/2019-Central tax dated 09/10/2019. He added that understanding of circulars/notifications sometimes becomes difficult for the stakeholders and correct interpretations are difficult to form.

In his address, Mr. Bimal Jain, Member, Indirect Taxes Committee, PHD Chamber highlighted that all taxpayers registered under GST are eligible to shift any balances available in the electronic cash ledger using Form GST PMT-09. He added that at present Form GST PMT-09 is not live on the GST Portal, however, as soon as the form goes live, a taxpayer will be able to use the same. He mentioned that the government has extended the due date for filing annual return (GSTR-9) and reconciliation statement/audit report (GSTR-9C) for financial year 2017-18 to January 31, 2020. Dr. Gaurav Gupta, Co-Chairman, Indirect Taxes Committee, PHD Chamber mentioned that the issues in Form GST TRAN (and TRAN 2) should be taken by the government at priority.

# The Tribune



Edition - New Delhi

Day - Friday

Date - December 06, 2019

## India Inc: RBI rate cut pause disappointing

Says demand revival key at this juncture

TRIBUNE NEWS SERVICE/PTI

NEW DELHI, DECEMBER 5

Expressing disappointment at the RBI's decision to keep interest rates unchanged, industry body Ficci today said there is a need for continued action on the policy rate front to boost growth.

Meanwhile, Assocham said accommodative stance on policy is understandable as long as banks are nudged to pass on the rate cut benefits to customers.

RBI has given an adequate approach to the accommodative stance of monetary policy in the era where lot of developmental activities are on the move and thrust of the government is to create demand in the economy, PHD Chamber said.

"The RBI has left the repo rate unchanged in today's announcement. This is contrary to what Ficci was expecting given the weakening growth scenario in the economy. We note with concern that the transmission of the earlier policy rate cuts has not happened adequately, and are disappointed with the decision to not cut the repo rate as there is need for continued action on the policy rate front," Ficci president Sandip Somany said.

He said a reversal in the declining economic growth trajectory is clearly the need of the hour and all steps should be taken to bring about this change.

"A cut in the policy rate was

"A temporary pause by the RBI to the policy interest rate reduction cycle while keeping its stance accommodative is understandable as long as it keeps nudging the banks to significantly pass the benefits of earlier rate combined repo rate cuts of 135 basis points since February this year

—BK Goenka, President, ASSOCHAM

We note with concern that the transmission of the earlier policy rate cuts has not happened adequately, and are disappointed with the decision to not cut the repo rate as there is need for continued action on the policy rate front

—Sandip Somany, President, FICCI

Going ahead, we look forward to the continued softer stance of monetary policy to help revive demand, enhance sentiment for investments and expanding production capacities

—DK Aggarwal, President, PHD CHAMBER OF COMMERCE AND INDUSTRY

also important for boosting the sentiment in the market and among investors, and Ficci was hoping for a bolder action on this front. In fact, we feel that a further cut of 75 to 100 basis points in the repo rate is required in a short period of time to strengthen growth in the economy," he added.

Assocham president BK Goenka said, "A temporary pause by the RBI to the policy interest rate reduction cycle while keeping its stance accommodative is understandable as long as it keeps nudging the banks to significantly pass the benefits of earlier rate combined repo rate cuts of 135 basis points since February this year." While inflation control remains the mandate of

the RBI, balancing the target with growth is equally important, Goenka said, adding the focus should majorly be directed towards demand revival.

"At this juncture, the full transmission of the earlier policy rate cuts by the banking sector in terms of reduced lending rates would be crucial to boost liquidity, induce demand and industrial growth in the country.

"Going ahead, we look forward to the continued softer stance of monetary policy to help revive demand, enhance sentiment for investments and expanding production capacities," said DK Aggarwal, president, PHD Chamber of Commerce and Industry.

## NEWS BRIEFS

### PHD CHAMBER URGES FOR 50 BASIS POINTS CUT IN POLICY REPO RATE TO INDUCE DEMAND AND REVIVE ECONOMIC GROWTH

NEW DELHI: Dr. D K Aggarwal, President, PHD Chamber of Commerce and Industry has urged the RBI for a significant cut of 50 basis points in policy repo rate in the forthcoming Fifth Bi-monthly Monetary Policy Statement, 2019-20 scheduled on December 5, 2019 to induce demand and revive economic growth as the GDP growth

of the country has decelerated to the level of 4.5% in Q2 FY2019-20. Economic slowdown requires an immediate push to enhance the sentiments of businesses with reduced costs of capital, said Dr. Aggarwal. The reduction in repo rate will support the liquidity in the economy and easier access of credit to the industry, especially to the MSMEs, said Dr. D K Aggarwal. Simultaneously, Dr. Aggarwal has urged the banking sector for the full transmission of the cut in policy repo rate undertaken by the RBI in the recent quarters to percolate the benefits at the ground level. Easy availability of money at this juncture becomes crucial to enhance the domestic demand which is one of the major reasons of slowdown in the economy, said Dr. Aggarwal. The easy availability of money with lower interest rates will not only enhance the sentiments of businesses but also create opportunities for workforce to find jobs in the sectors such as housing and construction, automobile, FMCGs, among others which are impacted by the slowdown, said Dr. Aggarwal. We believe that higher industrial growth vis-a-vis strong demand scenario coupled with speedy implementation of reforms and ease of doing business will refuel our economic growth trajectory, said Dr. Aggarwal.

The Impressive Times, New Delhi, December 6, 2019



## Tourism & Civil Aviation



**T**ourism and Civil Aviation are interlinked. In order to ensure a steady flow of tourists into the country, a need was felt for good air connectivity of India with overseas destinations on one hand and tourism destinations in India on the other. The Chamber's activities in making India a tourist hub include sensitizing the target group about the tourist potentials of India and identifying the infrastructural bottlenecks that hold back the growth of tourism in India.

The Chamber had fruitful interactions with the Ministers and senior officials of the central government and impressed on them the importance of tourism development in the overall planning process. Under the Constitution, tourism is a State subject. Therefore, involvement of state governments in tourism development being crucial, the Chamber felt that, since tourist destinations are spread across the country, it is necessary to link them together to present the visiting tourists a complete package of India, highlighting its variety and harmony. The Chamber opined that tourism should come under the Concurrent List of the Constitution, so that both states and the central government could legislate on the subject. The rationale being that systematic development of India's tourism potential could generate several millions of jobs.

As part of its activity for tourism promotion, the Chamber hosted a number of meetings inviting Tourism Ministers, Secretaries and other senior officials. These included meetings with Ms. Sukhbans Kaur, Minister of State for Tourism, in January 1995; Chief Minister of Himachal Pradesh, Mr. Virbhadra Singh, in August 1994; Mr. M P Bezbaruah, Secretary, Department of Tourism, Government of India in March 1997; Mr. Jagmohan, Union Minister of Tourism, in July 2003; Smt. Vinay Rathi Jha, Secretary, Union Ministry of Tourism and Mr. V K Duggal, Director General, Tourism in February 2002 and Mr. K Roy Paul, Secretary, Ministry of Civil Aviation. The Chamber organized a Conference on Integrated Tourism Development: Synergizing Northern Region States, which suggested constitution of a Standing Committee of Tourism Ministers of Northern States.



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